

TABLE 5.1: SAMPLES OF RETENTION RATES

State	Company	Must customer be an existing customer?	Load factor	Peak size?	Is an affidavit required stating customer financial condition and option to leave?	Maximum term	Maximum discount	Is Some Type of Energy Audit or Energy Conservation Required	Other Terms & Conditions	Tariff #
California	So. Cal. Edison	Yes		200 kw	Yes			Yes		EDR-R
California	Sacramento muni.	No		299 kw	Yes	5 yrs				GS-TDP
California	Riverside muni.	Yes		150 kw	Yes	2 yrs	25% yr 1, 15% yr 2			BR
California	PG&E	No		200 kw	Yes	5 yrs		Yes		79-1122
Colorado	PSC of CO	No			No				Special railroad contract	SCS-7
Florida	Gulf Power	No		500 kw	Documents sufficient to satisfy utility		negotiated	Yes		CIS
Florida	Progress	No		500 kw	Yes		negotiated			CISR-1