PLACE: Held via Videoconference

DATE: Thursday, September 10, 2020

TIME: 1: 30 P. M. - 4: 24 P. M.

DOCKET NO.: E-7, Sub 1214

E-7, Sub 1213

E-7, Sub 1187

BEFORE: Chair Charlotte A. Mitchell, Presiding

Commissioner ToNola D. Brown-Bland

Commissioner Lyons Gray

Commissioner Daniel G. Clodfelter

Commissioner Kimberly W. Duffley

Commissioner Jeffrey A. Hughes

Commissioner Floyd B. McKissick, Jr.

IN THE MATTER OF:

DOCKET NO. E-7, SUB 1214

Application of Duke Energy Carolinas, LLC, for Adjustment of Rates and Charges Applicable to Electric Utility Service in North Carolina



DOCKET NO. E-7, SUB 1213

Petition of Duke Energy Carolinas, LLC,

for Approval of Prepaid Advantage Program

DOCKET NO. E-7, SUB 1187

Application of Duke Energy Carolinas, LLC,
for an Accounting Order to Defer Incremental Storm

Damage Expenses Incurred as a Result of Hurricanes

Florence and Michael and Winter Storm Diego

VOLUME 19

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P R O C E E D I N G :	S
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CHAIR MITCHELL: All right. It's 1:30.

Let's go back on the record, please. We will resume with cross examination for the McLawhorn/Floyd panel.

Mr. Jenkins, we are with you.

MR. JENKINS: Thank you, Chair.

Whereupon,

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JACK L. FLOYD AND JAMES S. MCLAWHORN, having previously been duly affirmed, were examined and continued testifying as follows:

CROSS EXAMINATION BY MR. JENKINS:

- 0. Mr. Floyd, can you hear me okay?
- (Jack L. Floyd) I can. Α.
- Q. Good. Now, we've both been involved in too many of these Duke rate cases than we might care to admit; isn't that right?
- Α. Yes. You may have a few more under your belt than me.
- 0. Now, do I understand correctly the gist of your stated opposition to the commercial group settlement is that you prefer not making any changes now in rate schedules that might impact a future study of rate design?

A. I think that's a fair statement. I have approached this whole subject with a rather cautionary stance. And I have expressed, at all levels, I think, that the caution that I think needs to be placed on this study. It is a large, formidable task, and to do anything at this time, I think, is taking stale data and trying to fit it into something that really needs to serve the utility of the future. I asked the Company through discovery if they had updated analysis of cost curves, revenue curves, a bunch of other questions related to load research, and the responses that I got were basically, you know, we maintained the existing rate structures.

The last analysis was done in the last case, the Sub 1146, and that was a limited analysis. So with all of that said, I -- you know, I just feel like --

I have to interrupt you, I apologize. We're getting significant feedback here. Everyone double-check that your lines are muted. I don't know where that feedback is coming from. All right. Mr. Floyd, we may be having a problem with your line. All right. Mr. Jenkins, while Mr. Floyd is responding to your questions, please

CHAIR MITCHELL: All right. Mr. Floyd,

1 mute the line.

MR. JENKINS: It is muted.

CHAIR MITCHELL: No, you're not muted.

All right. Now you're muted, Mr. Jenkins.

Mr. Floyd, you may proceed with your response.

THE WITNESS: I'll just close in response that I think one of the things that has gotten us to the place we are today, in terms of rate design, is that -- and Mr. Jenkins kind of highlights some of the history we've had with these rate cases. I think Duke Carolinas is now -- this is the sixth case in what I call the modern era of rate cases since about 2007, and there had been very little change in terms of rate design through that whole period.

The biggest change has, I think, occurred with the OPT class, the consolidation that Mr. Jenkins, I think, will agree, was forced upon the parties to be done. Lighting has been addressed in terms of structure and costing out the components of the lighting rate schedules, and we're facing a new utility paradigm that I believe requires new study, new data, new research. And to do anything piecemeal at this time is limiting that

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this time.

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comprehensive study.

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And again, I can't -- I can't stress enough that I believe a comprehensive approach with all the stakeholders is really what's necessary at

Thank you. You're not saying that you Q. substantively oppose the OPT changes that the commercial group settlement would implement?

Α. I don't -- I'm not opposed to them, per se. And let me say this. I'm not opposed to -- I'll use the off-peak energy rate as an example. I think Mr. Pirro in his testimony conveyed that that rate was developed taking into account a better understanding of the on-peak/off-peak cost relationships, rather than simply applying an across-the-board percentage i ncrease.

That being said, I have not seen any analysis behind that, but I take him at his word. I've had a good working relationship with Mr. Pirro. If that's the case, then that is a positive step in rate design. However, that is an isolated adjustment or change in structure. And again, my cautionary stance is predicated on looking at all of the factors: OPT, residential, lighting, the whole works. And then where

Page 15 can we go with adopting rate schedules that facilitate 1 2 the electric vehicle adoption and things like that. 3 You know, these are just things that I'm bantering around, but, you know, I will take Mr. Pirro 4 5 at his word that the \$0.03 -- or 3.02 cents off-peak rate in the OPT small secondary energy rate is -- the 6 7 way he described it the other day, is a positive step. 8 (Reporter interruption due to technical 9 difficulties.) 10 CHAIR MITCHELL: Let's take a 11 five-minute recess. 12 COURT REPORTER: Thank you. 13 (At this time, a recess was taken from 14 1: 36 p.m. to 1: 41 p.m.) 15 CHAIR MITCHELL: All right. Let's go 16 back on the record. Mr. Jenkins, Mr. Floyd, you 17 may proceed. 18 MR. JENKINS: Thank you. And you're 19 doing a great job, Chair Mitchell, with a difficult 20 set of circumstances. 21 0. Mr. Floyd, when will rates from Duke's next rate case go into effect? 22 23 Α. Typically a month or so after the final order 24 they will be required to comply -- or to file a

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compliance filing. And we'll review that, make comments as necessary, and the Commission will issue an order.

- Q. So that could be 2023, 2025, anytime right?
- A. I would not expect it to take that long. I mean, in this proceeding, it's typically 60 to 90 days before we get an order, and then another 30 days. So early -- at this point, early '21.
- Q. I'm sorry. My question was for the next Duke rate case.
- A. Oh, I'm sorry. Well, I mean, I have no idea when the Company will file a proceeding. We have asked that such a study take place, but that it be completed either before or incorporated into the next case.
- Q. Now, you don't believe that any comprehensive review of rates will necessarily end all disputes with the respect to rates, do you?
- A. I'm not giving a Pollyanna answer to that.

 No, I don't. There -- I think there will always be disputes in rate design. If anything, it is -- it is mostly art sprinkled with some science and data. But until all the parties can come together on all the issues, which I don't ever expect while I'm here, we'll continually have dispute.

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Q.	Now,	you' v	ve be	en ·	fai rl	у с	onsi	stent	over	the
years in	sugges	sting	more	COI	mpreh	ens	si ve	rate	studi 6	es,
haven't y	ou?									

- Over the years, I think this is the first Α. case that I -- the Public Staff has actually put pen to paper in direct testimony with this concept, but I have certainly talked about it internally with folks. you know, whether or not it's intervening counsel that thinks I go rogue, my own attorneys think I do that a lot. I don't -- I have pushed rate design and cost of service -- I mean, these are inextricably linked. have pushed both to modernize, because for the last 10 years, whether it started with the smart grid initiative, smart meters, and everything that has happened since, I see electric utility service changing, and rate design has not. And rate design needs to move into the modern era.
- Well, for example, in the last rate case, Q. let's look at your testimony there.

MR. JENKINS: And, Chair Mitchell, I'd ask that the Commission take administrative notice of the direct testimony of Jack Floyd prefiled on January 23, 2018, in Docket E-7, Sub 1146.

CHAIR MITCHELL: All right. Hearing no

in E-7, Sub 1146.

the future. Do you recall that?

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objection, the Commission will take judicial notice of Mr. Floyd's testimony filed on January 23, 2018,

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MR. JENKINS: Thank you.

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Q. At page 14 through 15 of that testimony, you noted that DEC, quote, did not propose substantial changes to the structure of its rate schedules, end quote, because smart meters were still being installed and that DEC would develop innovative rate designs in

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MS. EDMONDSON: Can Mr. Floyd get a copy

MR. JENKINS: Unfortunately, because the

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of that?

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muted.

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THE WITNESS: I'm holding my space bar down and it's not working, so. Is it working now?

Okay. I'm familiar with the testimony. I may not be literally familiar with all the words.

testimony was filed so late, we did not -- it was

CHAIR MITCHELL: Mr. Floyd, you're

But do you recall that, Mr. Floyd?

after the time for us to provide copies.

Q. And do you recall that, despite waiting for future rate designs, you testified the Commission

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should address three rate design issues in the last DEC

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charges, and lighting?

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A. I do.

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DEC rate cases, the Commercial Group pointed out

rate case: the basic facilities charge, standby

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intraclass subsidies within the OPT rate class, and the $\,$

Now, before that, in the 2009, 2011, and 2013

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Commission made steps to eliminate those subsidies.

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Do you recall that period?

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A. I do. And I think, at this point in time,

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most of those issues, at least to my knowledge today,

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have been resolved.

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MR. JENKINS: Madam Chair, I'd ask that

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the Commission take administrative notice of the

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final order of September 24, 2013, in Docket

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E-7, Sub 1026.

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CHAIR MITCHELL: All right. Hearing no

And, Mr. Floyd, I do so because there's a

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objection, we will -- the Commission will take

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judicial notice of the final order issued in

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E-7, Sub 1026.

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good summary of this history in that order. But in

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that case, a Staff/DEC stipulation was reached that,

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among other things, would delay any OPT changes until

some additional study was performed. And the Commission, in its final order, with respect to that OPT subsidy issue at page 98 stated that, quote, it cannot allow the imbalance that is already known to continue while the Company and Public Staff study the situation for another year or two, end quote.

And my question is, wouldn't you agree one reason for the Commission to do so is that, however helpful rate design studies can be, the Commission's statutory duty is to ensure that ratepayers that are actually paying the bills now should have rates that are as fair and reasonable as possible?

A. I would agree with that. But like I said, I believe most of those issues have been resolved. There are certainly technical and structural changes that really need to be addressed, but most -- well, I think all of that, except for maybe the Sub 1146 case, certainly did not have the benefit of advanced metering infrastructure. And that really is the underpinning cornerstone for moving from what I call traditional rate design into a more modern era of rate design.

And for Duke Carolinas, as I understand, they are pretty much done with the smart meter AMI deployment and have already started to collect load

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research. That I oad research is where the basis of any new rate design should start. Anything outside of that under the traditional approach would simply be an exercise of moving \$1 of cost to another -- from one bucket to another, and that's what I want to try to avoid in this case.

Now, I admit I have -- I have agreed with the Company's status quo design, because I simply don't have any new data or analysis on which to base any new type of rate design. But that's why I'm pushing so hard. Duke -- and really I'm pushing all the other parties. Public Staff is kind of in the middle of the road here on this, but we're pushing for a new paradigm of rates. And I think the history that you explained certainly conveys the frustrations of both the Public Staff and the Commission and the need to move past the traditional way of doing rate design.

- Q. You would agree, wouldn't you, Mr. Floyd, that this has been a very rough year for businesses in North Carolina?
 - A. As it has for everyone, yes.
- Q. Yes. In fact, are you aware that one member of the Commercial Group, namely J. C. Penney, was forced to file a bankruptcy petition since this rate

1 case begar

- A. I have seen news reports of such, yes.
- Q. So isn't it true that individual businesses may not have a number of years to wait for additional rate review?
- A. I understand the -- and sympathize with that a little. However, when we are talking a 5-plus billion dollar revenue requirement for a monopoly utility service, I don't see how we do anything quickly.

MR. JENKINS: Thank you, Chair Mitchell. Nothing further.

CHAIR MITCHELL: All right. CIGFUR?

MS. CRESS: Thank you, Chair Mitchell.

CROSS EXAMINATION BY MS. CRESS:

Q. Good afternoon, gentlemen. I am going to be looking at a different device. I've got multiple screens going here. I'm sure you can relate. So although it's probably not going to look like I'm looking at you, I am, and I'm going to try to make this interaction feel as organic as possible, if that's even feasible under the current circumstances.

So, Mr. McLawhorn, I will start with you, if that's all right, sir?

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- (James S. McLawhorn) That's fine. Α.
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Q. 0kay. Is it fair to say that the Company acts in reliance upon directives and decisions of this

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Commission?

Q.

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Α. Among other regulatory authorities, yes.

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And is it also fair to say that intervenors, likewise, act in reliance upon this Commission's

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directives and decisions?

I would say the intervenors certainly pay

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- attention to the directives of the Commission. They're free to advocate positions that may not agree with past Commission decisions, as long as they're within their Legal bounds.
- 0. Okay. Would you agree that pollution control costs benefit all customers?
 - Α. Yes, there's some benefit, I would think.
- They may benefit some customers more than others.
- Certainly, as we've heard a lot of testimony in this
- case and the last rate case about coal ash, we've seen
 - the effects of impacts on groundwater, and the attempts
 - to mitigate that have a greater impact to customers who
- live closer to the plant sites than they do to others.
 - But I would -- I would generally agree with that
- statement.

be meraded in

Q. So benefits flow to all customers, but perhaps geographic proximity to the origin of the pollution, the benefits for those customers would be greater; is that sort of the logic?

- A. For some environmental costs, yes. I don't think you can make just a blanket statement. I picked out one particular area of environmental remediation in particular.
- Q. Understood. Would you agree with me that the Public Staff has included numerous safeguards to protect ratepayer interest in its second stipulation and settlement with the Company?
- A. Could you be a little bit more specific? And I have a copy of the stipulation if you want to direct me to that.
- Q. Does the stipulation contain parameters in which the Company must act as it relates to the grid improvement program, specifically pertaining to numerous details on program components and time limits on those programs?
- A. It certainly does address the grid improvement program, and it has, for example, specific programs that we stipulated with the Company that would be included in any deferral if the Commission agrees

with the stipulation. And there was language about reporting requirements and other things that we will -- the Public Staff will work with the Company and other parties on.

- Q. Okay. Sir, the Commission has been approving the customer component in the allocation of distribution costs since 1973; is that right?
- A. You're talking about the monthly fixed customer charge. It has been approved by this Commission for many decades. I don't know the exact year of when it began, but I'm sure it was in a part of the proceedings in 1973.
- Q. Okay. So would you agree with me, subject to check, that its origins date back to Docket Numbers E-7, Sub 145 and E-22, Sub 141?
- A. Particularly, I'm more familiar with the E-22 docket, and I believe that's the one in which the Commission approved the minimum system approach. I think. I'm not looking back at my notes, but I assume that's the one you are referring to for Dominion that was VEPCO at the time.
- Q. So just by my count, would you agree that that's 47 years now that the Commission has been approving this method of cost allocation for components

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within the distribution system?

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It's been 47 years since that was approved. I don't know that there has been explicit approval by the Commission in each and every case since then. quess by not speaking to it, you could say there was implicit approval by the Commission. But I don't know -- well, I know for a fact there hasn't been explicit approval in their orders in each and every case.

0. 0kay. Although the Public Staff has, in this proceeding, insinuated that much has changed about the provision of electric service since 1992, and therefore, the NARUC cost allocation manual perhaps should not be given as much weight as an authoritative source, the Public Staff did, in fact, rely on the NARUC cost allocation manual and cited to it in support of the conclusions that the Public Staff reached in its 2019 report on the minimum system method; is that correct?

We did, and I will state why. And I'll also Α. say that, as I answer these questions, Mr. Floyd was more directly involved with the development of the report, so he may wish to add to my comments. But yes, we certainly did cite to the 1992 NARUC cost allocation

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As it's mentioned in the regulatory assistance project report that came out in January of this year, there really has been no comprehensive analysis of cost of service methodology since that report in 1992 that was issued by NARUC.

So that is certainly a reason why we referenced it when we issued our report back, I believe, in -- it was in 2019 or 2018. I think it was 2019. And then now we have a new study that was produced by the regulatory assistance project this So at least we have something else on a national vear. comprehensive level to look to, other than just the NARUC report.

- 0. Mr. Floyd, is there anything you want to add?
- (Jack L. Floyd) Let me see if I can get this Α. button to work. The only thing that I would add really is that, you know, one of the final conclusions of that report asks the Commission to convey its interest and seek a new NARUC study on this very topic. And I don't know where that stands at the moment. But the regulatory assistance project document came out earlier this year, and it provides a new opportunity to look at cost allocation, and to some extent rate design.

I do believe that both are important enough

and to move into a different view, different analysis, different perspective, whatever word you want to come up with, to address this future utility service rate design question that I'm trying to get everyone to talk about.

Q. So this 2019 report -- and that's how I'm going to refer to the Public Staff's report that it published in 2019 on the minimum system method at the direction of the Commission.

This 2019 report, you would agree with me, was pretty comprehensive and pretty thorough, right?

- A. Well, it was a good report. It -- we relied heavily on what the Company's descriptions of the minimum system approaches that they took, and we formulated our opinions about where to go. And, you know, at the end of the day, it really is an exercise in determining just how distribution costs are to be allocated. And the Public Staff continues to believe that there is a demand-related portion to that and a customer-related portion to that. And that whether or not it is the minimum system that is used or something else, both of those points need to be considered in the allocation of distribution costs going forward.
 - Q. But the 2019 report specifically stated that

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the minimum system method is reasonable for establishing the maximum amount to be recovered in the fixed or basic customer charge?

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(James S. McLawhorn) If I might, and then I Α. will let Mr. Floyd respond to that. It did address that, Ms. Cress. I think it's a reflection of the fact that there had -- there had not been any other comprehensive literature that had been produced at that point. We had analyzed the different methodologies for allocating costs to fixed customer cost from the different methodologies that were included in the 1992 NARUC report. And it is also a reflection of the fact that -- to tie it back to Mr. Floyd's rate design study plea, for lack of a better word, that many customers -well, there are only -- for some customers, and residential in particular, there are only two ways to recover costs, through the monthly fixed charge and through an energy charge. And as more and more customers, including residential customers, have the ability to bypass or to reduce their energy consumption while their other fixed costs may not necessarily go down commensurate with their energy reduction, if you bill all of these demand charges into the energy charge, or a substantial portion -- not all of them but

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a substantial portion -- then there's going to be a shifting of costs among customers. And some customers are not going to be paying their share of the costs that they impose or rely upon the system for.

- Q. Is there anything you were going to add, Mr. Floyd?
 - A. (Jack L. Floyd) No.
- Q. Okay. If you could pull that report up for me, and it's already been admitted into the record. I believe it was identified as DEC Hager Redirect Exhibit 1.
 - A. (James S. McLawhorn) I have that.
- Q. I'll wait for Mr. Floyd. You know, and please -- I should have said this at the outset, but both of you please feel free to interject at any time. I do feel like there's a lot of bleed over between the topics that you two cover, and so some of these questions certainly were a toss-up as between who would be the most appropriate candidate for answering them.
- Mr. Floyd, do you have it in front of you now?
 - A. (Jack L. Floyd) I do.
- Q. Okay. And so, if you'll just read with me page 16, starting with the last paragraph that begins

on page 16 and carries over to page 17. This report states in part that:

"After our review, the Public Staff believes that the use of MSM" -- and correct me if I'm wrong, but that means minimum system method -- "by electric utilities for the purpose of classifying and allocating distribution costs is reasonable for establishing the maximum amount to be recovered in the fixed or basic customer charge. While not precise, MSM is a logical methodology for classifying costs of a distribution system as demand or customer related."

Is there anything about those two sentences that your testimony here today is changing or contradicting?

- A. In terms of rate design, or cost of service, or both?
- Q. In terms of anything that this -- these two sentences could possibly apply to.
- A. No. I responded a moment ago that, you know, the Public Staff still believes that distribution costs have a demand-related component and a customer-related component. The minimum system method, MSM, is a reasonable approach to distinguishing what portions are demand related and what portions are customer related.

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That has not changed.

I think, you know, we also say in the report that the minimum system method establishes a maximum. And I think, from the prefiled testimony of other intervenors, the Justice Center and others that have discussed the impacts on low-usage, low-income customers, the minimum system method gives us a maximum And I've explained this in previous cases, is amount. that this is somewhat of an art to determine. And what we have typically used the minimum system to do is to set up boundaries. Establish a maximum boundary in this case. And then, at a minimum, we've looked at the basic customer method.

And we feel like somewhere in between lies the answer. And that -- I think that approach has -is consistent with this report, or this report is consistent with that approach. But there is a recognition through all of this that, as James mentioned just a moment ago, about the only place to get revenue out of certain rate schedules is either a basic customer charge or an energy charge. And those two charges must work together to cover the customer-related, the demand-related, and the energy-related costs of service. And between the two

elements, produces the necessary revenue.

So there's a -- there's a method to the madness between establishing boundaries for where a basic customer charge lands, and that's really all, at the end of the day, what we've done. And as long as we're somewhere in the middle, we try to look at and apply cost causation as much as possible. But then again, we have the policy objectives of not trying to impose too significant of an increase in a basic customer charge, which does rely heavily on the determination of -- from the minimum system method. But we try not to impose such a significant change in that charge in any particular rate case.

A. (James S. McLawhorn) And if I could just add on to what Mr. Floyd said. Just to make sure there's no misunderstanding in the report from the section that you read, Ms. Cress, which you correctly read it, the Public Staff in its report said that the minimum system methodology is a reasonable method. We did not say it's the ideal method, or the best method, or the greatest method, but it is a reasonable method for this determination. As you have pointed out, it has been used since 1973, so it's been in practice for a very long time.

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A. Yes. I would say Mr. Floyd was the Public Staff's lead technical investigator on that report, but

But this had -- and as Mr. Floyd has said several times, this is not an art. There's no cookbook to flip open and give you the exact temperature or the exact number. If there were, we wouldn't be sitting here having questions from all the different parties and all the interest on this. So that's where the art comes in.

So yes, I totally agree with Mr. Floyd's testimony that minimum system sets a maximum amount. And I believe the minimum intercept method, or one of the others -- I'd have to go back and get the exact terminology -- sets somewhat of a minimum boundary. And I guess the Public Staff and other parties make recommendations, and then the Commission uses its judgment and determination to decide where between those two numbers is the correct amount.

Q. Okay. And, Mr. McLawhorn, you said that it was primarily Mr. Floyd who was involved in the 2019 report from the Public Staff on the minimum system method, but you certainly would have had to read, and approve, and sign off on that report before it went out the door; is that fair to say?

as his direct supervisor, I was certainly involved and aware, and not just at the very end, but I did read the report, and signed off on it, and made the recommendation to higher Public Staff management.

Q. Okay. And so we've talked about how long of a standing precedent we have here as it pertains to this particular cost allocation methodology.

Would you agree that it would take a pretty compelling reason to depart from many decades of ratemaking practice and precedent?

- A. We certainly don't make changes for no good reason, you know, just to change. We do change things from time to time. If we -- if there was a convincing argument that there was a better way to analyze and to go about something, we would certainly be open to that and giving consideration. So we would not want to make wholesale changes that might cause some sort of rate shock. Barring that, we would not be opposed to recommending a change.
- Q. Okay. So you conceded that there has to be a good reason. How good of a reason are we talking?
- A. Well, it would need to be theoretically sound, first and foremost. I'm not sure I know how to answer your question completely. It's sort of like I

would know it when I saw it, but there would have to be evidence that was presented that said this is a better way. And I'm certainly not discounting that. We have -- through the changes in technology that have been referenced numerous times, we have new information available to us or becoming available to us through the use of AMI data collection and other things that we've never had before as cost of service analysts and rate design analysts. It's never been available.

- Q. Would you agree that the Commission has tools available to it to achieve its objectives of parity, and equity, and fairness that do not necessarily include changing the fundamental allocation methodology that has historically been used?
- A. I'm not sure I 100 percent follow your question. The Commission has tools available to it to ensure equity without making changes? I mean, they have the data that they've always had, but oftentimes that data is very broad. It's not discrete in many cases. It's the best that we've had. So given that, the Commission had the ability to make the decisions that it needed to make. That doesn't mean if there's better information or better ways, that we can't refine what we've done historically and improve upon it.

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0. In other words, the cost allocation methodology is not necessarily the only way that the Commission could perhaps address some of its concerns related to issues of equity or social justice; is that fair to say?

Α. Well, I wouldn't presume to speak for the Commission on what they think they can and can't do. Some of those issues -- I know some people have concerns with the legal bounds around that. And, you know, I would not want to suggest what the Commission could and could not do from an equity or social policy standpoint.

(Jack L. Floyd) Ms. Cress, I'd like to Α. intersect some response to that, too. My take on General Statute 62-133 gives the Commission a very wide latitude in determining rate design and rates, and looking at how rates are set in terms of the revenue requirement they are trying to achieve. That wide latitude certainly can address some of the things without being more specific, but it relies upon the facts of each case where we end up in terms of how those customers relate to one another in producing the assigned revenues. And we do that in the context of a rate of return on rate-base calculation.

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change in the cost allocation methodology could have profound impacts across all ratepaying classes?

A. (James S. McLawhorn) That is a possibility.

That's something that would be looked at in any study.

Okay. Would you gentlemen agree that a

And then looking at these other policy

objectives that the Commission or the General Assembly

or -- have imposed upon the Commission that need to be

implemented as part of that rate design. It's -- the

question of how many tools or what tools they have is a

very, I believe, a wide open question that -- you know,

I believe the statute gives the Commission a wide

recommendation in my prefiled direct and in the stipulation, that the Company has agreed to look at a variety of different cost allocation methodologies.

But assuming that you are, I'll go ahead and cater that. That is certainly one of the things that we will be looking at. I don't think anyone would want to

I don't know if you're working your way into the

drastic detrimental impacts on certain customers.

A. (Jack L. Floyd) Ms. Cress, the methodology

advocate for a change that was going to have, you know,

is one part of the question. That certainly imposes

constraints and provides perspective for the cost of service. But the other question -- or another part of that question, I believe, has to do with the cost of service structure, itself. And let's talk about Duke Carolinas a little bit.

Duke Carolinas has five broad customer classes: residential, general service, industrial, lighting, and the OPT, which is basically the nonresidential time of use schedule, and there are sub-pieces of the OPT. Those are fairly broad classes that encompass a lot of customers. And one of the reasons that I've been pushing a rate study, and along with that a cost of service study, I reckon, is that load research may actually show that we have different types of customers within these broad classes.

We need to study that. And I think some of that study is already underway with the study the Commission ordered in -- I believe it's the E-100, Sub 101 interconnection docket. Duke is working on that now. It may have something to produce for us sometime in the fall, but sometime soon. But it is not necessarily, or not only a question of methodology. We need to look at how the structure of the cost of service also impacts rate design.

Q.

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Okay. Just briefly, let me pause for a moment and address Chair Mitchell quickly.

MS. CRESS: Chair Mitchell, I'm not sure if the Company's revised witness list has made its way to you following the changes from yesterday, but I did just want to make you aware that CIGFUR requested more time than it had initially requested following Mr. Floyd's second supplemental testimony on Monday. We have now requested 30 minutes for this panel, and I do have quite a few questions left, but I will try to pick up the pace. I was just making you aware that it wasn't still a five-minute reservation.

CHAIR MITCHELL: All right. You may proceed, Ms. Cress. Thank you.

> MS. CRESS: Thank you.

0. So, Mr. McLawhorn, you acknowledge the possibility that a change in cost allocation methodology could have profound impacts across ratepaying classes.

Would you also concede that some of those impacts might be unforeseen?

(James S. McLawhorn) Certainly anything is Α. possible. I mean, I can't make a determination going

into something when we haven't even looked at it yet.

But again, that's one of the recommendations that -- or one of the agreements in the stipulation, that an analysis would look at the pros and cons of any such methodology that's studied. And even -- even so, even if there were a change in cost allocation methodology -- and let me just say, nobody has recommended that something be changed at this point. It's merely been a recommendation that there be a study looking at it, because we have not done this -- we've been using the same thing for, you cited, 40-plus years for the minimum system methodology. We may have been using the same cost allocation methodology longer than that. Certainly, it's been in use -- the current methodology has been in use since before I was here.

There are arguments that parties would make that that means you shouldn't change. But we know that the electric utility industry is changing the way costs are being incurred, and the reasons they're being incurred are changing. The types of facilities that are being installed now. We're moving more away from central generating plants to more distributed generation, more focus on the transmission and distribution system. It's time to take a look at a lot

those.

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And, you know, today, the Public Staff has certain parameters and -- that it follows even within a cost allocation methodology for how revenues are allocated or apportioned among classes to avoid any type of sudden shift in revenues that we often refer to And I'm certainly not proposing that as rate shock. that wouldn't still be a consideration if we were to

change cost allocation methodologies. I think that

would be important to keep that in mind.

of things, and cost allocation methodology being one of

0. So I think, if I'm hearing you correctly, you would agree with me, would you not, that it would be premature, as we sit here today, to depart from the Commission's standing precedent on this issue without first undergoing and undertaking the very thorough comprehensive and transparent studies that you both are discussing; is that fair?

And I think that's exactly what my testimony says and what is included in the stipulation. And if anybody read it any differently, then I didn't do a very good job with my testimony. That is all that was intended by what's in there.

Q. Is it fair to ask other customers to pay a Session Date: 9/10/2020

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portion of the costs that the Company incurs to connect customers to its system?

- A. You mean new customers?
- Q. Yes, to connect new customers.
- A. Well, that's an interesting question.

 Certainly, we've got a public -- this is -- a utility is a public service company. It's sort of a "we're all in this together" company, and nobody has discrete rates that they pay just for their service and just the exact cost of their service.

So, you know, I'm not -- I may not be interpreting your question exactly right, but, for instance, a new customer comes on the Company's system, if they're at the distribution level, there are going to be costs to connect that customer to the system. Of course, distribution costs are pretty much directly assigned to the customer classes where they occur, or very close to that. So it's -- they're pretty much recovered from customers within their class. But, you know, if you ask a new customer to pay, you know, the full freight for sort of a marginal cost to be connected to the system, we would be departing from our historical use of average costs.

So the customers that are there today had the

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benefit of paying average costs when they -- I guess to go back to an old phrase, everybody was a new customer at some point in time on the utility's system. And that historical average embedded cost methodology is how rates have been set historically. And so I don't know if that answers your question or not. I rambled a little bit.

That's quite all right. Hopefully these next 0. couple of questions will be more straightforward.

Primary customers don't use secondary lines; is that right?

- Α. As a general rule, that's correct. I believe Mr. Floyd may have a different thought on that, but I believe that's generally correct.
 - Q. And same thing for transmission customers?
- Α. If you're a transmission customer and you take service directly off the transmission system, then there should not be a direct impact to the distribution network, barring some unforeseen, odd power-flow i ssues.
- 0. So you would agree that customers served from subtransmission or single-customer substations should not be allocated secondary or primary voltage costs?
 - Would you please -- would you repeat the Α.

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question? I'm sorry, I'm thinking.

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Q. Sure. You would agree, wouldn't you, that customers served from subtransmission or single-customer substations shouldn't be allocated the secondary or primary voltage costs?

- A. I guess taking your question in a vacuum, that sounds reasonable. I think I would have to -- I would have to think about that a little longer. I hesitate to give an absolute answer on the spot.
- Q. I'll go with the one that you just gave, which was that it sounds reasonable.
 - A. Okay. That's fine.
- Q. So moving on to the -- DEC has always used the SCP, correct?
- A. As far as I know, that's correct, that's been their testimony.
 - Q. And they've never used the SWPA?
- A. DEC has never used the SWPA. DEP did, and -- of course, until they were acquired by DEC, and, of course, Dominion still uses it.
- Q. In your arguments supporting your contention that the Commission should reverse past precedent as to the SWPA, you cite to a number of past Commission cases and precedent; do you not?

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- A. I do, yes. Including their most recent -- well, that's -- I'm sorry, that's not in the DEC case, sorry.
- Q. Did you cite to the last time that the SWPA issue was fully litigated in a Duke rate case, specifically Docket Number E-2, Sub 1023?
- A. No. I was the witness in that case. That was a DEP case, and I testified and recommended that the DEP, or Progress at the time, maintained the use of the summer/winter peak and average methodology, which they had had for a number of years prior to that. That was after the merger of Progress Energy and Duke Energy Carolinas. The Company, in their rate case, requested that the Commission approve the SCP methodology, and the Commission agreed with the Company in that case. So that did not support my position, so I did not cite that.
- Q. Okay. So that's why you didn't include that one in your testimony here in support of SWPA, because it contradicted your recommendation?
- A. I think most witnesses include testimony that supports their position and not testimony that does not agree with their position in any case.
 - Q. Understood.

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MS. CRESS: Chair Mitchell, at this time, I'd request that the Commission take judicial notice of its order granting general rate increase in Docket Number E-2, Sub 1023, issued on May 30, 2013.

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CHAIR MITCHELL: All right. The Commission will take judicial notice of its order issued in E-2, Sub 1023 as requested.

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MS. CRESS: Thank you.

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arguments that you use in this case to support the SWPA are substantially the same as those that you raised

Mr. McLawhorn, is it fair to say that the

For the most part. I would also point out

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when you were a witness in the E-2, Sub 1023 case; is

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that fair to say?

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that, since that time, and in particular in the most

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recent Dominion Energy case, E-22, Sub 562, which I

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think the Commission has already taken notice of the

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SWPA.

order in that case, that Dominion advocated for the The Public Staff supported that. The Commission

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had significant language in that Dominion order stating

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that it found the SWPA to be a reasonable methodology

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to be consistent with how Dominion plans and operates

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its system, and that a methodology focused only on a

single peak would not be appropriate for Dominion.

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I understand that Dominion is a separate company, but the logic that the Commission used for justifying approval of the SWPA in the Dominion case is, essentially, the same logic I used in my testimony. And if you go and read Ms. Hager -- Duke witness Hager's rebuttal of me in the DEC case, she states that I described the planning process of DEC, the IRP process of how the Company plans and operates its system correctly. She took no issue with that, and that is the same logic that the Commission used for approving SWPA in the Dominion case.

- Q. Okay. Did the Public Staff challenge the Commission's rejection of the SWPA in Docket E-2, Sub 1023, whether by appeal, or moving for a rehearing, or requesting a reconsideration?
 - A. We did not at that time.
- Q. Okay. Has the Public Staff cited any quantifiable studies in support of its arguments for the SWPA in this case?
- A. Quantifiable studies? No, I don't believe. So the peak and average methodology was certainly one of the methodologies included in the 1992 NARUC manual among many, including the SCP that Duke uses. There

are some new -- there's some new analysis and new discussion of methodologies that include -- that are not based solely on peak allocation in their regulatory assistance project manual from January of this year, and that is one of the reasons we have asked for some of those studies to be included. In fact, that study is very critical of a single coincident peak allocation methodology.

- Q. And likewise, Public Staff has not cited any quantifiable studies in support of its arguments that the minimum system method in this case should be reconsidered; is that fair to say?
- A. In this case, we have not cited any studies. I think, again, as we stated earlier, we've not stated that the minimum system is a methodology that gives you the absolute number; it is a number that gives you a maximum amount, and then there are other methodologies that set more of a minimum boundary on that, and with the understanding that perhaps the correct answer is somewhere in between.
- Q. And the Public Staff also has not provided any model runs or other predictive forecasting in support of the SWP [sic] method in this case, correct?
 - A. SWPA. No. That is part of the study that

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we're asking to be done.

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Q. Okay. You're not aware of any order allowing deferral accounting treatment that allocates cost on the front end before it's spent and before such time as the Companies are coming back in to seek recovery of those costs, correct?

- I am not personally aware of that. A later Public Staff, one of the accounting witnesses, Ms. Boswell or Mr. Maness, might be a good candidate to ask that. I don't believe the Public Staff has recommended that in this case. So certainly cost allocation usually takes place at the time of recovery of the cost.
- Thank you. So, Mr. Floyd, I think these next 0. ones are for you.

Is it fair to say that some customers on the OPT-V rate are served directly from the substation?

- (Jack L. Floyd) I don't know that, personally, but either secondary, primary, or transmi ssi on.
- 0. So assuming that there are, indeed, some customers on the OPT-V rate that are served directly from a substation, would it be fair to say that those customers would not use a large portion of the majority

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of the Company's distribution system?

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A. If we're talking about the substation between transmission and primary, I think you're correct. They would be allocated transmission costs and substation costs. But at a point further down the line, so to speak, they would not be allocated those costs.

- Q. Because DEC's OPT rates have voltage designations, specifically OPT transmission, OPT primary, OPT secondary, the Company does not allocate secondary distribution equipment to primary and transmission customers, correct?
 - A. I believe -- I believe that's the case, yes.
 - Q. And that's entirely appropriate, correct?
- A. It is appropriate. And again, this kind of illustrates the nature of OPT, itself. I mean, it was a hotly debated rate schedule, and stakeholders came to agreement on the structure, itself. And that's why you see small, medium, and large levels of service under each, the secondary, primary, and transmission levels of service. And it was an effort to recognize the point at which service was delivered to the customer on a voltage basis.
- Q. Okay. And you would agree, wouldn't you, that capacity shouldn't be built to serve nonfirm load?

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- That, I think, literally, yes. Nonfirm Load, Α. we might have to discuss what that means.
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Q. Well, you tell me what you think nonfirm load means.

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Well, it -- when a customer primarily serves Α. their own load and wants to be backstopped by the

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incumbent utility, that's one level. And then there's

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another level on a daily basis of whether or not they

want service routinely over many hours. And then when there are load-related issues, that they get curtailed,

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that's another issue. That kind of describes the gamut

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of what nonfirm might mean to individual customers.

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0. Is it fair to say that your opposition to curtailable demand has nothing to do with rate design?

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Α. Explain your question a little bit more.

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Q. Well, I think you should just take the

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question at face value and answer it as you see fit.

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I'm not sure how to answer the question. Curtailable load is typically outside of cost of

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It is -- you know, customers who have servi ce.

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22 utility is calling that that load be curtailed. Those

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are typically marginal types of costs, and they're not

curtailable load receive credit for that load when the

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reflected in the embedded average cost of service. I'm

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not sure how else to respond to your question.

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Q. Well, but the removal of curtailable load is the correct thing to do; is it not?

Α. It depends. The cost of service is predicated on system demand under a single coincident peak methodology. It's predicated on the actual demands at the time of the coincident peak. So it's -it could be there at the time of peak, and should be reflected in the cost of service. The ability to curtail is the customer's decision to make, and then credits -- marginal cost-oriented credits are paid to the customer to be able to do that. But the Company is still looking to serve that load on a routine basis.

(James S. McLawhorn) Ms. Cress, if I could interject a little bit there. I think where the Public Staff has an issue with the removal of the interruptible load from a cost of service standpoint, we are opposed to that if it is going to allow certain customers to interrupt for just a few hours of the year and then avoid paying for plant that they are using and getting the benefit from over the vast majority of the other hours of the year. We believe that is totally inappropriate, to be able to use the plant for, you know, 85 to 90 percent of the year and avoid paying for

it, particularly production plant.

As I will note, last week, Duke witness Immel, when he was being crossed on September 3rd by the Sierra Club, he stated that capacity has value in more hours than just the very peak hours of the year. That there is value in capacity or in production plant in all hours, and if customers are going to be allowed to avoid that while using that plant 85 percent of the rest of the year, that's simply not appropriate.

- Q. You would agree, though, that the Company wouldn't -- the Company wouldn't agree to remove that load if it wasn't the right thing to do?
- A. I would agree that there can be differences of opinion on that. Historically, we don't adjust loads in a cost of service study unless it is a known permanent change, such as a wholesale customer has left the utility system, or a major industrial plant has left the system, and we know that load will be back, then we might make that type of adjustment in a cost of service study. But we don't make ad hoc adjustments in a cost of service study.
- Q. Okay. Mr. Floyd, in your first supplemental testimony and exhibits, you used a base rate increase of \$126.7 million and an EDIT decrease of

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\$272.6 million; is that right?

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Α. (Jack L. Floyd) I believe that was the incorrect exhibits.

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Oh, okay. So the corrected exhibits show 0. what?

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(Wi tness peruses document.) Α.

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I believe the \$126 million base revenue number is correct. The change, the correction that I made was to the EDIT credit. Instead of reading 272

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and change, it should read \$399, 343, 000.

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testimony and exhibits, you use a base rate increase of

Okay. And in your second supplemental

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\$290 million, which is obviously a \$146 million

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approximate increase from the \$126.7 million.

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Can you explain this -- these different

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numbers?

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You might -- you might get a better answer by Α. asking Ms. Boswell. She's the accountant witness.

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numbers of base revenue and EDIT credits derive from

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her exhibits. And that's one reason that we file --

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the Public Staff typically wants to file, along with

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its accounting schedules, the impact the revenue

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assignment would have on the classes. But my numbers

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simply come from her exhibit.

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Q. In your original testimony and exhibits, I believe pages 8 to 9 -- and I'll let you get there.

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- Α. You said the original direct?
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- 0. That's correct.
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- Α. 0kay. Page 8?
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- Page 8 and 9; yes, sir. 0.
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- Α. 0kay.
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- 9 Q. You state that, in a rate reduction case, no
- 11 other classes to the 10 percent band. Your SCP exhibit

class should receive an increase in order to bring

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- seems to show residential and OPT customers getting

increases in order to bring other customers within

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- 14 this, quote, band.

statement.

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- Α. This is -- a decrease is when we look at overall revenue decrease. So if Ms. Boswell's exhibit were to show a negative base revenue number, not a positive number, then I would say that we don't want any class to see a decrease at the expense of trying to resolve other rate design issues that cause significant increases to other classes. That's the reason for that
- 0. Did you include that rate reduction language in your first and second supplemental testimony and

exhi bi ts?

A. I don't believe so. The rate design -excuse me, the rate design principles were looking at
an increase in both situations.

- Q. So that's the reason that the rate reduction language was left out of your second and first supplemental?
 - A. Yes. It was not material.
- Q. Okay. In your supplemental testimony, you said you were using per-book studies and adjusting those, but you don't show, do you, the adjustments that you made or how you -- how you reached those adjustments or those numbers?
- A. Yes. I have a somewhat convoluted spreadsheet that takes into account all of the Public Staff's adjustments, whether rate base expense or otherwise. And what I've tried to do is to look at the impact from, again, the base revenue change on the NC retail level. And then I look at what impacts that has to each class. The -- I cannot -- I do not have the capability of making individual changes to individual expenses within the cost of service.

What I try to do is look at the overall rate base change, the overall net income change, the expense

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change, and then determine the changes in the allocation factors across the board that would be impacted by our recommendations on those items. And I pass that along to what the Public Staff ends up proposing, in terms of a proposed revenue requirement, or proposed rate base, a proposed level of expense. And that's how I end up where I end up with the calculations. But in my exhibits, I have a very convoluted spreadsheet.

- 0. But we just don't get the benefit of seeing that spreadsheet?
 - Α. You can -- you can see it anytime you want.
 - Can I come down there to the Dobbs Building? 0.
 - Α. Yes.
- Q. So you say that you use per-book Okay. studies, but in your second supplemental testimony, it does not -- it does not say what type of studies you used: is that correct?
- I used the same per-books level of allocation. And under each method, the single coincident -- summer coincident peak, winter, and the peak and average. The -- what I've learned over the years is that I look at the allocations of the rate base expense, net income across the cost of service,

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and they don't materially change between the per books; the present annualized, which is the 45-B cost of service; the proposed rates, which is the 45-C. They don't change materially over the three views, so I just stick with the per books. Again, this is a high-level analysis of applying the Public Staff's recommended revenue and requirement of rate base.

- Q. Okay. And I think this is my last question. The Commission has, in the past, on a number of occasions considered lifeline rates, and each time has rejected implementing those rates; is that a fair assessment?
- A. I'm not aware that the Commission has considered lifeline rates in the context of electric utility service. There is certainly precedent for it in telephone service, but I did not find, during my study, where that occurred in electric utility service.
- Q. Mr. McLawhorn, would you add anything to that?
- A. (James S. McLawhorn) I am not aware of the Commission's consideration of lifeline rates for electric service either, at least not during my tenure with the Public Staff.
 - Q. Okay. I think that's everything I have.

10 after 3:00.

3: 10.

David Neal, I have just a few.

Thank you.

CHAIR MITCHELL: All right.

MR. BOEHM: Chair Mitchell, this is Kurt Boehm with Harris Teeter. I think that -- I'm not sure that you've got my cross here. I think I was next on the list. I just want to make sure you have it.

MR. NEAL: That is correct. I'm happy to defer to Mr. Boehm.

CHAIR MITCHELL: All right. I am just seeing the updated information. Mr. Boehm, you may proceed.

> MR. BOEHM: Thank you, Chair Mitchell.

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CROSS EXAMINATION BY MR. BOEHM:

- Q. Good afternoon, Mr. Floyd.
- A. (Jack L. Floyd) Good afternoon.
- Q. And I think that all of my questions are directed towards you. And all of my questions will be about your second supplemental testimony that you filed earlier this week.

In your second supplemental testimony, when you prepared that, you obviously reviewed the settlement agreement signed by DEC and Harris Teeter which was filed with the Commission on May 28th; is that correct?

- A. I did.
- Q. And do you have that settlement agreement, the Harris Teeter settlement agreement, in front of you?
 - A. Stand by.

(Witness peruses document.)

- I have the version of the one with the Commercial Group, and as I believe, they're pretty identical.
- Q. I think that's probably the case. We could probably work with that, if you don't have our -- if you don't have the Harris Teeter one.

- A. I do. I just made the one copy.

Q. Okay. Hopefully there's not a big inconsistency in the way that they're numbered. But I think you're correct that the content is generally the same.

Now, on page 9 of your second supplemental testimony, you were asked whether you agree with all the terms of the Harris Teeter, Commercial Group, and CIGFUR settlements, and you respond:

"No. The Public Staff does not agree with all the terms at this time. It is premature and counterproductive to begin redesigning rates and the terms of service under specific rate schedules without having the full understanding of the rationale for the change and the impact on other rate schedules and revenues."

Did I read that correctly?

- A. Yes, sir.
- Q. Now, when the Harris Teeter settlement -- and I understand you have a slightly -- perhaps slightly different settlement in front of you -- it contains really just two paragraphs, paragraphs 2 and 3, that address rate design; is that right?
 - A. It does say that. And I've got a copy of

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that, and they are both identical, both the Harris Teeter and the Commercial Group, in terms of the reference, I believe.

0. Thank you. So there's paragraph 2, which essentially states that the parties agree that any grid improvement plan cost allocated to OPT-V customers shall be recovered via OPT-V of demand charges."

And that addresses rate design, correct?

- Α. It does.
- 0. And then paragraph 3, which I think you discussed a little bit with Mr. Jenkins earlier, which essentially sets the off-peak energy charge at 3.022 cents per kWh, and then it makes corresponding adjustments to some of the other charges in OPT-VSS; is that correct?
 - Α. It does.
- And then all the other paragraphs in the 0. settlement are, you know, waiver of each other's witnesses, and things that don't really involve rate design; is that right?
 - Α. Yes.
- Now, going back to the statement that you made on page 9 of your second supplemental testimony, you say that:

"The Public Staff does not agree with the Harris Teeter settlement and that it's premature to begin redesigning rates without having a full understanding of the rationale for the change and impact on other rate schedules and revenues."

Is that correct?

- A. Yes. And I think I -- I think I've been fairly clear with my cautionary approach to anything rate -- changing rate design.
- Q. Now, I just want to kind of focus in on this statement that, "without having a full understanding of the impact on other rate schedules and revenues."

Would you agree that the -- that the rate design changes agreed to by Harris Teeter and DEC, that they do not have impact on any rate -- any customers taking service on any other rate schedule, other than OPT-VSS?

A. I would -- I would agree with you literally that that's true. And let me explain what I mean. Is that you are only changing the small secondary off-peak energy rate consistent with, I think, with what Mr. Pirro said earlier was not an across-the-board type of change. But the issue that I have with anything changing in terms of rate design now is that I

really -- I really don't have a good sense of what impacts that could have to the other rate elements within the OPT small secondary. And I also don't understand or have a full understanding of what that would do in terms of shifting revenue responsibility, cost causation from one class of OPT customer to another, or interclass between OPT and the other customer classes. And that's why I'm cautious.

You know, anything rate design, at this moment, is based on insufficient data. Insufficient analysis as indicated by the Company. Now, I know Mr. Pirro said something earlier this week about it being more aligned with cost causation, and I take him at his word. I don't think the Public Staff has any literal fundamental concern with the \$0.03 off-peak energy rate. However, because I don't know of the other things that it could do to the revenue picture for OPT and the revenue picture with the other -- OPT versus the other classes, I'm -- I am suggesting and recommending that the Commission take a very cautious approach to this.

Q. Thank you. I appreciate that response. And just sort of just to follow up, going back to your statement on page 9. You say that you don't have a

full understanding of the impact on other rate schedules, which you just addressed, and then the other part is revenues. Which I assume that you meant revenues -- how much revenue DEC collects from each customer; is that what you mean by revenues?

- A. No. What I'm talking about is in terms of the what I call subclasses of the OPT. And there's, I believe, 10 subclasses. But how does -- how does it impact the return on rate base? That's how we measure cost causation. How does it intraclass OPT, and then interclass with the other non-OPT classes? I don't have a full picture of that, and because I don't have a full picture, I take a cautious approach.
- Q. Sticking with the same statement on page 9, you also state that we don't have a full understanding of the rationale for the change; is that correct?
- A. I did not until this week. Again, the oral testimony that was provided by Mr. Pirro shed some light on how that rate was established. I don't remember the exact timing of it, but I did not have that at the time that this testimony was filed.
- Q. Did you review the direct testimony of Harris
 Teeter witness Mr. Beaver when you prepared your second
 supplemental testimony?

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- Q. So your -- you did not review Mr. Beaver's testimony where it contains approximately 10 pages of questions and answers explaining that DEC's proposed rate for the OPT secondary under-recovers the demand-related charges while over-recovering the energy-related charges relative to the underlying cost for DEC's own cost of service study?
- A. I reviewed it in the context of the direct testimony. I did not go back and try to review his testimony in terms of how that applied to the settlement terms we're talking about.
 - Q. Okay. So --
- A. If you'll tell me which testimony or which page of his testimony you're speaking of, I'll pull it.
- Q. Sure. So as I said, Mr. Beaver's testimony has about 10 pages on this issue and the rationale for his proposal to make a change like this, but I would direct you to page 12 of his testimony.
 - A. You said page 12?
 - Q. Yes.
 - A. Okay. I'm there.
- 23 Q. So do you see the table marked JDD-3 on page 12?

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I do. Α.

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- Q. And the off-peak energy charge in that table, which is the last column. And here Mr. Beaver, he compares the DEC proposed off-peak energy charge of about 3.2 cents to Kroger's proposed off-peak energy charge of about 2.9 cents; do you see that?
 - Α. I see it, yes.
- And would you agree that the settlement that 0. was agreed to by Harris Teeter and DEC falls right in the middle of these two bookends?
- Yes, I would agree to that. But again, I don't really have a basis for how these rates were determined, and I don't -- I don't recall any analysis. I certainly didn't review any analysis in terms of the second supplemental.
- 0. Thank you. You stated in your testimony, and I think we discussed this with -- earlier today, that staff would like to see the Commission order a comprehensive rate design and cost of service study; is that correct?
 - Α. Yes, sir.
- Now, is there any reason why the Commission couldn't approve the Harris Teeter and DEC settlement and then also order a comprehensive rate design and

cost of service study? They're not mutually exclusive are they?

A. They're not mutually exclusive, nor are they mutually inclusive. And that's a kind of a funny way to say that. But what I'm -- what I'm trying to avoid with my recommendations with this comprehensive rate study is that I have learned, over the 13, 14 years of looking at these rate cases, that once something gets established, it is extremely difficult to break it apart. And that's -- that's certainly obvious in this case when you see the level of feedback that I've gotten on my recommendation of a study.

What I don't want to happen is, first of all, we're using stale data to decide rates and rate design that could serve future utilities service. And that may or may not be a good idea. I just simply cannot give you an answer to that question now. What I want to be able to do is to take the use of load research that's predicated on the advanced metering infrastructure, learn how different groups of customers, maybe individual customers at some point, learn how they're using energy and how they are imposing costs on the system, and whether it is an off-peak energy rate or whether it's something else.

I don't want to constrain the ability to study any of these going forward. And I believe I'm correct in saying that Mr. Pirro committed to looking at this rate and all the other rates, OPT and everything else in the study, itself. I think the Company agreed with my position for a comprehensive study to do that.

So again, I don't want to belabor the point, but anything we do, small or large, to rate design now is just -- is just putting an obstacle in the way of doing it on a more comprehensive basis.

- Q. Thank you, Mr. Floyd. Getting back to paragraph 2 of the Harris Teeter stipulation, this is the paragraph that states that the signatories agree to any grid improvement plan costs allocated to OPT-V customers shall be recovered via OPT-V demand charges.
 - A. Yes.
- Q. I wasn't clear from your second supplemental testimony. Do you -- do you oppose this paragraph?
- A. At this point, I would say yes, I do oppose it, and I'll tell you why. It kind of follows along the same lines as what I just spoke of. We do not -- the Public Staff has never advocated that any particular rate element -- and that's what I call basic

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customer charges, demand charges, and energy charges, in whatever shape, matter or form they take. These are rate elements. I don't believe the Public Staff has ever advocated that a particular rate element recover particular types of costs that go along with that rate element. And I'll say a demand rate to recover demand costs. We've never advocated for that. Because the rate design has to work together in such that all the rate elements work cohesively to produce the revenues that the Company expects from customers on a particular schedule. That's why I have -- I have discussed the issue of fixed cost recovery, I've discussed the issue of demand, or customer, or energy-related costs.

We -- what this does, in my mind, is take a very literal understanding of cost of service, cost causation, and a literal approach to rate design. And I think we all need to be careful what we ask for in terms of literally assigning a specific cost to being recovered literally from a specific rate element. And that's, again, the cautious approach that I'm asking to take.

Q. Would you agree that grid improvement costs are largely or maybe even entirely demand related or customer related?

A. They they are distribution and
transmission system related. There are elements of
demand-related and customer-related classifications of
costs for both.

- Q. But they're not energy related?
- A. That -- there's some debate about that. They could be. You know, with the grid improvement, as I understand what's going on, is that it's not entirely driven by demand. Some of what's going on could be construed to be energy related. We don't typically allocate costs for distribution and transmission on energy, but because of the plans for grid improvement, I think that needs to be discussed.

And the Public Staff witness McLawhorn, his testimony -- I believe it's him. It may have been Mr. Thomas who talked about the benefits-oriented allocation process that needs to be looked at in terms of grid improvement. I don't know what that would have, as far as impact on OPT demand charges or anything else.

Q. Thank you, Mr. Floyd, those are all the questions I have.

CHAIR MITCHELL: All right. Next up, Mr. Neal, Justice Center.

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CROSS EXAMINATION BY MR. NEAL:

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Q. Good afternoon. Good afternoon, Jack Floyd and Mr. McLawhorn. I think I'm going to start with you, Mr. McLawhorn. First, just a quick question. Earlier on cross this afternoon, I believe I heard you say -- and this is, I think, nearly a quote, nobody has recommended that a change be made to cost allocation methodology in this case.

Did I mishear you, or is that what you said earlier today?

Α. (James S. McLawhorn) I did say that. I was speaking in terms of both the recommendation for a study to look at different cost allocation methodologies as well as the grid improvement plan, how those costs are potentially allocated. Now, I probably should clarify, certainly in my direct -- original direct testimony, the Public Staff recommended use of the SWPA cost allocation methodology, whereas Duke had recommended SCP. But in the second stipulation that we signed with Duke, we agreed to stipulate for this case only to use the SCP. And Duke agreed to participate with the Public Staff and other interested parties in looking at various other cost-allocation procedures. So what was what I meant in my answer, that no one is

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1 2 recommending to change cost allocation in this case at this time.

And, Mr. McLawhorn, have you read the

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clients in this case? I have, but I have not read it recently. I can pull that up if you want to ask me a particular question about it.

testimony of Jonathan Wallach that's sponsored by my

I'll just ask generally, I don't think you need to pull it up.

Do you recall that he recommended that the Company -- that the Commission ordered the Company to stop using the minimum system method in its cost allocation study?

- Α. I will accept that, subject to check.
- 0. And do you recall that he also recommended that the Commission reject the Company's use of the non-coincident peak demand allocator to allocate distribution costs in its cost of service study?
 - Α. Yes, I do recall that.
- And, let's see, you also had some discussion 0. about the minimum system method report from the Public Staff, which I believe has been previously admitted as DEC Pirro/Hager Redirect Exhibit 1.

Page 75

Yes. Α.

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Q. Just to clarify one thing I think I heard you say.

Within the minimum system method report, is it the Public Staff's position that the minimum system method could be used for setting the maximum allowable basic facilities charge, and then the basic customer method would be the methodology for setting the minimum? Is that the Public Staff's position?

- Α. Yes. I believe both Mr. Floyd and I both agreed with that.
- 0. I think I heard you say earlier today that the zero intercept would be the minimum. I just wanted to clarify that. But you meant the basic customer method?
- Α. Yes. I should have gone back and checked, but yes, that's correct.
 - 0. Thank you.
 - Α. You are correct.
- 0. And there was also some discussion about the fair way to allocate costs for those customers who accept service from the transmission lines.

Were you able to hear the testimony of Duke witness Ms. Hager last week?

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A. Yes.

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- Q. Do you recall a question I had for her about whether or not the Company utilizes a minimum transmission system analysis in order to create a hypothetical transmission minimum-size grid that would then make a part of the transmission system customer allocated as a customer charge?
 - A. Yes, I remember that.
- Q. And it's your recollection that the Company does not do that; is that right?
 - A. I do not believe they do, no.
- Q. Okay. All right. Mr. Floyd, if I could turn your attention to the -- that same Public Staff minimum system method report, the DEC Hager/Pirro Redirect Exhibit 1. If you turn to page 16 for me.
 - A. (Jack L. Floyd) Okay.
- Q. If you look at that, at the bottom of the page, I believe you were asked a question about this last sentence on the page, the "after our review, the Public Staff believes"; do you see that sentence?
 - A. I do.
- Q. And that is a footnote 25. Could you read footnote 25?
 - A. "The position of the Public Staff in any

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I believe you cleared this up a bit with Mr. Neal, but I just want to clarify -- well, first of all, just to orient us, when we talk about using the minimum system method, we're talking about a classification of distribution costs; isn't that right?

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(James S. McLawhorn) Yes. Α.

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0. And the Public Staff is not opposed to the Company's use of minimum system for allocating distribution costs in this case, right?

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Α. That's correct.

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Q. Thank you. And when we talk about 0kay. summer coincident peak, and summer/winter peak and average, and winter coincident peak, we're talking allocating production and transmission demand-related

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costs; isn't that right?

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Α. Yes. Those methodologies don't impact the allocation of other types of plant, just production and

Okay. Thank you. And is it your

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transmission.

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understanding that the Company is required to file cost

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of service studies using winter coincident peak, summer coincident peak, and summer/winter peak and average?

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Α. Yes, that's correct.

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Q. And you indicated earlier that, in the second

partial settlement with the Company, the Public Staff agreed, for purposes of this rate case, to accept the Company's proposal to allocate cost of service based on summer coincident peak; isn't that right?

- A. Yes.
- Q. Okay. Now, turning to you, Mr. Floyd.

With your second supplemental testimony, you filed schedules using winter coincident peak, summer coincident peak, and summer/winter peak and average; isn't that right?

- A. (Jack L. Floyd) I did.
- Q. Okay. And that was just because the Company initially filed those three methodologies, but not because you're advocating something other than summer coincident peak in this case?
- A. That's part of the answer. It's also somewhat of a standard practice for the Public Staff to represent to the Commission what the impact of revenue assignment would be under the multiple methodologies that are part of the case.
- Q. Okay. Thank you. And you would agree with me that, between the settlement with the Public Staff and the settlement with CIGFUR, the Company has agreed to perform and consider no less than seven different

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cost of service studies prior to the next general rate case; isn't that right?

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A. We'll be busy, yes.

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Q. And you would agree with me that the Public Staff's and Company's agreement to use summer coincident peak in this rate case has no impact on the ability for the Public Staff, the Company, and other parties to study new and different costs of service technologies; is that right?

- A. That is my understanding, and I would object if we did limit it to just one.
- Q. I figured you might. And then I just have a question from your second supplemental testimony.

You state that you oppose the provision of the settlement with CIGFUR in which the Company agreed to remove curtailable load from allocation factors in its next rate case; isn't that right?

- A. Yes, I did.
- Q. And I think in that testimony you indicate that you supported a similar adjustment for Dominion previously, but you explain that your different views in that case are justified because of the different allocation methodologies that Dominion uses versus what the Company currently uses; is that right?

A. That is part of it, but there's a factual difference between this case and the Sub 479 -E-22, Sub 479 Dominion case. Dominion actually used part of their interruptible demand response resources during the winter peak. And they -- if we didn't make the adjustment in that case, there would have been a slight distortion in the peak component of the summer/winter peak and average calculation. That did not happen in the Duke case. Duke did not -- Duke Carolinas did not use their curtailable load or demand-side management resources at either the winter or the summer peak in the test year for this case.

- Q. Okay. But is it fair to say that you don't know whether they will use those resources in the test year in a future rate case, right?
- A. Absolutely. I mean, we can have another polar vortex or something in the summer.
- A. (James S. McLawhorn) Ms. Jagannathan, if I can interject. I agree with everything that Mr. Floyd said, but even if the Company did interrupt the load in a future test year at one of the peaks, as long as the Company relies on a cost of service methodology that only focuses on a single or two -- if it were to go to a two-coincident peak and not contain an average

component, the Public Staff would still oppose the adjustment because it would allow certain customers -- as I said earlier, I believe, in cross from Ms. Cress, that it would allow certain customers to avoid paying for production and possibly transmission plant that they are using the vast majority of the other hours of the year. That's not the case with the Dominion

cost-allocation methodology.

- Q. Okay. Thank you. And so would it be fair to say that it would depend on what cost-allocation methodology the Company proposes in its next rate case as to what the Public Staff's position would be on this issue?
- A. Cost-allocation methodology and whether the Company actually utilized the interruptible and demand-side management resources. It would be a combination of those two factors.
 - A. (Jack L. Floyd) I agree.
- Q. Okay. Thank you both. And, Mr. Floyd, I just have one more question for you. Just circling back to the minimum system method.

I think you indicated that the Public Staff kind of said that it was reasonable to use minimum system method to kind of establish the maximum bounds

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for a fixed or a basic facilities charge, right?

- A. That's correct.
- Q. And even though the Company uses the minimum system method, it doesn't use that maximum amount when setting its fixed or basic facilities charge, right?
- A. That is true. It has not -- it has been my experience in the half a dozen cases I've looked at that the Company has never used the maximum that was determined through the minimum system approach in their cost of service.
- Q. Okay. Thank you. And it's your understanding, right, that the Company has not proposed any increase to the basic facilities charge in this case, right?
 - A. That's correct, right.
- Q. Okay. Thank you. I don't have any more questions.

CHAIR MITCHELL: All right. Redirect for the panel?

MS. EDMONDSON: No redirect.

CHAIR MITCHELL: All right. Questions

by Commissioners, beginning with

Commissioner Brown-Bl and.

COMMISSIONER BROWN-BLAND: I have no

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CHAIR MITCHELL: All right.

Commissioner Gray?

COMMISSIONER GRAY: No questions.

CHAIR MITCHELL: Commissioner

Clodfel ter?

COMMISSIONER CLODFELTER: Yes, thank

you. I have just a couple.

EXAMINATION BY COMMISSIONER CLODFELTER:

Q. Mr. McLawhorn, Ms. Hager says that, when the Public Staff advocates for the summer/winter peak and average method, it fails to follow its argument to its logical conclusions. And it's interesting to me that a couple of the witnesses for some of the intervenors used almost identical language. They say almost identically the same thing word for word.

Would you respond to that criticism of the Public Staff's position? Do you agree with it? And if not, why not?

A. (James S. McLawhorn) I do not agree with it.

I'm sure you're not surprised to hear that answer, and

I will be happy to respond to it. This is not a new

argument by certain parties. I believe the argument

has fallacies to it. I -- with all due respect to

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Ms. Hager -- and I have tremendous respect for her, I have known her for a long time -- I believe this argument is somewhat of a straw man argument.

The way the system is built -- and I've discussed this at length in my testimony; it's been discussed in many other cases -- is based on a consideration of both peak demand and energy requirements of the customers it's going to serve. That is what the IRP process does when it is determining the appropriate mix of production plant resources to build. That's how you get the most efficient and most cost-effective system for all of the Company's customers, not just some of the Company's customers.

Once this system is built, of course, it has to be operated. And if you -- I have referred to -- I have -- if I can refer you to my prefiled testimony, there is a chart on page 25 that is a load duration curve. And it represents both demands and the percent of hours when the demand is there from the zero point in time to 8,760 hours, although it represents it in percentages. This load duration curve perfectly demonstrates what I just described from a planning standpoint.

It clearly shows that some plant is there to serve peak load and some plant is there to serve a base load that's there in all hours, and in between there's plant that serves a combination of peak and energy. Those plants are dispatched on a least-cost basis. That dispatch produces the lowest cost overall fuel cost.

The reason I said that I believe Ms. Hager's argument is somewhat of a straw man argument, she seems to imply, and other intervenors seem to imply, that if you use the summer/winter peak and average methodology, then you must allocate the production plant to individual customers, meaning that high load factor customers receive all of their energy in all hours from the lowest fuel cost plants. That is not an appropriate way to look at it.

The fuel occurs on an hourly basis, not at a horizontal production plant type of strip. If we didn't look at it that way, then we wouldn't have the lowest overall cost for fuel. So I do not agree with that argument. I believe that that is not the correct way to look at it, and I don't know if that answers your question but that's my explanation.

Q. I think the record is pretty clear from your

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Thank you. answer.

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Α. All right. Thank you.

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Q. Mr. Floyd, a question -- I'll start it with you, Mr. Floyd, but if Mr. McLawhorn wants to jump in, that's fine too. I have listened to Mr. Pirro and Mr. Huber, and to you last week, and now to both you and Mr. McLawhorn today, and I'm still struggling a little bit to understand the scope of what will be looked at in the comprehensive study. And I want to start the question with you, because I think in response to a question from Mr. Jenkins earlier, you said that cost of service and rate design are -- I wrote it down, inextricably linked.

And so what I'm trying to get clear on is how far into cost of service issues are we going to be going in this comprehensive rate design study? I don't have a real good sense right now of the scope to which that study is going to go into cost of service issues. Can the two of you talk to me about that and give me greater clarity?

Α. (Jack L. Floyd) You can't do one without the That's the two-second answer. You cannot do other. one without the other. And I would even argue, you could get two people in a room and come up with a dozen

different ways of which one comes first. And I think Mr. Jenkins hit on my frustrations over the years of dealing with rate cases and rate issues -- rate design issues pretty well.

You change the rate design. You make customers more aware of what they're doing in terms of how they use the system, you will change the cost of service, because I guarantee you the load curve is going to change. That's one approach.

The other approach is just the reverse. If you do something in the cost of service, look at a particular methodology, and you stick to that methodology from the first part of it, and you don't consider the other ones, and the impacts of how demand, energy, and customer-related costs can impact one another, then you will inform your rate design a certain way. You're going to get a certain response.

There's a reason that I use the word
"comprehensive." I call this modern era of rate cases
since 2006, '07. We are in a place kind of like we
were in the late '60s, early '70s when the utilities
were building generation -- big-dollar generation
facilities, and they were trying to go out and push an
increased load, because they needed it for these

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investments. But we're talking billions of dollars of costs today, in terms of grid improvement, what I call the greening of energy, and then coal ash. All of these things are weighing on customers. The low-, medium-, and high-income customers.

And I just -- I find it tough to accept utility service based on old data and being told that I've got to do it the way I've been doing it for the last 50 years, because I don't believe the next 50 years when I'm not here is going to look a lot like it has looked in the last 50 years. And we have to be careful to not impact the most vulnerable, vulnerable customers who have to use the system by doing all of this study and coming up with something that looks a lot different than it does today.

And that's why I'm cautious. I'm cautious about using old data. I'm an engineer. I like to learn how things work. Well, I've got to learn -- I've got to start learning by looking at data, and then seeing what is the data telling me. And that's one reason that the staff has supported AMI, because it gives us the glimpse that we've never had. We could have had it in the last 50 years, but it costs a fortune to do. It's not as costly today on a unit

basis going forward.

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We've got AMI data. The Company has started looking at how that data is impacting load shakes.

Load shakes drive cost of service. Cost of service is going to drive rate design. But those load shakes change their character based on the rates people pay.

And here's something else to keep in mind.

Mr. Harris reminded me of this the other day. Is that most customers are pretty satisfied with the electric utility service they have. They don't want a whole lot of manipulation. They don't want a whole lot of sophistication. They want to keep things fairly simple, and that's something we, as regulators and at the Company, need to keep in mind.

There are people out there that do want different types of electric utility services, whether it's electric vehicles, or solar panels, or things like that, but there are healthy crop of customers who just want to be left alone, and we need to figure out a way to do both. And that's why a comprehensive study starting from scratch is important.

Q. Well, thank you for your answer. I think you know my view about doing things the way it was being done just because that's the way they've always been

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I think you know my views on that subject.

Α. I agree.

> Q. But I want -- I want you to take me to the next step on this. If we get -- because I'm really looking for assistance on how we go forward here and not take another 50 years to get through this comprehensive study.

So if everything is up for grabs from, as you say, from scratch, how are we going to avoid getting into that kind of swamp, where it takes us another 50 years, and we still may not have a new road map? What kind of guardrails, what kind of parameters does the Public Staff recommend that the Commission establish in order to make sure this is not just a free-for-all?

- It's -- I'm not sure I have a good answer for that question yet. But I will try to answer it this way.
- I don't mean to interrupt you, because I'm Q. not looking really today to get your top-of-the-head I'm putting the question out there, because I answer. think if the Commission -- if the Commission majority, at the end of hearing all of the evidence, decides that the suggestion the Company has made and that the Public Staff has made -- and I have already heard a lot of

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opposition to the principle -- is a good one of a comprehensive study, I think we're probably going to need some assistance on developing the parameters, I call them guardrails, the sort of directions the study needs to focus on and the prioritization of topics.

Otherwise, I'm afraid we're really wasting everyone's time if we don't do that.

So I don't expect you to answer today, but I want the question out there, because I think the Commission may need to come back to the parties and ask for some answers on that.

A. Let me give a couple of quick responses to that. Is that my testimony outlines some very basic principles, and there's a reason you don't see a lot of meat on those bones, is because I think a lot of folks would have a lot of different ways to interpret those half a dozen or so principles. But rate design -- I don't think the Commission should take this as a static endeavor. This is something that future Commissions are going to have to constantly deal with in every rate case. Because if we think about it, just in the last 13 -- or 10 to 13 years we've been looking at rate cases, how service has changed in terms of in use of electricity, the efficiency of use, the proliferation

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of distributed generation, storage is staring us in the face going forward.

These are -- these are formidable things that are impacting utility service. But I don't think the Commission -- if you're thinking you have to put a -as we say in church, a stake in the ground behind the barn, and that's it, I don't think that's what we're We need to start with a framework of where suggesting. do we want rates to go in the future? What do we want what rates to accomplish? There may be some existing rate schedules that are perfectly fine. I'm not willing to throw everything out just because I want a new study. There may be some justification for keeping what we have.

But my point with a comprehensive study is that we have adjusted rates on an across-the-board percentage increase basis for so long that I think we've lost the integrity of the actual rate structure, itself. And that's why we need the study. happen overnight; it needs to involve a bunch of stakeholders; and there's going to be a lot of argument. And there's certainly the high potential for disagreement. I'm sure the parties, if they disagree with something that Duke comes up with, is going to

1 argue about it.

But at the same time, it took us two years, roughly, to get a consolidated OPT class. I use that, it's a great example. And the parties literally had to be forced to the table by the Commission. And we ended up sitting down having conversations about it, and we developed a load-based, time-of-use, nonresidential schedule. And I'm using that. I'm expecting the parties to do the same thing with everything else, rate design. Thank you.

A. (James S. McLawhorn) And,
Commissioner Clodfelter, if I could just follow on to
that. It very well may be that, after this study, we
have a rate design, and we say, "Eureka, this is the
greatest thing. Why didn't we think of this 25 years
ago? This is absolutely the way we need to charge
ahead." But when we look at implementing it, as I said
earlier on cross, there may be some issues where, by
moving to that rate design, it causes some significant
cost shifts or cost -- and in this case I'm talking
about bill cost, the bill costs to the customer, that
we can't go all the way in one step. It would be
unreasonable to the customer to do that.

We may have to use gradualism to implement

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the design and get there. I'm not predetermining that it will, I'm just saying that is a very distinct possibility. And we all need to keep that in mind and not be afraid to take this step because we're so concerned that we won't like the outcome that we refuse to even look at it.

Q. Thank you, gentlemen. I could spend a lot of time, and we don't have a lot more time this afternoon, asking you a lot of detailed questions about some of the things that the various intervenors asked you about. It wouldn't be very productive. I'm not going to do it. Thank you for your time.

CHAIR MITCHELL: All right.

Commissioner Duffley?

COMMISSIONER DUFFLEY: Thank you, gentlemen, for your testimony today. I'm going to pass on asking you any questions.

CHAIR MITCHELL: Commissioner Hughes?

EXAMINATION BY COMMISSIONER HUGHES:

Q. This will probably make

Commissioner Clodfelter even more concerned, but -
about as far as the timeliness of this study. But when

I read some of the descriptions of the affordability

stakeholder process, I have a hard time seeing where

the relationship to that is in this comprehensive rate study. And it seems like they have so much overlap.

Are they parallel? Are they together? And does that just make an even longer, more complicated study?

If someone could just comment briefly on that. I see the testimony, particularly of Mr. De May, has a lot of rate design in what he's calling affordability issues. So if you could just quickly comment on that, quickly.

A. (Jack L. Floyd) Yeah. Mr. Hughes, I mentioned a little bit the other day in the consolidated hearing that I don't think you can separate the two issues. At the end of the day, what we need to try to start with is developing rates based on cost causation. And let's look at a purely cost-based rate design suite of rates, and then the Commission can start to evaluate the different policies of what affordability conjures up, in terms of what types of discounts or what types of programs we want to provide, and then how to pay for it, and let that fit into the rate design study.

I don't see them as separate issues. I see them, that they have to almost be done together. But at the end of the day, I think if we are going to ask

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the customers of Duke Energy, Duke Progress, Duke Carolinas to help fund things that are not so easily fundable in terms of utility service -- we're shifting costs from one group of customers to another -- we need to be as transparent as possible in what that cost shift might be.

And that's one reason why I want to try to take as close to a cost-causation approach to this rate design, and then let's look at the different policies that the Commission and future Commissions might adopt, and how those policies fit into and affect the rates that customers are going to be asked to pay.

0. 0kay. Thank you. No further questions. CHAIR MITCHELL: All right.

Commissioner McKissick?

COMMISSIONER McKISSICK: Just one or two quick questions.

EXAMINATION BY COMMISSIONER McKISSICK:

And I'd certainly like to thank the panel for the testimony you've provided today, Mr. Floyd, for the testimony you provided previously. I know I asked a number of questions relating to your thoughts concerning these issues, and I certainly understand the inextricable linkages between rate design and cost of

systematically.

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service and trying to come up with the right policies that kind of wed them along with the cost-causation theory and the practicalities of implementing it

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I guess the thing I'm trying to understand, assuming we go down this path, I always like to think that there are other places that have visited this same territory previously. Other jurisdictions that have at least attempted to modernize this all. Because, obviously, it needs modernization, and -- but can you all identify places or jurisdictions that have either attempted it successfully or unsuccessfully, or where they went so far but didn't get to the next two or three levels? Is there anything you can share?

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A. (Jack L. Floyd) On a comprehensive basis,
I'm not aware of anything, but there are certainly
jurisdictions that have addressed issues of low-income
customers.

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Q. Sure.

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testimony has a list of those. Mr. Howat, the Justice Center witness, provided some good examples of what

And I -- one of my exhibits in my direct

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that would look like across the country. There are

other -- I think what you're going to find is a lot of

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policy -- individual policy-driven rate design questions that get answered. And I go and think, you know, California is always a good example to look at in terms of things to promote certain policies, they want to use rate design to do that. I mean, they have a -- they have a time-of-use -- a somewhat mandatory time-of-use structure there for customers. I'm not sure, you know, we need to go there in North Carolina, but that's something that's a policy-driven type of rate design.

Assembly that says to the Commission, "Thou shalt do X," it's tough to answer your question. What I envision -- and this may, you know, my limited capacity to think forward. What I envision is a comprehensive study involving all the parties, and put everything on the table. But at the end of the day, it is Duke Energy who has the responsibility to provide utility service. And we agree with the rates that provide them sufficient revenues to earn a return.

And how they do that, we hold them accountable in it lots of ways, and we chastise them when we see that accountability strained. But at the same time, we also ask customers to pay their bills and

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to pay fair and equitable, just and reasonable rates, and however you want to describe them. And my point all along has been that the structure that we have -if you hear anything out of my testimony, the structure that we have today is based on traditional cost of service rate design and ultimately utility service.

We are not facing that traditional paradigm going forward. We need to start looking at cost of service, cost of causation in terms of what we expect to happen with the utility system going forward, whether that's electric vehicles, whether that's microgrids, whether that's storage, distributed generation, all of those have cost implications. And at the end of the day, like I said earlier to Mr. Clodfelter, is that the most vulnerable customers are the ones that we need to watch out for the most.

And, you know, the Public Staff is going to be very involved in this effort, should the Commission order it, and we're going to have a lot of debate about it with the other parties and Duke Energy. It is a big issue for the Public Staff going forward. And we hope the Commission gives some guidance, but also gives the parties some latitude to have an open debate. you.

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Q. Thank you. And I guess the thing I would simply follow up with is this. I mean, just thinking out loud, would the Commission for even a stakeholder process generate input, at least be well-advised perhaps to articulate goals, aspirational goals as to what types of policy should be thoughtfully reflected upon and considered as things that we want to see embodied in a new rate design structure. You know, and, of course, try to set up some timeline. And when I say that, aspirational dates and targets where certain goals, objectives might be obtained, feedback is provided through stakeholders with some type of timeline for eventually getting to where we need to be in advance of the next rate case.

You know, and I'm just trying to think, I don't want to see something that establishes -- first, is an exercise in futility; secondly, which potentially breaks down without any significant change of past policies in terms of what we're trying to modernize; and then thirdly, where we don't get there quite quick enough and we get caught in the quicksand along the way. So, I mean, what are your thoughts on that?

A. Well, I definitely think you need to establish a time frame for this work. That's for sure.

The parties, I mean, we could -- we could talk ad nauseam about these issues, but it -- but in order, I think -- if you're going -- in my mind, if you're going to expect and impose a time frame, I think the Commission needs to give some goals, some objectives that we expect you to undertake X, Y, and Z and to show us what you accomplish by a certain period of time.

Again, this is -- this is -- this is my perspective on behalf of the Public Staff what we expect this study to look like. But I'm also cognizant of the fact that there may be disagreement at the end of the day. And we need to be prepared for it.

But maybe I can give you an example of something. You know, I've been in this -- in the electric division, or energy division now for little over 15 years. I started out in the water division, and before that I worked for DEQ's predecessor Environmental Management. I have done rate design in water and electric, and there's a lot of similarity.

But we need to -- we just -- I'm trying to be conscious of it. Duke and Dominion come to the Public Staff routinely when they have a new rate proposal.

That's happened in the last -- multiple times in the last 13, 14 years in my experience. We discuss those

proposals. Some of them are totally new services and rates that go along with them. But we look at those, we analyze it, we issue discovery on it, and we try to reach consensus amongst ourselves and the utilities. And then they file these things. We get them on your agenda and recommend approval.

That type of process is kind of a miniature version of what I'm talking about. And I believe that that may provide a good example going forward for a bigger study. I'm starting to repeat myself, I know, but I want to make clear that this is a wide-open study, and the Commission, in addition to a time frame, I think for purposes -- I think all the parties really are looking to you to give us kind of some marching orders. Thank you.

A. (James S. McLawhorn) Commissioner McKissick, if I could, I would agree pretty much with everything Mr. Floyd said. And I do think it would be beneficial for the Commission to give guidance, both in terms of what specific policies you would like to see incorporated in this rate design study as well as put some timeline parameters around it. You know, I'm sure the Commission is well aware, the parties will come back and ask for additional time if we need it, but I

believe it's better to do that than for the Commission to just say just go out and do this study and let us know when you're finished with it. We need parameters to keep everybody focused. So I certainly would encourage the Commission to do that as well. So I agree with -- I agree with what Mr. Floyd said.

Q. Thank you both for your input and perspective. I certainly hope that the Commission, in its deliberations, will give serious thought and reflection to the testimony the two of you and many others have provided during the course of this hearing, and that there will be an opportunity to provide that guidance, that structure, those timelines, those policies. It's inevitable that there will be disagreements along the way. There may be unintended outcomes that might perhaps result. Things may not work out necessarily as one might anticipate theoretically as part of the exercise, but you won't know it until you try to collaborate and come up with something that will work.

And I am optimistic that, you know, this will be in the near term, and that perhaps North Carolina can provide some national guidance in terms of what can be done in other jurisdictions as a model for Page 105

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reevaluating the way this works in a new environment and to modernize it the same way they're modernizing the grid, the same way they're modernizing the way you generate electricity, the same way you're looking at distributing energy resources and how they're all tying together, and the way people can use and consume electricity with the new meters that are available, the knowledge exchange and transfer of information through enhanced technology. There's tremendous potential, and I hope that potential will be realized.

COMMISSIONER McKISSICK: Thank you,

Madam Chair. I have no further questions.

CHAIR MITCHELL: All right.

Commissioner Duffley?

COMMISSIONER DUFFLEY: Yes. Actually, I have a follow-up question.

EXAMINATION BY COMMISSIONER DUFFLEY:

- Q. With respect to the timeline, what would the Public Staff recommend? When should the stakeholder process end before the next rate case begins?
- A. (Jack L. Floyd) My testimony shed a little bit of light on that. It's -- I think Duke needs to try to accomplish this before its next rate case, but certainly not limited to waiting for the next rate

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case.

A. (James S. McLawhorn) I would agree that has certainly been our goal, Commissioner Duffley. Of course, we don't know when the next rate case will be filed, and this case -- when we have made our original recommendation, we had all thought these cases would have been over long before now. So I certainly still hope and believe we can get this done before the next rate case. But, you know, if the next rate case occurs in six months, then that might not be possible, but we'll just have to see.

- Q. Right. But let's assume that there's three years between these rate cases. We can all dream, right? So -- but would you want the stakeholder process to end six months before the actual hearing, or six months before the filing of the next rate case if we had time?
- A. Well, certainly, Duke would need time to incorporate any of the recommendations into their filing. So I don't know if six months is the ideal time, but it would need to be some period of time prior to the filing of the case that they were going to incorporate it in. So that's -- I would -- I guess I would like -- would want to hear feedback from Duke on

Page 107 1 They have to put the case together, so. that. 2 Q. 0kay. Thank you. 3 Α. They definitely would need some time. (Jack L. Floyd) And I would add, 4 Α. 5 Commissioner Duffley, I actually don't see this rate stakeholder process ending. I think it's going to be 6 7 an ongoing thing. I think it was either 8 Commissioner Clodfelter or one of the intervening attorneys that -- you know, this is an ongoing process, 10 and as -- future Commissions, I think, are going to 11 have to deal with how utility service is changing. 12 policies may change and those kinds of things. 13 hopefully if we can get a good stakeholder process 14 going in terms of rate designer and cost of service, we 15 can -- that can endure well beyond the next rate case. 16 Q. Okay. Thank you both. 17 CHAIR MITCHELL: Anything further, Commissioner Duffley? 18 19 (No response.) 20 CHAIR MITCHELL: All right. Questions 21 on Commissioners' questions? 22 (No response.) 23 CHAIR MITCHELL: Any questions from the 24 Public Staff on Commissioners' questions?

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MS. EDMONDSON: No questions.

CHAIR MITCHELL: All right.

Mr. McLawhorn, Mr. Floyd, thank you for your testimony this afternoon. I'll entertain motions.

MS. EDMONDSON: Chair, I move that Yes. McLawhorn Direct Exhibits 1 and 2 that have been marked for identification as McLawhorn DEC Direct Exhibits 1 and 2 be entered and copied into the record in the DEC rate case dockets. And I move that Floyd Direct Exhibits 1 through 4, Floyd Corrected First Supplemental Exhibits 1 through 4, and Floyd Second Supplemental Exhibits 1 through 4 that have been marked for identification as Floyd DEC Direct Exhibits 1 through 4, Floyd DEC Corrected First Supplemental Exhibits 1 through 4, and Floyd DEC Second Supplemental Exhibits 1 through 4 be entered and copied into the record in the DEC rate case dockets.

CHAIR MITCHELL: All right,

Ms. Edmondson, hearing no objection to your motion, it will be allowed.

MS. EDMONDSON: Thank you.

(McLawhorn DEC Direct Exhibits 1 and 2,
Floyd DEC Direct Exhibits 1 through 4,

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Floyd DEC Corrected First Supplemental Exhibits 1 through 4, and Floyd DEC Supplemental Exhibits 1 through 4 were admitted into evidence.)

CHAIR MITCHELL: All right. Any additional motions?

(No response.)

CHAIR MITCHELL: All right. With that, gentlemen, you may step down. And we have come to the end of our day. We will go on the record in the morning at 8:30, and we will begin with the Garrett and Moore panel unless, Ms. Downey, there is a reason we will not be doing that.

MS. DOWNEY: Chair Mitchell, I believe that Mr. O'Donnell is now available, and Mr. Page has asked if he could be heard out of turn, and we don't have an objection to that, depending upon what the Commission would like to do.

CHAIR MITCHELL: All right. Then

let's -- I'm not hearing objections from any other

party. Let's begin with Mr. O'Donnell in the

morning at 8:30, and then we will proceed with

Public Staff's witnesses in the order they appear

on this witness list, which would be Garrett and

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CERTIFICATE OF REPORTER

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whom the foregoing hearing was taken, do hereby certify that the witnesses whose testimony appear in the foregoing hearing were duly affirmed; that the testimony of said witnesses were taken by me to the best of my ability and thereafter reduced to typewriting under my direction; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this hearing was taken, and further that I am not a relative or employee of any attorney or counsel employed by the parties thereto, nor financially or otherwise interested in the outcome of the action.

This the 12th day of September, 2020.

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JOANN BUNZE, RPR

Notary Public #200707300112