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Oct 01 2020

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October 1, 2020

### **VIA ELECTRONIC FILING**

Ms. Kimberley A. Campbell, Chief Clerk North Carolina Utilities Commission 4325 Mail Service Center Raleigh, North Carolina 27699-4300

> RE: Duke Energy Progress LLC's Motion for Leave to Designate Late-Filed Potential Redirect Exhibits Docket No. E-2, Sub 1219 Docket No. E-2, Sub 1193

Dear Ms. Campbell:

Enclosed for electronic filing is Duke Energy Progress LLC's *Motion for Leave to Designate Late-Filed Potential Redirect Exhibits.* 

Please do not hesitate to contact me should you have any questions. Thank you for your assistance in this matter.

Sincerely,

<u>/s/ Kiran H. Mehta</u>

Kiran H. Mehta

Enclosure

cc: Parties of Record

### **BEFORE THE NORTH CAROLINA UTILITIES COMMISSION**

### STATE OF NORTH CAROLINA UTILITIES COMMISSION RALEIGH

### DOCKET NO. E-2, SUB 1219 DOCKET NO. E-2, SUB 1193

| DOCKET NO. E-2, SUB 1219   | )  |
|--|--|
| In the Matter of<br>Application of Duke Energy Progress,<br>LLC<br>For Adjustment of Rates and Charges | )<br>)<br>)<br>) <b>DUKE ENERGY PROGRESS, LLC'S</b>  |
| Applicable to Electric Service in North<br>Carolina  | <ul> <li>MOTION FOR LEAVE TO</li> <li>DESIGNATE LATE-FILED</li> <li>POTENTIAL REDIRECT EXHIBITS</li> </ul> |
| DOCKET NO E-2, SUB 1193  | )  |
| In the Matter of   | )  |
| Application by Duke Energy Progress,   | )  |
| LLC, for an Accounting Order to  | )  |
| Defer Incremental Storm Damage   | )  |
| Expenses Incurred as a Result of   | )  |
| Hurricanes Florence and Michael and  | )  |
| Winter Storm Diego   | )  |

NOW COMES Duke Energy Progress, LLC ("DE Progress" or the "Company"), by and through its legal counsel and pursuant to Rules R1-7 and R1-24 of the Rules and Regulations of the North Carolina Utilities Commission ("Commission"), and in response to the Public Staff's Motion for Leave to Designate Late-Filed Potential Cross Exhibits approved by this Commission on September 29, 2020, hereby requests leave to designate as potential redirect exhibits to the Public Staff's potential Cross Examination Exhibits 140, 141, and 142, the following: <u>DEP Exhibit 76</u>: Wolfe Research Report on Duke Energy titled "As With College Football Fans this Week, Looking to 2021," dated August 11, 2020

<u>DEP Exhibit 77</u>: Evercore ISI Report on Duke Energy Corp. titled "Coal Ash Recovery in Focus as DUK Rebases Outlook," dated August 10, 2020

The Company conferred with counsel for Public Staff on September 28, 2020, and as of the time of this filing, the Public Staff has not indicated that it has any objection to the Company's request outlined above.

Accordingly, the Company requests leave to designate the documents identified above and attached to this Motion as potential cross examination exhibits.

Respectfully submitted, this the 1<sup>st</sup> day of October 2020.

/s/ Kiran H. Mehta

Kiran H. Mehta Troutman Pepper Hamilton Sanders LLP 301 South College Street, Suite 3400 Charlotte, North Carolina 28202 Telephone: 704-998-4072 kiran.mehta@troutman.com

ATTORNEY FOR DUKE ENERGY PROGRESS, LLC

**UTILITIES & POWER** 



Regulateds – Market Overweight Integrateds – Market Overweight IPPs – Market Overweight

Gas/Power Infrastructure – Market Overweight

August 11, 2020

## **DUKE ENERGY**

(DUK US Equity – \$84.76 – Peer Perform)

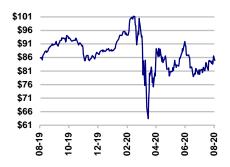
### As with college football fans this week, looking to 2021

- 2021 considerations point to \$5.15; 4-6% EPS growth thereafter. On 8/10, DUK's 2Q20 of \$1.08 beat consensus of \$1.03 on larger O&M cuts. Although DUK suggested 2020 could see better than feared sales declines from the pandemic and O&M cuts adding as much as \$0.45 EPS, DUK still pointed to the low end of its FY20 guidance of \$5.05-5.45 based on the removal of ACP (announced 7/5). We raised our 2020E by \$0.06 to \$5.05. DUK gave 2021 considerations, which pointed to \$5.15, and LT EPS growth of 4-6% off 2021. Our 2021E was \$5.15, with implied growth of 4-6% through 2023. Consensus for 2021-23E, however, are ~\$0.15 above our estimates. DUK trailed the UTY by 170bp and is underperforming by 300bp YTD. The stock looks cheap, trading at over a 2x discount to peers, but we see DUK at a 1-2x discount until it resolves credit focus on coal ash and gets better NC capex/recovery visibility.
- NC rate case partial settlement; EPS/credit risk from coal ash. DUK settled most key items in its NC rate cases but for coal ash. If the NCUC uses the same logic on coal ash that it did in a Dominion order earlier this year, DUK would face an \$0.08 headwind in 2021. Rating agencies have said no return on coal ash in NC would be credit negative, as FFO/debt could decline over 70bp. DUK has said no new equity is planned under various scenarios. We see a downgrade of DUK (A-/Baa1) as likely, but still assume no new equity.
- Upsides from NC clean energy investments, ACP replacement capex. DUK sees potential investments in NC stemming from its Sep IRP filing or the state's Clean Energy Plan initiative. NC Gov Cooper issued an executive order to achieve 70% carbon reduction by 2030. More to come on NC and opportunities in FL and the Midwest at DUK's 10/9 ESG day. DUK also is identifying replacement capex for ACP, including gas distribution, gas power plants and T&D. The replacement capex would be additive to our numbers.
- O&M and sales. DUK still sees 3-5% sales declines in 2020. But DUK has achieved 40% of its \$350-450M targeted O&M cut YTD.
- **PT raised by \$6 on higher group P/E.** Our \$89 PT reflects a 1.5x discount to our group P/E of 18x (was 17x in last DUK note).

| Estimates / Valuation |        |        |        |        |
|-----------------------|--------|--------|--------|--------|
| (US\$)                | 2020E  | 2021E  | 2022E  | 2023E  |
| EPS                   | \$5.05 | \$5.15 | \$5.39 | \$5.71 |
| Consensus             | \$5.07 | \$5.29 | \$5.55 | \$5.86 |
| P/E                   | 16.8x  | 16.5x  | 15.7x  | 14.8x  |
| Dividend Yield        | 4.5%   | 4.6%   | 4.7%   | 4.8%   |

| Trading and Fundamental | Data           |
|-------------------------|----------------|
| Target Price            | \$ 89          |
| Current Price           | 84.76          |
| 52 Week Range           | \$ 62 - \$ 104 |
| Market Cap. (\$MM)      | \$ 62,335      |
| Share Out. (MM)         | 735.4          |
| Dividend Yield          | 4.45%          |
| Dividend Payout Ratio   | 79%            |
| ROE                     | 8.5%           |
| Debt to Cap             | 56.8%          |
| Avg Daily Vol (ooo)     | 3,212          |

| Price Performance | YTD | LTM |
|-------------------|-----|-----|
| DUK US Equity     | -7% | -6% |
| Utility Index     | -4% | 2%  |
| S&P 500           | 4%  | 15% |



| Source: FactSet/W | olfe Research | 1 I I I I I I I I I I I I I I I I I I I |
|-------------------|---------------|---|
| Key Changes       |               |   |
| (US\$)            | Current       | Previous                                |
| Price target      | \$89          | \$83                                    |

| Price target | \$89   | \$83   |
|--------------|--------|--------|
| 2020E EPS    | \$5.05 | \$4.99 |
| 2021E EPS    | \$5.15 | \$5.15 |
| 2022E EPS    | \$5.39 | \$5.39 |
| 2023E EPS    | \$5.71 | \$5.75 |

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# Duke Energy Snapshot

#### **Exhibit 1. Financial Summary**

| Financial Summary                    | 2020E  | 2021E  | 2022E  | 2023E  |
|--------------------------------------|--------|--------|--------|--------|
| EPS                                  | \$5.05 | \$5.15 | \$5.39 | \$5.71 |
| Diluted Shares Outstanding           | 750    | 771    | 777    | 779    |
| Indicated Dividend Per Share         | \$3.86 | \$3.93 | \$4.01 | \$4.09 |
| Dividend Yield                       | 4.5%   | 4.6%   | 4.7%   | 4.8%   |
| Payout Ratio                         | 76%    | 76%    | 74%    | 72%    |
| Equity ratio (excl ST debt)          | 45%    | 44%    | 44%    | 43%    |
| FFO/Net Debt                         | 16%    | 14%    | 14%    | 14%    |
| Valuation Metrics                    |        |        |        |        |
| P/E                                  | 16.8x  | 16.5x  | 15.7x  | 14.8x  |
| EV/EBITDA                            | 11.2x  | 11.1x  | 11.0x  | 10.8x  |
| P/B                                  | 1.3x   | 1.3x   | 1.3x   | 1.2x   |
| FCF/Yield                            | (1.5)% | (1.3)% | (1.5)% | (1.5)% |
| Segment EPS                          |        |        |        |        |
| Electric                             | \$4.93 | \$5.05 | \$5.28 | \$5.54 |
| Gas                                  | 0.51   | 0.45   | 0.47   | 0.54   |
| Commercial                           | 0.33   | 0.33   | 0.32   | 0.32   |
| Parent/Other                         | (0.72) | (0.69) | (0.68) | (0.69) |
| Total EPS                            | \$5.05 | \$5.15 | \$5.39 | \$5.71 |
| ROE on Regulated Rate Base (ex CWIP) |        |        |        |        |
| Carolinas                            | 10.1%  | 10.0%  | 10.0%  | 9.9%   |
| Progress                             | 9.6%   | 9.6%   | 9.8%   | 9.7%   |
| Florida                              | 10.0%  | 9.9%   | 10.0%  | 9.9%   |
| Indiana                              | 9.6%   | 9.7%   | 9.7%   | 9.7%   |
| Ohio-KY                              | 7.1%   | 7.8%   | 8.0%   | 8.1%   |
| Gas                                  | 9.7%   | 8.1%   | 8.0%   | 8.5%   |

Source: Wolfe Utilities & Power Research

#### **Company description**

Duke Energy is headquartered in Charlotte, North Carolina and is the largest utility in the country. The company serves 7.4M electric customers in the Carolinas, FL, IN, OH and KY. DUK's Electric Infrastructure segment, which includes its electric utility subs, makes up most of earnings. DUK also has small gas LDCs in NC and the Midwest and a nonutility midstream business, which form the Gas Infrastructure segment. It serves 1.5M gas customers. DUK also has nonutility renewables investments in its Commercial business, which is expected to remain around 5% of the company.

#### **Investment Thesis**

DUK is the largest US regulated utility. Its regulatory environments are generally reasonable. EPS growth is contingent on fair regulatory treatment and execution on ACP, which awaits legal certainty midyear. NC is a key state for coal ash recovery and grid mod/resiliency spend; but DUK has two pending NC rate cases, adding regulatory uncertainty over the story near-term. DUK's dividend yield is near the top of the group, but growth is below average at about 2%/yr.

#### Valuation

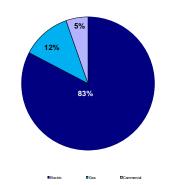
Our PT is based on a 1.5x discount to our average 2022 utility group P/E multiple. The discount is largely due to below average earnings/dividend growth, rate case uncertainty and replacement capex for ACP. Upside risks are incremental capex, an improved regulatory framework, and higher sales. Downside risks are unfavorable regulatory treatment, less capex than planned, and lower sales.

#### **Exhibit 2. Modeling Assumptions**

|                                   | 2020E    | 2021E    | 2022E    | 2023E    |
|-----------------------------------|----------|----------|----------|----------|
| Capital Spending (\$M)            |          |          |          |          |
| Electric                          | \$8,675  | \$8,450  | \$9,225  | \$9,775  |
| Gas                               | 1,175    | 1,025    | 1,025    | 1,025    |
| Commercial                        | 550      | 600      | 400      | 300      |
| Parent/Other                      | 275      | 225      | 225      | 250      |
| Total Capital Spending            | \$10,675 | \$10,300 | \$10,875 | \$11,350 |
| Financings (\$M)                  |          |          |          |          |
| Total Equity Issued/(Repurchased) | \$2,985  | \$500    | \$500    | \$0      |
| Total Debt Issued/(Repurchased)   | 2,484    | 2,260    | 3,275    | 4,125    |

Source: Wolfe Utilities & Power Research

#### Exhibit 3. 2020E EPS by Segment



Source: Wolfe Utilities & Power Research

Exhibit 4. Performance Chart

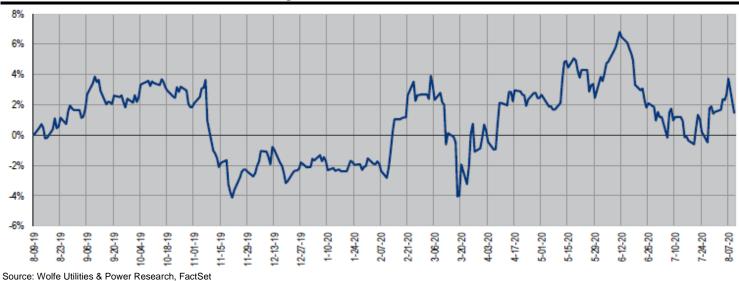


Source: Bloomberg



### **Investment thesis**

Prior to the pandemic, DUK stock had been facing near-term rate case uncertainty in NC/IN and legal uncertainty over ACP. To mitigate sales risk, DUK committed to incremental O&M cuts. The two rate cases in its largest state (NC) are particularly important for coal ash recovery and minimizing regulatory lag. DUK has settled most key issues with intervenors except for coal ash. Recent history is mixed, as NC regulators issued a reasonable order on coal ash (allowing a return of and on) in the last round of DUK rate cases in 2018, but an order earlier this year on Dominion's coal ash did not allow a return on. If that were to apply to DUK, that would be about \$0.08 headwind in 2021. Still, DUK's objective is to grow 4-6% off roughly \$5.15 in 2021. DUK stock gave back much of its recent gains after the 2Q20 call (see Exhibit 5). The stock currently trades at a 2.2x discount to utility peers (Exhibit 6). We see it trading at around a 1-2x discount until it resolves credit focus on coal ash and gets better NC capex/recovery visibility. DUK's 4.5% dividend yield is among the top five for the utility group and about 100bp higher than the group average, limiting further downside from current valuations.



#### Exhibit 5: DUK Relative Performance vs. Regulated Utilities



### **Regulated comps table**

### Exhibit 6: Regulated comps

| Company              |       | Current | Current | Mkt Cap  |       | F     | /E    |       | Div        | Div  | Payout Price/<br>Ratio Book | Price/ | Equity<br>Ratio |
|----------------------|-------|---------|---------|----------|-------|-------|-------|-------|------------|------|-----------------------------|--------|-----------------|
| Name Ticker          | Price | Shares  | (SM)    | 2020E    | 2021E | 2022E | 2023E | Yield | Growth (E) | Book |                             |        |                 |
| Alliant Energy       | LNT   | \$55.35 | 250     | \$13,810 | 22.9x | 21.5x | 20.4x | 19.4x | 2.7%       | 7.0% | 63%                         | 2.5x   | 46%             |
| Ameren               | AEE   | 83.25   | 247     | 20,554   | 23.9x | 22.1x | 20.8x | 19.6x | 2.5%       | 5.0% | 60%                         | 2.5x   | 44%             |
| American Electric    | AEP   | 85.94   | 496     | 42,640   | 20.2x | 18.5x | 17,4x | 16.5x | 3.3%       | 4.5% | 66%                         | 2.1x   | 38%             |
| Avangrid             | AGR   | 49.11   | 309     | 15,175   | 21.7x | 19.7x | 18.2x | N/A   | 3.6%       | 0.0% | 78%                         | 1.0×   | 65%             |
| CMS Energy           | CMS   | 63.04   | 286     | 18,047   | 23.7x | 22.2x | 20.6× | 19.2x | 2.6%       | 6.5% | 61%                         | 3.5x   | 26%             |
| Con Edison           | ED    | 75.38   | 334     | 25,214   | 17.7x | 16.5x | 15.8x | 15.2x | 4.1%       | 3.5% | 72%                         | 1.4x   | 43%             |
| Dominion             | D     | 80.12   | 840     | 67,312   | 23.1x | 20.8x | 19.6x | 18.4x | 3.1%       | 6.0% | 65%                         | 2.5x   | 42%             |
| Duke Energy          | DUK   | 84,76   | 735     | 62,286   | 17.0x | 16.5x | 15.7x | 14.8x | 4.5%       | 2.0% | 77%                         | 1.4x   | 41%             |
| Edison International | EIX   | 54.25   | 378     | 20,518   | 12.1x | 11.8x | 11.1x | 10.4x | 4.6%       | 0.2% | 55%                         | 1.4x   | 40%             |
| Entergy              | ETR   | 105.70  | 200     | 21,162   | 18.9x | 17.8x | 16.8x | 16.0x | 3.6%       | 2.2% | 68%                         | 2.1x   | 33%             |
| Evergy               | EVRG  | 54,06   | 227     | 12,262   | 17.9x | 16.6x | 15.6x | 14.5x | 3.8%       | 6.2% | 68%                         | 1.4x   | 45%             |
| Eversource Energy    | ES    | 88.55   | 343     | 30,332   | 24.3x | 22.6x | 21.2x | 20.0x | 2.6%       | 6.1% | 62%                         | 2.3x   | 46%             |
| FirstEnergy          | FE    | 30.06   | 542     | 16,285   | 12.1x | 11.4x | 10.9x | 10.3x | 5.2%       | 6.0% | 63%                         | 2.4x   | 24%             |
| Fortis*              | FTS   | 54.13   | 465     | 25,149   | 20.8x | 19.0x | 17.9x | 16.9x | 3.6%       | 6.0% | 74%                         | 1.4x   | 44%             |
| NiSource             | NI    | 24.81   | 383     | 9,503    | 19.1x | 18.7x | 17.1x | 16.3x | 3.4%       | 6.0% | 65%                         | 1.9x   | 40%             |
| PG&E                 | PCG   | 9.13    | 1,941   | 17,726   | 5.7x  | 9.1x  | 8.1x  | 7.5x  | 0.0%       | N/A  | 0%                          | 1,4x   | 8%              |
| Pinnacle West        | PNW   | 82.58   | 113     | 9,295    | 16.9x | 16.4x | 15.8x | 14.9x | 3.8%       | 6.0% | 65%                         | 1.7x   | 45%             |
| Portland General     | POR   | 42.90   | 90      | 3,840    | 17.9x | 16.5x | 15.6x | 15.1x | 3.6%       | 1.5% | 64%                         | 1.5x   | 45%             |
| PPL Corp.            | PPL   | 28.65   | 769     | 22,025   | 12.2x | 11.7x | 10.7x | N/A   | 5.8%       | 0.6% | 71%                         | 1.7x   | 35%             |
| Southern Company     | SÖ    | 55.07   | 1,056   | 58,161   | 17.4x | 16.7x | 15.4x | 14.2x | 4.6%       | 3.2% | 81%                         | 2.1x   | 36%             |
| WEC Energy Group     | WEC   | 93.73   | 315     | 29,566   | 25.0x | 23.5x | 22.0x | 20.6x | 2.7%       | 7.2% | 68%                         | 2.8x   | 45%             |
| Xcel Energy          | XEL   | 72.45   | 525     | 38,061   | 26.1x | 24.5x | 23.2x | 21.9x | 2.4%       | 6.2% | 62%                         | 2.8x   | 37%             |
| Average              |       |         |         |          | 18.9x | 17.9x | 16.8x | 16.1x | 3.5%       | 4.4% | 64%                         | 2.0x   | 39%             |
| Average (ex EIX, PCG | PPL)  |         |         |          | 20.4x | 19.0x | 17.9x | 16.9x | 3.5%       | 4.8% | 68%                         | 2.1x   | 41%             |

Source: Wolfe Research



### DISCLOSURE SECTION

#### Analyst Certification:

The various Wolfe Research, LLC analysts who are primarily responsible for this research report certify that (i) the recommendations and opinions expressed in this research report accurately reflect the research analysts' personal views about the subject securities or issuers and (ii) no part of the research analysts' compensation was, is or will be directly or indirectly related to the specific recommendations or views contained in this report.

#### Important Disclosures:

Price Chart(s) with Ratings and Target Price History



Note: OP = Outperform; PP = Peer Perform; UP = Underperform

#### Wolfe Research, LLC Fundamental Valuation Methodology:

Company:Fundamental Valuation Methodology:DUK US EquityP/E

#### Wolfe Research, LLC Fundamental Recommendation, Rating and Target Price Risks: Company: Risks That May Impede Achievement of the Recomme

Risks That May Impede Achievement of the Recommendation, Rating or Target Price: Economy, changes to capex and regulatory outcomes

#### Wolfe Research, LLC Research Disclosures:

| <u>Company</u> : | Research Disclosures: |
|------------------|-----------------------|
| DUK US Equity    | None                  |

#### Other Disclosures:

**DUK US Equity** 

#### Wolfe Research, LLC Fundamental Stock Ratings Key:

| Outperform (OP):   | The security is projected to outperform analyst's industry coverage universe over the next 12 months.                            |
|--------------------|--|
| Peer Perform (PP): | The security is projected to perform approximately in line with analyst's industry coverage<br>universe over the next 12 months. |
| Underperform (UP): | The security is projected to underperform analyst's industry coverage universe over the next 12 months.                          |

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#### Wolfe Research, LLC Sector Weighting System:

| Market Overweight (MO):  | Expect the industry to outperform the primary market index for the region (S&P 500 in the U.S.) by at least 10% over the next 12 months.         |
|--------------------------|--|
| Market Weight (MW):      | Expect the industry to perform approximately in line with the primary market index for the region (S&P 500 in the U.S.) over the next 12 months. |
| Market Underweight (MU): | Expect the industry to underperform the primary market index for the region (S&P 500 in the U.S.) by at least 10% over the next 12 months.       |

#### Wolfe Research, LLC Distribution of Fundamental Stock Ratings (As of August 7, 2020):

| Outperform:   | 48% | 2% Investment Banking Clients |
|---------------|-----|-------------------------------|
| Peer Perform: | 40% | 1% Investment Banking Clients |
| Underperform: | 12% | 0% Investment Banking Clients |

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# Evercore ISI

### Energy | Power & Utilities

### Duke Energy Corp.

DUK | \$86.61 In Line | TARGET PRICE: \$89.00 (from \$87.00)

Earnings Report

#### Durgesh Chopra 212-653-8998 durgesh.chopra@evercoreisi.com

August 10, 2020

Michael Lonegan 212-653-8997 Michael.Lonegan@evercorelSI.com

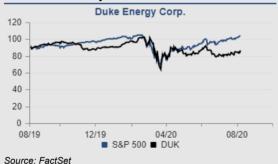
#### **Company Statistics**

| Market Capitalization (M) | \$63,646 |
|---------------------------|----------|
| Shares Outstanding (M)    | 735      |
| Dividend                  | 3.82     |
| Dividend Yield            | 4.4%     |
| Payout Ratio              | 74.2%    |
| Expected Total Return     | 7.2%     |
| Fiscal Year End           | Dec      |
|                           |          |

#### **Earnings Summary**

|                  | 2020E  | 2021E  | 2022E  |
|------------------|--------|--------|--------|
| EPS              | \$5.15 | \$5.15 | \$5.40 |
| P/E              | 16.8   | 16.8   | 16.0   |
| EPS vs Consensus | 1.7%   | (2.3)% | (2.7)% |
| Consensus EPS    | \$5.06 | \$5.28 | \$5.55 |
| Consensus P/E    | 17.1   | 16.4   | 15.6   |

#### 1 Year Price History



### Coal Ash Recovery in Focus as DUK Rebases Outlook

DUK reported better-than-expected 2Q results. The company posted 2Q20 operating EPS of \$1.08, above consensus of \$1.03 and our estimate of \$0.98. Earnings decreased \$0.04 YoY due to mild weather, lower volumes from commercial & industrial customers and higher depreciation at the electric utilities. DUK has achieved ~40% of its full-year cost mitigation goal of \$350-450mm. The company now expects to deliver the lower half of 2020 EPS guidance of \$5.05-5.45, vs. the low end previously, given cost control, favorable weather and better-than-expected weather-normalized load trends in July. DUK continues to anticipate a range of \$0.25-0.35 EPS impact from 3-5% lower retail sales this year, with possible upside based on favorable residential trends. The company issued 2021 EPS guidance considerations that point to \$5.15 given the cancellation of ACP: this is 6% lower than it would have been if the project moved forward. Duke maintained its five-year \$56Bn capital program by replacing ~\$2.15Bn of ACP capex with incremental grid investments, gas LDC capex and additional Florida solar investments which are assumed to be ratable over the forecast period. DUK now expects to deliver 4-6% EPS growth forecast off of 2021 EPS, with potential to achieve the high end of the range, versus its prior expectation for 4-6% growth off the midpoint of 2019 guidance of \$5.00. Duke still expects AMT credits and cost control to support FFO/Debt of 15% this year. Lastly, the company scheduled its ESG Analyst Day for October 9th. While the stock is trading at a 15% discount, there are downside risks to our longer-term forecast such as the recovery of coal ash costs in NC, and the subsequent potential need for incremental equity. Duke has said no return on coal ash would be greater than 100 bp hit to FFO to debt. With this in mind, we reaffirm our In Line rating.

We are updating our 2020-2022 EPS estimates. We are raising our 2020 EPS estimate by \$0.10 to \$5.15 to match the lower half of guidance. We are lowering our 2021 EPS estimate by \$0.05 to \$5.15 to be consistent with the considerations laid out by the company. We are also reducing our 2022 EPS forecast by \$0.10 to \$5.40 as assume 5% EPS growth over 2021, in line with the midpoint of DUK's long-term 4-6% growth rate off of 2021. Our new 2020-2022 EPS forecast is now \$5.15 / \$5.15 / \$5.40 vs. \$5.05 / \$5.20 / \$5.50 previously.

We are raising our price target to \$89 from \$87/share. For the electric utilities, we now apply a 17.5x P/E multiple (versus 17.0x previously) to 2022 EPS, which is in line with our peer anchor multiple derived using our dividend discount model. For the gas utilities, we now apply a 17.0x multiple (vs. 17.5x previously), as we mark to market with comparable LDCs. We apply a discounted 15.8x multiple for the Commercial Power segment, as we risk adjust for what we believe is low earnings quality given that it includes one-time gains for how DUK is structuring tax equity financing. We then adjust for parent drag. Our \$89 price target is 17.3x our 2022 EPS estimate.

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### **Covid-19 Exposure**

**Sales:** DUK still expects retail electric sales to decline 3-5% in 2020 (with potential upside based on positive Q2 results) led by a 6-9% drop in commercial demand and a 7-10% decline in industrial demand, offset by a 2-4% increase in residential demand. In the second quarter, total retail sales declined 6% (better than the 9% expectation), with commercial sales down 13% and industrial sales down 15%, partially offset by residential sales up 5%. Duke continues to expect to offset the sales impacts this year with \$350mm to \$450mm cuts to O&M.

July weather-normal total retail volumes compared to 2019 down 1.5%, favorable to the COVID-impacted forecast. Residential volumes were up ~6.5% compared to 2019.

**Liquidity**: DUK had \$8.7Bn of liquidity as of June 30<sup>th</sup> versus the \$8.2Bn it had as of April 30th. Current liquidity includes \$244mm of available cash, \$5.4Bn available under credit facilities, \$2.5Bn associated with the equity forward that can be settled at any time and just under \$100m associated with the ATM forward.

Pension: DUK's pension was ~100% funded as of July 2020.

#### Second quarter review

**DUK reported 2Q20 operating EPS of \$1.08, beating consensus of \$1.03 and declining \$0.04 YoY from the prior year period.** Commercial Renewables (+\$0.01) experienced growth from new projects placed in-service and Gas Utilities and Infrastructure saw higher results (+\$0.01) from the Piedmont North Carolina rate case and lower O&M. This favorability was offset by lower results at Electric Utilities and Infrastructure (-\$0.08) driven by mild weather, lower volumes from commercial and industrial customers and higher depreciation on a growing asset base. DUK achieved over \$170 million of cost mitigation towards the full year goal of \$350 million to \$450 million, increased demand from higher-margin residential customers, and contributions from base rate increases in South Carolina and Florida. Results at Other (+\$0.03) were also favorable, primarily due to lower income tax expense. Share dilution was (-\$0.01).

### Valuation – Raising Price Target to \$89 from \$87/share

**We are raising our price target to \$89 from \$87**. For the electric utilities, we now apply a 17.5x P/E multiple (vs. 17.0x previously) to 2022 EPS, which is in line with our peer anchor multiple derived using our dividend discount model. For the gas utilities, we now apply a 17.0x multiple (vs. 17.5x previously), as we mark to market with comparable LDCs. We apply a discounted 15.8x multiple for the Commercial Power segment, as we risk adjust for what we believe is low earnings quality given that it includes one-time gains for how DUK is structuring tax equity financing. We then use a 50/50 method for parent drag, where we average the multiple applied to EPS drag with parent debt per share. Our \$89/share price target is 17.3x our 2022 EPS estimate of \$5.40/share.

#### Exhibit 1: Duke Energy SOTP Valuation

|                                   | 22 Multiple | 2019E    | 2020E    | 2021E    | 2022E      | Valuation |
|-----------------------------------|-------------|----------|----------|----------|------------|-----------|
|                                   | zz wumple   | 2019     | 2020     | 2021     | ZUZZL      | Valuation |
| PGN Carolinas                     | 17.5x       | \$1.12   | \$1.09   | \$1.15   | \$1.17     | \$20.52   |
| PGN Florida                       | 17.5x       | \$0.91   | \$1.02   | \$1.01   | \$1.06     | \$18.60   |
| <br>DUK_Ohio                      | 17.5x       | \$0.24   | \$0.28   | \$0.28   | \$0.29     | \$5.00    |
| DUK_Carolinas                     | 17.5x       | \$1.95   | \$2.04   | \$2.06   | \$2.20     | \$38.46   |
| DUK_Indiana                       | 17.5x       | \$0.60   | \$0.57   | \$0.59   | \$0.61     | \$10.71   |
| Electric Utilities Infrastructure |             | \$4.83   | \$4.99   | \$5.08   | \$5.32     | \$93.30   |
| Commercial Power                  | 15.8x       | \$0.27   | \$0.34   | \$0.32   | \$0.33     | \$5.15    |
| Gas Utilities and Infrastructure  | 17.0x       | \$0.59   | \$0.57   | \$0.52   | \$0.57     | \$9.65    |
| Less: Parent Expense              | 16.6x       | (\$0.63) | (\$0.75) | (\$0.77) | (\$0.82)   | (\$6.78)  |
| Consolidated EPS                  |             | \$5.06   | \$5.15   | \$5.15   | \$5.40     |           |
| Less: Parent Net Debt             |             |          |          |          | (\$19,217) | (\$12.36) |
| Total Value Per Share             | 17.3x       |          |          |          |            | \$88.96   |

Source: Eversource ISI

### **Regulatory Update**

**Duke reached a partial settlement agreement in North Carolina rate cases**. DEC, DEP and the Public Staff agreed to an ROE of 9.6% and an equity ratio of 52%; deferral treatment for approximately \$1.3 billion of grid improvement projects; the inclusion of plant in service and other updates totaling ~\$70 million of annual revenue requirement combined for DEC and DEP through May 31, 2020; and a flow back period of five years for unprotected federal Excess Deferred Income Taxes, among other terms. The stipulations do not include an agreement on the recovery of coal ash basin capex or the amount of annual depreciation expense. The hearings on the general rate cases are scheduled to begin on August 24, 2020. These settlements are subject to approval by the NCUC. Note that current rates in North Carolina for both DEC and DEP are based on a 9.9% ROE and 52% equity ratio. Earlier this year, Dominion received a 9.75% ROE and 52% equity ratio in North Carolina (in a settled case).

**Duke received an order in the Indiana electric rate case.** On June 29th, DUK Indiana was granted a 9.7% ROE and 53% equity ratio (excluding ADIT) on a rate base of \$10.2 billion with a December 2020 test year. The company had requested a 10.4% ROE and the same 53% equity ratio (excluding ADIT) on a rate base of \$10.2 billion. DUK's existing rates from an order 16 years ago are based on a 10.5% ROE and again 53% equity ratio excluding ADIT. The ROE decision in this rate case is consistent with the 9.7% received by AEP's Indiana jurisdiction in March 2020 and also the 9.75% granted by NiSource's Indiana electric jurisdiction in December 2019. The equity ratio granted for DUK matched their request and existing structure, as mentioned. We expect Indiana to contribute roughly 11% of DUK consolidated EPS this year.

#### VALUATION METHODOLOGY

OUR TARGET PRICE IS BASED ON A SUM-OF-THE-PARTS ANALYSIS WHICH APPLIES A 17.5X P/E TO THE ELECTRIC UTILITIES AND A 17.0X P/E MULTIPLE TO THE GAS UTILITIES. WE VALUE THE COMMERCIAL RENEWABLES BUSINESS AT 15.8X, REPRESENTING A 10% DISCOUNT TO OUR REGULATED UTILITY TARGET MULTIPLE GIVEN THAT EARNINGS FROM THIS BUSINESS ARE NOT GROWING AND DRIVEN ENTIRELY BY TAX CREDITS. FINALLY WE SUBTRACT \$19/SH FOR DUK'S PARENT LEVEL DRAG.

#### RISKS

RISK TO OUR TP INCLUDE NEGATIVE REGULATORY OUTCOMES, LOWER-THAN-EXPECTED ELECTRIC SALES, AND HIGHER INTEREST RATES.

#### **COMPANIES UNDER COVERAGE BY AUTHOR**

| Symbol    | Company                           | Rating       | Price<br>(2020-10-08) | Evercore ISI<br>Target |
|-----------|-----------------------------------|--------------|-----------------------|------------------------|
| AEE       | Ameren Corp.                      | Outperform   | \$82.18               | \$84.00                |
| AEP       | American Electric Power           | Outperform   | \$86.60               | \$95.00                |
| AES       | The AES Corporation               | Outperform   | \$17.16               | \$20.00                |
| AGR       | Avangrid Inc                      | In Line      | \$49.25               | \$46.00                |
|           | American Water Works Company,     |              |                       |                        |
| AWK       | Inc.                              | Outperform   | \$149.79              | \$129.00               |
| AWR       | American States Water Company     | Underperform | \$79.87               | \$60.00                |
| CMS       | CMS Energy Corp.                  | In Line      | \$62.88               | \$63.00                |
| CNP       | CenterPoint Energy, Inc.          | In Line      | \$20.41               | \$18.00                |
| CWEN      | Clearway Energy                   | In Line      | \$26.88               | \$22.00                |
| CWT       | California Water Service Group    | In Line      | \$48.82               | \$40.00                |
| D         | Dominion Energy, Inc              | In Line      | \$80.62               | \$77.00                |
| DTE       | DTE Energy Co.                    | In Line      | \$118.86              | \$120.00               |
| DUK       | Duke Energy Corp.                 | In Line      | \$86.61               | \$89.00                |
| ED        | Consolidated Edison Inc.          | In Line      | \$75.11               | \$85.00                |
| EIX       | Edison International              | In Line      | \$54.61               | \$72.00                |
| ES        | Eversource Energy                 | In Line      | \$89.02               | \$91.00                |
| ETR       | Entergy Corp.                     | In Line      | \$104.67              | \$106.00               |
| EVRG      | Evergy                            | Outperform   | \$55.16               | \$69.00                |
| EXC       | Exelon Corp.                      | Outperform   | \$38.93               | \$45.00                |
| FCFE18-MX | CFE Capital S. de R.L. de C.V.    | Outperform   | MXN25.32              | MXN19.00               |
| FE        | FirstEnergy Corp.                 | In Line      | \$29.44               | \$41.00                |
| HE        | Hawaiian Electric Industries Inc. | Underperform | \$36.22               | \$36.00                |
| NEE       | NextEra Energy Inc                | In Line      | \$287.78              | \$277.00               |
| NI        | NiSource Inc                      | Outperform   | \$24.75               | \$26.00                |
| NRG       | NRG Energy Inc.                   | Outperform   | \$34.28               | \$40.00                |
| OGE       | OGE Energy Corp                   | Outperform   | \$33.28               | \$35.00                |
|           |                                   | Rating       |                       |                        |
| PCG       | PG&E Corp.                        | Suspended    | \$9.10                |                        |
| PEG       | Public Service Enterprise Group   | In Line      | \$55.65               | \$53.00                |
| PNM       | PNM Resources, Inc                | In Line      | \$44.32               | \$44.00                |
| PNW       | Pinnacle West Capital Corp.       | In Line      | \$82.16               | \$85.00                |
| PPL       | PPL Corp.                         | In Line      | \$27.14               | \$31.00                |
| SJW       | SJW Group                         | In Line      | \$70.04               | \$60.00                |
| SO        | Southern Co.                      | In Line      | \$54.69               | \$59.00                |
| SRE       | Sempra Energy                     | Outperform   | \$129.90              | \$138.00               |
| VST       | Vistra Energy Corp                | Outperform   | \$18.90               | \$27.00                |
| WEC       | WEC Energy Group, Inc.            | In Line      | \$94.37               | \$93.00                |
| WTRG      | Essential Utilities Inc.          | In Line      | \$47.27               | \$42.00                |
| XEL       | Xcel Energy Inc.                  | In Line      | \$72.34               | \$65.00                |

### TIMESTAMP

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For disclosure purposes, ISI Group and ISI UK ratings were viewed as follows: Strong Buy and Buy equate to Buy, Neutral equates to Hold, and Cautious and Sell equate to Sell.

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|--------------------|-------|------|--|-------|------|--|
| Ratings            | Count | Pct. | Ratings                                      | Count | Pct. |  |
| Buy                | 383   | 50   | Buy  | 112   | 29   |  |
| Hold               | 302   | 39   | Hold   | 49    | 16   |  |
| Sell               | 45    | 6    | Sell   | 4     | 9    |  |
| Coverage Suspended | 21    | 3    | Coverage Suspended                           | 6     | 29   |  |
| Rating Suspended   | 15    | 2    | Rating Suspended                             | 3     | 20   |  |

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DOCKET NO. E-2, SUB 1219 DOCKET NO. E-2, SUB 1193

I hereby certify that a copy of the foregoing **DUKE ENERGY PROGRESS, LLC'S MOTION FOR LEAVE TO DESIGNATE LATE-FILED POTENTIAL REDIRECT EXHIBITS** was served electronically or by depositing a copy in United States Mail, first class postage prepaid, properly addressed to the parties of record.

This the 1<sup>st</sup> day of October 2020.

/s/ Kiran H. Mehta Kiran H. Mehta Troutman Pepper Hamilton Sanders LLP 301 S. College Street, Suite 3400 Charlotte, North Carolina 28202 Telephone: 704.998.4072 Kiran.mehta@troutman.com

ATTORNEY FOR DUKE ENERGY PROGRESS, LLC