PLACE: Hel d vi a Vi deoconf er ence
DATE: Thursday, Sept enber 10, 2020
TIME: 1:30 P. M - 4: 24 P. M
DOCKET NO.: E-7, Sub 1214
E-7, Sub 1213
E-7, Sub 1187
BEFORE: Chai $r$ Charlotte A. Mtchell, Presiding Commi ssi oner ToNol a D. Brown- Bl and Commi ssi oner Lyons Gray

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IN THE MATTER OF:<br>DOCKET NO. E-7, SUB 1214<br>Appl i cation of Duke Energy Carol inas, LLC,<br>for Adj ustment of Rates and Charges Applicable to El ectric Utility Service in North Carolina

DOCKET NO. E-7, SUB 1213
Petition of Duke Energy Carol inas, LLC, for Approval of Prepai d Advantage Program

DOCKET NO. E-7, SUB 1187

Application of Duke Energy Carolinas, LLC, for an Accounting Order to Defer Incremental Storm Damage Expenses Incurred as a Result of Hurricanes Fl or ence and M chael and Winter Storm Di ego

VOLUME 19

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PROCEEDINGS
CHAI R M TCHELL: Al I right. It's 1:30.
Let's go back on the record, please. We will
resune with cross examination for the
MELawhorn/ FI oyd panel.
Mr. Jenkins, we are with you.
MR. J ENKI NS: Thank you, Chai r.
Wer eupon,
J ACK L. FLOYD AND J AMES S. MCLAWHORN,
havi ng previ ously been duly affirmed, were examined and continued testifying as follows:

CROSS EXAM NATI ON BY MR. J ENKI NS:
Q. Mr. Floyd, can you hear me okay?
A. (Jack L. FI oyd) I can.
Q. Good. Now, we' ve both been invol ved in too many of these Duke rate cases than we might care to admit; isn't that right?
A. Yes. You may have a few more under your belt than me.
Q. Now, do I understand correctly the gi st of your stated opposition to the commercial group settlement is that you prefer not making any changes now in rate schedul es that might impact a future study of rate design?
A. I think that's a fair statement. I have approached this whole subject with a rather cautionary stance. And I have expressed, at all level s, I think, that the caution that l thi nk needs to be placed on this study. It is a Iarge, form dable task, and to do anything at this time, I think, is taking stale data and trying to fit it into something that really needs to serve the utility of the future. I asked the Company through di scovery if they had updated anal ysis of cost curves, revenue curves, a bunch of other questions rel ated to load research, and the responses that I got were basically, you know, we mai ntai ned the exi sting rate structures.

The last anal ysis was done in the last case, the Sub 1146, and that was a limited anal ysis. So with all of that said, l -- you know, I just feel like -CHAI R M TCHELL: Al I right. Mr. Fl oyd, I have to inter rupt you, I apologize. We're getting si gnificant feedback here. Everyone double-check that your lines are muted. I don't know where that feedback is coming from All right. Mr. Floyd, we may be having a problemwith your line. All right. Mr. Jenkins, while Mr. Fl oyd is responding to your questions, please
mute the line.
MR. JENKI NS: It is muted.
CHAI R M TCHELL: No, you're not mited. All right. Now you're muted, Mr. Jenki ns.

Mr. Floyd, you may proceed with your response.
THE WTNESS: l'Il just close in response that l think one of the things that has gotten us to the place we are today, in terms of rate design, is that -- and Mr. Jenki ns ki nd of hi ghl ights some of the hi story we' ve had with these rate cases. I think Duke Carolinas is now -- this is the sixth case in what l call the modern era of rate cases since about 2007, and there had been very little change interns of rate design through that whole period.

The bi ggest change has, I think, occurred with the OPT class, the consol idation that Mr. Jenki ns, I thi nk, will agree, was forced upon the parties to be done. Li ghting has been addressed in tern玉 of structure and costing out the components of the lighting rate schedules, and we' re facing a new utility paradi gmthat I believe requi res new study, new data, new research. And to do anything piecemeal at this time is limiting that
compr ehensi ve study.
And agai n , I can't -- I can't stress
enough that I bel ieve a comprehensi ve approach with all the stakehol ders is really what's necessary at this time.
Q. Thank you. You're not saying that you substantivel y oppose the OPT changes that the commercial group settlement would implement?
A. I don't -- l'm not opposed to them per se. And let me say this. I'mnot opposed to-- l'Il use the off-peak energy rate as an example. I think Mr. Pirro in his testimony conveyed that that rate was devel oped taki ng into account a better understanding of the on-peak/ off-peak cost rel ationships, rather than si mply appl yi ng an across-the-board percent age i ncrease.

That bei ng sai d, I have not seen any anal ysi s behi nd that, but I take himat his word. I've had a good working rel ationship with Mr. Pirro. If that's the case, then that is a positive step in rate design. However, that is an isol ated adj ustment or change in structure. And again, my cautionary stance is predi cated on looking at all of the factors: OPT, resi dential, Iighting, the whole works. And then where
can we go with adopting rate schedules that facilitate the el ectric vehicle adoption and things like that.

You know, these are just thi ngs that l'm bantering around, but, you know, I will take Mr. Pirro at his word that the $\$ 0.03$-- or 3.02 cents off-peak rate in the OPT small secondary energy rate is -- the way he described it the other day, is a positive step.
(Reporter interruption due to technical difficulties.)

CHAI R M TCHELL: Let's take a
five-minute recess.
COURT REPORTER: Thank you.
(At this time, a recess was taken from
1: 36 p.m to $1: 41$ p.m)
CHAI R M TCHELL: All right. Let's go back on the record. Mr. Jenki ns, Mr. Fl oyd, you may proceed.

MR. JENKI NS: Thank you. And you' re doing a great job, Chair Mtchell, with a difficult set of circunstances.
Q. Mr. Floyd, when will rates from Duke's next rate case go into effect?
A. Typi cally a month or so after the final order they will be required to comply -- or to file a
compliance filing. And we'll revi ew that, make comments as necessary, and the Cormission will issue an order.
Q. So that could be 2023, 2025, anytime right?
A. I woul d not expect it to take that long. I mean, in this proceeding, it's typically 60 to 90 days bef ore we get an order, and then another 30 days. So early -- at this point, early ' 21.
Q. I'msorry. My question was for the next Duke rate case.
A. Oh, l'msorry. Well, I mean, I have no idea when the Company will file a proceeding. We have asked that such a study take place, but that it be complet either before or incorporated into the next case.
Q. Now, you don't believe that any comprehensive revi ew of rates will necessarily end all disputes with the respect to rates, do you?
A. I'mnot giving a Pollyanna answer to that. No, I don't. There -- I think there will al ways be di sputes in rate design. If anything, it is -- it is mostly art sprinkled with some science and data. But until all the parties can come together on all the issues, which l don't ever expect while I'mhere, we'll conti nually have di spute.
Q. Now, you've been fairly consistent over the years in suggesting more comprehensi ve rate studi es, haven't you?
A. Over the years, I think this is the first case that l -- the Public Staff has actually put pen to paper in direct testimony with this concept, but l have certainly tal ked about it internally with fol ks. And, you know, whether or not it's interveni ng counsel that thi nks I go rogue, my own attorneys thi nk I do that a Iot. I don't -- I have pushed rate design and cost of service -- I mean, these are inextricably linked. I have pushed both to modernize, because for the last 10 years, whether it started with the smart grid initiative, smart meters, and everything that has happened since, I see el ectric utility service changi ng, and rate desi gn has not. And rate design needs to move into the modern era.
Q. Well, for example, in the last rate case, let's look at your testimony there.

MR. J ENKI NS: And, Chai r M tchel I, I'd ask that the Commission take administrative notice of the direct testimony of Jack Floyd prefiled on J anuary 23, 2018, in Docket E-7, Sub 1146.

CHAI R M TCHELL: Al I ri ght. Hearing no
objection, the Commission will take judicial notice of Mr. Floyd's testimony filed on January 23, 2018, in E-7, Sub 1146.

MR. JENKI NS: Thank you.
Q. At page 14 through 15 of that testimny, you noted that DEC, quote, did not propose substantial changes to the structure of its rate schedul es, end quote, because smart meters were still being installed and that DEC would devel op innovative rate designs in the future. Do you recall that?

MG. EDMDNDSON: Can Mr. Floyd get a copy of that?

MR. J ENKI NS: Unf ort unatel $y$, because the testimny was filed so late, we did not -- it was after the time for us to provide copies.
Q. But do you recall that, Mr. Fl oyd?

CHAI R M TCHELL: Mr. FI oyd, you' re mut ed.

THE WTNESS: I'mhol ding my space bar down and it's not working, so. Is it working now? Okay. I'mfamiliar with the testimony. I may not be literally familiar with all the words.
Q. And do you recall that, despite waiting for future rate designs, you testified the Commission
should address three rate design issues in the last DEC rate case: the basic facilities charge, standby charges, and Iighting?
A. $\quad \mathrm{l}$ do.
Q. Now, before that, in the 2009, 2011, and 2013 DEC rate cases, the Commercial Group pointed out intracl ass subsidies within the OPT rate class, and the Commission made steps to eliminate those subsidies.

Do you recall that period?
A. I do. And I think, at this point in time, most of those issues, at least to my know edge today, have been resol ved.

MR. J ENKI NS: Madam Chai r, I'd ask that the Commission take administrative notice of the final order of September 24, 2013, in Docket E-7, Sub 1026.

CHAI R M TCHELL: Al I right. Hearing no objection, we will -- the Cormi ssion will take judicial notice of the final order issued in E-7, Sub 1026.
Q. And, Mr. Floyd, I do so because there's a good summary of this history in that order. But in that case, a Staff/DEC stipul ation was reached that, among ot her thi ngs, would del ay any OPT changes until
some additional study was performed. And the Cormission, in its final order, with respect to that OPT subsidy issue at page 98 stated that, quote, it cannot allow the inbal ance that is al ready known to continue while the Company and Public Staff study the situation for another year or two, end quote.

And my question is, woul dn't you agree one reason for the Commission to do so is that, however hel pf ul rate design studies can be, the Commission's stat utory duty is to ensure that ratepayers that are actually paying the bills now should have rates that are as fair and reasonable as possible?
A. I would agree with that. But like I said, I bel $i$ eve most of those issues have been resol ved. There are certainly techni cal and structural changes that really need to be addressed, but most -- well, I thi nk all of that, except for maybe the Sub 1146 case, certainly did not have the benefit of advanced metering infrastructure. And that really is the under pinning cornerstone for moving from what l call traditional rate design into a more modern era of rate design.

And for Duke Carolinas, as I understand, they are pretty much done with the smart meter AM depl oyment and have al ready started to collect Ioad
research. That load research is where the basis of any new rate design should start. Anything outside of that under the traditional approach would simply be an exercise of noving $\$ 1$ of cost to another -- fromone bucket to another, and that's what I want to try to avoi d in this case.

Now, I admit l have -- I have agreed with the Company's status quo design, because l si mply don't have any new data or anal ysis on whi ch to base any new type of rate design. But that's why l'mpushing so hard. Duke -- and really l'mpushing all the other parties. Public Staff is kind of in the middle of the road here on this, but we're pushing for a new paradigm of rates. And I thi nk the hi story that you explai ned certainly conveys the frustrations of both the Public Staff and the Commission and the need to move past the traditional way of doing rate design.
Q. You woul d agree, woul dn't you, Mr. Fl oyd, that this has been a very rough year for businesses in North Carol ina?
A. As it has for everyone, yes.
Q. Yes. In fact, are you aware that one menber of the Commercial Group, namel y J. C. Penney, was forced to file a bankruptcy petition since this rate
case began?
A. I have seen news reports of such, yes.
Q. So isn't it true that indi vidual busi nesses nay not have a number of years to wait for additional rate revi ew?
A. I understand the -- and sympathize wi th that a little. However, when we are tal king a 5- pl us billion dollar revenue requi rement for a monopoly utility service, I don't see how we do anyt hi ng qui ckl y .

MR. J ENKI NS: Thank you, Chai $r$ Mtchel I.
Not hi ng further.
CHAI R M TCHELL: All right. Cl GFUR?
MS. CRESS: Thank you, Chai r Mtchel I. CROSS EXAM NATI ON BY MG. CRESS:
Q. Good afternoon, gentlemen. I amgoing to be looking at a different device. l've got miltiple screens going here. I'msure you can rel ate. So al though it's probably not going to look like l'm I ooking at you, I am and I'mgoing to try to make this interaction feel as organi $c$ as possible, if that's even feasi ble under the current circunstances.

So, Mr. McLawhorn, l will start with you, if that's all right, sir?
A. (James S. MELawhorn) That's fine.
Q. Okay. Is it fair to say that the Company acts in reliance upon directives and decisions of this Commi ssi on?
A. Anrong ot her regul at ory authorities, yes.
Q. And is it al so fair to say that intervenors, likew se, act in reliance upon this Cormission's di rectives and deci sions?
A. I would say the intervenors certainly pay attention to the directives of the Commission. They're free to advocate positions that may not agree with past Cormi ssion decisions, as long as they're within their legal bounds.
Q. Okay. Wbuld you agree that pollution control costs benefit all customers?
A. Yes, there's some benefit, l woul d think. They may benefit some customers more than others. Certai nl y , as we' ve heard a lot of testimony in this case and the last rate case about coal ash, we' ve seen the effects of impacts on groundwater, and the attempts to mitigate that have a greater impact to customers who live closer to the plant sites than they do to others. But । would -- I would generally agree with that st at ement.
Q. So benefits flow to all customers, but perhaps geographic proximity to the origin of the pollution, the benefits for those customers would be greater; is that sort of the logic?
A. For some envi ronmental costs, yes. I don't thi nk you can make just a blanket statement. I picked out one particular area of environmental remediation in particular.
Q. Understood. Wbuld you agree with me that the Public Staff has incl uded numerous saf eguards to protect ratepayer interest in its second stipulation and settlement with the Company?
A. Could you be a little bit more specific? And I have a copy of the stipul ation if you want to direct me to that.
Q. Does the stipulation contain parameters in whi ch the Company must act as it rel ates to the grid i mprovement program specifically pertaining to numerous details on program components and time limits on those prograns?
A. It certainly does address the grid i mprovement program and it has, for example, specific prograns that we stipulated with the Company that would be incl uded in any deferral if the Commission agrees
with the stipulation. And there was I anguage about reporting requi rements and other things that we will -the Public Staff will work with the Company and other parties on.
Q. Okay. Sir, the Commission has been approving the customer component in the allocation of di stribution costs si nce 1973; is that right?
A. You're tal king about the monthly fixed customer charge. It has been approved by this Cormi ssi on for many decades. I don't know the exact year of when it began, but l'msure it was in a part of the proceedi ngs in 1973.
Q. Okay. So would you agree with me, subject to check, that its origins date back to Docket Numbers E-7, Sub 145 and E-22, Sub 141?
A. Particularly, l'mmore familiar with the E-22 docket, and I believe that's the one in whi ch the Commi ssi on approved the min mum system approach. I think. I'm not looking back at my notes, but I assume that's the one you are referring to for Dominion that was VEPCO at the time.
Q. So just by my count, would you agree that that's 47 years now that the Commission has been approving this method of cost allocation for components
within the di stribution system?
A. It's been 47 years since that was approved.

I don't know that there has been explicit approval by the Commission in each and every case since then. I guess by not speaki ng to it, you could say there was i mplicit approval by the Commission. But I don't know -- well, l know for a fact there hasn't been explicit approval in their orders in each and every case.
Q. Okay. Although the Public Staff has, in this proceeding, insi nuated that much has changed about the provision of el ectric service since 1992, and therefore, the NARUC cost allocation manual perhaps should not be given as much wei ght as an authoritative source, the Public Staff did, in fact, rely on the NARUC cost allocation manual and cited to it in support of the concl usions that the Public Staff reached in its 2019 report on the minims system method; is that correct?
A. We did, and I will state why. And l'Il al so say that, as I answer these questions, Mr. Floyd was more directly invol ved with the devel opment of the report, so he may wish to add to my comments. But yes, we certai nl y did cite to the 1992 NARUC cost allocation
report. As it's mentioned in the regul at ory assi stance project report that came out in January of this year, there really has been no comprehensi ve anal ysis of cost of service methodol ogy since that report in 1992 that was issued by NARUC.

So that is certainly a reason why we referenced it when we issued our report back, I bel ieve, in -- it was in 2019 or 2018. I thi nk it was 2019. And then now we have a new study that was produced by the regul at ory assistance project this year. So at least we have something el se on a national comprehensi ve level to look to, other than just the NARUC report.
Q. Mr. Floyd, is there anything you want to add?
A. (Jack L. Floyd) Let me see if l can get this button to work. The onl $y$ thing that l would add really is that, you know, one of the final concl usi ons of that report asks the Commission to convey its interest and seek a new NARUC st udy on this very topic. And I don't know where that stands at the moment. But the regul at ory assi stance proj ect document cane out earlier thi s year, and it provi des a new opportunity to look at cost allocation, and to some extent rate design.

I do believe that both are important enough
and to move into a different view, different anal ysis, different perspective, whatever word you want to come up with, to address this future utility service rate desi gn question that l'mtrying to get everyone to talk about.
Q. So this 2019 report -- and that's how I'm going to refer to the Public Staff's report that it publ ished in 2019 on the mi mim system met hod at the direction of the Commission.

This 2019 report, you would agree with me, was pretty comprehensi ve and pretty thorough, right?
A. Well, it was a good report. It -- we relied heavily on what the Company's descriptions of the min nim system approaches that they took, and we forml at ed our opi ni ons about where to go. And, you know, at the end of the day, it really is an exercise in determining just how di stribution costs are to be allocated. And the Public Staff continues to believe that there is a demand-rel ated portion to that and a customer-rel ated portion to that. And that whether or not it is the minimusystemthat is used or something el se, both of those points need to be consi dered in the allocation of distribution costs going forward.
Q. But the 2019 report specifically stated that
the mini mum syst em met hod is reasonable for establishing the maxi mum amount to be recovered in the fixed or basic customer charge?
A. (James S. MELawhorn) If I might, and then I will let Mr. Floyd respond to that. It did address that, ME. Cress. I think it's a reflection of the fact that there had -- there had not been any other comprehensive literature that had been produced at that point. We had anal yzed the different methodol ogi es for allocating costs to fixed customer cost fromthe different methodol ogies that were incl uded in the 1992 NARUC report. And it is also a reflection of the fact that -- to tie it back to Mr. Floyd's rate design study plea, for lack of a better word, that many customers -well, there are only -- for some customers, and residential in particular, there are only two ways to recover costs, through the monthly fixed charge and through an energy charge. And as more and more customers, incl udi ng resi dential customers, have the ability to bypass or to reduce their energy consumption while their other fixed costs may not necessarily go down commensurate with their energy reduction, if you bill all of these demand charges into the energy charge, or a substantial portion -- not all of thembut
a substantial portion -- then there's going to be a shifting of costs among customers. And some customers are not going to be paying thei $r$ share of $t$ he costs that they i moose or rely upon the systemfor.
Q. Is there anything you were going to add, Mr. FI oyd?
A. (Jack L. Floyd) No.
Q. Okay. If you could pull that report up for me, and it's al ready been admitted into the record. I bel ieve it was identified as DEC Hager Redirect Exhi bit 1.
A. (James S. MELawhorn) I have that.
Q. I'Il wait for Mr. Floyd. You know, and please -- I should have said this at the outset, but both of you please feel free to interject at any time. I do feel like there's a lot of bleed over between the topi cs that you two cover, and so some of these questions certainly were a toss-up as between who would be the most appropriate candi date for answering them Mr. Floyd, do you have it in front of you now?
A. (Jack L. Floyd) I do.
Q. Okay. And so, if you'll just read with me page 16, starting with the Iast paragraph that begi ns
on page 16 and carries over to page 17 . This report states in part that:
"After our review, the Public Staff believes that the use of MSM' -- and correct me if l'murong, but that means min mum system met hod -- "by el ectric utilities for the purpose of classifying and allocating di stribution costs is reasonable for establishing the maxi mumamount to be recovered in the fixed or basic customer charge. While not precise, MSMis a logical methodol ogy for classifying costs of a distribution system as demand or customer rel at ed. "

Is there anything about those two sentences that your testimony here today is changing or contradi cting?
A. In term® of rate design, or cost of service, or both?
Q. In terms of anything that this -- these two sentences could possibly apply to.
A. No. I responded a moment ago that, you know, the Public Staff still believes that distribution costs have a demand-rel ated component and a customer-rel ated component. The min num system method, MSM is a reasonable approach to distingui shing what portions are demand rel ated and what portions are customer rel ated.

That has not changed.
I think, you know, we al so say in the report that the mini mumsystem method establishes a maximum And I think, fromthe prefiled testimony of other intervenors, the Justice Center and others that have di scussed the impacts on I ow- usage, I ow-income customers, the mini mumsystem method gi ves us a maximum amount. And I've explained this in previ ous cases, is that this is somewhat of an art to determine. And what we have typically used the minimsystemto do is to set up boundaries. Establish a naxi mum boundary in this case. And then, at a min mum we' ve looked at the basic customer method.

And we feel like somewhere in between lies the answer. And that -- I thi nk that approach has -is consistent with this report, or this report is consistent with that approach. But there is a recognition through all of this that, as James mentioned just a moment ago, about the only place to get revenue out of certain rate schedul es is either a basic customer charge or an energy charge. And those two charges must work together to cover the customer-rel ated, the demand-rel ated, and the energy-rel at ed costs of service. And bet ween the two
el ements, produces the necessary revenue.
So there's a -- there's a method to the madness between establishing boundaries for where a basic customer charge Iands, and that's really all, at the end of the day, what we' ve done. And as Iong as we' re somewhere in the middle, we try to look at and apply cost causation as much as possible. But then agai $n$, we have the policy objectives of not trying to i mpose too significant of an increase in a basic customer charge, whi ch does rely heavily on the det ermination of -- fromthe mi nim system met hod. But we try not to impose such a si gnificant change in that charge in any particular rate case.
A. (J anes S. MELawhorn) And if I could just add on to what Mr. Floyd said. Just to make sure there's no misunderstanding in the report fromthe section that you read, Mb. Cress, whi ch you correctly read it, the Public Staff in its report said that the min mumstem methodol ogy is a reasonable met hod. We did not say it's the ideal method, or the best method, or the greatest method, but it is a reasonable method for this determination. As you have poi nted out, it has been used since 1973, so it's been in practice for a very I ong time.

But this had -- and as Mr. FI oyd has said several times, this is not an art. There's no cookbook to flip open and gi ve you the exact temperat ure or the exact number. If there were, we woul dn't be sitting here having questions fromall the different parties and all the interest on this. So that's where the art cones in.

So yes, I totally agree with Mr. FI oyd's testimony that minimsystemsets a maximumamount. And I believe the minimumtercept method, or one of the others -- l'd have to go back and get the exact termin nol ogy -- sets somewhat of a minimboundary. And I guess the Public Staff and other parties make recommendations, and then the Cormis ssion uses its j udgment and determination to deci de where bet ween those two numbers is the correct amount.
Q. Okay. And, Mr. MELawhorn, you said that it was primarily Mr. Floyd who was invol ved in the 2019 report fromthe Public Staff on the min mumsystem method, but you certainly would have had to read, and approve, and sign off on that report before it went out the door; is that fair to say?
A. Yes. I would say Mr. Fl oyd was the Public Staff's lead techni cal investigator on that report, but
as his direct supervisor, I was certainly invol ved and aware, and not just at the very end, but I did read the report, and signed of $f$ on it, and made the recomendation to hi gher Public Staff management.
Q. Okay. And so we' ve tal ked about how I ong of a standing precedent we have here as it pertains to this particular cost allocation methodol ogy.

Wbuld you agree that it would take a pretty compeling reason to depart from many decades of ratemaking practice and precedent?
A. We certainly don't make changes for no good reason, you know, just to change. We do change things fromtime to time. If we -- if there was a convincing argument that there was a better way to anal yze and to go about something, we would certainly be open to that and giving consideration. So we would not want to make whol esale changes that might cause some sort of rate shock. Barring that, we would not be opposed to recommending a change.
Q. Okay. So you conceded that there has to be a good reason. How good of a reason are we tal ki ng?
A. Well, it would need to be theoretically sound, first and foremost. I'mnot sure l know how to answer your question completel $y$. It's sort of like I
woul d know it when l saw it, but there would have to be evi dence that was presented that said this is a better way. And I'mcertainly not di scounting that. We have -- through the changes in technol ogy that have been referenced numerous time, we have new information available to us or becoming available to us through the use of AM data collection and other thi ngs that we' ve never had before as cost of service anal ysts and rate design anal ysts. It's never been available.
Q. Wbuld you agree that the Commission has tool s available to it to achi eve its objectives of parity, and equity, and fairness that do not necessarily incl ude changing the fundamental allocation met hodol ogy that has hi storically been used?
A. I'm not sure I 100 percent follow your question. The Commission has tools available to it to ensure equity without making changes? I mean, they have the data that they've al ways had, but oftentimes that data is very broad. It's not discrete in many cases. It's the best that we' ve had. So gi ven that, the Commission had the ability to make the deci sions that it needed to make. That doesn't mean if there's better information or better ways, that we can't refine what we' ve done historically and improve upon it.
Q. In other words, the cost allocation methodol ogy is not necessarily the only way that the Commission could perhaps address some of its concerns rel ated to issues of equity or social justice; is that fair to say?
A. Well, l wouldn't presume to speak for the Commi ssi on on what they thi nk they can and can't do. Sone of those issues -- l know some people have concerns with the legal bounds around that. And, you know, I would not want to suggest what the Cormi ssi on could and could not do froman equity or social policy st andpoi nt.
A. (Jack L. Floyd) Mb. Cress, l'd like to intersect some response to that, too. My take on General Statute 62-133 gives the Commission a very wi de I atitude in determining rate design and rates, and I ooking at how rates are set in terns of the revenue requi rement they are trying to achi eve. That wide I atitude certai $\mathrm{nl} y$ can address some of the things without being more specific, but it relies upon the facts of each case where we end up in terns of how those customers rel ate to one another in producing the assi gned revenues. And we do that in the context of a rate of return on rate-base cal cul ation.

And then looking at these ot her policy objectives that the Commission or the General Assentbly or -- have imposed upon the Commission that need to be i mplemented as part of that rate design. It's -- the question of how many tools or what tools they have is a very, I believe, a wide open question that -- you know, I bel ieve the statute gives the Commission a wide I atitude.
Q. Okay. Wbuld you gentlemen agree that a change in the cost allocation methodol ogy could have profound impacts across all ratepaying classes?
A. (James S. MELawhorn) That is a possibility. That's something that would be looked at in any study. I don't know if you're working your way into the recommendation in my prefiled direct and in the stipulation, that the Company has agreed to look at a variety of different cost allocation methodol ogi es. But assuming that you are, l'Il go ahead and cater that. That is certainly one of the thi ngs that we will be looking at. I don't thi nk anyone would want to advocate for a change that was going to have, you know, drastic detrimental impacts on certain customers.
A. (Jack L. FI oyd) ME. Cress, the methodol ogy is one part of the question. That certainly imposes
constraints and provides perspective for the cost of service. But the other question -- or another part of that question, l believe, has to do with the cost of service structure, itself. And let's talk about Duke Carolinas a little bit.

Duke Carolinas has five broad customer cl asses: residential, general service, industrial, lighting, and the OPT, which is basically the nonresidential time of use schedule, and there are sub- pi eces of the OPT. Those are fairly broad classes that encompass a lot of customers. And one of the reasons that l've been pushing a rate study, and al ong with that a cost of service study, I reckon, is that load research may actually show that we have different types of customers within these broad classes.

We need to study that. And I thi nk some of that study is al ready underway with the study the Corminssion ordered in -- l believe it's the E-100, Sub 101 interconnection docket. Duke is working on that now. It may have something to produce for us sometime in the fall, but sometime soon. But it is not necessarily, or not only a question of methodol ogy. We need to look at how the structure of the cost of service al so i mpacts rate desi gn.
Q. Okay. Just briefly, let me pause for a moment and address Chair Mtchell qui ckly.

MS. CRESS: Chair MtchelI, I'm not sure if the Company's revised witness list has made its way to you foll owing the changes fromyesterday, but I did just want to make you aware that Cl GFUR requested more time than it had initially requested following Mr. Fl oyd's second suppl ement al testimy on Mbnday. We have now requested 30 minutes for this panel, and I do have quite a few questions left, but l will try to pick up the pace. I was just making you aware that it wasn't still a five-minute reservation.

CHAI R M TCHELL: Al I right. You may proceed, ME. Cress. Thank you.

MB. CRESS: Thank you.
Q. So, M. MELawhorn, you acknow edge the possibility that a change in cost allocation met hodol ogy coul d have profound i mpacts across rat epaying cl asses.

Wbul d you al so concede that some of those i mpacts might be unforeseen?
A. (J ames S. MELawhorn) Certainly anything is possible. I mean, I can't make a determination going
into something when we haven't even looked at it yet. But again, that's one of the recommendations that -- or one of the agreements in the stipulation, that an anal ysis would look at the pros and cons of any such methodol ogy that's studi ed. And even -- even so, even if there were a change in cost allocation met hodol ogy -- and I et me just say, nobody has recommended that something be changed at this point. It's merely been a recommendation that there be a study looking at it, because we have not done this -- we' ve been using the same thing for, you cited, $40-\mathrm{pl}$ us years for the mi ni mum system met hodol ogy. We may have been using the same cost allocation methodol ogy I onger than that. Certainly, it's been in use -- the current met hodol ogy has been in use since before I was here.

There are arguments that parties woul d make that that means you shoul dn't change. But we know that the el ectric utility industry is changing the way costs are being incurred, and the reasons they' re being incurred are changing. The types of facilities that are being installed now. We're moving more away from central generating plants to more distributed generation, more focus on the transmission and di stribution system It's time to take a look at a lot
of $t$ hi ngs, and cost al location met hodol ogy being one of those.

And, you know, today, the Public Staff has certain parameters and -- that it follows even within a cost allocation methodol ogy for how revenues are allocated or apportioned among classes to avoid any type of sudden shift in revenues that we often refer to as rate shock. And I'mcertainly not proposing that that woul dn't still be a consideration if we were to change cost allocation met hodol ogi es. I thi nk that would be important to keep that in mind.
Q. So I think, if l'm hearing you correctly, you would agree with re, would you not, that it would be premature, as we sit here today, to depart fromthe Commission's standing precedent on this issue without first under going and undertaki ng the very thorough comprehensive and transparent studi es that you both are di scussing; is that fair?
A. Yes. And I think that's exactly what my testimony says and what is included in the stipulation. And if anybody read it any differently, then I didn't do a very good job with my testimony. That is all that was intended by what's in there.
Q. Is it fair to ask other customers to pay a
portion of the costs that the Company i ncurs to connect customers to its system?
A. You nean new customers?
Q. Yes, to connect new customers.
A. Well, that's an interesting question.

Certainly, we' ve got a public -- this is -- a utility is a public service company. It's sort of a "we're all in thi s together" company, and nobody has di screte rates that they pay just for thei r service and just the exact cost of thei $r$ service.

So, you know, l'm not -- I may not be interpreting your question exactly right, but, for instance, a new customer comes on the Company's system if they're at the distribution level, there are going to be costs to connect that customer to the system of course, di stribution costs are pretty much directly assi gned to the customer classes where they occur, or very close to that. So it's -- they're pretty much recovered from customers within their class. But, you know, if you ask a new customer to pay, you know, the full frei ght for sort of a marginal cost to be connected to the system we would be departing fromour hi storical use of average costs.

So the customers that are there today had the
benefit of paying average costs when they -- I guess to go back to an ol d phrase, everybody was a new customer at some point in time on the utility's system And that hi storical average enmedded cost methodology is how rates have been set hi storically. And so I don't know if that answers your question or not. I ranbled a little bit.
Q. That's quite all right. Hopefully these next couple of questions will be more strai ghtforward.

Primary customers don't use secondary lines; is that right?
A. As a general rule, that's correct. I believe Mr. Floyd may have a different thought on that, but I believe that's generally correct.
Q. And same thing for transmission customers?
A. If you're a transmission customer and you take service di rectly off the transmission system then there should not be a direct impact to the distribution net work, barring some unforeseen, odd power-flow i ssues.
Q. So you would agree that customers served from subtransmission or single-customer substations should not be allocated secondary or primary voltage costs?
A. Wbuld you pl ease -- woul d you repeat the
question? I'msorry, I'mthi nking.
Q. Sure. You would agree, woul dn't you, that customers served fromsubtransmission or si ngle-customer substations shoul dn't be allocated the secondary or primary voltage costs?
A. I guess taking your question in a vacuum, that sounds reasonable. I thi nk l woul d have to -- I would have to think about that a little longer. I hesitate to give an absol ute answer on the spot.
Q. l'Il go with the one that you just gave, whi ch was that it sounds reasonable.
A. Okay. That's fine.
Q. So moving on to the -- DEC has al ways used the SCP, correct?
A. As far as l know, that's correct, that's been thei $r$ testimony.
Q. And they' ve never used the SWPA?
A. DEC has never used the SWPA. DEP di d, and -of course, until they were acquired by DEC, and, of course, Dominion still uses it.
Q. In your arguments supporting your contention that the Commission shoul d reverse past precedent as to the SWPA, you cite to a number of past Commission cases and precedent; do you not?
A. I do, yes. Incl uding thei r most recent -well, that's -- l'msorry, that's not in the DEC case, sorry.
Q. Did you cite to the Iast time that the SWPA issue was fully litigated in a Duke rate case, specifically Docket Number E-2, Sub 1023?
A. No. I was the witness in that case. That was a DEP case, and I testified and recommended that the DEP, or Progress at the time, maintai ned the use of the summer/wi nter peak and average met hodol ogy, whi ch they had had for a number of years prior to that. That was after the merger of Progress Energy and Duke Energy Carol inas. The Company, in thei r rate case, requested that the Commissi on approve the SCP methodol ogy, and the Commission agreed with the Company in that case. So that did not support my position, so lid not cite that.
Q. Okay. So that's why you di dn't incl ude that one in your testimny here in support of SWPA, because it contradi cted your recommendation?
A. I think most witnesses incl ude testimony that supports their position and not testimony that does not agree with their position in any case.
Q. Underst ood.

MS. CRESS: Chair Mtchell, at this time, l'd request that the Commission take judicial notice of its order granting general rate increase in Docket Number E-2, Sub 1023, issued on May 30, 2013.

CHAI R M TCHELL: Al I right. The Commission will take judicial notice of its order issued in E-2, Sub 1023 as requested.

MS. CRESS: Thank you.
Q. Mr. MELawhorn, is it fair to say that the arguments that you use in this case to support the SWPA are substantially the same as those that you raised when you were a witness in the E-2, Sub 1023 case; is that fair to say?
A. For the most part. I would al so point out that, since that time, and in particular in the rost recent Domi ni on Energy case, E-22, Sub 562, whi ch I think the Cormission has al ready taken notice of the order in that case, that Dominion advocated for the SWPA. The Public Staff supported that. The Cormission had significant I anguage in that Dominion order stating that it found the SWPA to be a reasonable methodol ogy to be consistent with how Dominion pl ans and operates its system and that a methodol ogy focused only on a
si ngle peak would not be appropriate for Dominion.
I understand that Dominion is a separate company, but the logic that the Cormission used for justifying approval of the SWPA in the Domini on case is, essentially, the same logic l used in my testimony. And if you go and read ME. Hager -- Duke witness Hager's rebuttal of me in the DEC case, she states that I described the planning process of DEC, the IRP process of how the Company pl ans and operates its system correctly. She took no issue with that, and that is the same logic that the Cormission used for approving SUPA in the Dominion case.
Q. Okay. Did the Public Staff challenge the Cormi ssion's rejection of the SWPA in Docket E-2, Sub 1023, whet her by appeal, or moving for a rehearing, or requesting a reconsideration?
A. We did not at that time.
Q. Okay. Has the Public Staff cited any quantifiable studi es in support of its arguments for the SWPA in this case?
A. Quantifiable studies? No, I don't believe . So the peak and average methodol ogy was certainly one of the methodol ogi es incl uded in the 1992 NARUC manual among many, incl udi ng the SCP that Duke uses. There

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are some new -- there's some new anal ysis and new di scussion of methodol ogi es that incl ude -- that are not based sol ely on peak allocation in thei $r$ regul at ory assistance project manual fromJanuary of this year, and that is one of the reasons we have asked for some of those studi es to be incl uded. In fact, that study is very critical of a single coincident peak allocation met hodol ogy.
Q. And likewise, Public Staff has not cited any quantifiable studies in support of its arguments that the min mum system method in this case should be reconsi dered; is that fair to say?
A. In this case, we have not cited any studi es. I thi nk, agai n , as we stated earlier, we' ve not stated that the minimusystemis a methodol ogy that gi ves you the absol ute number; it is a number that gives you a maxi mum amount, and then there are ot her methodol ogi es that set more of a mi ni mumboundary on that, and with the understanding that perhaps the correct answer is somewhere in bet ween.
Q. And the Public Staff al so has not provided any model runs or other predictive forecasting in support of the SWP [sic] method in this case, correct?
A. SWPA. No. That is part of the study that
we're asking to be done.
Q. Okay. You're not aware of any order allowing deferral accounting treatment that allocates cost on the front end before it's spent and before such time as the Compani es are coming back in to seek recovery of those costs, correct?
A. I am not personally aware of that. A later Public Staff, one of the accounting witnesses, Mb. Boswell or Mr. Maness, might be a good candi date to ask that. I don't believe the Public Staff has recommended that in this case. So certainly cost allocation usually takes pl ace at the time of recovery of the cost.
Q. Thank you. So, M. Fl oyd, I thi nk these next ones are for you.

Is it fair to say that some customers on the OPT-V rate are served directly fromthe substation?
A. (Jack L. Fl oyd) I don't know that, personally, but either secondary, primary, or transmission.
Q. So assuming that there are, indeed, some customers on the OPT-V rate that are served directly froma substation, would it be fair to say that those customers would not use a Iarge portion of the maj ority
of the Company's di stribution system
A. If we' re tal king about the substation bet ween transmission and primary, I think you're correct. They would be allocated transmission costs and substation costs. But at a point further down the line, so to speak, they would not be allocated those costs.
Q. Because DEC's OPT rates have voltage desi gnations, specifically OPT transmission, OPT primary, OPT secondary, the Company does not allocate secondary distribution equi pment to primary and transmissi on customers, correct?
A. I believe -- I believe that's the case, yes.
Q. And that's entirely appropriate, correct?
A. It is appropriate. And again, this kind of illustrates the nature of OPT, itself. I mean, it was a hotly debated rate schedule, and stakehol ders came to agreement on the structure, itself. And that's why you see small, medi um and large levels of service under each, the secondary, primary, and transmission level s of service. And it was an effort to recognize the point at which service was del ivered to the customer on a voltage basis.
Q. Okay. And you woul d agree, woul dn't you, that capacity shoul dn't be built to serve nonfirmload?
A. That, I think, literally, yes. Nonfirmload, we might have to di scuss what that means.
Q. Well, you tell me what you think nonfirmload means.
A. Well, it -- when a customer primarily serves thei $r$ own Ioad and wants to be backstopped by the incumbent utility, that's one level. And then there's another level on a daily basis of whether or not they want service routinel y over many hours. And then when there are load-rel ated issues, that they get curtailed, that's another issue. That kind of describes the gamit of what nonfirmmight mean to indivi dual customers.
Q. Is it fair to say that your opposition to curtailable demand has nothing to do with rate design?
A. Explain your question a little bit more.
Q. Well, I think you shoul d just take the question at face val ue and answer it as you see fit.
A. I'mnot sure how to answer the question. Curtailable load is typically outside of cost of service. It is -- you know, customers who have curtailable load recei ve credit for that load when the utility is calling that that load be curtailed. Those are typically margi nal types of costs, and they're not reflected in the embedded average cost of service. l'm
not sure how el se to respond to your question.
Q. Well, but the removal of curtailable load is the correct thing to do; is it not?
A. It depends. The cost of service is predi cated on system demand under a si ngle coi nci dent peak methodol ogy. It's predicated on the actual demands at the time of the coincident peak. So it's -it could be there at the time of peak, and should be reflected in the cost of service. The ability to curtail is the customer's decision to make, and then credits -- marginal cost-oriented credits are paid to the customer to be able to do that. But the Company is still looking to serve that load on a routine basis.
A. (James S. MELawhorn) ME. Cress, if I could interject a little bit there. I think where the Public Staff has an issue with the removal of the interruptible load froma cost of service standpoint, we are opposed to that if it is going to allow certain customers to interrupt for just a few hours of the year and then avoid paying for pl ant that they are using and getting the benefit fromover the vast maj ority of the other hours of the year. We believe that is totally i nappropriate, to be able to use the plant for, you know, 85 to 90 percent of the year and avoid paying for
it, particularly production plant.
As l will note, last week, Duke witness
I mmel, when he was being crossed on Septenber 3rd by the Si erra Club, he stated that capacity has val ue in more hours than just the very peak hours of the year. That there is val ue in capacity or in production plant in all hours, and if customers are going to be allowed to avoid that while using that pl ant 85 percent of the rest of the year, that's simply not appropriate.
Q. You would agree, though, that the Company woul dn't -- the Company woul dn't agree to remove that load if it wasn't the right thing to do?
A. I would agree that there can be differences of opi ni on on that. Hi storically, we don't adj ust Ioads in a cost of service study unl ess it is a known permanent change, such as a whol esal e customer has left the utility system or a maj or industrial plant has I eft the system and we know that load will be back, then we might make that type of adj ustment in a cost of service study. But we don't make ad hoc adj ustments in a cost of service study.
Q. Okay. Mr. Fl oyd, in your first suppl emental testimny and exhi bits, you used a base rate increase of $\$ 126.7 \mathrm{million}$ and an EDI decrease of
\$272. 6 million; is that right?
A. (Jack L. Floyd) I believe that was the incorrect exhi bits.
Q. Oh, okay. So the corrected exhi bits show what?
A. (W'tness peruses document.)

I believe the $\$ 126$ million base revenue number is correct. The change, the correction that l made was to the EDI T credit. Instead of reading 272 and change, it shoul d read \$399, 343, 000.
Q. Okay. And in your second suppl ement al testimony and exhi bits, you use a base rate increase of \$290 million, which is obvi ously a $\$ 146$ million approxi mate increase fromthe $\$ 126.7$ million.

Can you expl ain this -- these different numbers?
A. You might -- you might get a better answer by asking Ms. Boswell. She's the account ant witness. My numbers of base revenue and EDIT credits derive from her exhi bits. And that's one reason that we file -the Public Staff typically wants to file, al ong with its accounting schedules, the impact the revenue assi gnment would have on the classes. But my numbers si mply cone from her exhi bit.
Q. Okay. In your origi nal testimony and

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exhi bits, l believe pages 8 to 9 -- and l'Il let you get there.
A. You said the original direct?
Q. That's correct.
A. Okay. Page 8?
Q. Page 8 and 9; yes, sir.
A. Okay.
Q. You state that, in a rate reduction case, no cl ass should recei ve an increase in order to bring other classes to the 10 percent band. Your SCP exhi bit seems to show residential and OPT customers getting increases in order to bring other customers within this, quote, band.
A. This is -- a decrease is when we look at overall revenue decrease. So if Mb. Boswell's exhi bit were to show a negative base revenue number, not a positive number, then I would say that we don't want any cl ass to see a decrease at the expense of trying to resol ve ot her rate design issues that cause significant increases to other classes. That's the reason for that st at ement.
Q. Did you incl ude that rate reduction I anguage in your first and second suppl emental testimony and
exhi bits?
A. I don't believe so. The rate design -excuse me, the rate design principles were looking at an increase in both situations.
Q. So that's the reason that the rate reduction I anguage was left out of your second and first suppl ement al ?
A. Yes. It was not material.
Q. Okay. In your supplement al testimny, you sai d you were using per-book studi es and adj usting those, but you don't show, do you, the adj ustments that you made or how you -- how you reached those adj ustments or those numbers?
A. Yes. I have a somewhat convol uted spreadsheet that takes into account all of the Public Staff's adj ustments, whether rate base expense or otherwise. And what l've tried to do is tolook at the i mpact from again, the base revenue change on the NC retail level. And then I look at what impacts that has to each class. The -- I cannot -- I do not have the capability of making indi vi dual changes to indi vi dual expenses within the cost of service.

What I try to do is look at the overall rate base change, the overall net income change, the expense
change, and then determine the changes in the allocation factors across the board that would be i mpacted by our recommendations on those itens. And I pass that al ong to what the Public Staff ends up proposing, in terns of a proposed revenue requi rement, or proposed rate base, a proposed level of expense. And that's how I end up where I end up with the cal cul ations. But in my exhi bits, I have a very convol uted spreadsheet.
Q. But we j ust don't get the benefit of seeing that spreadsheet?
A. You can -- you can see it anytime you want.
Q. Can I come down there to the Dobbs Buil di ng?
A. Yes.
Q. Okay. So you say that you use per-book studi es, but in your second suppl ement al testimony, it does not -- it does not say what type of studi es you used; is that correct?
A. I used the same per-books level of al location. And under each method, the single coi nci dent -- summer coi nci dent peak, wi nter, and the peak and average. The -- what l've learned over the years is that l look at the allocations of the rate base expense, net income across the cost of service,
and they don't materially change between the per books; the present annual ized, whi ch is the $45-\mathrm{B}$ cost of service; the proposed rates, which is the $45-\mathrm{C}$. They don't change materially over the three views, so l just stick with the per books. Agai $n$, this is a high-level anal ysis of applying the Public Staff's recommended revenue and requi rement of rate base.
Q. Okay. And I think this is my last question. The Commissi on has, in the past, on a number of occasions consi dered lifeline rates, and each time has rejected implementing those rates; is that a fair assessment?
A. I'm not aware that the Commission has consi dered lifeline rates in the context of el ectric utility service. There is certainly precedent for it in tel ephone service, but l did not find, during my study, where that occurred in el ectric utility service.
Q. Mr. MELawhorn, would you add anything to that?
A. (James S. MELawhorn) I am not aware of the Commission's consideration of lifeline rates for el ectric service either, at least not during my tenure with the Public Staff.
Q. Okay. I think that's everything I have.

Thank you.
CHAI R M TCHELL: Al I right. At this point, we are going to take an afternoon break. We will go off the record. We will come back on at 10 after 3: 00. 3: 10.
(At this time, a recess was taken from
2: 58 p.m to 3: 10 p.m)
CHAI R M TCHELL: Al I right. Let's go back on the record. North Carolina Justice Center. Mr. Neal, do you have questions for the panel ?

MR. NEAL: Chai r Mtchell, this is
Davi d Neal, I have just a few.
CHAI R M TCHELL: All right.
MR. BOEHM Chair Mtchell, this is
Kurt Boehm with Harris Teeter. I think that -- l'm not sure that you' ve got my cross here. I thi nk I was next on the list. I just want to make sure you have it.

MR. NEAL: That is correct. I'm happy to defer to Mr. Boehm

CHAl R M TCHELL: All right. I amjust seeing the updated information. Mr. Boehm you may proceed.

MR. BOEHM Thank you, Chai r Mtchell.

## CROSS EXAM NATI ON BY MR. BOEHM

Q. Good afternoon, Mr. Fl oyd.
A. (Jack L. Floyd) Good afternoon.
Q. And I thi nk that all of my questions are directed towards you. And all of my questions will be about your second suppl ement al testimeny that you filed earlier this week.

In your second suppl ement al testimony, when you prepared that, you obvi ously revi ewed the settlement agreement si gned by DEC and Harris Teeter which was filed with the Commission on May 28th; is that correct?
A. $\quad \mathrm{l}$ did.
Q. And do you have that settlement agreement, the Harris Teeter settlement agreement, in front of you?
A. St and by.
(Wtness peruses document.)
I have the version of the one with the Commercial Group, and as I believe, they're pretty i dentical .
Q. I think that's probably the case. We could probably work with that, if you don't have our -- if you don't have the Harris Teeter one.
A. I do. I just made the one copy.
Q. Okay. Hopefully there's not a big inconsistency in the way that they're numbered. But I think you're correct that the content is generally the same.

Now, on page 9 of your second suppl ement al testimony, you were asked whether you agree with all the terns of the Harris Teeter, Commercial Group, and Cl GFUR settlements, and you respond:
"No. The Public Staff does not agree with all the terms at this time. It is premature and counter productive to begin redesigning rates and the terns of service under specific rate schedul es without havi $n g$ the full understanding of the rationale for the change and the impact on ot her rate schedul es and revenues."

## Did I read that correctly?

A. Yes, sir.
Q. Now, when the Harris Teeter settlement -- and I understand you have a slightly -- perhaps slightly different settlement in front of you -- it contains really just two paragraphs, paragraphs 2 and 3, that address rate design; is that right?
A. It does say that. And I've got a copy of
that, and they are both identical, both the Harris Teeter and the Commercial Group, in terns of the reference, l believe.
Q. Thank you. So there's paragraph 2, whi ch essentially states that the parties agree that any grid i mprovement plan cost allocated to OPT-V customers shal I be recovered via OPT-V of demand charges."

And that addresses rate design, correct?
A. It does.
Q. And then paragraph 3, which I think you di scussed a little bit with Mr. Jenkins earlier, which essentially sets the off-peak energy charge at 3. 022 cents per kWh, and then it makes corresponding adj ustments to some of the other charges in OPT-VSS; is that correct?
A. It does.
Q. And then all the other paragraphs in the settlement are, you know, wai ver of each other's witnesses, and things that don't really invol ve rate design; is that right?
A. Yes.
Q. Now, going back to the statement that you made on page 9 of your second supplement al testimony, you say that:
"The Public Staff does not agree with the Harris Teeter settlement and that it's premat ure to begin redesi gni ng rates without having a full understanding of the rationale for the change and i mpact on other rate schedules and revenues."

Is that correct?
A. Yes. And I think I -- I think I've been fairly clear with my cautionary approach to anything rate -- changing rate desi gn.
Q. Now, I just want to kind of focus in on this statement that, "without havi ng a full understanding of the impact on other rate schedul es and revenues."

Wbuld you agree that the -- that the rate design changes agreed to by Harris Teeter and DEC, that they do not have impact on any rate -- any customers taking service on any other rate schedule, other than OPT- VSS?
A. I would -- I would agree with you literally that that's true. And let me explain what l mean. Is that you are only changing the small secondary off-peak energy rate consistent with, I think, with what Mr. Pirro said earlier was not an across-the-board type of change. But the issue that I have with anything changing in terms of rate design now is that ।
really -- I really don't have a good sense of what i mpacts that could have to the other rate el ements within the OPT small secondary. And I al so don't understand or have a full understanding of what that would do in terns of shifting revenue responsibility, cost causation from one class of OPT customer to another, or intercl ass bet ween OPT and the ot her customer classes. And that's why I'mcautious.

You know, anything rate design, at this moment, is based on insufficient data. Insufficient anal ysis as indi cated by the Company. Now, I know Mr. Pi rro said something earlier this week about it bei ng more aligned with cost causation, and I take him at his word. I don't think the Public Staff has any literal fundamental concern with the $\$ 0.03$ off-peak energy rate. However, because I don't know of the ot her things that it could do to the revenue picture for OPT and the revenue picture with the other -- OPT versus the other classes, l'm-- I amsuggesting and recommending that the Commission take a very cautious approach to this.
Q. Thank you. I appreci ate that response. And just sort of just to follow up, going back to your statement on page 9. You say that you don't have a
full understanding of the impact on other rate schedul es, whi ch you just addressed, and then the ot her part is revenues. Which I assume that you meant revenues -- how much revenue DEC collects fromeach customer; is that what you mean by revenues?
A. No. What I'mtal king about is in terns of the what I call subcl asses of the OPT. And there's, I believe, 10 subcl asses. But how does -- how does it i mpact the return on rate base? That's how we measure cost causation. How does it intracl ass OPT, and then intercl ass with the other non- OPT classes? I don't have a full picture of that, and because I don't have a full picture, l take a cautious approach.
Q. Sticking with the same statement on page 9, you al so state that we don't have a full understanding of the rationale for the change; is that correct?
A. I did not until this week. Again, the oral testimn that was provi ded by Mr. Pirro shed some light on how that rate was established. I don't remember the exact timing of it, but I did not have that at the time that this testimony was filed.
Q. Did you revi ew the di rect testimony of Harris Teeter witness Mr. Beaver when you prepared your second suppl emental testimony?
A. No.
Q. So your -- you did not revi ew Mr. Beaver's testimny where it contains approxi mately 10 pages of questions and answers expl ai ni ng that DEC's proposed rate for the OPT secondary under-recovers the demand-rel ated charges while over-recovering the energy-rel at ed charges rel ative to the underlying cost for DEC' s own cost of servi ce study?
A. I revi ewed it in the context of the direct testimny. I did not go back and try to revi ew his testimony in terms of how that applied to the settlement terns we're tal king about.
Q. Okay. So --
A. If you'll tell me which testimony or which page of his testimn you're speaking of, l'll pull it.
Q. Sure. So as I said, Mr. Beaver's testimony has about 10 pages on this issue and the rationale for his proposal to make a change like this, but l would direct you to page 12 of his testimnong.
A. You sai d page 12?
Q. Yes.
A. Okay. I'mthere.
Q. So do you see the table marked JDD-3 on page 12?
A. I do.
Q. And the off-peak energy charge in that table, whi ch is the last col umm. And here Mr. Beaver, he compares the DEC proposed off-peak energy charge of about 3.2 cents to Kroger's proposed off-peak energy charge of about 2.9 cents; do you see that?
A. I see it, yes.
Q. And would you agree that the settlement that was agreed to by Harris Teeter and DEC falls right in the middle of these two bookends?
A. Yes, I would agree to that. But again, I don't really have a basis for how these rates were determined, and I don't -- । don't recall any anal ysis. I certainly didn't review any anal ysis in terns of the second suppl emental.
Q. Thank you. You stated in your testimony, and I think we di scussed this with -- earlier today, that staff would like to see the Commission order a comprehensive rate desi gn and cost of service study; is that correct?
A. Yes, sir.
Q. Now, is there any reason why the Commission coul dn't approve the Harris Teeter and DEC settlement and then al so order a comprehensi ve rate design and
cost of service study? They're not mutually excl usi ve are they?
A. They're not mutually exclusive, nor are they mutually incl usive. And that's a kind of a funny way to say that. But what l'm-- what l'mtrying to avoid with my recommendations with this comprehensive rate study is that I have learned, over the 13, 14 years of looking at these rate cases, that once something gets established, it is extremely difficult to break it apart. And that's -- that's certainly obvi ous in this case when you see the level of feedback that l've gotten on my recommendation of a study.

What I don't want to happen is, first of all, we're using stale data to deci de rates and rate design that could serve future utilities service. And that may or may not be a good idea. I just si mply cannot gi ve you an answer to that question now. What I want to be able to do is to take the use of load research that's predicated on the advanced metering infrastructure, learn how different groups of customers, maybe indi vi dual customers at some point, I earn how they' re using energy and how they are i mposing costs on the system and whether it is an off-peak energy rate or whether it's something el se.

I don't want to constrain the ability to study any of these going forward. And I believe I'm correct in saying that Mr. Pirro committed to looking at this rate and all the other rates, OPT and everything el se in the study, itself. I think the Company agreed with my position for a comprehensive study to do that.

So agai n, I don't want to bel abor the point, but anything we do, small or large, to rate design now is just -- is just putting an obstacle in the way of doing it on a more comprehensi ve basis.
Q. Thank you, Mr. Floyd. Getting back to paragraph 2 of the Harris Teeter stipulation, this is the paragraph that states that the signatories agree to any grid improvement plan costs allocated to OPT-V customers shall be recovered via OPT-V demand charges.
A. Yes.
Q. I wasn't clear from your second suppl ement al testimony. Do you -- do you oppose this paragraph?
A. At this point, I would say yes, I do oppose it, and l'Il tell you why. It kind of follows al ong the same lines as what I just spoke of. We do not -the Public Staff has never advocated that any particular rate el ement -- and that's what l call basic
customer charges, demand charges, and energy charges, in whatever shape, matter or formthey take. These are rate el ements. I don't believe the Public Staff has ever advocated that a particular rate el ement recover particular types of costs that go al ong with that rate el ement. And I'Il say a demand rate to recover demand costs. We've never advocated for that. Because the rate design has to work together in such that all the rate el ements work cohesi vel y to produce the revenues that the Company expects from customers on a particular schedule. That's why I have -- I have di scussed the issue of fixed cost recovery, l've discussed the issue of demand, or customer, or energy-rel at ed costs.

We -- what this does, in my mind is take a very literal understanding of cost of service, cost causation, and a literal approach to rate design. And I thi nk we all need to be careful what we ask for in terns of literally assigning a specific cost to being recovered literally froma specific rate el ement. And that's, agai $n$, the cautious approach that l'masking to take.
Q. Wbuld you agree that grid improvement costs are largel y or maybe even entirely demand rel at ed or customer rel ated?
A. They -- they are di stribution and transmission systemrel ated. There are el ements of demand-rel ated and customer-rel ated classifications of costs for both.
Q. But they' re not energy rel ated?
A. That -- there's some debate about that. They could be. You know, with the grid improvement, as I understand what's going on, is that it's not entirely driven by demand. Some of what's going on could be construed to be energy rel ated. We don't typically allocate costs for distribution and transmission on energy, but because of the plans for grid improvement, I thi nk that needs to be di scussed.

And the Public Staff witness MELawhorn, his testimony -- I believe it's him lt may have been M. Thomas who tal ked about the benefits-oriented allocation process that needs to be looked at in terns of grid improvement. I don't know what that would have, as far as impact on OPT demand charges or anything el se.
Q. Thank you, Mr. Floyd, those are all the questions I have.

CHAl R M TCHELL: Al I right. Next up,
Mr. Neal, Justice Center.

## CROSS EXAM NATI ON BY MR. NEAL:

Q. Good afternoon. Good afternoon, Jack Floyd and Mr. MELawhorn. I thi nk I'mgoing to start with you, Mr. MELawhorn. First, just a qui ck question. Earlier on cross this afternoon, l believe l heard you say -- and this is, I thi nk, nearly a quote, nobody has recommended that a change be made to cost allocation met hodol ogy in this case.

Did I mishear you, or is that what you said earlier today?
A. (James S. MELawhorn) I did say that. I was speaking in terns of both the recomendation for a study to look at different cost allocation methodol ogi es as well as the grid improvement plan, how those costs are potentially allocated. Now, I probably should clarify, certai $n l y$ in my direct -- ori gi nal di rect testimony, the Public Staff recommended use of the SWPA cost allocation methodol ogy, whereas Duke had recommended SCP. But in the second stipul ation that we si gned with Duke, we agreed to stipulate for this case only to use the SCP. And Duke agreed to participate with the Public Staff and other interested parties in looking at various other cost-allocation procedures. So what was what l meant in my answer, that no one is
recommending to change cost allocation in this case at this time.
Q. And, Mr. McLawhorn, have you read the testimony of Jonathan Wallach that's sponsored by my clients in this case?
A. I have, but I have not read it recently. I can pull that up if you want to ask me a particular question about it.
Q. l'Il just ask generally, I don't thi nk you need to pull it up.

Do you recall that he recommended that the Company -- that the Commission ordered the Company to stop using the min mum system method in its cost al location study?
A. I will accept that, subject to check.
Q. And do you recall that he al so recommended that the Commission reject the Company's use of the non- coi nci dent peak demand allocat or to allocate di stribution costs in its cost of service study?
A. Yes, I do recall that.
Q. And, let's see, you al so had sone di scussion about the minims mem method report fromthe Public Staff, which l believe has been previ ously admitted as DEC Pirro/ Hager Redirect Exhi bit 1.
A. Yes.
Q. Just to clarify one thing I think I heard you say.

Within the mi ni mum system method report, is it the Public Staff's position that the mi mum system method could be used for setting the maxi mumallowable basi c facilities charge, and then the basic customer met hod woul d be the methodol ogy for setting the mi ni mum Is that the Public Staf's position?
A. Yes. I bel ieve both Mr. Fl oyd and I both agreed with that.
Q. Okay. I thi nk I heard you say earlier today that the zero i ntercept would be the mi ni mum l just wanted to clarify that. But you meant the basic customer met hod?
A. Yes. I shoul d have gone back and checked, but yes, that's correct.
Q. Thank you.
A. You are correct.
Q. And there was al so some di scussi on about the fai $r$ way to allocate costs for those customers who accept service fromthe transmi ssi on lines.

Were you able to hear the testi mony of Duke witness Mb. Hager l ast week?
A. Yes.
Q. Do you recall a question $I$ had for her about whet her or not the Company utilizes a min num transmission system anal ysis in order to create a hypothetical transmission min mumsize grid that would then make a part of the transmission system customer allocated as a customer charge?
A. Yes, I remenber that.
Q. And it's your recollection that the Company does not do that; is that right?
A. I do not believe they do, no.
Q. Okay. All right. Mr. Floyd, if I could turn your attention to the -- that same Public Staff min mum system rethod report, the DEC Hager/Pi rro Redi rect Exhi bit 1 . If you turn to page 16 for me.
A. (J ack L. Floyd) Okay.
Q. If you look at that, at the bottom of the page, I believe you were asked a question about this I ast sentence on the page, the "after our review, the Public Staff believes"; do you see that sentence?
A. I do.
Q. And that is a foot note 25 . Could you read foot note 25 ?
A. "The position of the Public Staff in any
future rate case is dependent on the application filed in that case. The Public Staff reserves the right to devel op a new or different position concerning the MSM in any future proceeding bef ore the Cormin ssion. "
Q. Thank you.

MR. NEAL: I have no further questions, Chai r Mtchell.

CHAI R M TCHELL: Al I right, Mr. Neal. Next up, NCSEA.

MR. LEDFORD: Thank you, Chai r M tchell. Peter Ledford. NCSEA does not have any questions for this panel.

CHAI R M TCHELL: Al I right. Thank you, M. Ledf ord.

All right. Mr. Culley with Vote Sol ar?
MS. CULLEY: Thank you, Chai r Mtchell, no questions.

CHAI R M TCHELL: Al I right. And last, my notes indicate that Duke has cross for the panel?

MS. J AGANNATHAN: Yes, Chai r M tchel I.
Mblly Jagannathan here on behal f of Duke.
CROSS EXAM NATI ON BY ME. J AGANNATHAN:
Q. Mr. McLawhorn, if I could just start with
you. I believe you cleared this up a bit with Mr. Neal, but l just want to clarify -- well, first of all, just to orient us, when we talk about using the mini num system met hod, we' re tal ki ng about a cl assification of distribution costs; isn't that right?
A. (James S. MELawhorn) Yes.
Q. And the Public Staff is not opposed to the Company's use of minimsystemfor allocating di stribution costs in this case, right?
A. That's correct.
Q. Okay. Thank you. And when we tal $k$ about summer coi nci dent peak, and summer/wi nter peak and average, and wi nter coi nci dent peak, we're tal king al locating production and transmission demand-rel ated costs; isn't that right?
A. Yes. Those methodol ogi es don't i mpact the al location of other types of pl ant, just production and transmission.
Q. Okay. Thank you. And is it your understanding that the Company is required to file cost of service studi es using wi nter coi nci dent peak, summer coi nci dent peak, and summer/wi nter peak and average?
A. Yes, that's correct.
Q. And you indi cated earlier that, in the second
partial settlement with the Company, the Public Staff agreed, for purposes of this rate case, to accept the Company's proposal to allocate cost of service based on summer coi nci dent peak; isn't that right?
A. Yes.
Q. Okay. Now, turning to you, Mr. Fl oyd.

Wth your second suppl emental testimny, you filed schedul es using wi nter coi nci dent peak, summer coi nci dent peak, and summer/wi nter peak and average; isn't that right?
A. (J ack L. Fl oyd) I did.
Q. Okay. And that was just because the Company initially filed those three methodol ogies, but not because you're advocating something ot her than summer coi nci dent peak in this case?
A. That's part of the answer. It's al so somewhat of a standard practice for the Public Staff to represent to the Commission what the impact of revenue assi gnment would be under the multiple methodol ogi es that are part of the case.
Q. Okay. Thank you. And you would agree with me that, between the settlement with the Public Staff and the settlement with Cl GFUR, the Company has agreed to performand consider no less than seven different
cost of service studies prior to the next general rate case; isn't that right?
A. We'll be busy, yes.
Q. And you would agree with me that the Public Staff's and Company's agreement to use summer coi nci dent peak in this rate case has no impact on the ability for the Public Staff, the Company, and other parties to study new and different costs of service technol ogi es; is that right?
A. That is my understanding, and I would object if we did limit it to just one.
Q. I figured you might. And then I just have a question from your second supplemental testimony.

You state that you oppose the provision of the settlement with Cl GFUR in whi ch the Company agreed to renove curtailable load fromallocation factors in its next rate case; isn't that right?
A. Yes, I did.
Q. And I think in that testimony you indi cate that you supported a similar adj ustment for Dominion previ ously, but you explain that your different vi ews in that case are justified because of the different al location methodol ogi es that Dominion uses versus what the Company currently uses; is that right?
A. That is part of it, but there's a factual difference bet ween this case and the Sub 479--E-22, Sub 479 Dominion case. Dominion actually used part of their interruptible demand response resources during the winter peak. And they -- if we di dn't make the adj ustment in that case, there woul d have been a slight distortion in the peak component of the summer/winter peak and average cal cul ation. That did not happen in the Duke case. Duke did not -- Duke Carolinas did not use thei $r$ curtailable load or demand-side management resources at either the winter or the summer peak in the test year for this case.
Q. Okay. But is it fair to say that you don't know whether they will use those resources in the test year in a future rate case, right?
A. Absol utely. I mean, we can have anot her pol ar vortex or something in the summer.
A. (J ames S. McLawhorn) Ms. Jagannathan, if I can interject. I agree with everything that Mr. FI oyd sai d, but even if the Company did inter rupt the load in a future test year at one of the peaks, as long as the Company relies on a cost of service methodol ogy that only focuses on a single or two -- if it were to go to a two-coi nci dent peak and not contain an average
component, the Public Staff would still oppose the adj ustment because it would allow certain customers -as I said earlier, l believe, in cross from Ms. Cress, that it would allow certain customers to avoid paying for production and possibly transmission plant that they are using the vast maj ority of the other hours of the year. That's not the case with the Dominion cost-allocation met hodol ogy.
Q. Okay. Thank you. And so would it be fair to say that it would depend on what cost-allocation met hodol ogy the Company proposes in its next rate case as to what the Public Staff's position would be on this i ssue?
A. Cost-allocation methodol ogy and whether the Company actually utilized the interruptible and demand-side management resources. It would be a conbi nation of those two factors.
A. (J ack L. Floyd) I agree.
Q. Okay. Thank you both. And, Mr. Fl oyd, I just have one more question for you. Just circling back to the mi ni mum syst em met hod.

I think you indicated that the Public Staff kind of said that it was reasonable to use minimm system method to ki nd of establish the maximum bounds
for a fixed or a basic facilities charge, right?
A. That's correct.
Q. And even though the Company uses the min mum system method, it doesn't use that maxi mum amount when setting its fixed or basic facilities charge, right?
A. That is true. It has not -- it has been my experience in the half a dozen cases l've looked at that the Company has never used the maxi mumthat was det ermined through the mi nim system approach in their cost of service.
Q. Okay. Thank you. And it's your understanding, right, that the Company has not proposed any increase to the basic facilities charge in this case, right?
A. That's correct, right.
Q. Okay. Thank you. I don't have any more questions.

CHAI R M TCHELL: Al I ri ght. Redi rect
for the panel ?
MS. EDMDNDSON: No redirect.
CHAl R M TCHELL: All right. Questions
by Commissioners, begi nning with
Cormi ssi oner Br own- Bl and.
COMM SSI ONER BROWK- BLAND: I have no questions.

CHAI R M TCHELL: All right.
Cormi ssi oner Gray?
COMM SSI ONER GRAY: No questions.
CHAI R M TCHELL: Commi ssi oner
Cl odf el ter?
COMM SSI ONER CLODFELTER: Yes, thank you. I have just a coupl e.

EXAM NATI ON BY COMM SSI ONER CLODFELTER:
Q. Mr. McLawhorn, ME. Hager says that, when the Public Staff advocates for the summer/winter peak and average method, it fails to followits argument to its Iogi cal conclusions. And it's interesting to me that a couple of the witnesses for some of the intervenors used al most identical language. They say al most identically the same thing word for word.

Wbuld you respond to that criticismof the Public Staff's position? Do you agree with it? And if not, why not?
A. (James S. MELawhorn) I do not agree with it. I'msure you're not surprised to hear that answer, and I will be happy to respond to it. This is not a new argument by certain parties. I believe the argument has fallacies to it. I -- with all due respect to

M5. Hager -- and I have tremendous respect for her, I have known her for a long time -- l believe this argument is somewhat of a straw man argument.

The way the systemis built -- and I've di scussed this at length in my testimony; it's been di scussed in many other cases -- is based on a consideration of both peak demand and energy requirements of the customers it's going to serve. That is what the IRP process does when it is determining the appropriate mix of production plant resources to build. That's how you get the most efficient and most cost-effective systemfor all of the Company's customers, not just sore of the Company's cust omers.

Once this systemis built, of course, it has to be operated. And if you -- I have referred to -- I have -- if l can refer you to my prefiled testimony, there is a chart on page 25 that is a load duration curve. And it represents both demands and the percent of hours when the demand is there fromthe zero point in time to 8, 760 hours, although it represents it in percentages. This load duration curve perfectly demonstrates what I just described froma planning st andpoi nt.

It clearly shows that some plant is there to serve peak load and some plant is there to serve a base load that's there in all hours, and in between there's plant that serves a combi nation of peak and energy. Those plants are di spatched on a least-cost basis. That di spatch produces the lowest cost overall fuel cost.

The reason I said that l believe Ms. Hager's argument is somewhat of a straw man argument, she seens to imply, and ot her intervenors seemto imply, that if you use the summer/wi nter peak and average methodol ogy, then you must allocate the production plant to indi vi dual customers, meani ng that hi gh load fact or customers recei ve all of their energy in all hours from the lowest fuel cost plants. That is not an appropriate way to look at it.

The fuel occurs on an hourly basis, not at a horizontal production plant type of strip. If we di $\mathrm{dn}^{\prime} \mathrm{t}$ look at it that way, then we woul dn ' t have the lowest overall cost for fuel. So I do not agree with that argument. I believe that that is not the correct way to look at it, and l don't know if that answers your question but that's my explanation.
Q. I think the record is pretty clear from your
answer. Thank you.
A. All right. Thank you.
Q. Mr. Floyd, a question -- l'll start it with you, Mr. Floyd, but if Mr. MELawhorn wants to jump in, that's fine too. I have listened to Mr. Pirro and Mr. Huber, and to you Iast week, and now to both you and Mr. MELawhorn today, and I'mstill struggling a little bit to understand the scope of what will be I ooked at in the comprehensi ve study. And I want to start the question with you, because I think in response to a question from Mr. Jenkins earlier, you said that cost of service and rate design are -- I wrote it down, inextricably linked.

And so what l'mtrying to get clear on is how far into cost of service issues are we going to be going in this comprehensive rate desi gn study? I don't have a real good sense right now of the scope to whi ch that study is going to go into cost of service issues. Can the two of you talk to me about that and give me greater clarity?
A. (Jack L. Fl oyd) You can't do one without the other. That's the two-second answer. You cannot do one without the other. And I would even argue, you could get two people in a room and come up with a dozen
different ways of which one comes first. And I think Mr. Jenkins hit on my frustrations over the years of dealing with rate cases and rate issues -- rate design issues pretty well.

You change the rate design. You make customers more aware of what they're doing in terns of how they use the system you will change the cost of service, because I guarantee you the load curve is going to change. That's one approach.

The ot her approach is just the reverse. If you do something in the cost of service, look at a particular methodology, and you stick to that methodol ogy fromthe first part of it, and you don't consider the other ones, and the impacts of how demand, energy, and customer-rel ated costs can impact one another, then you will informyour rate design a certain way. You're going to get a certain response.

There's a reason that l use the word "comprehensive." I call this modern era of rate cases since 2006, '07. We are in a place kind of like we were in the late '60s, early ' 70 s when the utilities were building generation -- bi g-dollar generation facilities, and they were trying to go out and push an increased Ioad, because they needed it for these
i nvestments. But we're tal king billions of dollars of costs today, in terms of grid improvement, what l call the greening of energy, and then coal ash. All of these thi ngs are wei ghi ng on customers. The low, medi um, and hi gh-i ncome customers.

And I just -- I find it tough to accept utility service based on old data and being told that I've got to do it the way I've been doing it for the Iast 50 years, because I don't believe the next 50 years when l'm not here is going to look a lot like it has looked in the last 50 years. And we have to be caref ul to not impact the most vul nerable, vul nerable customers who have to use the system by doing all of this study and coming up with something that looks a I ot different than it does today.

And that's why I'mcautious. I'mcautious about using old data. I'man engineer. I like to I earn how thi ngs work. Well, I've got to learn -- l've got to start learning by Iooking at data, and then seeing what is the data telling re. And that's one reason that the staff has supported AM, because it gi ves us the glimpse that we' ve never had. We could have had it in the last 50 years, but it costs a fortune to do. It's not as costly today on a unit
basi s going forward.
We've got AM data. The Company has started looking at how that data is impacting load shakes. Load shakes drive cost of service. Cost of service is going to drive rate design. But those Ioad shakes change thei $r$ character based on the rates people pay.

And here's something el se to keep in mind. Mr. Harris reminded me of this the other day. Is that most customers are pretty satisfied with the el ectric utility service they have. They don't want a whole lot of mani pulation. They don't want a whole lot of sophi stication. They want to keep thi ngs fairly si mple, and that's something we, as regul at ors and at the Company, need to keep in mind.

There are peopl e out there that do want different types of el ectric utility services, whether it's el ectric vehicles, or sol ar panels, or things like that, but there are heal thy crop of customers who just want to be left al one, and we need to figure out a way to do both. And that's why a comprehensi ve study starting fromscratch is important.
Q. Well, thank you for your answer. I think you know my view about doing thi ngs the way it was being done just because that's the way they've al ways been
done. I thi nk you know my views on that subject.
A. I agree.
Q. But I want -- I want you to take me to the next step on this. If we get -- because l'mreally I ooking for assistance on how we go forward here and not take another 50 years to get through this comprehensi ve study.

So if everything is up for grabs from as you say, fromscratch, how are we goi ng to avoid getting into that kind of swamp, where it takes us another 50 years, and we still may not have a new road map? What ki nd of guardrails, what ki nd of parameters does the Public Staff recommend that the Commission establish in order to make sure this is not just a free-for-all?
A. It's -- I'm not sure I have a good answer for that question yet. But l will try to answer it this way.
Q. I don't mean to inter rupt you, because l'm not looking really today to get your top- of -the-head answer. I'mputting the question out there, because I think if the Commission -- if the Commission maj ority, at the end of hearing all of the evi dence, deci des that the suggestion the Company has made and that the Public St aff has made -- and I have al ready heard a lot of
opposition to the principle-- is a good one of a comprehensi ve study, I thi nk we' re probably going to need some assi stance on devel oping the parameters, I call them guardrails, the sort of directions the study needs to focus on and the prioritization of topics. Ot her wi se, I'mafraid we' re really wasting everyone's time if we don't do that.

So I don't expect you to answer today, but I want the question out there, because I thi nk the Commi ssi on may need to come back to the parties and ask for some answers on that.
A. Let me gi ve a couple of qui ck responses to that. Is that my testimony outlines some very basic princi ples, and there's a reason you don't see a lot of meat on those bones, is because l think a lot of fol ks woul d have a lot of different ways to interpret those hal f a dozen or so princi ples. But rate design -- I don't thi nk the Commission should take this as a static endeavor. This is somet hing that fut ure Commi ssions are going to have to constantly deal with in every rate case. Because if we think about it, just in the last 13-- or 10 to 13 years we' ve been looking at rate cases, how service has changed in terns of in use of el ectricity, the efficiency of use, the proliferation
of distributed generation, storage is staring us in the face going forward.

These are -- these are formidable thi ngs that are impacting utility service. But l don't thi nk the Commission -- if you're thi nking you have to put a -as we say in church, a stake in the ground behi nd the barn, and that's it, l don't thi nk that's what we're suggesting. We need to start with a framework of where do we want rates to go in the future? What do we want what rates to accomplish? There may be some existing rate schedul es that are perfectly fine. I'mnot willing to throw everything out just because l want a new study. There may be sone justification for keeping what we have.

But my point with a comprehensive study is that we have adj usted rates on an across-the-board percentage increase basis for so long that I think we' ve lost the integrity of the actual rate structure, itself. And that's why we need the study. It cannot happen overni ght; it needs to invol ve a bunch of stakehol ders; and there's goi ng to be a lot of argument. And there's certainly the high potential for di sagreement. I'msure the parties, if they di sagree with something that Duke comes up with, is going to
argue about it.
But at the same time, it took us two years, roughl y, to get a consolidated OPT class. I use that, it's a great example. And the parties literally had to be forced to the table by the Commission. And we ended up sitting down having conversations about it, and we devel oped a load-based, time-of-use, nonresi dential schedule. And I'musing that. I'mexpecting the parties to do the same thing with everything el se, rate design. Thank you.
A. (James S. McLawhorn) And, Commissioner Clodfelter, if l could just follow on to that. It very well may be that, after this study, we have a rate desi gn, and we say, "Eureka, this is the greatest thing. Why di dn't we thi nk of this 25 years ago? This is absol utel $y$ the way we need to charge ahead." But when we Iook at implementing it, as I said earlier on cross, there may be some issues where, by moving to that rate design, it causes some significant cost shifts or cost -- and in this case l'mtal king about bill cost, the bill costs to the customer, that we can't go all the way in one step. It would be unreasonable to the customer to do that.

We may have to use gradual ismto i mpl ement
the design and get there. I'mnot predetermining that it will, l'mjust saying that is a very distinct possibility. And we all need to keep that in mind and not be afraid to take this step because we' re so concerned that we won't like the outcome that we ref use to even look at it.
Q. Thank you, gentlemen. I could spend a lot of time, and we don't have a lot more time this afternoon, asking you a lot of detailed questions about some of the things that the various intervenors asked you about. It woul dn't be very productive. I'mnot going to do it. Thank you for your time.

CHAI R M TCHELL: Al I right.
Commi ssi oner Duffley?
COMM SSI ONER DUFFLEY: Thank you,
gentlemen, for your testimntoday. I'mgoing to pass on asking you any questions.

CHAI R M TCHELL: Cormi ssi oner Hughes? EXAM NATI ON BY COMM SSI ONER HUGHES:
Q. This will probably make Commissi oner Cl odfelter even more concer ned, but -about as far as the timeliness of this study. But when I read some of the descriptions of the affordability stakehol der process, I have a hard time seei ng where
the rel ationship to that is in this comprehensive rate study. And it seems like they have so much overlap. Are they parallel? Are they together? And does that just make an even I onger, more complicated study?

If someone could just comment briefly on that. I see the testimony, particularly of Mr. De May, has a lot of rate design in what he's calling affordability issues. So if you could just qui ckly comment on that, qui ckl y .
A. (J ack L. Fl oyd) Yeah. Mr. Hughes, I mentioned a little bit the other day in the consol idated hearing that I don't think you can separate the two issues. At the end of the day, what we need to try to start with is devel oping rates based on cost causation. And let's look at a purely cost-based rate design suite of rates, and then the Commission can start to eval uate the different policies of what affordability conj ures up, in terms of what types of di scounts or what types of prograns we want to provide, and then how to pay for it, and let that fit into the rate desi gn study.

I don't see them as separate issues. I see them that they have to al most be done together. But at the end of the day, I think if we are goi ng to ask
the customers of Duke Energy, Duke Progress, Duke Carolinas to hel p fund thi ngs that are not so easily fundable in terms of utility service -- we're shifting costs from one group of customers to another -- we need to be as transparent as possible in what that cost shift might be.

And that's one reason why l want to try to take as close to a cost-causation approach to this rate desi gn, and then let's look at the different policies that the Commissi on and fut ure Commissions might adopt, and how those policies fit into and affect the rates that customers are going to be asked to pay.
Q. Okay. Thank you. No further questions.

CHAI R M TCHELL: All right.
Commi ssi oner MEKi ssi ck?
COMM SSI ONER MEKI SSI CK: Just one or two qui ck questions.

EXAM NATI ON BY COMM SSI ONER MEKI SSI CK:
Q. And I'd certainly like to thank the panel for the testimny you've provi ded today, M. Floyd, for the testimony you provi ded previ ously. I know I asked a number of questions rel ating to your thoughts concerning these issues, and l certainly understand the inextricable linkages between rate design and cost of
service and trying to come up with the right policies that ki nd of wed them al ong with the cost-causation theory and the practicalities of implementing it systematically.

I guess the thing l'mtrying to understand, assuming we go down this path, I al ways like to thi nk that there are other places that have visited this same territory previ ously. Other jurisdictions that have at least attempted to modernize this all. Because, obvi ously, it needs modernization, and -- but can you all identify places or jurisdictions that have either attempted it successfully or unsuccessfully, or where they went so far but didn't get to the next two or three levels? Is there anything you can share?
A. (Jack L. Floyd) On a comprehensi ve basis, I'm not aware of anything, but there are certainly jurisdictions that have addressed issues of Iow-income cust omers.
Q. Sure.
A. And I -- one of $m y$ exhi bits in my direct testimn has a list of those. Mr. Howat, the Justice Center witness, provi ded some good examples of what that would look like across the country. There are other -- I thi nk what you're going to find is a lot of
pol icy -- indi vidual policy-driven rate desi gn questions that get answered. And I go and think, you know, California is al ways a good example to look at in terns of things to pronote certain policies, they want to use rate design to do that. I mean, they have a -they have a time-of-use -- a somewhat mandatory time- of-use structure there for customers. I'm not sure, you know, we need to go there in North Carolina, but that's something that's a policy-driven type of rate design.

Short of getting something fromthe General Assenbly that says to the Commission, "Thou shalt do X," it's tough to answer your question. What I envi sion -- and this may, you know, my limited capacity to thi nk forward. What I envi sion is a comprehensi ve study invol ving all the parties, and put everything on the table. But at the end of the day, it is Duke Energy who has the responsi bility to provide utility service. And we agree with the rates that provide them sufficient revenues to earn a return.

And how they do that, we hol d them accountable in it lots of ways, and we chastise them when we see that accountability strained. But at the same time, we al so ask customers to pay their bills and
to pay fair and equitable, just and reasonable rates, and however you want to describe them And my point all al ong has been that the structure that we have -if you hear anything out of my testimny, the structure that we have today is based on traditional cost of service rate design and ultimatel y utility service.

We are not facing that traditional paradigm going forward. he need to start looking at cost of service, cost of causation in terns of what we expect to happen with the utility system going forward, whet her that's el ectric vehicles, whether that's microgrids, whether that's storage, di stributed generation, all of those have cost implications. And at the end of the day, like l said earlier to Mr. Cl odfelter, is that the most vul nerable customers are the ones that we need to watch out for the most.

And, you know, the Public Staff is going to be very invol ved in this effort, should the Comission order it, and we're going to have a lot of debate about it with the other parties and Duke Energy. It is a big issue for the Public Staff going forward. And we hope the Commi ssi on gi ves some gui dance, but al so gi ves the parties some latitude to have an open debate. Thank you.
Q. Thank you. And I guess the thing I would simply follow up with is this. I mean, just thi nking out loud, would the Commission for even a stakehol der process generate input, at least be well-advi sed perhaps to articul ate goals, aspirational goals as to What types of policy should be thoughtfully reflected upon and consi dered as things that we want to see embodi ed in a new rate design structure. You know, and, of course, try to set up some timeline. And when I say that, aspirational dates and targets where certain goal s, objectives migh be obtai ned, feedback is provided through stakehol ders with some type of timeline for eventually getting to where we need to be in advance of the next rate case.

You know, and I'mjust trying to think, I don't want to see something that establishes -- first, is an exercise in futility; secondly, whi ch potentially breaks down without any significant change of past policies in terns of what we're trying to modernize; and then thirdly, where we don't get there quite qui ck enough and we get caught in the qui cksand al ong the way. So, I mean, what are your thoughts on that?
A. Well, I definitely think you need to establish a time frame for this work. That's for sure.

The parties, I mean, we could -- we could talk ad nauseam about these issues, but it -- but in order, I thi nk -- if you're going -- in my min, if you're going to expect and impose a time frame, I think the Cormi ssion needs to gi ve sore goal s, some objectives that we expect you to undertake $\mathrm{X}, \mathrm{Y}$, and Z and to show us what you accomplish by a certain period of time.

Agai $n$, this is -- this is -- this is my perspective on behalf of the Public Staff what we expect this study to look like. But I'mal so cogni zant of the fact that there may be di sagreement at the end of the day. And we need to be prepared for it.

But maybe I can give you an example of something. You know, l've been in this -- in the el ectric division, or energy di vision now for little over 15 years. I started out in the water division, and before that I worked for DEQ s predecessor Envi ronment al Management. I have done rate design in water and electric, and there's a lot of similarity.

But we need to -- we just -- l'mtrying to be conscious of it. Duke and Domin on cone to the Public St aff routinely when they have a new rate proposal. That's happened in the last -- multiple times in the I ast 13, 14 years in my experience. We di scuss those
proposal s. Sone of themare totally new services and rates that go al ong with them But we look at those, we anal yze it, we issue di scovery on it, and we try to reach consensus anongst oursel ves and the utilities. And then they file these things. We get them on your agenda and recommend approval.

That type of process is kind of a miniature version of what I'mtal king about. And I believe that that may provide a good example going forward for a bi gger study. I'mstarting to repeat myself, l know, but I want to make clear that this is a wi de-open study, and the Cormission, in addition to a time frame, I think for purposes -- l thi nk all the parties really are I ooking to you to gi ve us ki nd of some marching orders. Thank you.
A. (J ames S. MELawhorn) Commi ssi oner MEKi ssi ck, if I could, I would agree pretty much with everything Mr. Floyd said. And I do think it would be beneficial for the Commission to gi ve gui dance, both in terns of What specific policies you would like to see incorporated in this rate design study as well as put some timeline parameters around it. You know, l'msure the Commission is well aware, the parties will come back and ask for additional time if we need it, but l
believe it's better to do that than for the Commission to just say just go out and do thi s study and let us know when you're finished with it. We need parameters to keep everybody focused. So I certainly would encour age the Commi ssion to do that as well. So I agree with -- I agree with what Mr. Floyd said.
Q. Thank you both for your input and perspective. I certainly hope that the Commission, in its deliberations, will gi ve serious thought and reflection to the testimny the two of you and many ot hers have provi ded during the course of this hearing, and that there will be an opportunity to provide that gui dance, that structure, those timel ines, those policies. It's inevitable that there will be di sagreements al ong the way. There may be uni ntended out cones that mi ght perhaps result. Thi ngs may not work out necessarily as one might antici pate theoretically as part of the exercise, but you won't know it until you try to collaborate and come up with something that will work.

And I amoptimistic that, you know, this will be in the near term and that perhaps North Carolina can provi de some national gui dance in terms of what can be done in other jurisdi ctions as a model for
reeval uating the way this works in a new envi ronment and to modernize it the same way they're modernizing the grid, the same way they're modernizing the way you generate el ectricity, the same way you're looking at di stributing energy resources and how they're all tying together, and the way people can use and consume el ectricity with the new meters that are available, the know edge exchange and transfer of information through enhanced technol ogy. There's tremendous potential, and I hope that potential will be realized.

COMM SSI ONER MEKI SSI CK: Thank you,
Madam Chai r. I have no further questions.
CHAI R M TCHELL: Al I right.
Commissi oner Duffley?
COMM SSI ONER DUFFLEY: Yes. Act ual I y, I have a follow up question. EXAM NATI ON BY COMM SSI ONER DUFFLEY:
Q. With respect to the timeline, what would the Public Staff recommend? Wen should the stakehol der process end before the next rate case begins?
A. (Jack L. Floyd) My testimony shed a little bit of light on that. It's -- I thi nk Duke needs to try to accomplish this before its next rate case, but certainly not limited to waiting for the next rate
case.
A. (James S. MELawhorn) I would agree that has certai $n l y$ been our goal, Commissioner Duffley. Of course, we don't know when the next rate case will be filed, and this case -- when we have made our origi nal recommendation, we had all thought these cases would have been over long before now. So I certainly still hope and believe we can get this done before the next rate case. But, you know, if the next rate case occurs in six nonths, then that might not be possible, but we'll just have to see.
Q. Right. But let's assume that there's three years between these rate cases. We can all dream right? So -- but would you want the stakehol der process to end six months before the actual hearing, or six months before the filing of the next rate case if we had time?
A. Well, certainly, Duke would need time to incorporate any of the recommendations into their filing. So l don't know if six months is the ideal time, but it would need to be some period of time prior to the filing of the case that they were going to incorporate it in. So that's -- I would -- I guess I woul d like -- woul d want to hear feedback from Duke on
that. They have to put the case together, so.
Q. Okay. Thank you.
A. They definitel y would need some time.
A. (J ack L. Floyd) And I woul d add,

Corminssioner Duffley, I actually don't see this rate stakehol der process ending. I thi nk it's going to be an ongoi ng thing. I thi nk it was either Commi ssi oner Cl odfelter or one of the intervening attorneys that -- you know, this is an ongoi ng process, and as -- future Commissions, I think, are going to have to deal with how utility service is changing. And policies may change and those ki nds of things. So hopef ully if we can get a good stakehol der process going in terns of rate desi gner and cost of service, we can -- that can endure well beyond the next rate case.
Q. Okay. Thank you both.

CHAI R M TCHELL: Anything further,
Commissioner Duffley?
(No response.)
CHAI R M TCHELL: All right. Questions on Commissioners' questions?
(No response.)
CHAI R M TCHELL: Any questions fromthe Public Staff on Commissioners' questions?

MS. EDMDNDSON: No questions.
CHAI R M TCHELL: All right.
Mr. MELawhorn, Mr. Floyd, thank you for your testimony this afternoon. l'Il entertain motions.

MB. EDMDNDSON: Yes. Chai r, I move that MELawhorn Direct Exhi bits 1 and 2 that have been marked for identification as MELawhorn DEC Direct Exhi bits 1 and 2 be entered and copi ed into the record in the DEC rate case dockets. And I move that FI oyd Direct Exhi bits 1 through 4, FI oyd Corrected First Suppl emental Exhi bits 1 through 4, and Floyd Second Suppl emental Exhi bits 1 through 4 that have been marked for identification as FIoyd DEC Direct Exhi bits 1 through 4, FI oyd DEC Corrected First Suppl emental Exhi bits 1 through 4, and FI oyd DEC Second Suppl ement al Exhi bits 1 through 4 be entered and copi ed into the record in the DEC rate case dockets.

CHAI R M TCHELL: Al I right,
ME. Edmondson, hearing no objection to your motion, it will be allowed.

MS. EDMDNDSON: Thank you.
(MELawhorn DEC Direct Exhi bits 1 and 2,
FI oyd DEC Direct Exhi bits 1 through 4,

Fl oyd DEC Corrected First Suppl ement al Exhi bits 1 through 4, and FI oyd DEC Suppl emental Exhi bits 1 through 4 were admitted into evi dence.)

CHAI R M TCHELL: Al I right. Any
additional motions?
( No response.)
CHAI R M TCHELL: Al I right. With that, gentlemen, you may step down. And we have come to the end of our day. We will go on the record in the morning at 8: 30, and we will begin with the Garrett and Mbore panel unl ess, ME. Downey, there is a reason we will not be doing that.

MS. DOWWEY: Chai r MtchelI, I believe that Mr. O Donnell is now available, and Mr. Page has asked if he could be heard out of turn, and we don't have an objection to that, depending upon What the Commission would like to do.

CHAI R M TCHELL: All right. Then let's -- l'm not hearing obj ections fromany other party. Let's begin with Mr. O Donnell in the morning at 8: 30, and then we will proceed with Public Staff's witnesses in the order they appear on this witness list, whi ch would be Garrett and

Mbore next.
MR. PAGE: Thank you, Madam Chai r, and thank you, ME. Downey.

CHAI R M TCHELL: Al l right, Mr. Page.
All right. We are in recess until 8: 30.
(The hearing was adj ourned at 4: $24 \mathrm{p} . \mathrm{m}$ and set to reconvene at $8: 30 \mathrm{a} . \mathrm{m}$ on Friday, September 11, 2020.) ,

## CERTI FI CATE OF REPORTER

STATE OF NORTH CAROLI NA ) COUNTY OF WAKE )

I, Joann Bunze, RPR, the officer before whomthe foregoing hearing was taken, do hereby certify that the witnesses whose testimny appear in the foregoing hearing were duly affirmed; that the testimony of said witnesses were taken by me to the best of my ability and thereafter reduced to typewriting under my direction; that I am neither counsel for, rel ated to, nor employed by any of the parties to the action in which this hearing was taken, and further that I am not a rel ative or empl oyee of any attorney or counsel employed by the parties thereto, nor financially or otherwi se interested in the out come of the action.

Thi s the 12th day of September, 2020.


J OANN BUNZE, RPR
Notary Publ ic \#200707300112
(919) 556-3961

