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April 10, 2017

**VIA ELECTRONIC FILING**

M. Lynn Jarvis  
Chief Clerk  
North Carolina Utilities Commission  
4325 Mail Service Center  
Raleigh, North Carolina 27699-4300

**Re: Rebuttal Testimony in Biennial Determination of Avoided Cost Rates  
for Electric Utility Purchases From Qualifying Facilities - 2016  
Docket No. E-100, Sub 148**

Dear Ms. Jarvis:

Enclosed on behalf of Duke Energy Carolinas, LLC and Duke Energy Progress, LLC is the Rebuttal Testimony and Exhibits of Kendal C. Bowman, Glen A. Snider, John S. Holeman, III, and Gary R. Freeman in the above-referenced docket.

Portions of Mr. Snider's Rebuttal Testimony contain certain confidential information, including financial information used to develop the Companies' filed avoided cost rates, and business or technical information filed confidentially in support of the Companies' respective 2016 Integrated Resource Plans. Such information designated by the Companies as confidential qualifies as "trade secrets" under N.C. Gen. Stat. § 66-152(3). If this commercially sensitive business and technical information were to be publicly disclosed, it would allow competitors, vendors and other market participants to gain an undue advantage, which may ultimately result in harm to ratepayers. The Companies respectfully request that the Commission treat the marked information as confidential and protect it from public disclosure pursuant to N.C. Gen. Stat. § 132-1.2. The Companies will make this information available to other parties pursuant to an appropriate confidentiality agreement.

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Apr 10 2017

If you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "Kendrick C. Fentress". The signature is written in a cursive, flowing style.

Kendrick C. Fentress

Enclosures

cc: Parties of Record

CERTIFICATE OF SERVICE

I certify that a copy of Duke Energy Carolinas, LLC and Duke Energy Progress, LLC's filing of Rebuttal Testimony and Exhibits of Kendal C. Bowman, Glen A. Snider, John S. Holeman, III, and Gary R. Freeman in Docket No. 100, Sub 148, has been served by electronic mail, hand delivery, or by depositing a copy in the United States Mail, 1<sup>st</sup> Class Postage Prepaid, properly addressed to parties of record.

This the 10<sup>th</sup> day of April, 2017.

By: Kendrick C. Fentress  
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BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-100, SUB 148

In the Matter of	)	REBUTTAL TESTIMONY OF
Biennial Determination of Avoided Cost	)	KENDAL C. BOWMAN ON BEHALF
Rates for Electric Utility Purchases from	)	OF DUKE ENERGY CAROLINAS,
Qualifying Facilities – 2016	)	LLC AND DUKE ENERGY
	)	PROGRESS, LLC

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1    **I.        INTRODUCTION AND PURPOSE**

2    **Q.        PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3    A.        My name is Kendal Crowder Bowman. My address is 410 South Wilmington  
4               Street, Raleigh, NC 27601.

5    **Q.        BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

6    A.        I am employed as Vice President Regulatory Affairs and Policy North  
7               Carolina for Duke Energy Carolinas (“DEC”) and Duke Energy Progress  
8               (“DEP”) (collectively the “Companies”), which are wholly owned subsidiaries  
9               of Duke Energy Corporation.

10   **Q.        HAVE YOU SUBMITTED TESTIMONY PREVIOUSLY IN THIS**  
11   **PROCEEDING?**

12   A.        Yes. I submitted direct testimony in this proceeding on behalf of the  
13               Companies on February 21, 2017.

14   **Q.        ARE YOU INTRODUCING ANY EXHIBITS IN SUPPORT OF YOUR**  
15   **REBUTTAL TESTIMONY?**

16   A.        No, I am not.

17   **Q.        WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY IN**  
18   **THIS PROCEEDING?**

19   A.        The purpose of my rebuttal testimony is to address the arguments made by  
20               other parties pertaining to the Companies’ recommendations to evolve North  
21               Carolina’s implementation of the Public Utility Regulatory Policies Act  
22               (“PURPA”) to reflect the current economic and regulatory circumstances in  
23               the State. Specifically, I rebut the arguments made by North Carolina

1 Sustainable Energy Association (“NCSEA”) Witness Ben Johnson and  
2 Witness Carson Harkrader that the Commission should not revise its current  
3 PURPA policies as applied to the standard terms and conditions at issue in  
4 this docket. I also rebut the testimony of Southern Alliance for Clean Energy  
5 (“SACE”) Witness Thomas Vitolo and NCSEA Witnesses Johnson and  
6 Harkrader pertaining to the eligibility cap for standard avoided cost contracts  
7 by explaining that the Companies’ proposed 1 megawatt (“MW”) eligibility  
8 cap is consistent with PURPA and in the best interest of our customers.  
9 Along with Witness Gary R. Freeman, I respond to the Public Staff’s request  
10 for additional information on the Companies’ current and proposed process  
11 for negotiating power purchase agreements (“PPAs”) with qualifying facilities  
12 (“QFs”).

13 I also address other parties’ arguments that the Companies’ proposed  
14 10-year standard offer PPA rate design, including the biennial updating of the  
15 avoided energy rate, should not be adopted in this proceeding. Specifically, I  
16 explain why adjusting the Companies’ avoided energy rates every two years  
17 as part of a longer, fixed-term purchase agreement appropriately balances the  
18 need to encourage QF development with the risk of overpayments by our  
19 customers. However, I also propose a compromise “alternative option” that  
20 would allow small QFs eligible for the Companies’ standard offer to fix the  
21 two-year energy rate for the full 10-year term as an interim solution while the  
22 Companies continue to evaluate the alternative options proposed by Public

1 Staff Witness John R. Hinton to mitigate long-term forecast risk of  
2 overpayment by customers between now and the next biennial proceeding.

3 I also provide legal justification for recognizing the avoided capacity  
4 value only in the years in which the Companies' integrated resource plans  
5 ("IRPs") show an actual capacity need, as well as the Companies' proposed  
6 modification to its terms and conditions to allow for non-discriminatory  
7 curtailment of QF energy during system emergencies. Finally, I address the  
8 Public Staff's recommendation for the Commission to direct the Companies to  
9 develop a separate avoided energy rate for solar QFs as not appropriate in the  
10 current proceeding, but a reasonable directive for consideration in the next  
11 biennial avoided cost proceeding if all avoided costs and potential benefits of  
12 incremental solar QF generation on the Companies' systems are taken into  
13 account.

14 **II. THE RECORD IN THIS PROCEEDING DEMONSTRATES THAT**  
15 **NORTH CAROLINA IS AT A CROSSROADS WITH RESPECT TO**  
16 **CONTINUATION OF THE COMMISSION'S LONG-HELD PURPA**  
17 **POLICIES**

18 **Q. PLEASE REINTRODUCE THE COMPANIES' POSITIONS WITH**  
19 **RESPECT TO EVOLVING THE STATE'S IMPLEMENTATION OF**  
20 **PURPA TO BETTER MEET THE PUBLIC INTEREST.**

21 A. The Commission's implementation of PURPA over the past decade has been  
22 designed to encourage development of QF generators, including utility-scale  
23 solar generators with a nameplate capacity of 5 MW or less, by requiring the  
24 Companies and Dominion North Carolina Power ("DNCP" and together with  
25 the Companies, the "Utilities") to offer standard 5-, 10-, and 15-year, long-

1 term levelized fixed rate PPAs. In my prefiled direct testimony, however, I  
2 described the unprecedented surge in utility-scale solar QF generators,  
3 including hundreds of solar projects sized between 4 MW and 5 MW that  
4 have interconnected and are now selling energy to the Companies pursuant to  
5 Commission-approved long-term PURPA avoided cost rates. My prefiled  
6 direct testimony and the direct testimony of Companies' Witnesses Lloyd M.  
7 Yates, Glen A. Snider, John Samuel Holeman III, and Witness Freeman,  
8 detailed the Companies' experiences and challenges resulting from this  
9 explosive solar QF growth in North Carolina. We explained how this surge of  
10 solar development has resulted in, and will continue to result in, long-term  
11 financial impacts to our customers as solar QFs 5 MWs and less have "locked  
12 into" long-term fixed energy and capacity rates that are higher than the  
13 Companies' current avoided cost rates. Moreover, we discussed the  
14 Companies' growing experiences operating the DEC and DEP balancing  
15 authorities ("BA") in parallel with a rapidly-evolving PURPA-driven,  
16 increasingly solar-only, renewables environment and how the influx of  
17 intermittent solar QFs is challenging the Companies' ability to plan and  
18 operate their generation fleets, manage their transmission systems, and assure  
19 reliable power is delivered to our customers.

20 The Commission has recently stated that "the nature of these recurring,  
21 biennial proceedings has always required consideration of current economic  
22 conditions facing public utilities and QFs and whether changed conditions



1 justify changes in avoided cost rates and/or PURPA implementation.”<sup>1</sup>  
2 Today’s economic and regulatory circumstances, which the Companies  
3 described in their Joint Initial Statement and prefiled direct testimony, justify  
4 a comprehensive review of the Commission’s implementation of PURPA.  
5 The Companies’ recommended modifications to the standard offer are a  
6 needed first step in a longer transition to a more “well-planned and  
7 coordinated” process that balances PURPA’s goal of encouraging QF  
8 development with the dual challenges of integrating solar into our system and  
9 aligning the costs our customers are ultimately paying for solar QF power  
10 with the value they are receiving.

11 **Q. DO THE PARTIES FILING TESTIMONY IN THIS PROCEEDING**  
12 **GENERALLY AGREE THAT THE UTILITIES HAVE**  
13 **EXPERIENCED RAPID AND EXPLOSIVE GROWTH IN SOLAR QF**  
14 **DEVELOPMENT?**

15 A. Based upon my review of the testimony and comments filed in this  
16 proceeding, no party disputes that North Carolina has experienced a surge in  
17 solar QF development growth over the past few years. In addition to the  
18 Companies’ experiences described in their testimony, DNCP Witness Scott  
19 Gaskill reported in his prefiled direct testimony that, since February 2014,  
20 distributed solar in DNCP’s North Carolina service territory has also increased  
21 significantly.<sup>2</sup> The Public Staff, after its review and investigation into the

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<sup>1</sup> *Order Denying Motion* at 3-4, Docket No. E-100, Sub 148 (Jan. 18, 2017).

<sup>2</sup> DNCP Gaskill Testimony, at 6-9.

1 Utilities' Initial Statements and direct testimony, similarly noted the recent  
2 "tremendous" and "unparalleled" growth in installed utility-scale solar  
3 capacity in DEC's and DEP's service territories.<sup>3</sup> NCSEA Witness Johnson  
4 also agreed that North Carolina has experienced "significant" growth in solar  
5 power production and highlighted that solar growth in North Carolina is  
6 occurring at a "substantial and more rapid" pace than in neighboring states.<sup>4</sup>

7 **Q. DID THE PUBLIC STAFF CONCLUDE THAT THE RAPID GROWTH**  
8 **IN PURPA SOLAR GENERATION HAS IMPACTED AND WILL**  
9 **CONTINUE TO IMPACT OUR CUSTOMERS AND OPERATIONS?**

10 A. Yes. As recognized by Public Staff Witnesses Hinton and Dustin R. Metz, the  
11 tremendous growth in "must take" energy from PURPA solar QFs in North  
12 Carolina has both: (i) increased the risk of potential overpayments by our  
13 customers; and (ii) posed challenges to meeting the Companies' obligation to  
14 provide safe, reliable, and economic service to customers, including  
15 complying with mandatory NERC BAL Standards.<sup>5</sup> As a result, the Public  
16 Staff agreed with several of the Companies' recommendations to evolve the  
17 Commission's long-held PURPA policies in light of the current economic and  
18 regulatory conditions.

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3 Public Staff Hinton Testimony, at 5, 7.

4 NCSEA Johnson Testimony, at 33, 34,

5 Public Staff Hinton Testimony, at 7; Public Staff Metz Testimony, at 6.

1   **Q.   DO ANY OTHER INTERVENORS SUPPORT EVOLVING THE**  
2       **COMMISSION’S LONG-STANDING PURPA POLICIES TO MEET**  
3       **THE RISKS AND CHALLENGES POSED BY THE RECENT SURGE**  
4       **IN QF SOLAR FACILITIES IN NORTH CAROLINA?**

5   A.   Notably, the North Carolina Electric Membership Corporation (“NCEMC”), a  
6       wholesale customer of the Companies that does not typically intervene in the  
7       Commission’s biennial avoided cost proceedings, filed Comments in this  
8       proceeding.   NCEMC is a generation and transmission cooperative  
9       responsible for the full or partial power supply requirements of 25 distribution  
10      cooperatives throughout North Carolina.   According to its Comments,  
11      NCEMC serves more than 850,000 farms, homes, and businesses, and it  
12      purchases significant amounts of power from the Utilities.   Because of these  
13      purchase arrangements with the Utilities, and the potential for “pass-through”  
14      to NCEMC of certain energy and capacity costs to comply with PURPA or to  
15      integrate QFs, NCEMC is concerned about the “undeniable” cost increases  
16      resulting from the influx of solar in North Carolina.<sup>6</sup>   NCEMC also reported  
17      that it depends on the Utilities’ bulk power services, especially their  
18      transmission services, to serve its customers in North Carolina.   Thus,  
19      NCEMC also expressed concern that over-generation events in the DEP BA  
20      would potentially present significant reliability challenges, resulting in  
21      congestion at a transmission level that would threaten system reliability and

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<sup>6</sup> NCEMC Comments, at 7.

1 NCEMC's ability to reliably serve its customers' energy needs.<sup>7</sup> For these  
2 reasons, NCEMC urged the Commission to evolve its existing PURPA  
3 policies to avoid potentially allowing these increased costs and system  
4 impacts to continue.

5 **Q. DO NCSEA AND SACE SUPPORT THE COMPANIES' PROPOSALS**  
6 **TO EVOLVE THE COMMISSION'S PURPA POLICIES TO ADDRESS**  
7 **THE CURRENT ECONOMIC AND REGULATORY**  
8 **CIRCUMSTANCES RESULTING FROM THE SURGE OF QF SOLAR**  
9 **FACILITIES?**

10 A. No. While NCSEA Witness Johnson recognizes the recent, unprecedented  
11 solar QF development in North Carolina and acknowledges that North  
12 Carolina's PURPA experience is an outlier when compared to most other  
13 states, his testimony on behalf of NCSEA opposes nearly every aspect of the  
14 Companies' proposals to evolve the Commission's PURPA standard offer  
15 policies. SACE Witness Vitolo does not even mention the State's recent  
16 surge of solar QF development in his testimony. Instead, his testimony tends  
17 to urge the Commission to simply maintain the status quo by re-stating its  
18 previous avoided cost conclusions from the 2014 avoided cost proceeding.

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7 NCEMC Comments, at 8.

1    **Q.    DO YOU AGREE WITH WITNESS JOHNSON’S ASSERTION THAT**  
2           **THE COMPANIES’ PROPOSALS TO EVOLVE THE**  
3           **COMMISSION’S PURPA POLICIES ARE INTENDED TO “SLAM ON**  
4           **THE BRAKES” WITH RESPECT TO SOLAR DEVELOPMENT IN**  
5           **THIS STATE?**

6    A.    I do not agree at all. The Companies’ proposed modifications to the standard  
7           offer in this proceeding are not intended to stop solar development in North  
8           Carolina, but instead are intended to be a necessary first step to continuing  
9           solar development in this State in a smarter, more sustainable way. Other  
10          longer-term steps may include the Companies’ proposal to collaborate with  
11          interested parties to develop a competitive solicitation process to provide for  
12          sustainable growth in new solar resources, continuing to participate in the  
13          Interconnection Stakeholder discussions, and addressing additional PURPA  
14          policies for larger QFs in the near future.

15                The current PURPA policies, however, have resulted in uncoordinated  
16          and unrestrained growth of PURPA solar facilities in North Carolina in an  
17          unmanageable way. I discuss our specific proposed modifications in more  
18          detail later in my testimony, but I note here that the proposed modifications  
19          are specifically intended to address the two current and critical issues with  
20          respect to the continued surge in solar QFs that are 5 MWs and less: (i) the  
21          increased risk of overpayments for PURPA solar power by our customers; and  
22          (ii) the increasing challenges to reliably planning and operating the  
23          Companies’ systems as additional QF solar is installed. As discussed in the

1 Companies' Joint Initial Statement, DEC and DEP have long-range PPAs with  
2 Commission-set avoided costs ranging from \$55 to \$85 per MWh, while the  
3 Companies' current avoided costs are closer to \$35 per MWh. This disparity  
4 has resulted in our customers bearing an estimated \$1 billion overpayment for  
5 PURPA power for the remaining lives of the applicable PPAs, which is the  
6 next 12-15 years. With respect to our systems' operations, PURPA requires  
7 the Companies to interconnect and purchase from QFs. The purchase is "must  
8 take," and the Companies currently have no ability to dispatch and only  
9 limited emergency rights to curtail QF generators under the PURPA construct.  
10 As Witness Holeman explains, this inhibits the Companies' ability to  
11 maximize the reliable and economic operation of the energy grid. In sum, as  
12 described in my direct testimony, the Commission has previously evolved its  
13 PURPA policies over the last 35 years in response to changing economic and  
14 regulatory circumstances. The Companies respectfully request that the  
15 Commission again exercise the broad discretion afforded to States under  
16 PURPA to assure the Companies' avoided cost rates are just and reasonable to  
17 our customers and the State's PURPA policies serve the public interest in light  
18 of the current economic and regulatory circumstances existing in North  
19 Carolina today.

1   **Q.   DOESN'T THE COMMISSION HAVE AN OBLIGATION TO**  
2       **ENCOURAGE QF DEVELOPMENT THROUGH PURPA AS**  
3       **ADVOCATED BY NCSEA WITNESS JOHNSON?**

4    A.   I agree that PURPA is intended to encourage QF development, but not at any  
5       and all costs. QF advocates often stress that the purpose of PURPA is to  
6       encourage development of QFs, as Witness Johnson has done in this  
7       proceeding, while downplaying PURPA's specific directive that the tariffs  
8       under which QFs sell power must also be "just and reasonable to the electric  
9       consumers of [the purchasing utility] and in the public interest."<sup>8</sup>  
10      Furthermore, PURPA is not intended as a means to make any and all QFs  
11      viable. Instead, as this Commission has previously recognized, PURPA  
12      specifically requires the Commission *to balance* the goal of encouraging QF  
13      development and the interests of the State's electric customers when it  
14      implements PURPA.<sup>9</sup> Moreover, PURPA is not intended to be an unlimited  
15      source of subsidy for QFs. Contrary to Witness Johnson's assertion, the  
16      Commission is not expected to treat avoided costs as a pricing "*floor*" for QF  
17      purchases.<sup>10</sup> Congress has made clear that rates paid to QFs under PURPA  
18      must be capped at the utility's respective avoided cost, and be just and  
19      reasonable to the utility's customers.<sup>11</sup> Thus, avoided costs provisions should

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8 16 USC § 824a-3(b)(1).

9 *Order Establishing Standard Rates and Contract Terms for Qualifying Facilities* at 11, Docket No. E-100, Sub 136 (Feb. 21, 2014).

10 NCSEA Johnson Testimony, at 21.

11 16 USC § 824a-3(b), (d).

1 operate as *a ceiling*, not an open-ended entitlement for QFs. As the U.S.  
2 Supreme Court has found, public service commissions implementing PURPA  
3 may even authorize payments to QFs that are below full avoided cost if the  
4 lower rate is still sufficient to encourage QF development.<sup>12</sup> The Companies  
5 are not suggesting that the Commission adopt rates below full avoided costs,  
6 however, this permitted result underscores Congress' intent and the legal  
7 limitations of PURPA. PURPA supports QF developers by ensuring they can  
8 interconnect and sell all of their output to utilities, but only if they can do so  
9 efficiently, i.e., at no incremental cost to the utility's customers.

10 **Q. DO YOU AGREE WITH WITNESS JOHNSON'S OPINION THAT**  
11 **THE IDENTIFIED OPERATIONAL RISKS AND CHALLENGES DO**  
12 **NOT NECESSITATE THE COMPANIES' PROPOSED**  
13 **MODIFICATIONS IN THE COMMISSION'S PURPA POLICIES FOR**  
14 **THE STANDARD OFFER?**

15 A. No, I do not. Although Witness Johnson appears to at least acknowledge the  
16 operational issues caused by the influx of intermittent and unconstrained solar  
17 energy confronting our system operators, he effectively dismisses these  
18 challenges as mere "growing pains" in integrating more solar energy in North  
19 Carolina, and he rejects the Companies' proposed solutions.<sup>13</sup> As discussed  
20 above and further described by Witnesses Yates and Holeman, it is important

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12 *Am. Paper Inst. v. Am. Electric Power Serv. Corp.*, 461 U.S. 402, 416 (1983) ("[A]ny state regulatory authority . . . may apply to [FERC] for a waiver of the rule. A waiver may be granted if the applicant demonstrates that a full-avoided-cost rate is unnecessary to encourage cogeneration and small power production 18 C.F.R. Sec. 292.403.").

13 NCSEA Johnson Testimony, at 209.



1 for the Commission to understand how the State's implementation of PURPA  
2 will impact the rates customers pay and the way the Companies manage and  
3 operate their generating fleets and transmission and distribution systems for  
4 decades to come.

5 **III. REDUCING THE ELIGIBILITY CAP FOR STANDARD RATES,**  
6 **TERMS, AND CONDITIONS TO 1 MW WILL MAKE AVOIDED**  
7 **COST RATES MORE ACCURATE AND WILL NOT BURDEN THE**  
8 **PARTIES OR THE COMMISSION**

9 **Q. PLEASE EXPLAIN THE PURPOSE OF THE COMPANIES'**  
10 **PROPOSAL TO LOWER THE SCHEDULE PP STANDARD OFFER**  
11 **TARIFF ELIGIBILITY CAP FROM 5 MW TO 1 MW.**

12 A. As stated in my direct testimony, the purpose of this proposal is to ensure that  
13 the avoided cost rates offered to larger "utility-scale" QFs above 1 MW are  
14 based on a more precise and timely assessment of the costs that a particular  
15 QF allows the Companies to avoid. By lowering the eligibility threshold to  
16 1 MW, the Commission will balance two competing objectives under PURPA.  
17 First, it enables the Companies to negotiate more precise avoided cost rates  
18 with more solar QFs, based on the most up-to-date data and taking the specific  
19 characteristics of the particular QF into consideration to mitigate the risk of  
20 customer over-payment for QF power. At the same time, however, this  
21 proposal also ensures that the standard tariff rates are available to smaller  
22 "non-utility scale" QFs that may not be able to justify the cost and effort of  
23 negotiating avoided cost rates with the Utilities. Notably, a standard offer  
24 capped at 1 MW still "significantly encourages" small QF development over

1 and above the standard offer requirements set forth in the Federal Energy  
2 Regulatory Commission's ("FERC") regulations.<sup>14</sup>

3 The record in this proceeding shows that the 5 MW threshold has  
4 served its intended purpose and has significantly encouraged QF development  
5 in North Carolina. As I generally described in my direct testimony, and as  
6 confirmed in the direct testimony of Public Staff Witness Hinton, more than  
7 750 QF generators at or just below 5 MWs have obtained certificates of public  
8 convenience and necessity ("CPCN") in North Carolina since 2013, the vast  
9 majority of which are solar QFs desiring to sell power to the Utilities under  
10 PURPA.<sup>15</sup> Based on this unprecedented level of utility-scale solar, continued  
11 significant encouragement of solar development through this 5 MW threshold  
12 will cause unjust and unreasonable long-term PURPA purchase obligations on  
13 the Companies' customers. Transitioning to 1 MW at this time is necessary  
14 and reflects the current economic and regulatory circumstances.

15 **Q. IS DECREASING THE MAXIMUM CAPACITY ELIGIBLE FOR**  
16 **STANDARD TARIFF RATES CONSISTENT WITH PURPA?**

17 A. Yes. Neither NCSEA Witness Johnson nor SACE Witness Vitolo contend  
18 that the Companies' proposal violates PURPA or FERC's regulations  
19 implementing PURPA, which only require that standard contracts be offered

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14 18 C.F.R. 292.304(c)(2); *Order No. 69, FERC Stats. & Regs., Preambles 1977-1981* P30,128 at 30,865. ("Order No. 69") (In approving subsection (c)(2) providing the option for standard offer purchase rates above 100 kW, FERC explained that "establishment of standard rates for purchases can significantly encourage cogeneration and small power production, provided that these standard rates accurately reflect the costs that the utility can avoid as a result of such purchases.").

15 Public Staff Hinton Testimony, at 41 (aggregating approved CPCNs for 4 to 5 MW QFs from 2013 to 2016 equates to 753 new generators being certificated during this period.)

1 to QFs of 100 kW or less.<sup>16</sup> Moreover, as discussed in my direct testimony,  
2 the Commission has modified the eligibility threshold in the past, based on the  
3 economic and regulatory circumstances present at the time.<sup>17</sup> When the  
4 Commission first implemented the 5 MW eligibility threshold in 1985, the  
5 small power production industry was in its infancy in North Carolina. As  
6 discussed above, this significant encouragement is no longer required or  
7 appropriate.

8 **Q. DID THE OTHER PARTIES FILING TESTIMONY IN THIS DOCKET**  
9 **AGREE WITH THE COMPANIES' PROPOSAL TO REDUCE THE**  
10 **ELIGIBILITY THRESHOLD?**

11 A. The Public Staff agreed with both the Companies' and DNCP's proposals to  
12 adjust the eligibility threshold to 1 MW, based on the current economic and  
13 regulatory circumstances. NCSEA Witness Harkrader opposed the  
14 adjustment. NCSEA Witness Johnson, however, recommended only a slight  
15 adjustment to the threshold, and SACE Witness Vitolo recommended that the  
16 Commission simply maintain the status quo.

17 **Q. WHAT WAS NCSEA WITNESS JOHNSON'S RECOMMENDATION?**

18 A. Witness Johnson recommended adjusting the threshold from 5 MWs  
19 downward "perhaps to 3.75 or 4 MW" on the grounds that the Commission  
20 should be cautious and see how the market reacts before adjusting the

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<sup>16</sup> 18 C.F.R. 292.304(c).

<sup>17</sup> DEC-DEP Bowman Direct Testimony, at 10-13, 34.

1 threshold further or, alternatively, simply postponing this decision for another  
2 two years.<sup>18</sup>

3 **Q. WHY IS A 1 MW ELIGIBILITY THRESHOLD MORE**  
4 **APPROPRIATE THAN A 3.75 MW OR 4 MW ELIGIBILITY**  
5 **THRESHOLD, AS WITNESS JOHNSON RECOMMENDS?**

6 A. In the Companies' experience, a 1 MW eligibility threshold is a reasonable  
7 proxy to differentiate between utility-scale developer-sponsored solar and  
8 smaller QFs seeking to install renewable or alternative energy facilities for  
9 primarily environmental or other non-commercial reasons. Furthermore, as  
10 discussed by Witness Freeman, the Companies' experience has been that solar  
11 projects at or below 1 MW are more likely to pass the Section 3 Fast Track  
12 process, which means that both the PPA and interconnection agreement could  
13 be obtained in a more standardized and streamlined fashion. Therefore, the  
14 Companies do not find Witness Johnson's limited support for this proposal  
15 credible and anticipate that this proposal would be more likely to perpetuate  
16 the unconstrained development of large numbers of QFs by well-capitalized,  
17 sophisticated solar developers under the Companies' standard offer tariff and  
18 PPAs, which is no longer in the public interest and would impose unjust and  
19 unreasonable costs on our customers.

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18 NCSEA Johnson Testimony, at 219.

1   **Q.   PLEASE RESPOND IN GENERAL TO WITNESS VITOLO’S**  
2       **RECOMMENDATIONS TO MAINTAIN THE STATUS QUO WITH**  
3       **RESPECT TO THE ELIGIBILITY THRESHOLD.**

4   A.   Witness Vitolo makes his recommendations without reference to, or  
5       acknowledgement of, the current economic and regulatory circumstances  
6       resulting from the tremendous surge of solar QFs in North Carolina. These  
7       current economic and regulatory conditions, however, drive the Companies’  
8       proposals to modify the standard offer. As Public Staff Witness Hinton  
9       provides in his direct testimony, at this time, a 1 MW threshold better reflects  
10      current conditions and better protects the ratepayers from the risk of  
11      overpayment.<sup>19</sup>

12   **Q.   PLEASE RESPOND TO WITNESS VITOLO’S ASSERTION THAT**  
13       **ADJUSTING THE ELIGIBILITY THRESHOLD TO 1 MW WILL**  
14       **CAUSE SOLAR QFs TO FOREGO ECONOMIES OF SCALE AND**  
15       **BUILD SMALLER PROJECTS TO AVOID THE RISKS AND COSTS**  
16       **OF NEGOTIATION.**

17   A.   Witness Vitolo urges the Commission to retain the 5 MW threshold because it  
18       will allow QF developers to retain the economies of scale associated with  
19       developing a larger (5 MW) QF project and avoid the risk and cost of  
20       negotiations.<sup>20</sup> This will result in “lower costs overall,” according to Witness  
21       Vitolo. I note, however, that the lower costs of QF development highlighted

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<sup>19</sup> Public Staff Hinton Testimony, at 44.

<sup>20</sup> SACE Vitolo Testimony, at 9.

1 by Witness Vitolo refer to lower costs for QF developers and not our  
2 customers. Our customers do not benefit from these cost savings, because the  
3 rates paid to QFs (and borne by the Companies' customers) are based on the  
4 Companies' avoided costs, and not the cost incurred by the developers to  
5 construct the QF facility.

6 I would also propose that the Commission view Witness Vitolo's  
7 argument in the inverse as actually supporting the Companies' proposed  
8 reduction in the standard offer to differentiate between relatively small  
9 projects up to 1 MW and utility-scale developer-sponsored solar projects,  
10 which have, to date, been developed at 5 MWs to avail themselves of the  
11 standard offer. As I explained in my direct testimony, "disaggregating"  
12 potentially larger and more cost efficient utility-scale solar projects to meet  
13 the 5 MW standard contract threshold has caused numerous challenges,  
14 including the ongoing challenge of managing the interconnection of these  
15 generators to rural circuits on the Companies' increasingly saturated  
16 distribution systems as well as paying stale avoided cost rates to numerous  
17 larger QFs up to 5 MWs during a period of declining energy costs.<sup>21</sup>  
18 Eliminating the incentive to arbitrarily develop 5 MW solar projects may, in  
19 fact, improve economies of scale if solar developers transition to developing  
20 larger projects.

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21 DEC-DEP Bowman Direct Testimony, at 37.

1 **Q. HOW DO YOU RESPOND TO WITNESS VITOLO'S CONTENTION**  
 2 **THAT THERE IS A SIGNIFICANT POWER IMBALANCE IN QFs'**  
 3 **NEGOTIATIONS WITH UTILITIES?**

4 A. As I stated in my direct testimony, utility-scale solar QFs are no longer being  
 5 developed by small, fledgling project developers or "customer-owned QFs."  
 6 Witness Vitolo does not acknowledge that the majority of utility-scale solar  
 7 project developers are no longer unsophisticated, small developers. For  
 8 example, my Figure 1 below demonstrates that six large power generation  
 9 developers, which are participants in the energy supply industry across the  
 10 United States, account for more than 65% of the standard offer projects in the  
 11 Companies' combined interconnection queues between 1 MW and 5 MWs.

12 **Figure 1**

<b>Upstream Project Developer Name</b>	<b>Projects under Development in DEP</b>	<b>Projects under Development in DEC</b>	<b>Total Projects under Development in Duke Interconnection Queues</b>
Cypress Creek Renewables (includes legacy FLS Energy)	59	24	83
Strata Solar	53	8	61
ESA Renewables	25	15	40
Sunlight Partners	32	1	33
Headwaters Solar	17	13	30
GreenGo Energy (formerly NARENCO)	22	5	27
<b>Total Top 6 Developers</b>	<b>208</b>	<b>66</b>	<b>272</b>

1   **Q.   DO YOU AGREE THAT ADJUSTING THE ELIGIBILITY**  
2       **THRESHOLD WILL RESULT IN PROTRACTED AND COSTLY**  
3       **NEGOTIATIONS BETWEEN QFs AND THE UTILITIES?**

4   A.   No, I do not. As I stated in my direct testimony, the Companies have  
5       significant experience negotiating PPAs with solar QF developers, as  
6       developers are increasingly planning and developing larger QF projects up to  
7       80 MWs in size over the past few years.<sup>22</sup> The Companies have developed  
8       more standardized PPA terms and conditions for larger QFs, effectively  
9       streamlining the process. The use of standardized terms means that  
10      negotiations do not have to start from scratch and ensures that QFs receive  
11      consistent treatment. Additionally, producing updated monthly avoided cost  
12      calculations for these negotiated PPAs has become routine. As Witness  
13      Vitolo states, the Companies require 25 hours, or just three business days, of  
14      staff effort to develop an updated avoided cost calculation and to negotiate an  
15      uncontested PPA.<sup>23</sup>

16   **Q.   HOW DO YOU RESPOND TO WITNESS VITOLO'S ASSERTION**  
17       **THAT NEGOTIATIONS WITH THE COMPANIES FOR A PPA CAN**  
18       **TAKE MONTHS?**

19   A.   Two parties are involved in every negotiation, and delays are not always  
20       caused by the Companies. Witness Vitolo supports his assertion by referring  
21       to a data request response that the Companies provided to SACE, asking for

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22 DEC-DEP Bowman Direct Testimony, at 43.

23 SACE Vitolo Testimony, at 8.



1 the Companies to identify the dates of the legally enforceable obligations  
2 (“LEOs”) and the execution dates for negotiated PPAs for QFs larger than  
3 5 MWs. The request did not reflect, however, that under the Notice of  
4 Commitment form approved by the Commission in Docket No. E-100, Sub  
5 140, “large” QFs have up to six months to execute a PPA after the Companies  
6 submit it to the QF for signature.<sup>24</sup> My understanding is that large QFs  
7 sometimes wait until that six months is close to expiring to execute a PPA  
8 with the Companies.

9 I would also emphasize, as noted by Public Staff Witness Hinton,<sup>25</sup>  
10 that the Companies intend to further streamline and standardize the PPA  
11 negotiation process to reduce the transaction costs and the time for negotiating  
12 PPAs with QFs. In Witness Freeman’s direct testimony, the Companies have  
13 proposed contracting procedures that will foster transparency and efficiency in  
14 negotiating contracts with QFs, providing clear steps that the QF and utility  
15 will follow throughout the negotiation process towards execution of a PPA.  
16 Witness Freeman is now providing draft contracting procedures for the  
17 Commission’s review and approval in his rebuttal testimony. The Companies  
18 believe that these procedures can be implemented quickly – with appropriate  
19 input from Public Staff and other interested parties – after the Commission  
20 issues a final order in this proceeding.

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24 Notice of Commitment to Sell the Output of a Qualifying Facility to Duke Energy Carolinas, LLC, or Duke Energy Progress, LLC ¶ 6 (c).

25 Public Staff Hinton Testimony, at 46, 47.

1   **Q.    WHAT ADDITIONAL DETAILS CAN YOU PROVIDE TO THE**  
2       **COMMISSION WITH RESPECT TO CALCULATING AVOIDED**  
3       **COST RATES FOR LARGE QFs THAT ARE NOT ELIGIBLE FOR**  
4       **THE STANDARD OFFER RATES?**

5    A.    The Companies intend to continue to follow FERC and Commission guidance  
6       in negotiating PPAs with large QFs. FERC's regulations specifically provide  
7       that the following factors can be considered in setting avoided cost rates:  
8       (i) the ability of the utility to dispatch the QF; (ii) the expected or  
9       demonstrated reliability of the QF; (iii) the terms of any contract or other  
10      LEO, including the duration of the obligation; (iv) the extent to which  
11      scheduled outages of the QF can be usefully coordinated with scheduled  
12      outages of the utilities' facilities; (v) the usefulness of the energy and capacity  
13      supplied from the QF in emergencies; and (vi) the individual and aggregate  
14      value of energy and capacity from QFs on the electric utility's system.<sup>26</sup> In  
15      addition, the Commission has directed the Utilities to negotiate with QFs in  
16      good faith and has listed specific issues to be addressed in negotiations with  
17      large QFs and QFs not otherwise eligible for the standard offer. These issues  
18      include:

- 19           • The appropriate contract and the parties' best forecast of avoided  
20           capacity and energy credits over the duration;

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26 18 C.F.R. 292.304(e).

- 1           • Capacity credits that reflect the need (or lack of need) for additional
- 2           capacity at the time of deliveries under the contract are actually to be
- 3           made;
- 4           • The availability of capacity during the utility's daily and seasonal
- 5           peaks;
- 6           • The utility's ability to dispatch the QF;
- 7           • The expected or demonstrated reliability of the qualifying facilities;
- 8           • The terms and provisions of any applicable contract or other LEO,
- 9           including the termination notice requirement and sanctions for
- 10          noncompliance;
- 11          • The extent of which the scheduled outages of the QF during system
- 12          emergencies, including its ability to separate its load from its
- 13          generation;
- 14          • The individual and aggregate value of the capacity from the QFs on
- 15          the utility's system;
- 16          • The smaller capacity increments and shorter lead times that might be
- 17          available with the additions of capacity from QFs;
- 18          • The costs or savings resulting from variations in line losses from those
- 19          that would have existed in the absence of purchases from the QF;
- 20          • The alternative of long-term rates that are not levelized or only
- 21          partially levelized;
- 22          • The alternative of long-term rates that include levelized capacity
- 23          payments and variable energy payments;

- 1           • Appropriate notice prior to the expiration of the contract term, the  
2           renewability of the contract, and the provisions for setting the  
3           appropriate rates for each renewed contract; and
- 4           • The appropriate security bond or other protection for the utility if  
5           levelized or partially levelized payments are negotiated.<sup>27</sup>

6           In addition to this long-established guidance, the Commission has also  
7           more recently addressed the Companies' requirements when negotiating with  
8           large QFs in its *Order on Clarification* in Docket No. E-100, Sub 140  
9           ("Clarification Order"). In the *Clarification Order*, the Commission directed  
10          that in the course of bilateral negotiations, the Companies are expected to use  
11          the most up-to-date data to determine inputs for negotiated rates and that any  
12          party "is free to identify specific characteristics of a particular QF that merit  
13          consideration in the calculation of negotiated avoided cost rates."<sup>28</sup> By taking  
14          into account the factors listed in the FERC's regulations and prior  
15          Commission orders, the Companies can more precisely tailor their avoided  
16          cost rates for QFs greater than 1 MW to the value that the individual QFs are  
17          providing to our customers, which will result in more accurate avoided costs  
18          and well-planned and coordinated integration of PURPA solar into the  
19          Companies' systems.

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27 *Order Establishing Standard Rates and Contract Terms for Qualifying Facilities* at 12-13, Docket No. E-100, Sub 66 (July 16, 1993).

28 *Order on Clarification*, at 3, Docket No. E-100, Sub 140 (March 6, 2015).

1    **Q.    DO THE COMPANIES INTEND TO INCLUDE THE COSTS OF**  
2            **ANCILLARY GENERATION SERVICES OR OTHER SOLAR**  
3            **INTEGRATION COSTS IN THEIR CALCULATIONS OF AVOIDED**  
4            **COST RATES FOR QFs THAT ARE NOT ELIGIBLE FOR THE**  
5            **STANDARD OFFERS?**

6    A.    The Companies believe that inclusion of these costs to calculate avoided cost  
7            rates for use in bilateral negotiations with QFs is appropriate and consistent  
8            with the FERC and Commission decisions discussed above. As part of  
9            bilateral negotiations with the Companies, the QFs may always request to  
10           review the inputs to DEC's or DEP's calculated rates; if a QF disagrees with  
11           the Companies' calculation of its avoided costs, the Commission has long  
12           provided that the parties are to negotiate in good faith and a QF may always  
13           file a complaint or petition the Commission to arbitrate the matter.

14   **Q.    WOULD THE COMPANIES OPPOSE THE COMMISSION**  
15           **ESTABLISHING A NEW PROCEEDING TO EVALUATE THE**  
16           **MANNER IN WHICH THE COMPANIES DETERMINE THEIR**  
17           **AVOIDED COSTS FOR LARGE QFs?**

18   A.    As discussed above, both FERC's regulations and prior Commission Orders  
19           have provided relatively clear guidance for the Companies to follow in  
20           developing their avoided cost rates for larger negotiated QFs. At this time, the  
21           Companies do not anticipate such a proceeding is required, as the Companies  
22           agree to identify the inputs to their avoided cost calculations for QFs as part of  
23           the negotiation process. However, if future arbitrations or complaints arise or

1 the Commission otherwise determines that an additional formal or informal  
2 proceeding would be beneficial to resolve concerns regarding how the  
3 Companies calculate their avoided cost rates for large QFs, the Companies do  
4 not object.

5 **IV. THE COMPANIES' PROPOSED LONG-TERM LEVELIZED**  
6 **SCHEDULE PP RATE STRUCTURE PROTECTS CUSTOMERS**  
7 **FROM THE GROWING RISKS OF OVERPAYMENTS**

8 **Q. PLEASE REINTRODUCE THE COMPANIES' PROPOSAL TO**  
9 **MODIFY THE SCHEDULE PP STANDARD OFFER CONTRACT**  
10 **TERM.**

11 A. As discussed in the Companies' Joint Initial Statement and in my pre-filed  
12 direct testimony, the Companies' proposed Schedule PP has been modified to  
13 a single 10-year long-term avoided cost standard contract with fixed capacity  
14 rates, but with energy rates to be updated every two years as part of the  
15 Commission's biennial review of the Companies' avoided costs. As I, along  
16 with Witness Snider, explained in direct testimony, this proposal has been  
17 designed in light of current economic and regulatory circumstances to pay  
18 small QFs eligible for the standard offer a levelized capacity value over the  
19 full 10-year term, while mitigating the significant forecast risk of over- or  
20 under-projecting long-term commodity prices. Specifically, the biennial  
21 adjustment of the energy component will more closely align future avoided  
22 energy cost payments with the Companies' actual avoided cost of energy,  
23 whether that energy cost is increasing or decreasing, and is designed to protect  
24 customers from over-paying for avoided energy in future years where fuel  
25 commodity forecasts are not as certain.

1    **Q.    DOES THE PUBLIC STAFF SUPPORT THE COMPANIES’**  
2           **PROPOSED REDUCTION OF THE SCHEDULE PP TERM TO 10**  
3           **YEARS?**

4    A.    Yes. Public Staff Witness Hinton discusses this issue at pages 52-57 of his  
5           testimony and supports the Companies’ proposed reduction of the Schedule  
6           PP term to 10 years, explaining “Due to the continued rapid pace of QF  
7           development in North Carolina, the Public Staff believes it is appropriate at  
8           this time for the Commission to consider a shorter-term structure for avoided  
9           cost rates.”<sup>29</sup> Witness Hinton supports this recommendation by explaining  
10          that reducing the contract term will “serve to reduce the risk borne by  
11          ratepayers for overpayments over a longer term.”<sup>30</sup> Indeed, Witness Hinton  
12          highlights the growing overpayment risk to customers multiple times  
13          throughout his testimony, emphasizing the “sheer volume of QF projects  
14          currently being developed in North Carolina from which the utilities are  
15          obligated to purchase the energy and capacity at avoided cost rates.”<sup>31</sup>

16   **Q.    DO OTHER INTERVENORS SUPPORT THE COMPANIES’**  
17          **PROPOSED REDUCTION OF THE SCHEDULE PP TERM TO 10**  
18          **YEARS?**

19   A.    NCSEA Witnesses Harkrader and Strunk, Cypress Creek Witness McConnell,  
20          and SACE Witness Vitolo all oppose the proposed reduction in the standard  
21          offer term to 10 years preferring the status quo be maintained. These

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<sup>29</sup> Public Staff Hinton Testimony, at 56.

<sup>30</sup> *Id.*

<sup>31</sup> Public Staff Hinton Testimony, at 7.

1 witnesses all generally allege that financing and development of QF projects  
2 will be more challenging under the Companies' proposal to reduce the  
3 standard offer term to 10 years. SACE Witness Vitolo also argues that the  
4 Commission should consider mandating the Companies to offer solar QFs  
5 fixed contracts of 20/25 years to match the recovery period of the respective  
6 utility's own solar PV assets.<sup>32</sup>

7 **Q. DOES THE PUBLIC STAFF SUPPORT THE COMPANIES'**  
8 **PROPOSAL TO RESET THE AVOIDED ENERGY RATE EVERY**  
9 **TWO YEARS IN FUTURE COMMISSION AVOIDED COST**  
10 **PROCEEDINGS?**

11 A. No. Public Staff Witness Hinton expresses concern that "resetting energy  
12 rates every two years for facilities eligible for the standard offer rates adds an  
13 additional element of uncertainty to their ability to reasonably forecast their  
14 anticipated revenue, which may make obtaining financing difficult or  
15 impossible."<sup>33</sup>

16 **Q. DO OTHER PARTIES SUPPORT THE COMPANIES' PROPOSAL TO**  
17 **RESET THE AVOIDED ENERGY RATE EVERY TWO YEARS IN**  
18 **FUTURE COMMISSION AVOIDED COST PROCEEDINGS?**

19 A. Consistent with their opposition to reducing the standard offer to a 10-year  
20 term, NCSEA, SACE, and Cypress Creek also oppose the Companies'  
21 proposal to biennially reset the avoided energy rates in future Commission  
22 avoided cost proceedings.

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32 SACE Vitolo Testimony, at 17.

33 Public Staff Hinton Testimony, at 58, 60.



1 NCSEA Witness Johnson raises concerns that QFs' revenue stream  
2 will become "highly unpredictable" and will depend not only on "the future  
3 course of volatile fuel prices" but also on "the outcome of litigated  
4 proceedings every two years."<sup>34</sup> NCSEA Witness Strunk and Cypress Creek  
5 Witness McConnell present similar views arguing that biennially resetting  
6 avoided energy rates every two years does not provide QF developers a  
7 reasonable opportunity to attract capital from potential investors. Witness  
8 Strunk suggests that "the proposed two-year energy price reset leads to a  
9 situation where lenders and equity investors will only be able to count on two  
10 (2) years of known energy revenues" such that "[a]ll energy revenues after the  
11 second year will be regarded by lenders and equity sponsors as risky and will  
12 be discounted accordingly."<sup>35</sup> Witness McConnell similarly argues that  
13 "[f]inancing parties would view a ten-year contract with a two year  
14 readjustment no more favorably than they would a two-year contract" which  
15 he alleges is not currently financeable.<sup>36</sup> Finally, SACE Witness Vitolo  
16 alleges that the Companies have not evaluated potential adverse impacts on  
17 the ability of solar QFs to obtain financing with energy rates recalculated  
18 every two years.

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34 NCSEA Johnson Testimony, at 158.

35 NCSEA Strunk Testimony, at 15.

36 Cypress Creek McConnell Testimony, at 7.

1     **Q.     PLEASE RESPOND.**

2     A.     As discussed extensively in my direct testimony and the Companies' Joint  
3           Initial Statement, the combination of surging solar QF development and the  
4           recent deviation in market-based commodity costs compared to prior forecasts  
5           have resulted in customers being obligated for significant long-term over-  
6           payments compared to the Companies' current forecast of avoided costs.  
7           Witness Snider highlighted in our direct case that this overpayment could be  
8           as much as \$1.0 billion over the term of existing PPAs for installed QFs, even  
9           before taking into account the approximately 1,100 MWs of proposed solar  
10          QFs in development that are eligible for the Commission's previous 2014 Sub  
11          140 or 2012 Sub 136 standard offer avoided cost rates. Continuing existing  
12          policy or increasing the standard offer term, as proposed by SACE Witness  
13          Vitolo, would exacerbate the already significant overpayment risk for our  
14          customers in the future, which is no longer compatible with PURPA's  
15          mandate that avoided cost rates and policies shall be just and reasonable to  
16          utility customers and in the public interest.<sup>37</sup>

17                 The Companies appreciate the Public Staff's recognition that reducing  
18          the standard offer term to 10 years, especially when combined with other  
19          modifications supported by the Public Staff, is reasonable and will serve to  
20          mitigate some overpayment risk in light of the current evolving economic and  
21          regulatory circumstances of surging solar QF development in North Carolina.  
22          However, the Companies continue to be concerned that long-term

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37 16 U.S.C. §824a-3(b)(1).

1 overpayment risk associated with forecasted commodity pricing may result in  
2 payments in excess of the Company's future incremental cost of alternative  
3 energy, which is inconsistent with PURPA.<sup>38</sup> Mandating that customers be  
4 assigned this risk is simply not just and reasonable to customers and in the  
5 public interest based upon recent levels of QF development.

6 **Q. HOW DO THE COMPANIES RESPOND TO ARGUMENTS THAT**  
7 **THEY DID NOT EVALUATE THE FINANCEABILITY OF THE**  
8 **PROPOSED STANDARD OFFER FOR SMALL SOLAR QFs?**

9 A. The Companies appreciate the Public Staff's and other parties' concerns that  
10 small QFs and their potential investors require certainty in terms of the  
11 avoided cost rates to be offered in order to determine whether to develop a  
12 project. As discussed in my prefiled direct testimony, the fact that North  
13 Carolina has experienced 60% of installed PURPA-driven solar generation  
14 nationally is clear evidence that continuing the status quo PURPA policies in  
15 North Carolina can result in significant additional QF solar development.  
16 Based upon current economic and regulatory circumstances, however, the  
17 Companies designed the Schedule PP avoided cost standard offer to provide  
18 reasonable encouragement of small QFs through a 10-year fixed avoided  
19 capacity rate while mitigating the risk of potential overpayment associated  
20 with long-term commodity forecasts. In presenting this proposal to the  
21 Commission, the Companies' focus was on mitigating the recently-  
22 experienced long-term overpayment risks to customers. Biennially resetting

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38 16 U.S.C. §824a-3(d).

1        avoided energy cost rates based upon future avoided energy rates approved by  
2        the Commission every two years is a just and reasonable mechanism to  
3        accomplish this objective.

4                Further, as highlighted in my direct testimony and recognized by  
5        Public Staff Witness Hinton, the Companies evaluated the standard offer rates  
6        approved in other southeastern states, as well as reviewed how other states  
7        such as Idaho have responded to significant PURPA development in those  
8        jurisdictions.<sup>39</sup> Notably, only NCSEA Witness Johnson commented on how  
9        PURPA is being implemented across the country and throughout the  
10       southeast, effectively recognizing that North Carolina's implementation of  
11       PURPA has significantly encouraged unprecedented QF development  
12       compared to other states.<sup>40</sup> The other Intervenor witnesses have largely  
13       focused only on maintaining status quo policies in North Carolina.

14               Finally, I also note that FERC's PURPA regulations have long  
15       provided a method through 18 C.F.R. 292.302 for QF investors to evaluate the  
16       utility's longer-term need for capacity and forecasted cost of energy. This  
17       section of FERC's regulations requires the utilities to biennially file forecasted  
18       electric utility system cost data for both energy and capacity with the  
19       Commission. As explained by FERC in Order No. 69, this data can then be

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39 Public Staff Hinton Testimony, at 58.

40 NCSEA Johnson Testimony, at 25-26.

1           used by QFs and their investors in evaluating the utility's future avoided  
2           costs.<sup>41</sup>

3       **Q.    DOES A STANDARD OFFER THAT INCLUDES BIENNIALY**  
4       **RESETTING AVOIDED ENERGY RATES EVERY TWO YEARS**  
5       **PROVIDE QF DEVELOPERS A REASONABLE OPPORTUNITY TO**  
6       **ATTRACT CAPITAL FROM POTENTIAL INVESTORS?**

7       A.    In my current role at Duke Energy, I have not had occasion to become an  
8           expert on the contract terms and conditions that the financial community  
9           would deem "reasonable" or that are otherwise minimally necessary to allow  
10          for attraction of the capital needed to encourage QF development. My general  
11          understanding is that numerous factors including a QF developer's balance  
12          sheet, management team experience and creditworthiness, as well as avoided  
13          cost-specific considerations including price, contract tenor, the cost of capital,  
14          and the risk of the investment, amongst others, all come into play in  
15          determining whether an investment can attract debt and/or equity capital.  
16          Witness Hinton's comments that smaller QFs eligible for the standard offer  
17          may need greater certainty with regard to securing capital and return on  
18          investment than larger QFs seems reasonable.<sup>42</sup> I would also highlight that,  
19          unlike the cost-of-service-based rates of electric utilities like DEC and DEP,  
20          PURPA largely exempts QFs from state regulatory authority oversight of their  
21          rates and business operations so that neither the Companies, the Public Staff,

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41 *Order No. 69, supra* note 14, at 19 (discussing 18 C.F.R. 292.302).

42 Public Staff Hinton Testimony, at 59-60.

1 nor the Commission has any clear insights into a QF developer's business or  
2 the level of profit deemed "reasonable" to attract equity capital.<sup>43</sup>

3 I am, however, aware that FERC recently issued a declaratory Order<sup>44</sup>  
4 in response to an enforcement petition by 26 solar QFs ("Windham Solar  
5 QFs") presenting its view (but not taking enforcement action) that the  
6 Connecticut Public Utility Regulatory Authority's ("PURA") implementation  
7 of PURPA was inconsistent with FERC's regulations because the purchasing  
8 utility's approved avoided cost tariff offered QFs only the ISO-New England  
9 real-time energy price. The Windham Solar QFs argued that offering this  
10 single real-time pricing energy-only rate was inconsistent with the QFs' right  
11 under 18 C.F.R. 292.304(d)(2) of FERC's regulations to commit to deliver  
12 power pursuant to a legally enforceable obligation based upon a forecasted  
13 avoided cost rate. In determining that the Windham Solar QFs had a right  
14 under PURPA to elect to sell power pursuant to a legally enforceable  
15 obligation at a forecasted avoided cost rate, the *Windham Solar Order* made  
16 three findings (only one of which is cited by intervenors in this case),

- 17 • FERC's regulations provide that a state regulatory authority may  
18 establish lower avoided cost rates for purchases from intermittent QFs  
19 than for purchases from firm QFs, recognizing factors which include,  
20 among others, the availability of capacity, the QF's dispatchability,

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43 See 18 C.F.R. § 292.601 (2017) (exempting QFs under 30 MW from most sections of the Federal Power Act); 18 C.F.R. § 292.602 (exempting QFs under 30 MW from the Public Utility Holding Company Act of 2005, 42 U.S.C. 16,451-63 and state laws and regulations on electric utility rates and financial and organizational regulation of electric utilities).

44 *Windham Solar, LLC*, 157 FERC ¶ 61,134 (2016) ("Windham Solar Order").

1 the QF's reliability, and the value of the QF's energy and capacity.  
2 (P. 6);

- 3 • QFs may be able to provide capacity to utilities in restructured power  
4 markets, such as ISO-New England, including the possibility of the  
5 utility offering QF capacity into the market. (P. 7);
- 6 • Given the QF's need to enter into contractual commitments based  
7 upon estimates of future avoided costs and the need for certainty with  
8 regard to return on investment, PURPA's directive to "encourage"  
9 QFs suggests that a legally enforceable obligation should be "long  
10 enough to allow QFs reasonable opportunities to attract capital from  
11 potential investors." However, FERC reiterated that its regulations  
12 do not specify a particular number of years for such legally  
13 enforceable obligations, meaning that the term and structure of  
14 forecasted avoided cost rates is left to the discretion of the  
15 implementing State Commission. (P. 8, Fn. 13).

16 **Q. SHOULD THE WINDHAM SOLAR ORDER MATERIALLY CHANGE**  
17 **THE COMMISSION'S ANALYSIS OF THE COMPANIES'**  
18 **PROPOSED STANDARD AVOIDED COST RATES OFFERED IN**  
19 **NORTH CAROLINA UNDER PURPA?**

20 A. No, it should not. The Commission's mandate under PURPA continues to be  
21 focused on ensuring that DEC's and DEP's avoided cost rates are just and  
22 reasonable to consumers and in the public interest, not discriminatory against  
23 QFs, and do not exceed the cost of the energy the utility would have incurred

1 through self-generation or otherwise, but for the purchase from the QF.<sup>45</sup>  
2 Notably, this decision arose based upon Connecticut's implementation of  
3 PURPA within the organized ISO-New England wholesale power market,  
4 where that State's purchasing utilities offered only a real-time energy avoided  
5 cost rate and did not recognize that QFs could meet future capacity needs (or  
6 offer to pay the QF for capacity). In contrast, the Companies' Schedule PP  
7 rate is designed to pay QFs for capacity during the 10-year Schedule PP term  
8 where DEC's or DEP's biennial IRP identifies that a future capacity need can  
9 be avoided by QF power. Specific to avoided energy value, the *Windham*  
10 *Solar Order* does not suggest that the ISO-New England market-based value  
11 of energy is not an appropriate methodology to establish the future avoided  
12 energy value of QF power in Connecticut.

13 The Companies are also aware of only one other jurisdiction outside of  
14 an organized wholesale market that has considered FERC's recent guidance in  
15 the *Windham Solar Order* in setting forecasted avoided cost rates to  
16 implement PURPA. In early March, the Alabama Public Service Commission  
17 approved Alabama Power Company's ("Alabama Power") standard offer rate  
18 for QFs with a design capacity above 100 kW, which offers Alabama Power's  
19 forecasted avoided energy and capacity rate over a one-year term with an  
20 "evergreen provision" under which avoided cost pricing "updates annually  
21 consistent with the updated avoided energy pricing submitted by the

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<sup>45</sup> See 16 U.S.C. §§ 824a-3(b), (d).



1 Company.”<sup>46</sup> The Alabama PSC held this rate structure continued to be  
2 consistent with PURPA and the FERC’s prior guidance that a “long-term  
3 contract” in the context of PURPA is “one year or longer.”<sup>47</sup>

4 In light of the distinguishable facts and circumstance underlying the  
5 Connecticut PURA’s implementation of PURPA in ISO-New England as well  
6 as limited regulatory developments outside of an organized wholesale market  
7 since the *Windham Solar Order*, the Companies do not view FERC’s guidance  
8 as materially affecting the Commission’s analysis of whether the Companies’  
9 proposal is a reasonable implementation of DEC’s and DEP’s obligation to  
10 purchase from QFs under PURPA.

11 **Q. DO THE COMPANIES SUPPORT THE PUBLIC STAFF’S**  
12 **“ALTERNATIVE PROPOSALS” TO MITIGATE FUTURE AVOIDED**  
13 **ENERGY FORECAST RISK FOR CUSTOMERS WHILE PROVIDING**  
14 **ADDITIONAL CERTAINTY FOR SMALL STANDARD OFFER QFs?**

15 A. Potentially. While Witness Hinton does not support the Companies’ proposal  
16 to biennially reset avoided energy cost rates for small QFs, he does signal that  
17 the Public Staff would be open to “other options” to mitigate the potential  
18 overpayment risk for customers such as “linking available energy rates to a  
19 publicly available composite fuel index or establishing a band or collar on the  
20 amount of adjustment that energy rates could vary from some indicative

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46 *Alabama Power Company, Petition: For approval of Rate CPE -- Contract for Purchased Energy*,  
Docket No. U-5213 (March 7, 2017).

47 *Id. Citing See New PURPA Section 210(m) Regulations Applicable to Small Power Production  
Facilities and Cogeneration Facilities, Order No. 688-A*, 119 FERC P 61,305, at P 27 & n.17 (2007).

1 pricing.”<sup>48</sup> NCSEA Witness Johnson similarly seems to support Public Staff  
2 Witness Hinton’s alternative concept of linking the future avoided energy rate  
3 to “a published fuel price index,” further agreeing with Witness Snider that  
4 this approach is “inherently less risky and more predictable [than the outcome  
5 of biennial litigation] and is typical practice in the industry.”<sup>49</sup>

6 The Companies have not had sufficient opportunity to fully analyze  
7 these alternative proposals, but believe there is merit in evaluating whether  
8 linking avoided energy rates to a publicly available composite fuel index  
9 could mitigate future energy commodity cost risk for customers while also  
10 providing additional certainty to small QFs and their investors. Such  
11 proposals may also be reasonable for larger negotiated QF agreements to the  
12 extent a fuel index-based contract structure could mitigate the inherent  
13 inaccuracy in long-term commodity price forecasts. The Companies plan to  
14 evaluate these potential alternative proposals for small QFs between now and  
15 the next biennial avoided cost proceeding. During this period, the Companies  
16 may also gain additional experience as larger QFs seek to negotiate longer  
17 contract tenors, and the Companies continue to evaluate the most appropriate  
18 rate structures that accurately values QF energy, thereby mitigating the long-  
19 term overpayment risk for customers.

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48 Public Staff Hinton Testimony, at 60.

49 NCSEA Johnson Testimony, at 159.

- 1    **Q.    FOR PURPOSES OF THIS PROCEEDING, DO THE COMPANIES**  
2           **RECOMMEND    IMPLEMENTING    ANY    “ALTERNATIVE**  
3           **PROPOSALS” TO MITIGATE FUTURE AVOIDED ENERGY**  
4           **FORECAST RISK FOR CUSTOMERS WHILE PROVIDING**  
5           **ADDITIONAL CERTAINTY FOR SMALL STANDARD OFFER QFs?**
- 6    A.    Yes. The Companies have determined that offering small standard offer QFs  
7           the option to “fix” the 2-year avoided energy rate for the full 10-year term is  
8           an appropriate compromise in response to the testimony offered by Public  
9           Staff Witness Hinton, NCSEA Witness Strunk, and Cypress Creek Witness  
10          McConnell that small QF investors will view energy revenues in years beyond  
11          the proposed biennial update as risky and that a longer-term fixed rate  
12          (seemingly for both energy and capacity) is needed by smaller QFs in order to  
13          attract capital. As explained in my direct testimony, the biennial reset of the  
14          avoided energy component was designed to – and will remain an available  
15          option to – more closely align future avoided energy cost payments with the  
16          Companies’ actual avoided cost of energy, whether that energy cost is  
17          increasing or decreasing. Selecting this option could provide QFs the  
18          potential upside benefit of increased rates if energy prices increase above the  
19          proposed 2-year rate during the 10-year contract term. However, to the extent  
20          QF developers prefer to “fix” current energy commodity prices for the full 10-  
21          year contract term, the Companies believe such an option is reasonable at this  
22          time and will protect customers from long-term forecast risk by relying on  
23          near-term energy commodity pricing underlying the 2-year avoided energy

1 rate. The Companies propose to modify their Schedule PP tariffs within 10  
2 business days of a Commission Order approving this additional option.

3 **Q. DO THE COMPANIES VIEW THIS ALTERNATIVE OPTION AS A**  
4 **LONG-TERM SOLUTION?**

5 A. No. As discussed above, the Companies commit to reevaluate this rate design  
6 option in the next biennial avoided cost proceeding along with the alternative  
7 options identified by the Public Staff.

8 **Q. PLEASE RESPOND TO SACE WITNESS VITOLO'S ARGUMENT**  
9 **THAT THE COMMISSION DENIED A SIMILAR BIENNIAL RESET**  
10 **OF THE AVOIDED ENERGY RATE FOR DNCP IN THE 2010 SUB**  
11 **127 PROCEEDING.**

12 A. SACE Witness Vitolo suggests that the Commission previously addressed a  
13 similar proposal by DNCP in the 2010 avoided cost proceeding, E-100 Sub  
14 127, and states that the Commission held that DNCP's proposed biennial reset  
15 of its energy rate was inconsistent with a QF's right to a long-term rate under  
16 FERC's *J.D. Wind Orders*.<sup>50</sup> As an initial matter, the Companies note that  
17 DNCP had used the biennial reset method from 1989 to 2010 prior to the  
18 Commission directing that company to transition to fixed, levelized avoided  
19 energy rates for the full contract term in the next biennial avoided cost  
20 proceeding.<sup>51</sup> For reasons similar to those argued by DNCP in that

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50 SACE Vitolo Testimony, at 22, *citing J.D. Wind I, LLC*, 130 FERC ¶ 61,127 (2010), *denying reh'g*, 129 FERC ¶ 61,148 (2009) (*J.D. Wind*).

51 *Order Establishing Standard Rates and Contract Terms for Qualifying Facilities*, Docket No. E-100, Sub 127 at 9-10 (July 27, 2011) ("Sub 127 Order").

1 proceeding, the Companies do not believe that PURPA or FERC's regulations  
2 prohibit a biennial energy rate reset as a fixed-formula rate.<sup>52</sup>

3 Further, the Companies have developed the proposed Schedule PP rate  
4 design in light of current economic and regulatory circumstances to balance a  
5 QF's desire for long-term capacity payments with mitigating the significant  
6 energy commodity price forecast risk through a biennially re-established  
7 energy rate. Precluding such alternative formula-fixed rate options will not  
8 serve the public interest under PURPA, and will inevitably lead to shorter  
9 "fixed-rate" capacity and energy contract structures in the future. It also  
10 continues to cause North Carolina to be an outlier that significantly  
11 encourages QF development compared to other southeastern states, including  
12 "Alabama, Arkansas, Florida, Kentucky, Louisiana, Maryland, and Virginia  
13 [which] offer variable, rather than fixed long term rates" as discussed by  
14 NCSEA Witness Johnson.<sup>53</sup>

15 The Companies also note that while the Commission ultimately  
16 directed DNCP to begin forecasting a 15-year levelized rate in the next

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52 *Administrative Determination of Full Avoided Costs, Sales of Power to Qualifying Facilities, and Interconnection Facilities*, FERC 1988-1998 Proposed Regulation Binder ¶ 32,457 at 32,171 (as quoted in *Reply Comments of Dominion North Carolina Power* at 9-10, Docket No. E-100, Sub 127 (Apr. 4, 2011)) (holding that a "fixed price contract" may include "any legally enforceable obligation wherein the rates for purchase by a utility of the power produced by a QF are established in advance of the purchase. The fixed price may be a single, uniform rate for kilowatt or kilowatt hour for all power, including a fixed formula rate, or a complex schedule of time-differentiated rates and other payments. The contracts term may range from decades to months."); *see also Administrative Determination of Full Avoided Costs, Sales of Power to Qualifying Facilities, and Interconnection Facilities*, Notice of Proposed Rulemaking, at 65 Docket No. RM88-6-000 (March 16, 1988) ("...a contract could provide QFs with a price floor applicable to all the power supplied to the utility, but still provide for higher variable unit prices reflecting daily or seasonal periods. The price floor would provide the revenue stream necessary for the QF to secure financial support ... **a contract could provide for a two-part price—a fixed payment for capacity and an energy price for power delivered.** The QF would be assured a minimum revenue stream based on the value of its capacity.") (emphasis added).

53 NCSEA Johnson Testimony, at 25.

1 biennial proceeding, the *Sub 127 Order* approved DNCP's continued use of a  
2 2-year fixed energy rate for the Sub 127 vintage standard offer.<sup>54</sup>  
3 Accordingly, approval of the Companies' alternative option discussed above  
4 to fix its 2-year energy rate for purposes of this proceeding seems equally as  
5 "fixed" as DNCP's avoided cost rates in effect from 2010-2011 pursuant to  
6 the *Sub 127 Order*.

7 **Q. FINALLY, IS SACE WITNESS VITOLO'S COMPARISON OF QF**  
8 **FIXED CONTRACTS AND UTILITY GENERATING ASSETS**  
9 **REASONABLE?**

10 A. No. As noted above, SACE Witness Vitolo argues that the Commission  
11 should consider mandating the Companies to offer solar QFs fixed contracts  
12 of 20/25 years to match the longer recovery period of the Companies' own  
13 solar PV and other generating assets.<sup>55</sup> However, QF contracts are distinct  
14 from utility-owned generation in multiple ways. First, utility generating  
15 resource additions are driven by need: the Companies are not compensated by  
16 customers for energy produced from generating facilities until they establish  
17 the need for new generation through an extensive IRP process and the  
18 Commission approves a CPCN determining the facility is the least-cost  
19 resource to fill the need. In contrast, the PURPA must-purchase requirement  
20 mandates QFs must be reimbursed for selling power to the Companies  
21 whether or not the power is needed. Further, because utility load-following  
22 generating resources are dispatchable, they can be backed down when more

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54 Sub 127 Order, at 10.

55 SACE Vitolo Testimony, at 17.

1 economic alternatives are available. Also, because utilities are not locked in  
2 to long-term fixed contracts, they can pass lower fuel and other operating  
3 costs savings to customers. In contrast, a utility cannot dispatch or back down  
4 a QF when more economic alternatives are available, so customers ultimately  
5 pay for potentially higher-cost QF energy produced by a QF. This  
6 inefficiency is exacerbated when long-term QF contracts are in effect.  
7 Finally, the full avoided cost rates that QFs are entitled to receive are not  
8 related to the cost of the PURPA project, whereas capital costs of utility  
9 generating assets are determined based upon cost and recovered over their  
10 depreciable useful lives. I do not anticipate that QFs would actually advocate  
11 for a longer cost recovery period based upon their cost of service; only to  
12 extend the period of guaranteed revenue (and profit) out into the future.

13 **V. THE COMPANIES' CALCULATION OF ITS AVOIDED CAPACITY**  
14 **COSTS APPROPRIATELY ACCOUNTS FOR THEIR RELATIVE**  
15 **NEED FOR CAPACITY**

16 **Q. PLEASE EXPLAIN THE COMPANIES' PURPOSE FOR**  
17 **RECOMMENDING CAPACITY CREDITS THAT ACCOUNT FOR**  
18 **THE RELATIVE NEED FOR GENERATING CAPACITY.**

19 A. Witness Snider will discuss this issue in more detail, but, as I noted in my pre-  
20 filed direct testimony, the Companies propose this adjustment to the avoided  
21 capacity cost calculations because our customers should not be required to pay  
22 for capacity in years in which the Companies have already built or procured  
23 sufficient capacity to serve customers, and, therefore, have no need for

1 additional capacity. PURPA was not intended to force a utility to pay for  
2 capacity that it otherwise does not need.

3 **Q. DO THE OTHER INTERVENORS AGREE WITH THE COMPANIES’**  
4 **POSITION?**

5 A. Public Staff Witness Hinton agreed with the Companies’ position on this  
6 issue, explaining “[b]y restricting the payment until the IRP has established a  
7 capacity deficiency will minimize the overpayment risk to ratepayers, while  
8 providing a reasonable level of financial compensation for avoided capacity  
9 costs and sending a better price signal to the market.”<sup>56</sup> NCSEA Witness  
10 Johnson and SACE Witness Vitolo again urge the Commission to maintain  
11 the status quo. They both cite the Commission’s previous decision in the Sub  
12 140 proceeding as support of their arguments that the Companies’ avoided  
13 capacity cost rates should not be reduced when the utility shows no need to  
14 acquire QF capacity.<sup>57</sup>

15 **Q. IS THE COMPANIES’ PROPOSAL CONSISTENT WITH PURPA?**

16 A. Yes. FERC has long held that “an avoided cost rate need not include capacity  
17 unless the QF purchase will permit the purchasing utility to avoid building or  
18 buying future capacity . . . [the purchase] obligation does not require a utility  
19 to pay for capacity that it does not need.”<sup>58</sup> FERC has also expressly stated  
20 that “there is no obligation under PURPA for a utility to pay for capacity that

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<sup>56</sup> Public Staff Hinton Testimony, at 14.

<sup>57</sup> NCSEA Johnson Testimony, at 183; SACE Vitolo Testimony, at 29-30.

<sup>58</sup> *City of Ketchikan*, 94 FERC ¶61,293 (2001) (“*Ketchikan*”) citing *Order No. 69*, *FERC Stats. & Regs.*, *Preambles 1977-1981* P30,128 at 30,865.



1 would displace its existing capacity arrangements,” as neither PURPA nor  
2 FERC’s regulations require utilities to pay for the QF’s capacity irrespective  
3 of the need for that capacity.<sup>59</sup>

4 More recently, in *Hydrodynamics*, FERC reiterated that “when the  
5 demand for capacity is zero, the cost for capacity may also be zero”<sup>60</sup> but,  
6 based upon the specific facts of that case, held that a state rule which  
7 precluded QFs from receiving “forecasted avoided cost rates” once the  
8 utility’s QF capacity purchases reached an arbitrarily set 50 MW cap was  
9 inconsistent with FERC’s avoided cost regulations.<sup>61</sup> FERC distinguished its  
10 criticism of this state rule from the factual circumstances at issue in the prior  
11 *Ketchikan* decision because the 50 MW limit in *Hydrodynamics* was not  
12 related to the utility’s actual capacity needs.<sup>62</sup> As Public Staff Witness Hinton  
13 notes in this proceeding, DEC’s and DEP’s next actual capacity needs under  
14 the Companies’ respective IRPs are in 2022/2023 and 2021/2022  
15 timeframes.<sup>63</sup> Accordingly, DEC and DEP should not be obligated to pay for  
16 capacity during this “capacity sufficient” period before the need arrives.

17 **Q. PLEASE RECONCILE THE COMPANIES’ PROPOSAL WITH THIS**  
18 **COMMISSION’S DECISION TO PAY QFs FOR AVOIDED**  
19 **CAPACITY IN THE SUB 140 PROCEEDING.**

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<sup>59</sup> *Id.*

<sup>60</sup> *Hydrodynamics, Inc.*, 146 FERC ¶ 61, 193 at P 35 (2014).

<sup>61</sup> *Id.* at P. 34.

<sup>62</sup> *Id.* at P. 35.

<sup>63</sup> Public Staff Hinton Testimony, at 14-15.

1 A. In the Sub 140 proceeding, the Commission exercised its discretion in setting  
2 avoided cost rates not to authorize a capacity rate reduction based on a  
3 utility's near-term lack of capacity need "as a generic principle." However, as  
4 Public Staff Witness Hinton notes, "the sheer volume of QF projects currently  
5 being developed in North Carolina . . . is unparalleled."<sup>64</sup> Thus, the Public  
6 Staff supports the Companies' proposal to limit capacity payments until their  
7 respective IRPs identify a capacity need.<sup>65</sup> The Companies, likewise, request  
8 that the Commission reconsider this determination and approve its proposal in  
9 light of these evolving economic and regulatory circumstances.

10 **VI. CIRCUMSTANCES WHERE VIOLATIONS OF NERC/SERC**  
11 **STANDARDS ARE IMMINENT ARE "SYSTEM EMERGENCIES"**  
12 **THAT JUSTIFY EMERGENCY CURTAILMENT**

13 **Q. PLEASE DESCRIBE THE COMPANIES' AMENDMENT TO THEIR**  
14 **STANDARD OFFER TERMS AND CONDITIONS WITH RESPECT**  
15 **TO BEING ABLE TO CURTAIL QF GENERATION IN A SYSTEM**  
16 **EMERGENCY.**

17 A. The Companies have proposed to amend paragraph 14 of their Terms and  
18 Conditions to provide notice that an emergency condition justifying  
19 curtailment of QF generation includes any circumstance that requires action  
20 by the Companies to comply with mandatory NERC/SERC regulations, such  
21 as the BAL standards, which Witness Holeman discusses in more detail.

22 **Q. WHAT IS THE PUBLIC STAFF'S POSITION ON THIS ADDITION**  
23 **TO THE COMPANIES' TERMS AND CONDITIONS?**

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<sup>64</sup> Public Staff Hinton Testimony, at 7.

<sup>65</sup> Public Staff Hinton Testimony, at 14.

1     A.     After discussing in detail the unique challenges from increasing amounts of  
2           PURPA “must-take” and non-dispatchable generation that the Companies  
3           face, Public Staff Witness Metz agreed that potential imminent violation of a  
4           BAL standard is an emergency that would justify curtailment of QF purchases  
5           and recommends that the Commission make explicit findings to that effect.<sup>66</sup>  
6           The Public Staff further recommended that the Companies file its curtailment  
7           guidance with the Commission, along with requirements on how curtailment  
8           events would be reported, and what information would be included in each  
9           report. As noted by Witness Holeman, the Companies agree with these  
10          recommendations and are currently in the process of refining their processes  
11          with respect to QF curtailment. The Companies also intend to continue their  
12          discussions on our non-discriminatory processes and procedures for curtailing  
13          both Companies’ facilities and QFs in system emergencies with the Public  
14          Staff as soon as they are complete.

15    **Q.     IS THE COMPANIES’ PROPOSED CLARIFICATION OF SYSTEM**  
16       **EMERGENCIES CONSISTENT WITH PURPA AND IN THE PUBLIC**  
17       **INTEREST?**

18    A.     Yes. As discussed in my direct testimony and identified by Public Staff  
19           Witness Metz, FERC’s regulations permit a utility to discontinue purchases  
20           during system emergencies if such purchases would contribute to such

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66 Public Staff Metz Testimony, at 13-14 (recommending the Commission “affirm that utilities have the authority to curtail QFs during system emergencies, explicitly find that imminent violations of the NERC BAL Standards constitute system emergencies, and further investigate how to provide stakeholders clarity on curtailments made due to system emergencies.”).

1 emergencies.<sup>67</sup> This curtailment must be done on a nondiscriminatory basis.  
2 Second, the Companies agree with Public Staff Witness Metz that an  
3 imminent violation of a BAL standard is a system emergency that could result  
4 in significant service disruptions to our customers. Therefore, the proposed  
5 clarification serves the public interest.

6 **Q. IS NCSEA WITNESS JOHNSON’S RECOMMENDATION FOR**  
7 **“TAKE OR PAY” CONTRACTS A VIABLE ALTERNATIVE TO**  
8 **CURTAILING QFs IN AN EMERGENCY?**

9 A. No, it is not. The Companies strongly disagree that the Commission should  
10 adopt a recommendation that results in our customers paying for QF solar  
11 power that is simply “discarded” or not used to meet system load. Witness  
12 Johnson provides no evidence that any other public service commission has  
13 ever approved such a contract in its implementation of PURPA, and it seems  
14 completely unjust and unreasonable to mandate such a proposal in North  
15 Carolina based upon current economic and regulatory circumstances. Further,  
16 nothing in PURPA requires customers to pay QFs for unused or unneeded  
17 energy or capacity, as FERC confirmed in establishing its regulations in Order  
18 No. 69:

19 “A qualifying facility may seek to have a utility purchase more  
20 energy or capacity than the utility requires to meet its total  
21 system load. In such a case, while the utility is legally  
22 obligated to purchase any energy or capacity provided by a  
23 qualifying facility, *the purchase rate should only include*  
24 *payment for the energy or capacity which the utility can use*  
25 *to meet its total system load.* These rules impose no

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<sup>67</sup> 18 C.F.R. 292.307(b).

1 requirement on the purchasing utility to deliver unusable  
2 energy or capacity to another utility for subsequent sale.”<sup>68</sup>

3 **VII. THE COMPANIES DO NOT SUPPORT DEVELOPING A STANDARD**  
4 **OFFER SOLAR SPECIFIC RATE IN THIS PROCEEDING, BUT**  
5 **AGREE THAT SUCH A PROPOSAL MAY BE REASONABLE IN THE**  
6 **FUTURE**

7 **Q. HAVE OTHER PARTIES RECOGNIZED THAT THE COSTS**  
8 **AVOIDED BY SMALL SOLAR QFs MAY BE DIFFERENT THAN**  
9 **OTHER QF GENERATORS, AND SUGGESTED THAT IT WOULD**  
10 **BE APPROPRIATE TO DEVELOP SOLAR QF-SPECIFIC AVOIDED**  
11 **COST RATES?**

12 A. Yes. Both Public Staff Witness Hinton and NCSEA Witness Johnson  
13 recommend that the Utilities should be required to establish solar QF-specific  
14 avoided energy rates. Witness Hinton focuses on a single issue – limiting the  
15 off-peak avoided energy profile of solar QFs to daytime hours – to suggest  
16 that a separate avoided energy rate for small solar QFs should be developed.<sup>69</sup>  
17 Witness Johnson more generally recommends “the Commission initiate steps  
18 to provide stronger, more precise peak and off peak price signals in the QF  
19 tariffs” and identifies that price signals may be used to better address the  
20 Companies’ growing concerns about operationally excess energy.<sup>70</sup>

21 **Q. PLEASE RESPOND.**

22 A. Consistent with prior biennial avoided cost proceedings, the Companies have  
23 developed “generic” standard offer rates that would be available to all non-

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68 Order No. 69, *supra* note 14 at 25-26. (emphasis added).

69 Public Staff Hinton Testimony, at 63-64.

70 NCSEA Johnson Testimony, at 197-98.

1 hydroelectric small QFs now capped at 1 MW or less. In designing the  
2 Schedule PP rates, the Companies relied upon traditional application of the  
3 peaker methodology and did not focus on either the specific energy-related or  
4 capacity-related characteristics of a small solar QF or other type of small QF  
5 generator. As I explained earlier and as further discussed by Witness Snider,  
6 capping eligibility for the standard offer at 1 MW will allow the Companies to  
7 more precisely determine the avoided energy and capacity value attributable  
8 to larger utility-scale QFs, including solar QFs, in the future based upon a  
9 QF's specific characteristics. FERC's regulations have long recognized that  
10 the specific characteristics of a QF's power may be considered in setting rates  
11 for individual QFs (18 C.F.R. 292.304(e)). FERC also recently reiterated that  
12 "the availability of capacity, the QF's dispatchability, the QF's reliability, and  
13 the value of the QF's energy and capacity" may be taken into account in  
14 setting avoided cost rates.<sup>71</sup> Importantly, however, the Companies do not  
15 believe it is appropriate in this proceeding to consider only one individual  
16 aspect of a small solar QF's avoided energy value without considering other  
17 specific characteristics of a QF technology.<sup>72</sup> Notably, the Public Staff  
18 identified other considerations, including integration costs and line losses that  
19 are not being taken into account, among others, in the Schedule PP rate  
20 design. To the extent a small solar QF believes it has greater value in off-peak

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71 *Windham Solar Order*, *supra* note 36, at P. 6.

72 *Order Setting Avoided Cost Input Parameters*, Docket No. E-100, Sub 140 (recognizing that "proposal isolates one potential benefit of solar generation but fails to account for any of the potential costs inherent in such intermittent resources.").

hours than currently being recognized in the Schedule PP rate, that QF can request to negotiate a PPA that more accurately and completely reflects its current avoided costs. The Companies also agree that it may be reasonable in the next avoided cost proceeding to consider a small solar-specific QF avoided cost rate design if all avoided costs and potential benefits of incremental solar QF generation on the Companies' systems are taken into account.

8 CONCLUSION

9     **Q.     DOES THIS CONCLUDE YOUR TESTIMONY?**

10     A.     Yes, it does.

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-100, SUB 148

In the Matter of	)	<b>REBUTTAL TESTIMONY OF</b>
Biennial Determination of Avoided Cost	)	<b>GLEN A. SNIDER</b>
Rates for Electric Utility Purchases from	)	<b>ON BEHALF OF DUKE ENERGY</b>
Qualifying Facilities	)	<b>CAROLINAS, LLC AND DUKE</b>
	)	<b>ENERGY PROGRESS, LLC</b>



1    **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A.     My name is Glen A. Snider. My business address is 400 South Tryon Street,  
3           Charlotte, North Carolina 28202.

4    **Q.     BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5    A.     I am currently employed by Duke Energy Corporation (“Duke Energy”) as  
6           Director of Carolinas Resource Planning and Analytics.

7    **Q.     HAVE YOU SUBMITTED TESTIMONY PREVIOUSLY IN THIS**  
8           **PROCEEDING?**

9    A.     Yes. I submitted direct testimony in this proceeding on behalf of Duke  
10          Energy Carolinas (“DEC”) and Duke Energy Progress (“DEP”), (collectively,  
11          the “Companies”) on February 21, 2017.

12   **Q.     PLEASE PROVIDE A SUMMARY OF THE STRUCTURE OF YOUR**  
13          **REBUTTAL TESTIMONY.**

14   A.     My rebuttal testimony is organized into the following sections.

15          I. General Observations and Considerations

16          II. Issues Related to Calculating the Avoided Energy Rate

17          III. Issues Related to Calculating the Avoided Capacity Rate

18

19          **I.     GENERAL OBSERVATIONS AND CONSIDERATIONS**

20

21   **Q.     WHAT ARE YOUR GENERAL OBSERVATIONS OF INTERVENOR**  
22          **TESTIMONY IN THIS PROCEEDING?**

1 A. Intervenors raise a variety of issues that suggest the North Carolinas Utilities  
2 Commission (“Commission” or “NCUC”) should raise both the avoided  
3 energy and avoided capacity rates filed in this proceeding as well as extend  
4 the fixed price term of those rates. These recommendations are made despite  
5 overwhelming evidence that residents and businesses in North Carolina are  
6 paying substantially more for purchased qualifying facility (“QF”) generation  
7 (specifically QF solar generation) than they would have for power generated  
8 by other means. In my view, the magnitude of the overpayment risk, pending  
9 the outcome of this proceeding, is a significant factor facing the Commission  
10 and the State, as a whole. While I will address several of these individual  
11 issues in my rebuttal testimony, I believe it is critically important to not lose  
12 sight of the overall impact of the energy and capacity value of QF power and  
13 QF solar power, in particular.

14 **Q. WHAT OVERALL FACTORS SHOULD THE COMMISSION**  
15 **CONSIDER IN DETERMINING THE REASONABLENESS OF THE**  
16 **COMPANIES’ AVOIDED COST RATES FILED IN THIS**  
17 **PROCEEDING?**

18 A. Consideration should be given to the overall factors influencing the value of  
19 QF energy and the value of QF capacity. The two most important influencing  
20 factors for QF energy value are first, the underlying fuel prices that determine  
21 the value of avoided marginal system energy and second, the specific QF’s  
22 ability to avoid those fuel purchases. With respect to QF capacity value, the

1 principal consideration requires a valid comparison between how much  
2 generation will actually be avoided from the QF relative to how much the QF  
3 is being compensated for avoiding generation under the filed rates. Finally, it  
4 should be noted that a solar specific rate would produce a lower avoided cost  
5 rate as compared to the rates filed in this proceeding as discussed later in my  
6 testimony and by Witness Bowman in her rebuttal testimony.

7 **Q. OVER THE LAST TWO YEARS, HOW HAVE THE COMPANIES’**  
8 **SYSTEM MARGINAL COSTS AS DETAILED IN FERC FORM 714**  
9 **TRENDED COMPARED TO THE AVOIDED ENERGY RATES**  
10 **APPROVED IN THE LAST AVOIDED COST PROCEEDING IN**  
11 **DOCKET NO. E-100, SUB 140 (“SUB 140”)?**

12 A. The Companies calculated their previous 10-year annualized, non-  
13 hydroelectric (“hydro”) energy rates pursuant to the Commission’s December  
14 17, 2015 *Order Establishing Standard Rates and Contract Terms for*  
15 *Qualifying Facilities* in Docket No. E-100, Sub 140. Those rates that went  
16 into effect on March 1, 2016 were \$42.90 per Megawatt-hour (“MWh”) for  
17 DEC and \$42.70/MWh for DEP, respectively. Comparatively, as filed in  
18 FERC Form 714, the Companies’ system marginal costs dropped from  
19 approximately \$33.65/MWh in 2015 to \$29.16/MWh in 2016. This  
20 disconnect between system operating costs and avoided cost rates was mainly  
21 driven by the required inclusion of fundamental fuel prices in the Phase 2 Sub

1           140 Order's avoided cost rates, as well as a drop in delivered gas prices of  
2           nearly 20% across both Companies from 2015 to 2016.

3   **Q.   PLEASE DESCRIBE HOW TRENDS IN THE NATURAL GAS**  
4       **MARKETS INFLUENCE THE UTILITIES' COST OF AVOIDED**  
5       **GENERATION ON A GOING FORWARD BASIS.**

6   A.   There is little debate that advancements in shale gas production have changed  
7       the natural gas market landscape, drastically reducing the cost of natural gas.  
8       Consequently, and by extension, the Companies and other utilities' cost of  
9       avoidable energy production has also declined significantly over the last  
10      several years. This transformation has occurred at a rapid pace.

11      My Confidential Figure 1 demonstrates the average market fuel price of  
12      natural gas over the next ten years is 34% lower than prices used in  
13      calculating the avoided energy cost rate in the 2012 avoided cost proceeding,  
14      Docket No. E-100, Sub 136 ("Sub 136"), which used five years of market fuel  
15      prices and a one-year transition to a fundamental fuel forecast. The average  
16      price of natural gas is also 30% lower than those used in calculating the 2014  
17      Sub 140 avoided energy cost rate, which included five years of market fuel  
18      prices and five years of fundamental fuel forecasts as directed in the  
19      Commission's "Phase 2" Sub 140 Order.<sup>1</sup>

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<sup>1</sup> *Order Establishing Standard Rates and Contract Terms for Qualifying Facilities*, at 27-28, 54,  
Docket No. E-100, Sub 140 (Dec. 17, 2015) ("Phase 2 Sub 140 Order").

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5 Furthermore, on April 5, 2017, Duke Energy Progress purchased a long-term  
6 natural gas forward position that included the remainder of 2017 through the  
7 year 2026 at prices 6% percent lower than the relative prices used in  
8 establishing the 10-year small hydro rates filed in this proceeding and  
9 presented in Confidential Figure 1 above. Confidential Figure 2 further  
10 illustrates both the commodity trend and the attendant risk of establishing  
11 long-term QF rates that do not include periodic adjustments.

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7       Notably, while the majority of my testimony focuses on natural gas price  
8       trends, coal prices have also seen declines since the Commission approved  
9       avoided cost rates in Sub 136 and Sub 140 as well. The average price of  
10      delivered coal over the next ten years is approximately 25% lower than prices  
11      used in calculating the 2012 Sub 136 avoided costs and approximately 8%  
12      lower than those used in calculating the 2014 Sub 140 avoided cost rates.

1 Locking in coal prices in long-term contracts carries similar risk as natural gas  
2 if rates do not include periodic adjustments.

3 **Q. PLEASE SUMMARIZE YOUR GENERAL OBSERVATIONS WITH**  
4 **RESPECT TO INTERVENORS' POSITIONS TO RAISE BOTH**  
5 **ENERGY AND CAPACITY RATES IN THE PROCEEDING.**

6 A. In summary, the Companies have historically produced energy well below  
7 what customers are paying for QF energy. On a forward-looking basis  
8 intervenors suggest substantial increases in the 10-year energy rate at the same  
9 time the Companies are relying on significantly lower market-based gas  
10 forecasts in their integrated resource planning process, and as the Companies  
11 have also recently purchased natural gas at costs even lower than those used in  
12 establishing the 10-year hydro rates filed in this docket. Additionally, that  
13 there is a large discrepancy in views over the long-term value of avoided QF  
14 energy also points to the risk of establishing long-term fixed energy rates  
15 especially above market levels as suggested by intervenors.

16 With respect to capacity rates, the use of general QF capacity rates as filed  
17 dramatically overstates the incremental capacity value of additional solar  
18 specific QF generation on the system. As DEC, DEP and Dominion North  
19 Carolina Power ("DNCP") have demonstrated the addition of incremental  
20 solar to their respective systems will have little to no impact on their need for  
21 capacity. Thus, I believe it is important for the Commission to consider these

1 general factors and circumstances surrounding the proposed energy and  
2 capacity rates in this proceeding as it weighs specific issues brought forth.

3  
4 **II. ISSUES RELATED TO CALCULATING AVOIDED ENERGY RATE**

5  
6 **Q. WHAT ISSUES WILL YOU BE ADDRESSING WITH REGARD TO**  
7 **THE ENERGY PAYMENT IN YOUR REBUTTAL TESTIMONY?**

8 **A.** I will be addressing:

- 9 1. Two-year Reset of Energy Prices vs. 10-year Fixed Prices  
10 2. Market Prices vs. Fundamental Fuel Prices  
11 3. The Merits of a Solar Only Energy Rate  
12 4. Line Losses in Calculating Standard Offer Avoided Costs  
13 5. Ancillary Costs in Calculating Standard Offer Avoided Costs  
14

15 **TWO-YEAR RESET OF ENERGY PRICES VS. 10-YEAR FIXED PRICES**

16  
17 **Q. WHAT ARGUMENTS ARE MADE BY THE INTERVENORS**  
18 **AGAINST THE TWO YEAR RESET OF ENERGY PRICES VS. 10-**  
19 **YEAR FIXED PRICES?**

20 **A.** Public Staff Witness Hinton, North Carolina Sustainable Energy Association  
21 (“NCSEA”) Witness Johnson, and Southern Alliance for Clean Energy  
22 (“SACE”) Witness Vitolo each argue against the Companies’ proposal to



1 biennially reset energy rates as part of the 10-year standard offer contract. All  
2 three witnesses argue that this adjustment will not provide reasonable  
3 opportunity, in the words of Witness Hinton, “to attract capital from potential  
4 investors.”<sup>2</sup> Witnesses Johnson and Vitolo argue that this adjustment would  
5 significantly increase the risks borne by QF developers, as well as, increase  
6 the risks borne by the Companies’ customers.<sup>3</sup> Witness Vitolo additionally  
7 argues that this proposal treats QFs differently than assets owned by the  
8 Companies, even when the QF contracts represent a similar long-term fixed  
9 price obligation to the Companies’ commitment to build a conventional  
10 generating plant.<sup>4</sup>

11 **Q. HOW DO YOU RESPOND TO THE INTERVENOR TESTIMONY**  
12 **THAT RESETTING THE ENERGY PRICES EVERY TWO YEARS**  
13 **WILL NOT ALLOW QFS TO OBTAIN FINANCING FOR QF**  
14 **PROJECTS?**

15 A. The intervening parties fail to acknowledge that the Companies are proposing  
16 a 10-year obligation to the QF with a known capacity payment and a known  
17 energy payment in the first two years. Over the 10-year term, the energy  
18 payment is reset every two years consistent with the then prevailing two-year  
19 rates as approved by the Commission. Ten-year purchase power agreements  
20 have been offered to and accepted by large solar QFs in the Companies’

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<sup>2</sup> Public Staff Hinton Testimony, at 57-60.

<sup>3</sup> NCSEA Witness Johnson Testimony, at 158-160; SACE Witness Vitolo Testimony, at 19-20.

<sup>4</sup> SACE Witness Vitolo Testimony, at 20-21.

1 service area, demonstrating that the 10-year term is readily financeable.  
2 Accordingly, while the 10-year term is demonstrated to be financeable (at  
3 least for larger QFs), what intervenors are implying is that within the filed  
4 rates, not a large enough portion of the payment is fixed to attract financing.  
5 Unlike public utilities, QF developers are not required to make their financial  
6 and operating costs public, so it is unclear if these implications are factual. To  
7 my understanding nothing in PURPA requires states to offer price levels high  
8 enough to attract financing. The rate as filed in this proceeding, however,  
9 offers a sufficient term with a portion of the revenues fixed and a portion  
10 adjusted to better match future avoided energy value. It is fully consistent with  
11 PURPA and represents an appropriate adjustment to stem the persistent  
12 overpayment risk that our consumers are experiencing.

13 Moreover, the Commission has consistently stated it must “continually  
14 reconsider” the requirement for 10-year and 15-year contract terms as  
15 economic circumstances change from one biennial proceeding to the next. In  
16 past proceedings, the Commission has concluded that the 15-year maximum  
17 contract struck a balance between encouraging QF development and reducing  
18 the utilities’ exposure to overpayments because the facilities entitled to long-  
19 term rates were generally of limited number and size. The significant  
20 proliferation of 5 MW solar QFs in the DEP and DEC service territories,  
21 however, has resulted in the number of QFs entitled to these long-term  
22 contracts no longer being of limited number and size. The proposed rate  
23 structure in this proceeding restrikes that balance between the development of

1 QFs and the Companies' exposure to overpayments when accounting for the  
2 current economic and regulatory circumstances.

3 **Q. SO YOU DISAGREE WITH NCSEA WITNESS JOHNSON'S**  
4 **ARGUMENT THAT MOVING TO A BIENNIAL UPDATE OF**  
5 **ENERGY PAYMENTS IS "LOSE-LOSE" FOR THE COMPANIES'**  
6 **CUSTOMERS?**

7 A. I strongly disagree with Witness Johnson's assertion. The move to a two-year  
8 reset is actually a "win-win" for the Companies' customers. Witness Johnson  
9 asserts that solar "currently brings a degree of pricing stability into electric  
10 rates; the benefits of that stability would be largely eliminated by this  
11 proposal." <sup>5</sup> Just because rates are stable, does not mean the customer  
12 benefits, especially if stability comes at the expense of rates that are  
13 unnecessarily high. For example, the utility could simply purchase ten years  
14 of natural gas at well above forward market prices for natural gas in the name  
15 of price stability. However I do not believe that would be in the best interest  
16 of customers. nor do I believe the Commission would find that practice  
17 prudent.

18 Witness Johnson also asserts that non-PURPA sellers of power who burn fuel  
19 are higher risk than solar QFs because those sellers "seek a pricing structure  
20 that gives them the ability to push the risk of fuel price changes forward to the  
21 purchasing utility, which in turn pushes the risk forward to their retail

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<sup>5</sup> NCSEA Witness Johnson Testimony, at 158 -59

1 customers.”<sup>6</sup> To support his assertion that those non-PURPA contracts are  
2 higher risk than the solar QF contracts, Witness Johnson points to my  
3 testimony stating the energy payments to those non-PURPA sellers “are  
4 generally linked to a real-time fuel price index.” Witness Johnson fails to  
5 recognize, however, that the linking to a real-time fuel price index helps to  
6 lower risk, rather than increase risk. The non-PURPA contracts to which he is  
7 referring are third-party owned dispatchable natural gas units. Their  
8 dispatchable nature allows for the economic optimization of dispatch based on  
9 prevailing gas prices. For example, if gas prices rise the unit will run less  
10 while, conversely, when prices fall the unit will run more. On the other hand,  
11 PURPA must-take generation is not dispatchable and is taken at a fixed price  
12 without consideration to real time price signals or the Companies’ real time  
13 need for energy to serve load. As such, there is no ability to adjust the amount  
14 of generation received based on real time price signals. As a result, customers  
15 only benefit if realized gas prices over time are consistently above those used  
16 in establishing the original QF rate. Unfortunately the exact opposite has  
17 consistently occurred in recent years resulting in significant customer  
18 overpayments and significant future overpayment risk.

19 **Q. IS PUBLIC STAFF WITNESS HINTON’S SUGGESTION TO “LINK**  
20 **AVAILABLE ENERGY RATES TO A PUBLICLY AVAILABLE**

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<sup>6</sup> NCSEA Witness Johnson Testimony, at 160.

1           **COMPOSITE FUEL INDEX” A REASONABLE ALTERNATIVE TO**  
2           **THE TWO YEAR RESET OF ENERGY PAYMENTS?**

3       A.     Yes, as discussed above, linking energy rates to a publicly available  
4           composite fuel index could be a reasonable alternative to the two year reset of  
5           energy payments. The linking of energy rates to a fuel index accomplishes a  
6           similar goal of minimizing the risk of overpaying QFs for the energy that they  
7           provide. As discussed by Witness Bowman, the Companies plan to further  
8           evaluate incorporating this proposal into the standard offer rate design in the  
9           next biennial proceeding,

10    **Q.     PLEASE EXPLAIN THE COMPROMISE PROPOSAL THE**  
11           **COMPANIES ARE PRESENTING AS AN ALTERNATIVE TO THE**  
12           **TWO YEAR RESET OF ENERGY PAYMENTS IN THIS**  
13           **PROCEEDING.**

14    A.     As discussed by Witness Bowman, the Companies have determined that  
15           offering small standard offer QFs the option to “fix” the two year avoided  
16           energy rate for the full 10-year term is an appropriate compromise in response  
17           to the testimony offered by intervenors that small QF investors will view  
18           energy revenues in years beyond the proposed biennial update as risky and  
19           that a longer-term fixed rate (seemingly for both energy and capacity) is  
20           needed by smaller QFs in order to attract capital. Currently, the Companies’  
21           two-year fixed Schedule PP annualized energy rates are only slightly below  
22           the fixed 10-year Schedule PP-H annualized energy rates, which I view as an  
23           acceptable, albeit imperfect, allocation of longer-term forecast risk between

1 QFs and the Companies' customers at this time. Further, as noted by Witness  
2 Bowman, the Companies submit this compromise alternative as an interim  
3 solution to address concerns raised in this case. The Companies plan to  
4 reevaluate these concerns in the next biennial avoided cost proceeding, along  
5 with the fuel index proposal offered by the Public Staff.

6  
7 **MARKET VS. FUNDAMENTAL FUEL PRICES**

8  
9 **Q. PLEASE EXPLAIN THE COMMISSION'S RECENT CONCLUSIONS**  
10 **RELATED TO FORWARD MARKET FUEL PRICES VERSUS**  
11 **FUNDAMENTAL FORECAST-DERIVED FUEL PRICES IN**  
12 **ESTABLISHING AVOIDED ENERGY COST RATES.**

13 **A.** .In Phase 2 of the Sub 140 proceeding, the Companies' proposed to continue a  
14 trend initially begun in recent integrated resource plans ("IRPs") of more  
15 heavily relying upon forward market price data as a more precise indicator of  
16 the near-term future commodity costs of natural gas for purposes of  
17 calculating the Companies' avoided energy cost rates. Specifically, the  
18 Companies proposed to rely upon 10 years of forward market price data as a  
19 more accurate indicator of the future commodity costs of natural gas and to  
20 then transition to fundamental forecast data starting in year 11. However, at  
21 the time the Companies filed their proposed avoided cost rates in Sub 140  
22 Phase 2, the Companies' then pending 2014 IRPs had relied upon only five  
23 years of forward market price data before transitioning to reliance on

1 fundamental forecast data for the remainder of the Companies' 30 year  
2 planning horizon. In its Sub 140 Phase 2 Order, the Commission recognized  
3 that changing market conditions supported the Companies' increased reliance  
4 on forward market price data, acknowledging "the changing nature of the  
5 natural gas market and the fact that lower natural gas prices in the short- and  
6 long-term will result in benefits to ratepayers in the form of lower-cost  
7 electricity rates."<sup>7</sup> However, the Commission declined to approve the  
8 Companies' forecasts, emphasizing the important relationship between the  
9 Companies' IRP planning process and the biennial avoided cost proceedings,  
10 including the objective of maintaining internal consistency between these  
11 proceedings.<sup>8</sup> The Commission directed that, to the extent the Utilities wish  
12 to adjust the way in which they utilize forward prices and long-term forecasts  
13 in future avoided cost proceedings, those changes shall first be proposed and  
14 approved as part of the biennial IRP proceeding before being incorporated in  
15 avoided cost calculations."<sup>9</sup>

16  
17 **Q. WHY HAVE THE COMPANIES RELIED UPON 10 YEARS OF**  
18 **FORWARD MARKET FUEL PRICE DATA TO SUPPORT PRUDENT,**  
19 **LEAST-COST UTILITY RESOURCE PLANNING IN THEIR MOST**  
20 **RECENT BIENNIAL IRPS?**

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<sup>7</sup> Sub 140 Phase 2 Order at 27.

<sup>8</sup> Sub 140 Phase 2 Order, at 27-28.

<sup>9</sup> *Id.* at 55.

1 A. By 2014, it became apparent that the natural gas market in the United States  
2 had changed with the rapid increase in natural gas production due to  
3 technology advancements. With this increase in natural gas production,  
4 longer range options for purchasing natural gas became more available, and as  
5 a result, the Companies began requesting quotes for 10-year purchases of  
6 natural gas from various brokerage firms. As a result, the Companies have  
7 developed both their 2015 IRP updates, filed September 1, 2015, in Docket  
8 No. E-100, Sub 141 (“2015 IRP Update”) as well as their 2016 biennial IRPs  
9 filed September 1, 2016 in Docket No. E-100, Sub 147 (“2016 Biennial IRP”),  
10 based upon 10-years of forward market price data and transitioning to  
11 fundamental forecast-derived data in year 11.

12 **Q. HOW HAVE GAS PRICES USED IN THE COMPANIES’ IRPS AND**  
13 **AVOIDED COST DOCKETS CHANGED OVER THE LAST**  
14 **SEVERAL YEARS?**

15 A. Confidential Figure 3 below depicts the 10-year fuel prices from DEC’s IRPs  
16 and avoided cost filings dating back to 2012. The figure also includes the  
17 most recent 10-year fuel purchase. If avoided cost rates were filed today, these  
18 lower fuel prices would be used in the calculation the avoided energy rate  
19 calculation.



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7       The 10-year levelized fuel prices have dropped nearly 40% since 2012  
8       compared to the most recent 10-year fuel price quote received by the  
9       Companies in early April 2017. In fact, since the avoided cost rates were filed  
10      in mid-November 2016, the 10-year levelized natural gas price has dropped  
11      6%.

1    **Q.    DO THE FUNDAMENTAL FORECASTS THAT THE UTILITIES**  
2           **HAVE USED IN THESE SAME FILINGS REFLECT A SIMILAR**  
3           **TREND?**

4    A.    Partially. The Fundamental Price Forecasts are clearly lagging the market  
5           prices in terms of seeing a structural difference in the natural gas marketplace.  
6           As shown in Confidential Figure 4 below, the Fundamental Price Forecast  
7           used in the 2016 Avoided Cost filing is showing natural gas price estimates at  
8           least \$1/MMBtu higher than the actual market prices starting in 2020. It  
9           should be noted that fundamental forecasts take significant time to develop  
10          and are often only released by research firms once or twice per year.  
11          Additionally, the preparation of avoided cost filings also takes months to  
12          prepare and then can be subject to an extended regulatory review. As a result  
13          fundamental price estimates can be well over a year old by the time rates go  
14          into effect.

15

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6

7   **Q.   REFERRING TO THE LONG-DATED GAS PURCHASE**  
8       **PREVIOUSLY MENTIONED, PLEASE COMPARE THIS MARKET**  
9       **PURCHASE WITH THE AVOIDED COST FUEL PRICES USED TO**  
10      **ESTABLISH RATES IN THIS DOCKET AS WELL AS WITH THE**  
11      **FUNDAMENTAL FUEL FORECAST SUGGESTED BY PUBLIC**  
12      **STAFF WITNESS HINTON.**

1     A.     On April 5th, DEP purchased forward gas contracts for 2,500 MMBtu/day for  
2           the period starting in May of 2017 and ending in December of 2026. This  
3           transaction demonstrates market liquidity and provides a tangible price point  
4           for the natural gas market over the equivalent period of the 10-year hydro rate.  
5           As shown in Confidential Figure 5 below, the natural gas was purchased at a  
6           price just below the market prices used in the 2016 Avoided Cost filing. The  
7           10-year levelized price of this purchased gas is approximately 6% lower than  
8           the market prices used in establishing the rates filed in this docket in  
9           November of 2016, and approximately 20% lower than the 5 year Market plus  
10          5 year Fundamental Forecast blend of 10-year prices as suggested by Public  
11          Staff Witness Hinton. This highlights the overpayment risk I spoke of earlier  
12          regarding the suggestion to recalculate rates based on a fundamental forecast.

1

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7 **Q. WITH THAT BACKGROUND, HOW HAVE THE COMPANIES**  
8 **INCORPORATED THE USE OF 10 YEARS OF FORWARD MARKET**  
9 **FUEL PRICE DATA IN THEIR BIENNIAL AVOIDED ENERGY**  
10 **COST RATES PROPOSED IN THIS PROCEEDING?**

11 **A. Consistent with the Companies' recent IRPs, 10 years of forward market price**  
12 **data is used to develop the Schedule PP-H rates proposed in this proceeding.**  
13 **However, because the Companies' Schedule PP non-hydro avoided energy**

1 cost rates are based only on the Companies' near-term, two-year forecasted  
2 avoided energy rates, the issue of reliance on forward market price data versus  
3 fundamental forecast data ten years out is a non-issue. This is significant, as  
4 the Companies' proposal best assures that future avoided commodity costs  
5 that underlie the near-term avoided energy rate are most accurate. If the  
6 Commission approves the Companies' proposed Schedule PP rate design, as  
7 proposed, the longer-term forecasted energy costs, and the associated risks of  
8 over-estimating or under-estimating future commodity costs based upon  
9 forward market data versus fundamental forecast data simply does not impact  
10 the Companies' proposed rates. However, if the Commission disagrees with  
11 the Companies' Schedule PP rate design to biennially reset the energy rate  
12 then the market price versus fundamental fuel forecasts arguments are  
13 significant both for purposes of this proceeding as well as for the Companies'  
14 prudent, least cost resource planning in future IRPs.

15 **Q. WHAT ARGUMENTS DO THE INTERVENORS MAKE AGAINST**  
16 **THE USE OF 10 YEARS OF FORWARD MARKET NATURAL GAS**  
17 **DATA, AS USED IN THE COMPANIES' 2015 AND 2016**  
18 **INTEGRATED RESOURCE PLANS?**

19 A. Public Staff Witness Hinton argues that "ten-year futures are relatively  
20 illiquid, meaning that the number of natural gas price investors willing to  
21 make buy and sell decisions on prices ten years out in the future is much  
22 smaller than the number of investors in the futures market for five years into

1 the future.”<sup>10</sup> Witness Hinton also argues that the use of Fundamental Prices,  
2 that are “developed by energy economists and gas analysts” are more  
3 appropriate for long-term price forecasts because they are based on future  
4 supply and demand projections and “involve a more measured and tempered  
5 response to expected changes in the natural gas market.”<sup>11</sup>

6 **Q. PLEASE RESPOND TO WITNESS HINTON’S CONCERN OVER**  
7 **MARKET LIQUIDITY.**

8 A. Based on my experience, long-dated forward contracts are liquid and  
9 transactable and may be purchased over-the-counter directly with large  
10 financial institutions and other firms rather than traded on the New York  
11 Mercantile Exchange (“NYMEX”). If one is simply viewing contracts that  
12 trade on the NYMEX that could lead to the conclusion that long-dated gas  
13 markets are illiquid. Typically only actual market participants that purchase  
14 or sell gas forward positions engage these financial institutions. It is an  
15 incorrect perception that liquidity does not exist in the long-dated forward  
16 markets as demonstrated by DEP’s 10-year purchase of a natural gas forward  
17 position.

18 **Q. PLEASE RESPOND TO WITNESS HINTON’S CONTENTION THAT**  
19 **USE OF FUNDAMENTAL PRICES ARE MORE APPROPRIATE**  
20 **THAN USE OF ACTUAL MARKET PRICES.**

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<sup>10</sup> Public Staff Witness Hinton, at 33.

<sup>11</sup> Public Staff Hinton Testimony, at 32.

1     A.     There are several issues with this assertion.

2                 First, this approach results in an immediate and extremely significant  
3     overpayment risk for customers. QF transactions represent significant  
4     forward purchased power obligations on behalf of customers. Today those  
5     transactions total more than \$3 billion dollars. Very simply, the Companies  
6     may either purchase fuel or purchase power, or both, to satisfy future  
7     customer energy needs. PURPA requires customers be indifferent between  
8     the two. Use of fundamental price forecasts, rather than a transactable gas  
9     price, leads to avoided energy rates that are inconsistent with this indifference  
10    standard that is a bedrock principle of PURPA. By extension, if the  
11    Commission accepted Witness Hinton's argument to transact forward power  
12    QF purchases based on fundamental gas prices over market prices, it logically  
13    follows that the utility would also be deemed prudent to purchase natural gas  
14    at above available market prices so long as they were at or below fundamental  
15    projections. This highlights the inconsistency of purchasing power at forward  
16    fundamental forecasts while purchasing gas at market prices.

17                Second, Witness Hinton implies that his approach is more consistent  
18    with the avoided cost approach taken in Sub 140 Phase 2. However, in the  
19    Phase 2 Order, discussed above, the Commission emphasized that, to the  
20    extent the Utilities utilized forward prices and long-term forecasts to calculate  
21    their avoided energy rates, they should use the same approach as used in their



1 IRPs filed the same year.<sup>12</sup> Consistent with the Commission's instructions in  
2 the Sub 140 Phase 2 Order, the Companies have used 10-year forward market  
3 prices in their last two IRPs.

4 Third, Witness Hinton's recommendation to use fundamental prices is  
5 seemingly in conflict with his alternative recommendation to consider offering  
6 QFs avoided energy rates based on a composite commodity price index. For  
7 example, assume a straight forward natural gas commodity indexed QF rate.  
8 Such a structure would pay the QF a market based real time natural gas price  
9 index multiplied by a calculated average marginal heat rate of the utility's  
10 system. While this rate structure does not fix an energy price for the QF it  
11 allows the QF to fix its energy price at any point by forward hedging the gas  
12 price upon which the variable rates are based. This allows the QF to choose  
13 whether or not to fix their price of power at their discretion. The  
14 inconsistency in Witness Hinton's two positions comes from the fact that  
15 under his proposed alternative index structure the QF could only fix their  
16 revenues at the prevailing forward market price for natural gas (they could not  
17 hedge at fundamental price levels). By definition if the QF believed  
18 fundamental forecasts were pointing to higher prices they could opt to not fix  
19 prices at current market levels and take the risk that future prices rose to  
20 fundamental price forecasted levels. In contrast, by recommending the  
21 Companies adopt fundamental prices to set long-term rates in this Docket,

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<sup>12</sup> Phase 2 Sub 140 Order, at 27-28, 55,

1       Witness Hinton is essentially suggesting that North Carolina consumers take  
2       on this risk by providing a transactable forward market for the QF at rates  
3       above the prevailing natural gas market. This transfers significant price risk  
4       to the consumer. As a result North Carolina would be in the unique position  
5       of creating a transactable forward power market well above the equivalent gas  
6       market. This dislocation between power and gas markets would certainly not  
7       be equitable for consumers.

8       **Q.    HOW DO YOU RESPOND TO THE PUBLIC STAFF'S CONCERN**  
9       **THAT    MARKET    FUEL    PRICES    ARE    EXCESSIVELY**  
10       **CONSERVATIVE AND THAT FUNDAMENTAL FORECASTS ARE A**  
11       **BETTER INDICATOR?**

12      A.    I disagree. The use of market prices better aligns forward power prices and  
13       forward gas prices. Since Sub 140 Phase 2, when the Companies first  
14       proposed 10 years of market data, the market prices for natural gas have  
15       continued to substantially fall, proving that the natural gas market has shifted,  
16       and the lower prices are not just temporary.

17      **Q.    WHAT    ADDITIONAL    ISSUES    ARISE    WITH    USING**  
18       **FUNDAMENTAL FORECASTS AS A BASIS FOR CALCULATING**  
19       **QF AVOIDED ENERGY RATES?**

20      A.    At any point in time only a single forward market exists for natural gas prices.  
21       Conversely, at any point in time a wide range of fundamental price forecasts  
22       are available. This range is clearly shown by the deviation between DNCP's

1 fundamental forecast and the Companies' fundamental forecasts, as presented  
2 in the graph on page 35 of Witness Hinton's testimony, which I have  
3 replicated below as Confidential Figure 6.

4 [BEGIN CONFIDENTIAL]

9 [END CONFIDENTIAL]

---

<sup>13</sup> Public Staff Hinton Testimony, at 35

1 As an initial matter, the Companies disagree with Witness Hinton's  
2 observation that reliance on the DEC 2016 IRP fundamental forecast and the  
3 DNCP avoided cost forecast approach are "more comparable."<sup>14</sup> As the graph  
4 clearly shows, the DEC 2016 IRP fundamental forecast, instead of being  
5 "comparable" to DNCP's avoided cost forecast highlights the varying  
6 fundamental views in the industry. Confidential Figure 6 shows that DNCP  
7 and DEC have very different fundamental forecasts, and I question whether  
8 setting QF rates based on materially different assumed gas prices is  
9 appropriate. Moreover, the Public Staff's reliance on fundamental forecasts  
10 for calculating avoided cost rates raises several issues, including identifying  
11 the criteria that would be used to establish the reasonableness of a  
12 fundamental price forecast, and what the positions of the intervenors would be  
13 if the fundamental forecasts were below the transactable market data. The  
14 Public Staff's testimony also raises the question of whether, going forward,  
15 the Commission will required to adopt a "preferred price forecast" for IRP and  
16 avoided cost proceedings. In addition to the DNCP and DEC forecasts, I am  
17 aware that multiple fundamental price forecasts are available; thus,  
18 determining the reasonableness of any one single fundamental price forecast  
19 over another may be difficult.

20 In sum, disagreements over which fundamental price forecast may be more  
21 accurate or whether forward market data is more reasonable for use in

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<sup>14</sup> *Id.*

1 calculating future avoided cost rates masks the significantly more important  
2 question, which is “Have the Companies engaged in a reasonable and prudent,  
3 least-cost IRP planning process and is there a compelling reason to force  
4 inconsistency between the Companies’ IRP methodology and their avoided  
5 energy cost methodology?” The Companies believe their current IRP  
6 methodology is reasonable and appropriate both for resource planning and for  
7 setting avoided energy cost rates. The Public Staff and other intervenors have  
8 failed to sufficiently explain why at this time the Companies should depart  
9 from the Commission’s directive in its Phase 2 Sub 140 Order and not remain  
10 consistent with their previous IRP filings with respect to their fuel forecasts.

11 Finally, I also would reiterate that the Companies’ proposed Schedule PP rate  
12 design using updated two-year energy forecast data to biennially reset avoided  
13 energy rates best mitigates the potential for long-term risk of over-estimating  
14 or under-estimating risk of commodity forecasts that may be wrong or  
15 markets that may change over time. As the two year rate is based on forward  
16 market gas prices it also maintains the critical link between forward QF power  
17 prices and forward market gas prices.

18

19 **THE MERITS OF A SOLAR ONLY ENERGY RATE**

20 **Q. DO PUBLIC STAFF WITNESS HINTON AND NCSEA WITNESS**  
21 **JOHNSON ARGUE IN SUPPORT OF A SOLAR-SPECIFIC TARIFF?**

1 A. Yes. Public Staff Witness Hinton argues that energy provided by solar  
2 facilities during off-peak daylight hours has value that is not currently being  
3 fully recognized and properly allocated in off-peak avoided energy rates under  
4 the current method. Witness Hinton argues that a solar facility's generation  
5 helps to avoid a utility's marginal production costs during daylight hours  
6 when the marginal costs are generally higher. By modeling a solar-specific  
7 profile, the solar facility would not be penalized for not being available during  
8 nighttime off-peak hours and this would serve to increase the off-peak rate  
9 that solar QFs receive.

10 NCSEA witness Johnson argues that the Utilities "should focus on  
11 improving the rate design in ways that are responsive to the specific concerns  
12 that have been identified [by the utilities]." <sup>15</sup> Witness Johnson is concerned  
13 that "if the utilities continue to resist adopting technology-specific rates" other  
14 small power producers (i.e. wind, methane from landfills, hog or poultry  
15 waste and non-animal biomass) could be "penalized for problems (or  
16 perceived problems) that are specific to solar energy." <sup>16</sup>

17 **Q. DO THE COMPANIES SUPPORT MOVING TOWARDS A SOLAR-**  
18 **SPECIFIC AVOIDED ENERGY RATE FOR LARGER QFs?**

19 A. Yes, as also discussed by Witness Bowman, given the significant increase in  
20 solar QFs in the Companies' territories, use of a solar-specific rate in the

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<sup>15</sup> NCSEA Witness Johnson Testimony, at 199.

<sup>16</sup> NCSEA Witness Johnson Testimony, at 198.

1 context of larger negotiated QFs is appropriate. Additionally, I believe it may  
2 be appropriate in subsequent standard offer filings to advance solar-specific  
3 QF rates.

4 **Q. WHAT FACTORS SHOULD THE COMMISSION CONSIDER**  
5 **REGARDING A SOLAR QF'S SPECIFIC IMPACT ON ENERGY**  
6 **VALUE?**

7 A. Generic QF rates established under the "Peaker Method" apply to any PURPA  
8 QF eligible for the Standard Offer. The Peaker Method as applied in North  
9 Carolina calculates energy value assuming an equal amount of generic QF  
10 generation is available in every hour. Fundamentally, non-baseload  
11 generation must track customer demand. Generation must be available and  
12 dispatchable to meet the dynamic needs of the consumer, which change  
13 minute-to-minute, hour-to-hour and day-to-day. Any utility system can only  
14 accommodate a finite amount of intermittent generation that does not follow  
15 load. The net impact of a large amount of this type of generation on a given  
16 system results in the need for additional operating reserves and other  
17 operating adjustments. The Companies have stated that the cost of these  
18 additional operational adjustments are also a growing concern that should be  
19 identified for larger QFs, but that are not included in the calculation of the  
20 filed standard offer rates for small QFs in this proceeding.

1   **Q.    HOW WOULD THE COMPANIES SUGGEST IMPLEMENTING A**  
2       **SOLAR-SPECIFIC ENERGY RATE IF DIRECTED TO BY THE**  
3       **COMMISSION IN THIS PROCEEDING?**

4    A.    To calculate the energy specific portion of the avoided cost rates for solar  
5       QFs, the Companies would simply perform two production cost runs; one  
6       with, and one without, 100 MW of free solar generation using a general  
7       diversified solar profile. Today QF energy rates are generated using the same  
8       approach but assuming the free 100 MW is flat baseload generation in every  
9       hour. The use of a solar-specific profile could provide a more representative  
10      view of the actual system marginal energy benefits associated with  
11      incremental solar QF generation as opposed to the generic energy rate that  
12      assumes equal production in all hours.

13   **Q.    PUBLIC STAFF WITNESS HINTON SUGGESTS THAT SOLAR OFF-**  
14       **PEAK RATES WOULD INCREASE BETWEEN 8% AND 10% DUE**  
15       **TO THE DIURNAL PROFILE OF SOLAR COINCIDING WITH**  
16       **HIGHER COST OFF-PEAK HOURS. HOW DO THE COMPANIES**  
17       **RESPOND?**

18   A.    In response to a request from the Public Staff in this proceeding, the  
19       Companies conducted an analysis to produce an avoided energy rate under the  
20       traditional peaker method, but altered to include only a daylight hours solar  
21       load shape rather than a constant 100MW as used in the development of the  
22       standard offer tariff. Because the alternative analysis calculated avoided



1 energy value using a free 100MW solar load profile to generate the associated  
2 energy value (energy rate) as compared to the filed rate that included 100MW  
3 free baseload resource in every hour of the year, the Companies agree that it  
4 represents a more precise estimate of the value of incremental solar-specific  
5 energy for solar QFs as compared to the filed standard offer rates.

6 Based on this analysis, a solar-only energy rate that more precisely calculates  
7 the energy value of solar based on the load characteristics of a solar resource  
8 would result in avoided energy rates that on an annual average would be  
9 approximately 10% *lower* on average than the rates solar QFs are receiving  
10 under the generic small QF standard offer tariff that assumes constant energy  
11 production around the clock.

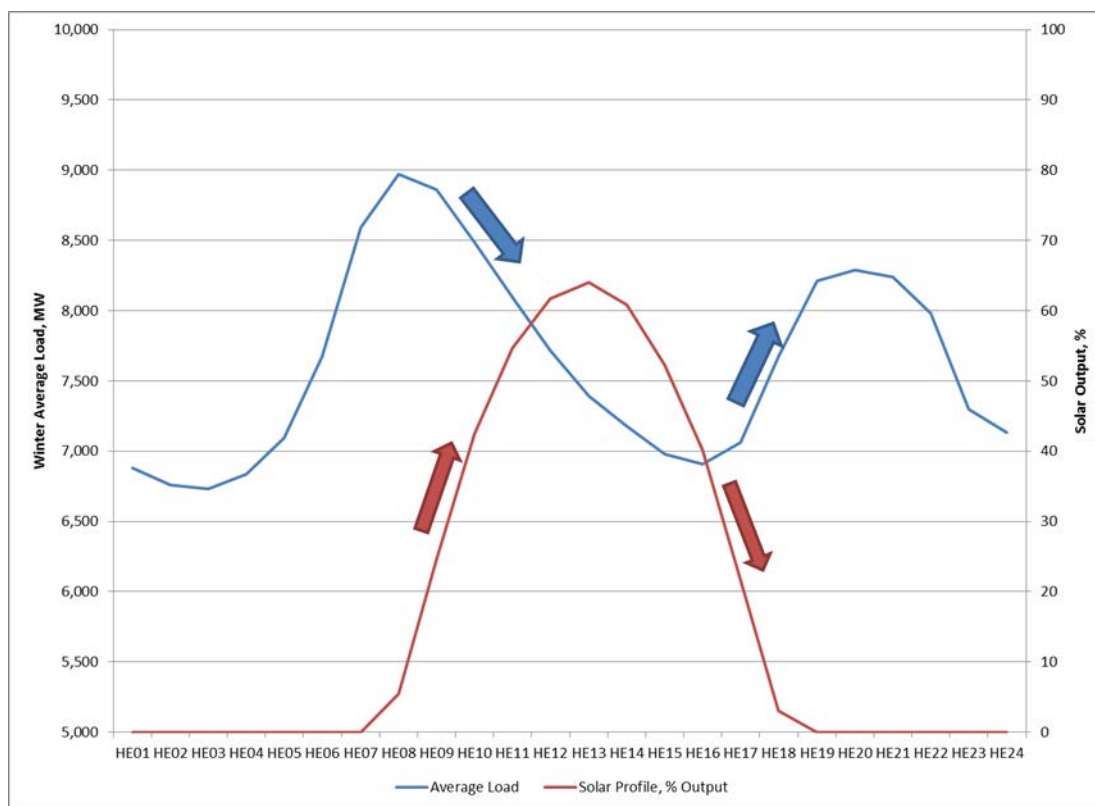
12 **Q. WHAT ARE THE DRIVERS THAT LEAD TO A LOWER AVOIDED**  
13 **ENERGY COST RATE USING A SOLAR-SPECIFIC PROFILE?**

14 A. Several factors influence this result.

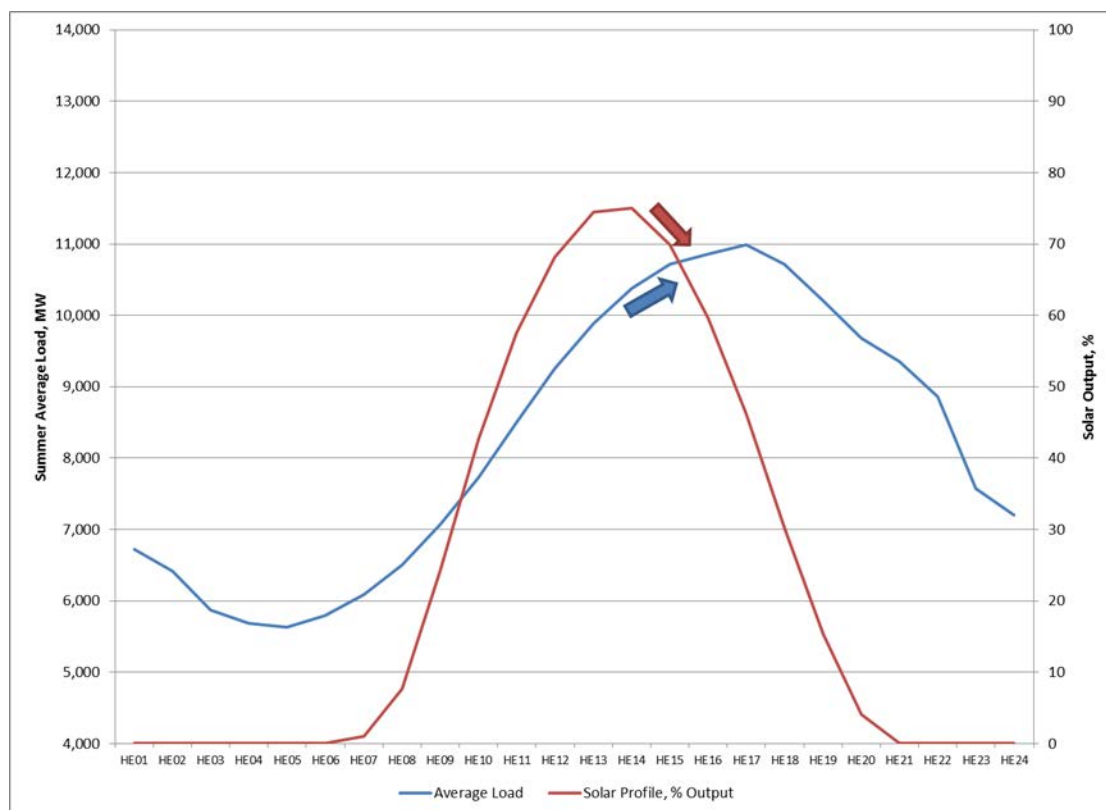
15 First, the non-coincident nature of the solar shape with the Companies' load is  
16 a major contributor to the lower avoided cost rates with a solar-specific load  
17 profile. As shown in Figures 7 and 8 below, peak load typically occurs  
18 between 7 AM and 8 AM in the winter (using January as a representative data  
19 point) and between 4 PM and 5PM in the summer (using July as a  
20 representative data point). The peak for solar output typically occurs between  
21 1PM and 2PM in the winter and between 2PM and 3PM in the summer.  
22 Additionally, and more importantly, on winter mornings solar generation

1 starts providing energy to the system just as load is decreasing, and solar  
2 output begins to decline just as load is rebounding during winter evening  
3 hours. In the summer, solar aligns better with load, but again, solar output  
4 begins to decline as system demand is growing toward its afternoon peak.  
5 As a simple example of solar's non-alignment with system load, consider that  
6 customers have varying needs over each of the 8,760 hours of a given year.  
7 Solar resources are available on a varying basis in approximately 55% of all  
8 the hours in the year. Of those hours in which solar is available, based on  
9 2016 data, it only moved in the same direction as load about half of the time.  
10 The figures below also show that during critical peak hours is precisely when  
11 solar is moving the opposite direction of customer demand.  
12

1 **Figure 7: Average DEP Projected Load Shape for January Based on Forward**  
 2 **10-Year Load Forecast Overlaid with Average January Solar Shape**



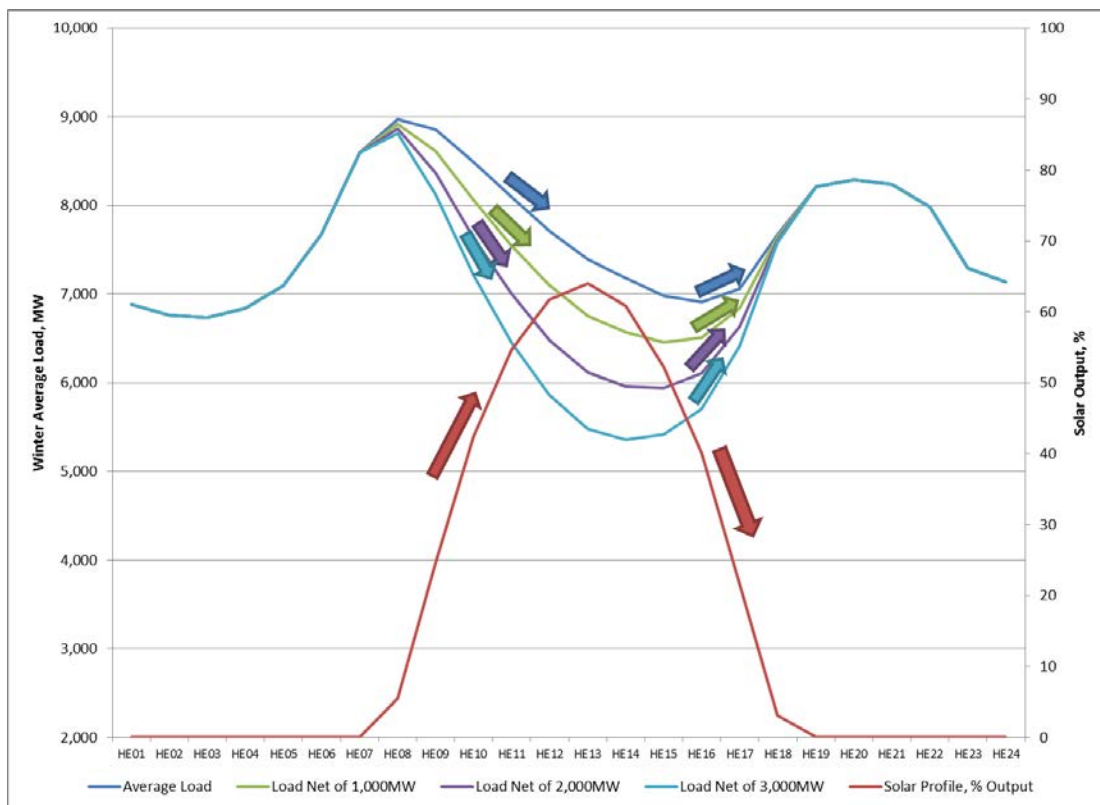
**Figure 8: Average DEP Projected Load Shape for July Based on Forward  
10- Year Load Forecast Overlaid with Average July Solar Shape**



Further, as Figures 9 and 10 show below, as more and more solar is added to the system, the more non-coincident the solar shape becomes versus the load profile.

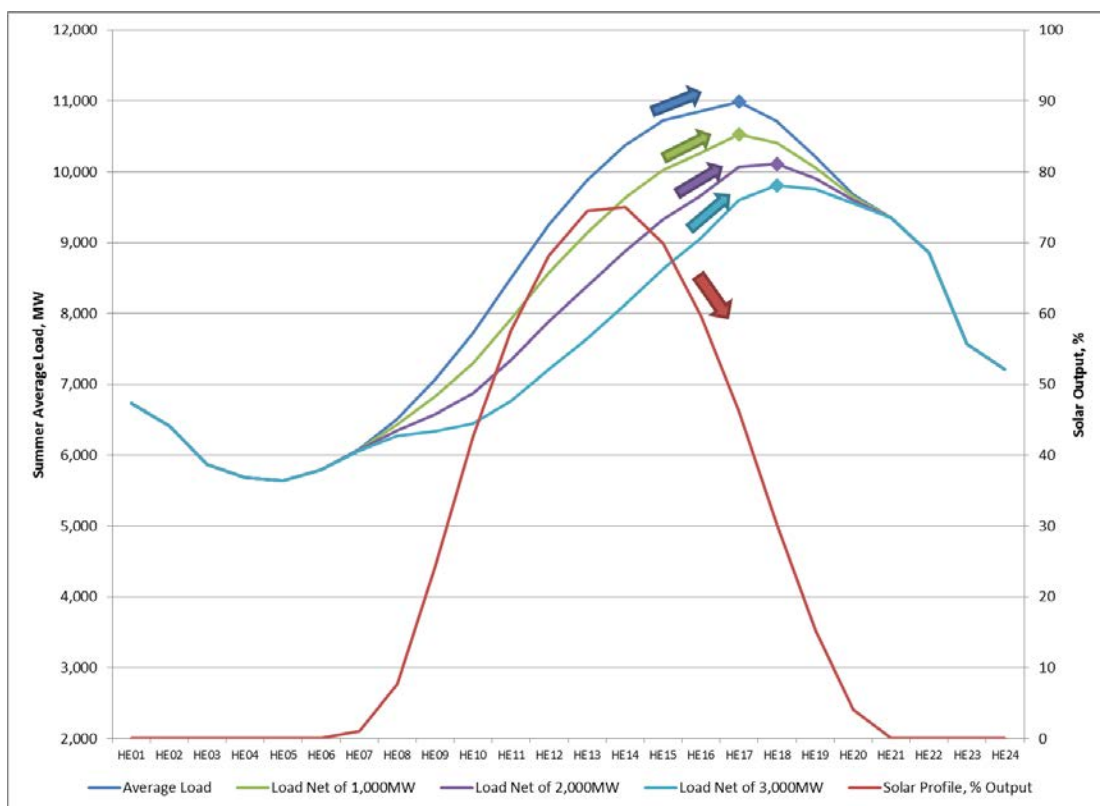
**Figure 9: Average DEP Projected Load Shape for January with 1,000 MW**

**Increments of Solar Generation**



**Figure 10: Average DEP Projected Load Shape for July with 1,000 MW**

**Increments of Solar Generation**

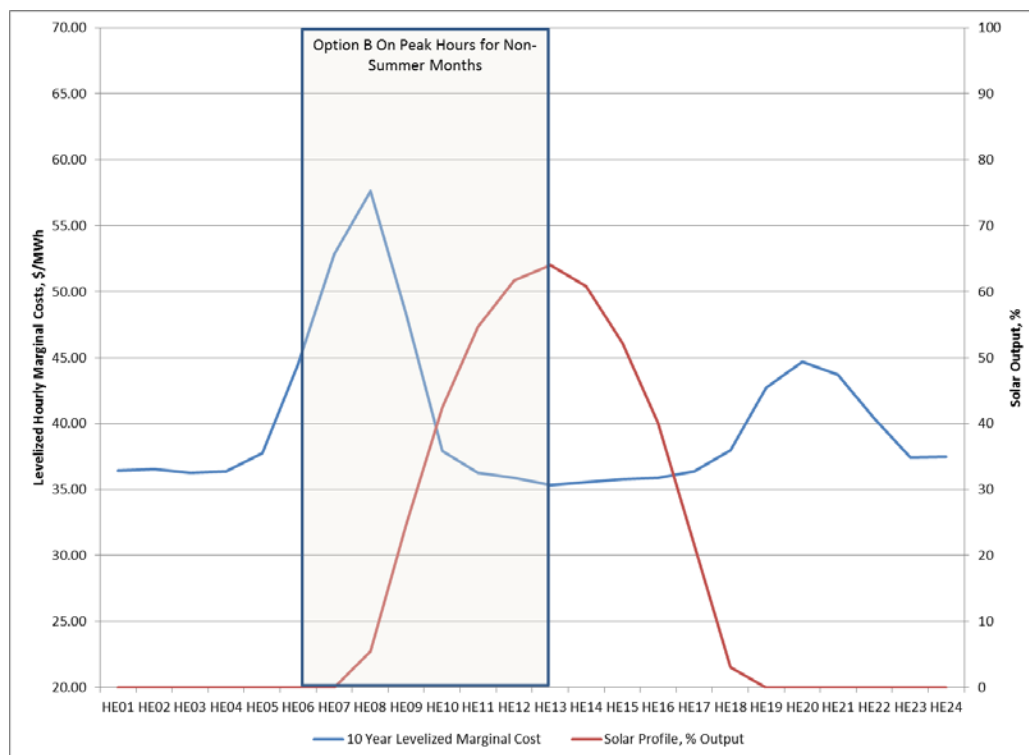


Because a solar profile is not coincident with load, it lacks coincidence with the Companies' highest marginal cost hours in both the winter and summer months. Figures 11 and 12 show an example of the system marginal costs overlaid with the solar load shape for both the winter and summer months using January and July averages respectively as representative data points. As the figures show, solar is not producing at high levels during the Companies' highest system marginal costs periods. As the figures also depict, solar is not fully available during the Option B on-peak hours for non-summer months (grey box). Under the current energy rate structure, which provides solar QFs

1 with a rate based on a flat 100 MW load profile, QFs with solar generation  
 2 profiles are being over-credited for energy during on-peak hours.

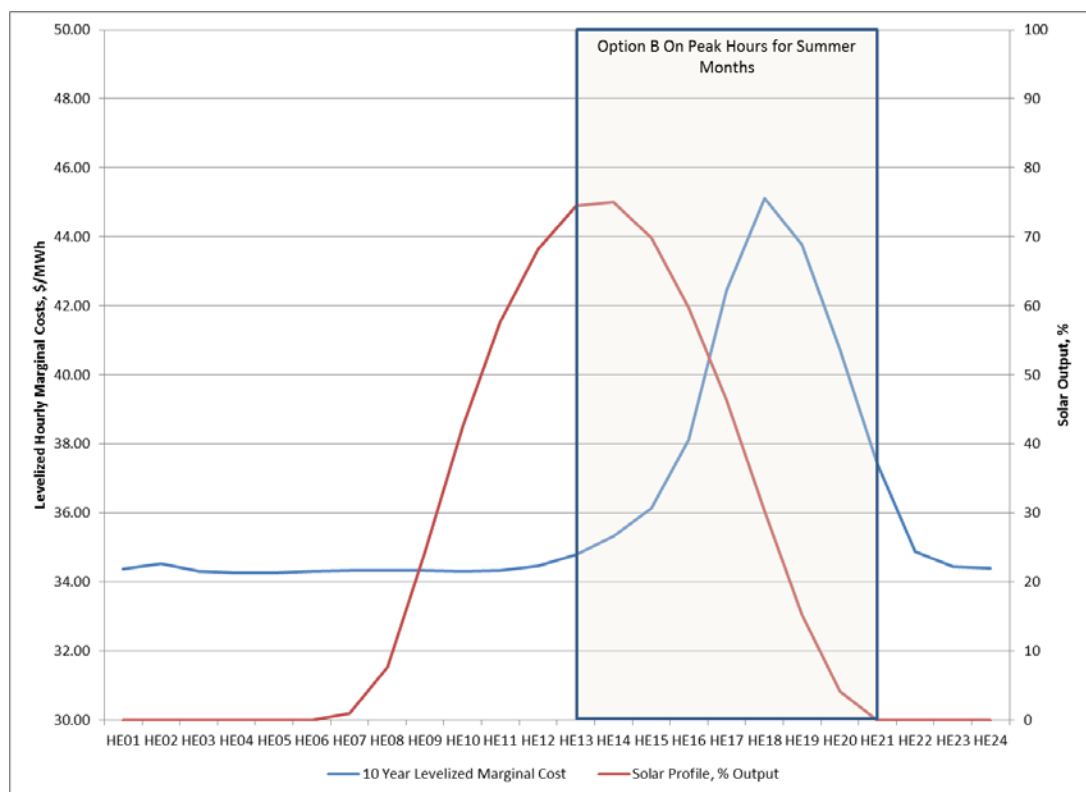
3 **Figure 11: 10-Year Levelized DEP Projected Hourly Marginal Costs for January**

4 **Overlaid with Average January Solar Shape**



5

**Figure 12: 10-Year Levelized DEP Projected Hourly Marginal Costs for July**  
**Overlaid with Average July Solar Shape**



**Q. HOW DO THE COMPANIES SUGGEST VALUING THE AVOIDED CAPACITY RATE IN THE CONTEXT OF A SOLAR-SPECIFIC QF RATE?**

**A.** With respect to the capacity value of solar, the Companies would strive to align the capacity rate paid to solar with the amount of avoided capacity that solar resource will produce. As discussed by Witness Bowman, a large, utility-scale solar QF has unique characteristics that should be taken into account when considering the value of a solar-specific QF on the system



1 outside of the standard QF rate offering. In particular, a solar QF is  
2 intermittent, it is non-dispatchable and, as such, not capable of following  
3 customer load. Importantly, its output profile is not coincident with system  
4 peak and, as I have mentioned, it is important to consider that during high  
5 demand periods, solar generation is ramping up when peak loads are declining  
6 and solar generation is falling off when customer demand is increasing. The  
7 culmination of these factors bring into question the appropriateness of  
8 ascribing significant capacity value to additional solar resources.

9 **Q. DO YOU BELIEVE THE CHANGES YOU ARE SUGGESTING FOR**  
10 **LARGER QFS ARE RESPONSIVE TO NCSEA WITNESS**  
11 **JOHNSON’S SUGGESTION THAT THE “COMMISSION INITIATE**  
12 **STEPS TO PROVIDE STRONGER, MORE PRECISE PEAK AND OFF-**  
13 **PEAK PRICE SIGNALS IN THE QF TARIFFS” TO ENCOURAGE**  
14 **SMALL POWER PRODUCERS TO “PROVIDE MORE OF THEIR**  
15 **POWER WHEN IT IS MOST VALUABLE, AND LESS WHEN IT IS**  
16 **LEAST VALUABLE?”**<sup>17</sup>

17 A. Yes, as described above, the move towards using a solar-specific load profile  
18 to calculate negotiated QF rates along with potential changes in subsequent  
19 biennial avoided cost filings will provide price signals to QFs that reflect the  
20 specific characteristics of the QF as envisioned in PURPA.

21

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<sup>17</sup> NCSEA Witness Johnson Testimony, at 197 – 98.

1     **LINE LOSSES IN CALCULATING STANDARD OFFER AVOIDED COSTS**

2

3     **Q.     HOW DO YOU RESPOND TO PUBLIC STAFF WITNESS METZ’S**  
4           **SUGGESTION THAT IT MIGHT BE APPROPRIATE FOR DEP TO**  
5           **CONSIDER ELIMINATING THE LINE LOSS ADDER DUE TO**  
6           **REVERSE DISTRIBUTION TO TRANSMISSION POWER FLOWS IN**  
7           **FUTURE PROCEEDINGS?**

8     A.     The Companies agree with Witness Metz’s suggestion that DEP consider  
9           eliminating the line loss adder in future biennial avoided cost proceedings.  
10          Further, as discussed above, and further described by Witness Bowman, the  
11          Companies may also evaluate this issue as part of the specific avoided cost  
12          characteristics for larger distribution-connected QFs.

13

14     **ANCILLARY COSTS IN CALCULATING STANDARD OFFER AVOIDED**  
15                                   **COSTS**

16

17     **Q.     ARE THE COMPANIES ADDRESSING THE NEED TO INCLUDE**  
18           **ANCILLARY COSTS ASSOCIATED WITH SOLAR QFS IN THIS**  
19           **FILING?**

20     A.     From a system operations perspective, ancillaries are an additional issue that  
21           needs to be addressed with larger QFs and are dependent on the characteristics  
22           of the specific QF in question. The Companies have not included ancillary  
23           costs in deriving the standard offer avoided energy rates in this docket.

1 However, an ancillary decrement in future biennial avoided cost proceedings,  
2 particularly in the context of a potential future solar-specific standard offer  
3 rate, may be appropriate.

4  
5 **III. ISSUES RELATED TO CALCULATING THE AVOIDED CAPACITY**  
6 **RATE**  
7

8 **Q. WITNESS HINTON REFERENCES THE MAIN FACTORS**  
9 **INFLUENCING CHANGES IN THE COMPANIES' AVOIDED**  
10 **CAPACITY RATES FROM THE PRIOR RATES AS FILED IN SUB**  
11 **140. DO YOU AGREE WITH HIS SUMMARY OF THE FACTORS**  
12 **THAT HAVE BEEN ADJUSTED?**

13 A. I do agree with his summary of the factors that have been adjusted since the  
14 prior rates were filed in Phase 2 of Sub 140. In particular, the primary areas  
15 of adjustment that Witness Hinton refers to are:

- 16 i. Recognizing capacity value starting with the first year of actual  
17 need as shown in the Companies' respective IRPs;  
18 ii. Changes to the Performance Adjustment Factor; and  
19 iii. Changes to the weighting of capacity payments between the winter  
20 and summer peak seasons.

21 I will address concerns with changes to these components of the capacity rate  
22 valuation.  
23

**RECOGNIZING CAPACITY VALUE STARTING WITH THE FIRST**  
**YEAR OF ACTUAL NEED**

**Q. NCSEA WITNESS JOHNSON SUGGESTS THAT THE INCLUSION OF NO CAPACITY VALUE PRIOR TO THE UTILITY HAVING A NEED FOR CAPACITY IS DISCRIMINATORY TOWARD QFS. DO YOU AGREE WITH HIS ASSERTION? <sup>18</sup>**

**A.** I do not. Rather, I agree with Public Staff witness Hinton. The inclusion of capacity value that is not actually avoidable results in an overpayment by consumers, in violation of PURPA. Witness Johnson mistakenly assumes that utilities “overbuild” resulting in excess capacity that is fully recoverable. He ignores the critical point that utilities are not overbuilt due to the addition of larger resources. Instead, when a larger unit is selected in a resource plan, it is because that resource is the most economic resource option for consumers. When building larger units, the Companies achieve economies of scale and operating efficiencies that provide a more economic and efficient solution for consumers as compared to smaller increments of generation. Small increments of generation that put the utilities at their minimum reserve margin targets in every year are not economically optimal for consumers (especially when the utilities cannot control and dispatch the generating resource being built). This is a popular misconception, often advanced by proponents of

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<sup>18</sup> NCSEA Johnson Testimony, at 183.

1 small scale generation over central station utility-owned generation. I  
2 recognize that the IRP and Certificate of Public Convenience and Necessity  
3 (“CPCN”) processes often result in periods of reserves in excess of minimum  
4 reserve targets. Importantly, this selection of a larger scale resource is done  
5 after a careful consideration of all the costs and benefits of smaller scale  
6 generation versus larger scale generation. As a result, a QF can only provide  
7 capacity value if there is an avoidable capital investment that can actually be  
8 deferred. Under any circumstance, it harms consumers to pay for capacity that  
9 is not actually avoided. Adhering to this basic principle does not discriminate  
10 against a QF but rather complies with PURPA’s fundamental mandate to  
11 ensure consumers are not paying more for QF generation than they otherwise  
12 would utility generation.

13  
14 **PERFORMANCE ADJUSTMENT FACTOR (PAF)**

15  
16 **Q. PRIOR TO ADDRESSING CONCERNS RAISED WITH THE PAF,**  
17 **PLEASE EXPLAIN WHAT A PAF IS AND HOW IT IMPACTS THE**  
18 **CAPACITY RATE FILED IN THIS PROCEEDING.**

19 **A.** As I discussed in my prefiled direct testimony, the PAF is a simple multiplier  
20 that increases the avoided capacity rates paid by customers and received by  
21 the QF. The PAF included in the Companies’ avoided capacity rates for small  
22 non-hydro QFs is 1.05. The 1.05 PAF represents a change from the PAF  
23 approved in Sub 140, which applied a 1.2 PAF to the avoided capacity rate.

1 Mathematically, applying a 1.2 PAF essentially increases the capacity  
2 payment made by the Companies' customers to QFs by 20% while a 1.05 PAF  
3 increases the capacity payment by 5%.

4 **Q. DO YOU AGREE WITH THE RATIONALE FOR INCLUDING A PAF**  
5 **IN THE GENERIC CAPACITY PAYMENT TO QFS AS APPLIED IN**  
6 **NORTH CAROLINA?**

7 **A.** Yes, I do. In general, I agree that a generic QF should not be held to a  
8 standard that requires 100% availability during peak hours to receive  
9 payments equivalent to the utility's full avoided capacity cost. Because all  
10 generating facilities, including the facilities deemed avoided through QF  
11 purchases, experience some degree of unavailability, applying a PAF is  
12 reasonable. I believe that the objective of the PAF should be to ensure that a  
13 QF operating with a reliability equivalent to that of an avoided CT receives  
14 the full capacity value of the CT. As discussed later in my testimony, it is also  
15 reasonable under the peaker method to view the "on-peak" reliability of  
16 baseload generation resources on the Companies' systems as equivalent to a  
17 reasonable expectation of QF availability. Both metrics, when properly  
18 applied, support a PAF of 1.05 as an appropriate availability adjustment to the  
19 QF capacity rate.

20 **Q. WHAT DO YOU MEAN BY "RELIABILITY EQUIVALENT" TO**  
21 **THAT OF AN AVOIDED CT OR BASELOAD UNIT?**

1 A. In simple terms, the avoided unit has a forced outage rate that can impact its  
2 availability during on-peak periods and thus affect system reliability and the  
3 reserve margin needed by the Companies to provide reliable service. Thus,  
4 the purpose of the PAF is to place the QF and avoided unit on the same basis  
5 in terms of their impact on system reliability.

6 **Q. AS A SIMPLE MATTER OF COMPARISON, WHAT IS THE**  
7 **RELIABILITY OF A CT?**

8 A. As I have previously testified, the appropriate measure of reliability for a CT  
9 peaking unit is the starting reliability. The Companies' CT fleet performs at a  
10 starting reliability of approximately [BEGIN CONFIDENTIAL ■■■] [END  
11 CONFIDENTIAL]. Although a PAF of [BEGIN CONFIDENTIAL ■■■  
12 [END CONFIDENTIAL] could be supported, my recommendation is to  
13 establish the PAF at 1.05 as a conservative measure to ensure that QFs receive  
14 fair capacity payment compensation. Further, it is my belief that no greater  
15 than a 1.05 PAF is warranted as anything greater would represent a subsidy  
16 given to smaller QFs and subject customers to unfair, unjust, and  
17 unreasonable rates that exceed the costs actually being avoided.

18 **Q. DO YOU BELIEVE THAT THE CT RELIABILITY EQUIVALENCE**  
19 **RATIONALE JUSTIFIES A 1.2 PAF, AS APPLIED TO SOLAR QFS**  
20 **UNDER THE RATES APPROVED IN SUB 140?**

21 A. No. A PAF of 1.2 effectively means that a QF must only be available 83% of  
22 peak hours to receive payments equivalent to 100% of a utility's full avoided

1 capacity costs. As explained in my testimony, a 95% availability equating to  
2 a 1.05 PAF is a more appropriate representation of a unit's availability as  
3 explained subsequently.

4 **Q. HOW DO YOU RESPOND TO PUBLIC STAFF WITNESSES**  
5 **HINTON'S AND METZ'S SUPPORT FOR A PAF OF 1.16 WHICH IS**  
6 **BASED ON AN AVERAGE BASELOAD AVAILABILITY FACTOR**  
7 **OF 86.33%?**

8 A. The Public Staff's focus on "availability" is appropriate, but their calculation  
9 has a critical flaw that leads to substantial overstatement of a just and  
10 reasonable PAF. Let me start by explaining a generator's "availability  
11 factor." The availability factor of a power plant is the amount of time that it is  
12 able to produce electricity over a certain period, divided by the amount of the  
13 time in the period. Apparently, the time period used in the Public Staff's  
14 calculations was based on annual data. Witnesses Hinton and Metz are  
15 testifying that the average availability factor for certain DEC, DEP, and  
16 DNCP baseload and intermediate units was about 86% during the period  
17 2011-2016. Notably, the numerator of the availability factor reflects (i.e., is  
18 reduced by) the amount of time that a unit is out of service for planned  
19 maintenance. Thus, the annual availability factor measures how much a unit  
20 is available across an entire year which includes these planned outages such as  
21 nuclear refueling outages. Planned maintenance is typically conducted during  
22 off-peak shoulder periods when electricity demand is low. As such using the



1           annual availability factor for the Companies' generating fleet is not relevant to  
2           the intended purpose of the PAF, which applies only to on-peak periods.  
3           By definition, off-peak periods have very low loss of load risk even with the  
4           planned maintenance outages. Of greater importance, QFs do not have to  
5           produce a single MWh in off-peak hours to receive their full capacity  
6           payment. While conversely, Public Staff is using off-peak planned  
7           maintenance from utility generation to effectively increase the proposed PAF  
8           they are recommending for QFs. By way of example, that would imply that  
9           an acceptable operational practice would be to schedule a nuclear unit  
10          refueling outage during peak demand periods. Obviously, that is not  
11          representative of prudent utility operating practice. In fact, the Companies  
12          strive to take outages, planned or not, during lower load or off-peak periods  
13          when capacity is not needed. In summary, any availability metric used to  
14          support a PAF must focus solely on the peak availability and not annual  
15          availability. It is simply mathematically incorrect to base a PAF on annual  
16          availability of utility generation which includes off-peak outages as a measure  
17          of on-peak performance for a QF

18       **Q.   WHAT WOULD THE IMPLICATIONS BE IF THE COMPANIES'**  
19       **GENERATING FLEET OPERATED AT THE ON-PEAK**  
20       **PERFORMANCE THAT THE PUBLIC STAFF RECOMMENDS FOR**  
21       **SETTING A PAF FOR QFS?**

1 A. Since utility reserve margins are based on on-peak availability of greater than  
2 95%, imposing an assumed 86% peak availability would result in a significant  
3 increase in the Companies' reserve margin requirement and significant  
4 increase in costs to consumers to build or buy greater amounts of capacity in  
5 order to provide reliable service.

6 **Q. NCSEA WITNESS JOHNSON CONTENDS THAT UTILITIES ARE**  
7 **NOT HELD TO THIS HIGH STANDARD OF 95% AVAILABILITY.**  
8 **HOW DO YOU RESPOND?**

9 A. Clearly the Companies manage their generation fleets to achieve a very high  
10 level of on-peak reliability. For example, the nuclear fleet, in the context of a  
11 utility fuel case, has the burden of proof to demonstrate high availability  
12 relative to industry peers as a matter of prudence. If you adjust for off-peak  
13 refueling outages, as described above, and solely examine the fleet's  
14 performance during peak summer and winter months you would see peak  
15 availability well in excess of 95%. Furthermore, consider that DEC and DEP  
16 combined operate over 36,000 MWs of capacity. Accepting the Public Staff's  
17 assertion that 86% availability is just and reasonable in setting a PAF implies  
18 that during peak periods, it would be reasonable for the Companies to have  
19 5,000MW of generation unavailable during any given peak hour. With over  
20 25 years of utility experience, I find it difficult to assume that Commission  
21 would find it acceptable for the Companies to average 5,000 MW of unit  
22 outages over the entire winter and summer period.

1   **Q.   IF THE COMMISSION BELIEVES THAT THE PAF SHOULD BE**  
2       **BASED ON SYSTEM AVAILABILITY, AS THE PUBLIC STAFF**  
3       **RECOMMENDS, AS OPPOSED TO AVAILABILITY OF THE CT,**  
4       **WHICH SERVES AS THE BASIS FOR THE CAPACITY PAYMENT**  
5       **UNDER THE PEAKER METHOD, WHAT IS THE APPROPRIATE**  
6       **AVAILABILITY METRIC THAT SHOULD BE USED?**

7   A.   If the Commission believes that the PAF should be based on a system  
8       availability metric, then it should be based on a metric that represents the  
9       reliability of the system during peak demand periods, and I would recommend  
10      using the Equivalent Forced Outage Rate (“EFOR”). EFOR represents the  
11      reliability of a unit or generating fleet during periods between planned  
12      maintenance intervals which means that it is a better indicator of the reliability  
13      of the unit or fleet during peak demand periods when performance is critical.

14   **Q.   HAVE YOU CALCULATED A SYSTEM WEIGHTED AVERAGE**  
15       **EFOR VALUE FOR THE COMPANIES?**

16   A.   Yes, a system weighted average EFOR value was calculated as part of the  
17       2016 resource adequacy studies to give an idea of the total system EFOR  
18       performance. The annual system weighted average EFOR for DEC was  
19       [BEGIN CONFIDENTIAL] [REDACTED] [END CONFIDENTIAL] and for DEP  
20       was [BEGIN CONFIDENTIAL] [REDACTED] [END CONFIDENTIAL].

1   **Q.    IF AN ON-PEAK EFOR WAS ADOPTED AS THE BASIS FOR**  
2       **ESTABLISHING THE PAF, WHAT VALUE OF PAF WOULD YOU**  
3       **SUPPORT?**

4    A.    Similar to the CT starting reliability data, the EFOR data from the 2016  
5           resource adequacy studies again supports a PAF less than, and certainly no  
6           greater than, 1.05.

7   **Q.    WHAT IS YOUR RESPONSE TO NCSEA WITNESS JOHNSON’S**  
8       **ASSERTION THAT REDUCING THE PERFORMANCE**  
9       **ADJUSTMENT FACTOR TO 1.05 WOULD HAVE THE EFFECT OF**  
10       **REQUIRING A QF TO PRODUCE AT FULL CAPACITY DURING**  
11       **95% OF THE ON-PEAK HOURS TO RECEIVE FULL AVOIDED**  
12       **CAPACITY COSTS?**

13   A.    I agree with Witness Johnson’s statement that a PAF of 1.05 would require a  
14           QF to operate 95% of on-peak hours to receive a full capacity payment. I  
15           further recognize that the rates filed are generic rates applying to all QFs, with  
16           origins dating back to non-dispatchable baseload gas co-generators. Notably,  
17           if a solar QF, or any other QF for that matter, was truly dispatchable, then the  
18           Companies would be open to a demand rate that would allow that dispatchable  
19           QF to receive capacity payments consistent with other dispatchable capacity  
20           resources the Companies purchase outside of PURPA. The dispatchability  
21           allows these resources to receive full capacity payments without producing in  
22           95% of on-peak hours. It is the very non-dispatchable nature of QF power

1           that requires the QF to operate across the peak to receive a full capacity  
2           payment. If the QF were dispatchable, capacity could be paid based upon  
3           dispatch performance like other generation outside of PURPA. This is a key  
4           point that is often lost in the comparison of non-QF capacity and QF capacity.  
5           In fact, PURPA specifically envisions issues like intermittency and  
6           dispatchability to be factored into the rate structure and valuation.

7       **Q.     EXCLUDING APPLICATION OF THE PAF, APPROXIMATELY**  
8       **WHAT PERCENTAGE OF THE AVOIDED CT COST WOULD A**  
9       **TYPICAL SOLAR QF BE COMPENSATED FOR BASED ON THE**  
10      **COMPANIES' RATES IN THIS DOCKET?**

11     A.     As I stated in my direct testimony, given the broad definition of on-peak hours  
12           in the current rate structure, under Option B of Schedule PP, a typical solar  
13           facility would be compensated for avoiding approximately 40% of its  
14           nameplate capacity in equivalent avoided "peaker" capacity while only  
15           providing an actual capacity value of 5% or less. This means that each MW  
16           of QF solar would be compensated for almost 40% of the cost of a CT while  
17           providing only 5% of the capacity value that a CT would provide.

18     **Q.     DO YOU BELIEVE THAT YOUR RECOMMENDATION TO ADJUST**  
19     **THE PAF FROM 1.2 TO 1.05 IS FAIR TO THE QFS AND TO THE**  
20     **COMPANIES' CUSTOMERS?**

21     A.     Yes, I do. While the precise method and basis for calculating a PAF can be  
22           debated, the reliability of a CT and the reliability of the Companies' entire

1 generating fleet both support a PAF of no greater than 1.05. A PAF of 1.05  
2 appropriately aligns the capacity payment adder to the correct reliability  
3 metric and thus fairly compensates a generic standard offer QF for the  
4 capacity value that they provide under the peaker method. Further, I believe  
5 the adder is reasonable and provides just and fair rates to the Companies'  
6 electricity consumers.

7  
8 **SEASONAL WEIGHTING**

9  
10 **Q. HAVE ANY INTERVENORS QUESTIONED THE COMPANIES'**  
11 **CHANGE IN SEASONAL CAPACITY VALUE ALLOCATION FROM**  
12 **60/40 SUMMER/WINTER TO 80/20 WINTER/SUMMER?**

13 A. Yes, based on testimony in this docket as well as comments in Docket No. E-  
14 100, Sub 147, there appears to be some misunderstanding regarding the  
15 fundamental findings and conclusions of the resource adequacy studies  
16 presented in the Companies' 2016 Biennial IRPs, the need for the Companies'  
17 shift to winter capacity planning, and the associated seasonal capacity value  
18 allocation. Although it is not entirely clear, intervenors seem to associate the  
19 need for winter capacity planning with winter peaking. For example, Witness  
20 Hinton states:

21 As the Public Staff stated in its comments in the 2016 IRP Proceeding,  
22 the shift of DEC and DEP from summer to winter peaking should not  
23 diminish consideration of the summer peak, which remains significant.  
24 . . . Until a pattern of winter peaks is better understood and there is

1 more confidence that the Company is a winter peaking utility, shifting  
2 to a predominantly winter-centric paradigm may be premature.<sup>19</sup>  
3

4 **Q. WITNESS HINTON'S STATEMENT ABOVE REFERENCES THE**  
5 **PUBLIC STAFF'S COMMENTS IN THE 2016 IRP PROCEEDING**  
6 **(DOCKET NO. E-100, SUB 147). WHAT COMMENTS DID THE**  
7 **PUBLIC STAFF MAKE IN THE 2016 IRP PROCEEDING**  
8 **REGARDING WINTER PEAKING VERSUS WINTER CAPACITY**  
9 **PLANNING?**

10 A. The Public Staff's recent comments in the 2016 IRP proceeding provide:

11 DEP and DEC's shift from being summer peaking systems to a  
12 winter peaking systems means that their reserve margins are  
13 designed to meet the winter peak.<sup>20</sup>

14 **Q. IS THE ASSOCIATION OF WINTER PEAKING AND WINTER**  
15 **CAPACITY PLANNING CORRECT?**

16 A. It is not.

17 **Q. PLEASE EXPLAIN WHAT YOU MEAN BY WINTER CAPACITY**  
18 **PLANNING.**

19 A. As I explained in my direct testimony, the load and resource balance has  
20 changed drastically in the past two-to-three years, driven primarily by the high  
21 penetration of solar resources as well as the significant load response to recent  
22 cold weather. Furthermore, winter peak demands are more sensitive to  
23 weather volatility than summer peak demands. Despite the fact that solar

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<sup>19</sup> Public Staff Hinton Testimony, at 25-26.

<sup>20</sup> Comments of the Public Staff, 2016 Biennial Integrated Resource Plans and Related 2016 REPS Compliance Plans, at 42 Docket No. E-100, Sub 147 (filed Feb. 17, 2017)

1 output is declining going into the afternoon summer peak, solar resources still  
2 contribute significantly more to the summer afternoon peak periods than they  
3 contribute to the winter morning peaks. Even if the weather normal peak is in  
4 the summer DEC and DEP must still “plan” based on a winter peak reserve  
5 margin criteria as a result of existing and anticipated solar on the system.  
6 Definitively, a summer reserve margin target will no longer ensure adequate  
7 reserve capacity in the winter, as winter load and resources now drive the  
8 timing need for new capacity additions. This was described on page 31 of the  
9 2016 DEC Biennial IRP and page 32 of the 2016 DEP Biennial IRP. The  
10 transition to winter capacity planning, via use of a winter reserve margin  
11 target is essential to ensure that adequate reserves will be available throughout  
12 the year as required to provide acceptable resource adequacy.

13 **Q. IN RECENT YEARS, HAVE THE DEC AND DEP ANNUAL PEAKS**  
14 **TYPICALLY OCCURRED IN THE SUMMER OR WINTER?**

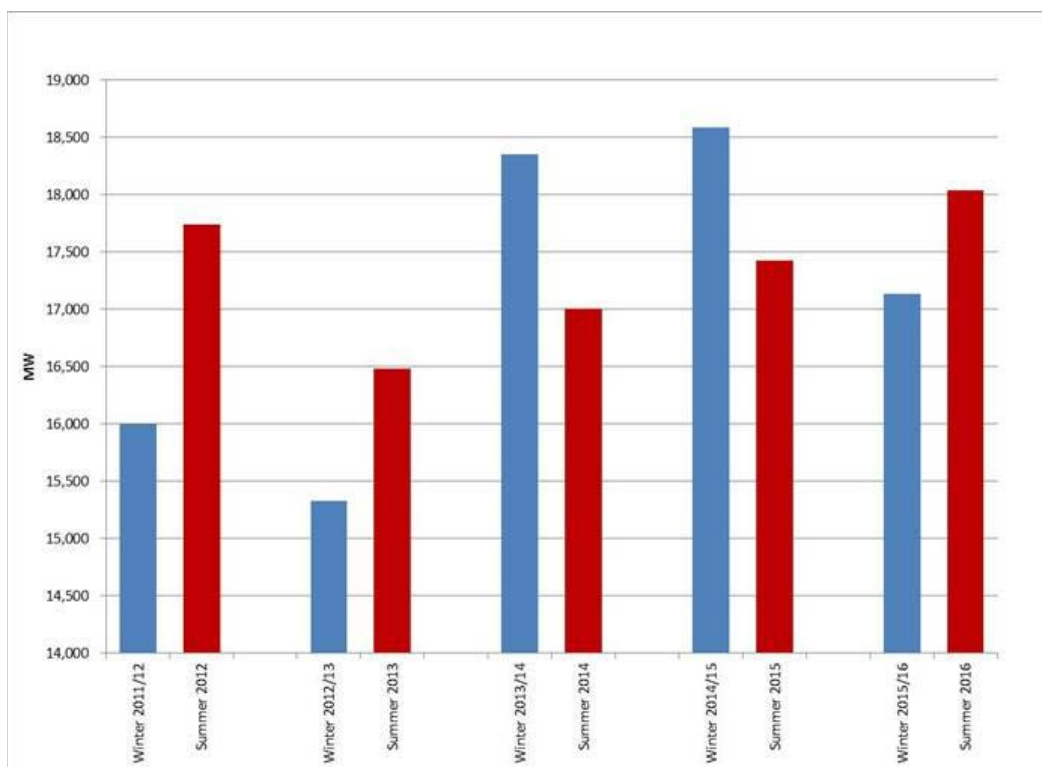
15 A. As shown in Figures 12 and 13 below, during the last five years (2012-2016),  
16 DEC’s annual peak has occurred in the winter in 2 out of the 5 years and  
17 DEP’s annual peak has occurred in the winter in 4 out of the 5 years.

18

19 **Figure 12: Historical DEC Winter and Summer Peaks**

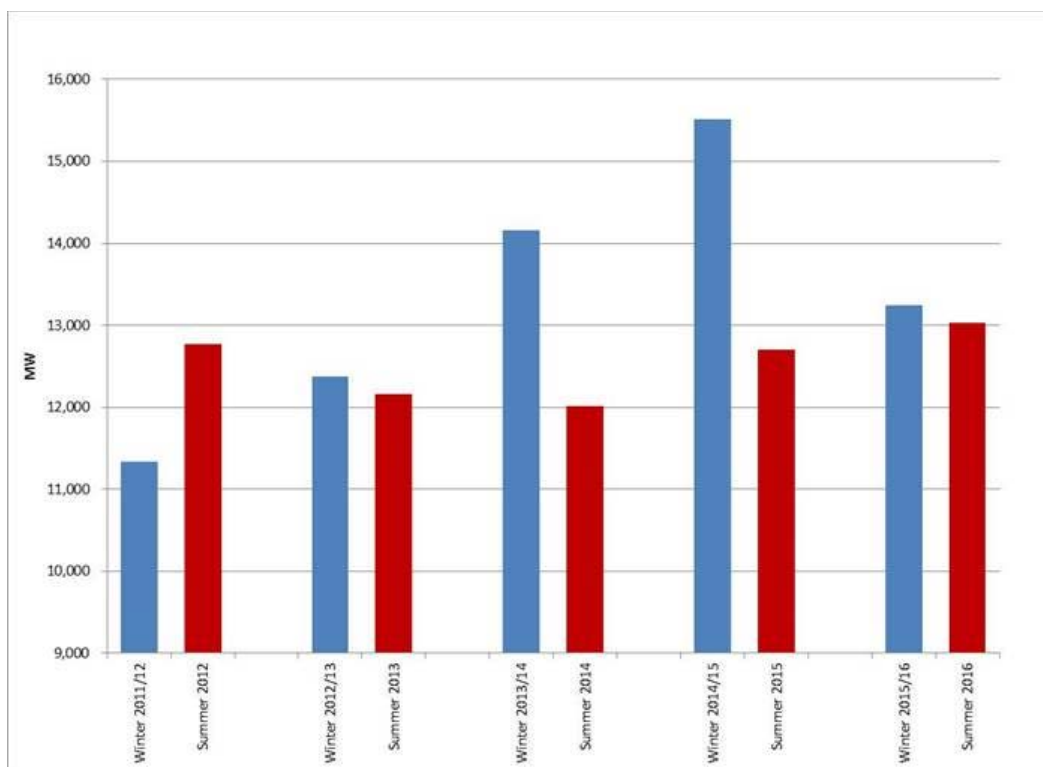
20





**Figure 13: Historical DEP Winter and Summer Peaks**

1  
2  
3  
4



1  
2  
3 **Q. ON A PROJECTED BASIS, DO THE COMPANIES EXPECT THEIR**  
4 **ANNUAL PEAK DEMANDS TO OCCUR IN THE SUMMER OR**  
5 **WINTER?**

6 **A.** Based on the Companies' 2016 IRPs, the DEP annual peak is expected to  
7 occur in the winter for each year of the planning horizon. However, DEC is  
8 summer peaking until around 2027, at which time the annual peak is projected  
9 to occur during the winter. For both Companies, the winter peaks are  
10 projected to grow a greater rate than summer peaks. Notably, the Companies  
11 have experienced significant load response to recent winter weather and are  
12 continuing to refine the summer and winter peak demand forecasting process  
13 as part of the overall integrated resource planning process.

1   **Q.   DO THE COMPANIES AGREE WITH WITNESS HINTON'S**  
2       **STATEMENT THAT DEC AND DEP WERE MODELED AS WINTER**  
3       **PEAKING IN THE 2016 RESOURCE ADEQUACY STUDIES?**

4   A.   Witness Hinton states, "The third adjustment was to change the seasonal  
5       weighting of capacity for summer and non-summer months based on DEP's  
6       new reserve margin study that models the Company as winter peaking."<sup>21</sup>  
7       However, as I previously stated, based on the 2016 Biennial IRP, DEP's  
8       projected winter peaks exceed summer peaks; however, DEC's summer peaks  
9       exceed winter peaks until around 2027. The resource adequacy studies were  
10      based on study year 2019, when DEP is winter peaking and DEC is summer  
11      peaking. Irrespective of summer versus winter peaks, the resource adequacy  
12      study results clearly showed the need for both Companies to shift to winter  
13      capacity planning as a result of the impact of solar generation.

14   **Q.   NCSEA WITNESS JOHNSON PRESENTS TESTIMONY**  
15       **REGARDING HISTORIC HOURLY LOAD DATA FOR DEC AND**  
16       **DEP FOR THE PERIOD 2006-2015. HOW DO YOU RESPOND TO**  
17       **HIS ASSERTIONS?**

18   A.   Witness Johnson states, "The hourly load data indicates that approximately  
19       86.5% of the most extreme system peaks (at or above 99% of the annual  
20       coincident system peak) occurred during the months of June through  
21       September, while the remaining 13.5% occurred during the months of

---

<sup>21</sup> Public Staff Hinton Testimony, at 16.

1 December, January and February. None of these extreme peaks have occurred  
2 during any other months.”<sup>22</sup> He concludes that “This data is entirely  
3 inconsistent with Duke's proposal to allocate 80% of the capacity costs to a  
4 broadly defined non-summer period that starts in October and ends in  
5 May.”<sup>23</sup>

6 As Witness Johnson points out, the Companies do experience  
7 significant summer loads; however, summer peaks occur in late afternoon  
8 hours when solar has some energy contributions as compared to winter where  
9 very little solar is available at time of peak. Thus, the summer peak loads net  
10 of solar output are reduced relative to winter peak loads net of solar. Further,  
11 there is greater uncertainty in winter loads as demonstrated during recent  
12 winter periods, and these severe winter load and resource conditions have the  
13 greatest impact on system reliability and Loss of Load Expectation (“LOLE”).

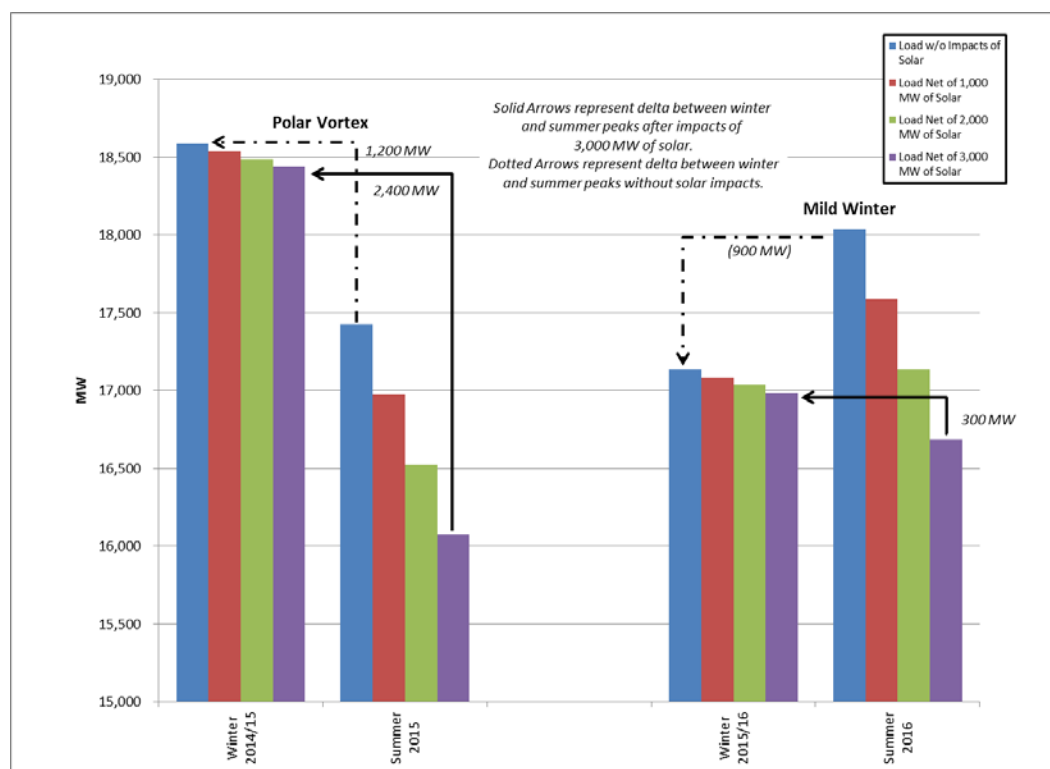
14 The Companies consider solar resources as supply-side resources in  
15 the IRP process. However, for purposes of better understanding the impact of  
16 solar on the Companies’ summer and winter reserve margins it may be easier  
17 to think of solar capacity as a reduction to load. Consider Figure 14 below  
18 which shows the relationship of summer versus winter peaks for DEC for a  
19 cold winter (2015) and a mild winter (2016). The figure shows the impact on  
20 summer and winter peaks for 1,000 MW, 2,000 MW, and 3,000 MW blocks  
21 of hypothetical solar capacity. For the 2015 cold winter year, the Figure

<sup>22</sup> NCSEA Witness Johnson Testimony, at 199.

<sup>23</sup> NCSEA Witness Johnson Testimony, at 200.

shows that the winter peak was about 1,200 MW greater than the summer peak. However, 3,000 MW of solar capacity would result in a winter peak that exceeded summer peak by about 2,400 MW. For the 2016 mild winter year, the summer peak exceeded the winter peak by about 900 MW; however, 3,000 MW of solar capacity would actually result in a winter peak that exceeds the summer peak by about 300 MW.

**Figure 14: DEC Historical Peaks including Impacts of Solar Penetration**



The Figure demonstrates the dramatic impact that high penetrations of solar can have on summer versus winter loads (net of solar). This impact on peak demands can also be thought of as the impact on reserve capacity which

1 is the primary driver for the Companies' need to shift to winter capacity  
2 planning.

3 Thus, Witness Johnson only evaluated historic load data and did not consider  
4 reserve capacity, which is key to understanding loss of load risk. As I stated,  
5 the most severe load and resource conditions typically occur in the winter and  
6 these events have the greatest impact on reliability. High solar penetration  
7 levels exist today, and evaluating only load data for past time periods is  
8 meaningless without consideration of the impact of solar on net reserves.  
9 Witness Johnson's argument should be rejected.

10

11 **Q. IF SOLAR MAKES SIGNIFICANT CONTRIBUTIONS DURING THE**  
12 **SUMMER, DOESN'T THAT MEAN THAT SOLAR HAS A CAPACITY**  
13 **VALUE?**

14 A. Existing solar does have capacity value and the impact of solar was captured  
15 in the resource adequacy studies that were conducted in 2016. In addition,  
16 solar capacity led to the shift to the Companies now planning for a winter  
17 reserve margin target that they must now maintain to ensure reliable service to  
18 our customers. However, incremental solar additions have little impact on the  
19 Companies' future resource needs for maintaining adequate winter reserve  
20 capacity. Simply stated, a balanced system only requires so much of a given  
21 capacity type. Like any other generation source in the utility's resource mix,  
22 the capacity value of incremental solar is less valuable than existing solar.

1    **Q.     THE PUBLIC STAFF RECOMMENDS ADJUSTING THE SEASONAL**  
2           **WEIGHTING TO 40% FOR SUMMER AND 60% FOR NON-**  
3           **SUMMER. DO YOU AGREE WITH THIS RECOMMENDATION?**

4    A.    No. The Public Staff did not directly challenge the rationale of using the loss  
5           of load risk in the Companies' resource adequacy studies as the basis to  
6           support the seasonal weighting; however, they did express concerns with the  
7           seasonal weighting factors of 80/20 winter/summer. Witness Hinton explains  
8           the Public Staff's position as:

9           . . .the Public Staff does not believe that the significant shift of avoided  
10          capacity values to the winter periods should be made at this time. As the  
11          Public Staff stated in its comments in the 2016 IRP Proceeding, the shift of  
12          DEC and DEP from summer to winter peaking should not diminish  
13          consideration of the summer peak, which remains significant. Additionally,  
14          Duke is continuing to refine its load forecasting capabilities to better  
15          understand the growth and impact of DEC's and DEP's winter and summer  
16          peaks. Until a pattern of winter peaks is better understood and there is more  
17          confidence that the Company is a winter peaking utility, shifting to a  
18          predominantly winter-centric paradigm may be premature.<sup>24</sup>

19          As I have discussed, the Public Staff seems to base its reasoning incorrectly  
20          on the relationship between the Companies' summer versus winter peak  
21          demands. While it is true that the Companies have experienced significant  
22          peak loads in recent winter periods, and that the Companies continue to refine  
23          their load forecasting capabilities and evaluate the growth and impact of  
24          winter and summer peak demands, the load forecast (or summer versus winter  
25          peaking) is not a primary driver for the significant shift in seasonal loss of  
26          load risk. As previously discussed, the primary drivers for the seasonal shift

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<sup>24</sup> Public Staff Hinton Testimony, at 25.

1 in LOLE are the high penetration of solar resources and winter load  
2 variability. Both factors can impact actual reserve levels and the resulting  
3 LOLE. Additional solar will only exacerbate the winter LOLE concentration.  
4 The 40% summer and 60% non-summer seasonal weighting recommended by  
5 witness Hinton would send the wrong price signal to developers, and thus the  
6 Commission should reject the Public Staff's recommendation.

7 **Q. SACE WITNESS VITOLO EXPRESSES CONCERN THAT THE**  
8 **RESOURCE ADEQUACY STUDIES OVEREMPHASIZED THE**  
9 **“ATYPICAL” RECENT WEATHER EXPERIENCED DURING THE**  
10 **2014 AND 2015 WINTERS. WHAT IS YOUR RESPONSE TO**  
11 **WITNESS VITOLO ON THIS ISSUE?**

12 A. Witness Vitolo states that “... because including all 36 years of historical  
13 weather data the study team already had would have both ensured the  
14 inclusion of the Polar Vortex years without overly emphasizing them,  
15 something including only five years of data did.”<sup>25</sup> Witness Vitolo seems to  
16 be under the mis-impression that the resource adequacy studies only included  
17 the past five years of weather and load data in the analysis. This is not true.  
18 In simple terms, the studies included the last five years of weather and load  
19 data to develop weather and load relationships that could be applied to all 36  
20 historic weather years (1980-2015) that were included in the study. The  
21 resource adequacy studies purpose was to project what the hourly loads would

<sup>25</sup> SACE Witness Vitolo Testimony, at 36.



1 be for the study year 2019 if the same weather from a historic year was  
2 experienced. This modeling was done for all 36 historic weather years, not  
3 just the last five.

4 Load uncertainty due to weather is a key driver of resource adequacy study  
5 results. The Companies view the analytics and results produced by Astrape as  
6 reasonable and appropriate for utility planning, and Witness Vitolo's  
7 comments should be rejected.

8 **Q. SACE WITNESS VITOLO ALSO EXPRESSES CONCERNS THAT**  
9 **BASING THE SEASONAL ALLOCATION ON RESULTS FROM**  
10 **STUDY YEAR 2019 MAY NOT BE REPRESENTATIVE OF OTHER**  
11 **YEARS. HOW DO YOU RESPOND?**

12 A. As Witness Vitolo's notes, the results from the resource adequacy studies  
13 conducted in 2016 may not be applicable to all future years since conditions  
14 may change that could impact system reliability. The potential for future  
15 changes was precisely why the Companies chose to conduct new studies in  
16 2016 in order to account for the impact of significant levels of solar capacity  
17 that did not exist and were not foreseen at the time of the 2012 study, as well  
18 as the significant response to winter weather that was experienced in the years  
19 following the 2012 study. Further, the Companies will continue to  
20 commission new studies as significant changes occur that may impact study  
21 assumptions and results.

1 The recommended 80/20 winter/summer weighting reflects the Companies'  
2 best estimates at this time. As I have noted, additional solar will only shift a  
3 greater concentration of LOLE to the winter period.

4 **Q. HAVE THE COMPANIES ASSESSED THE IMPACT OF THE**  
5 **CHANGE IN THE SEASONAL WEIGHTING TO 80% WINTER / 20%**  
6 **SUMMER TO SOLAR QFS?**

7 A. Yes, we have. This situation is similar to the issue with solar QFs receiving  
8 significantly higher capacity payments in relation to the capacity value they  
9 provide due to the broad range of on-peak hours defined in Option B. The  
10 Companies have determined that the net impact on capacity payments paid to  
11 solar QFs as a result of changing the seasonal weighting to 80/20  
12 winter/summer (i.e. 80/20 non-summer/summer) is negligible. Depending on  
13 whether the DEC or DEP solar profile is used, the impact on capacity  
14 payments is about +/- 1%. Thus, while the change in seasonal weighting is  
15 significant, the impact on avoided capacity payments to solar QFs in this  
16 docket is quite small. Finally, for a baseload QF, such as a cogenerator, there  
17 would be no impact on capacity payments.

18 **Q. IF SOLAR PROVIDES A 5% CAPACITY VALUE RELATIVE TO ITS**  
19 **NAMEPLATE RATING, TO WHAT EXTENT ARE THE**  
20 **COMPANIES' STANDARD OFFER AVOIDED CAPACITY RATES**  
21 **DESIGNED TO COMPENSATE FOR THE NAMEPLATE**  
22 **CAPACITY?**

1 A. As I have noted, given the broad definition of on-peak hours in the current  
2 Schedule PP Option B rate structure, a typical solar facility would be  
3 compensated for avoiding approximately 40% of its nameplate capacity in  
4 equivalent avoided “peaker” capacity while only providing an actual capacity  
5 value of about 5%. This means that each MW of QF solar would be  
6 compensated for almost 40% of the cost of a MW of a CT beginning with the  
7 first need for new capacity while providing only 5% of the capacity value that  
8 a CT would provide. This result is also prior to any PAF adjustment.

9 **Q. DOES THE CHANGE IN SEASONAL CAPACITY VALUE**  
10 **ALLOCATION TO 80/20 WINTER/SUMMER HAVE A SIGNIFICANT**  
11 **IMPACT ON THE CAPACITY PAYMENT TO SOLAR FACILITIES**  
12 **UNDER THE COMPANIES’ RATES IN THIS PROCEEDING?**

13 A. No, it does not.

14 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

15 A. Yes, it does.  
16  
17

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-100, SUB 148

In the Matter of	)	
Biennial Determination of Avoided Cost	)	<b>REBUTTAL TESTIMONY OF</b>
Rates for Electric Utility Purchases from	)	<b>JOHN SAMUEL HOLEMAN III</b>
Qualifying Facilities – 2016	)	<b>ON BEHALF OF DUKE ENERGY</b>
	)	<b>CAROLINAS, LLC AND DUKE</b>
	)	<b>ENERGY PROGRESS, LLC</b>

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1    **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A.     My name is John Samuel Holeman III. My business address is 526 South  
3           Church Street, Charlotte, North Carolina.

4    **Q.     BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5    A.     I am employed as the Vice President of the System Planning and Operations  
6           Department for Duke Energy Corporation (“Duke Energy”). In that capacity,  
7           I oversee the planning and operations for Duke Energy’s regulated electric  
8           utilities’ electrical systems, including Duke Energy Carolinas, LLC (“DEC”) and  
9           Duke Energy Progress, LLC (“DEP”) (collectively, the “Companies”).

10   **Q.     HAVE YOU SUBMITTED TESTIMONY IN THIS PROCEEDING?**

11   A.     Yes. I pre-filed direct testimony on behalf of the Companies on February 21,  
12           2017, in this proceeding.

13   **Q.     WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

14   A.     My rebuttal testimony responds to Public Staff Witness Dustin R. Metz’s  
15           testimony and recommendations concerning system operations, safety,  
16           reliability, and regulatory compliance in regards to the current, upcoming, and  
17           future North American Electric Reliability Corporation (“NERC”) Reliability  
18           Standards. As recommended by Witness Metz, my rebuttal testimony seeks to  
19           further inform the Commission of the adverse impacts to reliable operations,  
20           risks of NERC non-compliance, and diminished operational flexibility and  
21           situational awareness, especially on the DEP system, because of the very high  
22           levels of energy being intermittently injected into and withdrawn from the

1 system by solar qualifying facilities (“QFs”) under the Public Utility  
2 Regulatory Policies Act (“PURPA”).

3 In connection with the safety and reliability risks addressed by the  
4 more robust BAL-002 standard, to be effective January 1, 2018, my rebuttal  
5 testimony responds to Public Staff Witness Metz’s discussion of the Joint  
6 Dispatch Agreement (“JDA”)<sup>1</sup> between DEC and DEP. Specifically, I explain  
7 the inherent limitations of the purely economic role of the JDA and the non-  
8 firm, curtailable transmission path between DEC and DEP underlying the  
9 JDA’s economic transfer capability.

10 I also respond to Public Staff Witness Metz’s discussion about  
11 potential future “system emergency” curtailments of QFs on the DEP system,  
12 and explain the high likelihood of operational curtailments of QFs that will be  
13 required in real time to ensure compliance with NERC’s Reliability Standard  
14 requirements and avoid real risks to reliable electric service, principally as  
15 additional QFs continue to come online.

16 Finally, I rebut North Carolina Sustainable Energy Association  
17 (“NCSEA”) Witness Ben Johnson’s dismissive statement that the Companies’  
18 system operations experience and the future safety, reliability, and regulatory  
19 compliance challenges demonstrated in my direct testimony are merely  
20 “growing pains.”<sup>2</sup> Every electric system has physical limitations as to the

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<sup>1</sup> Joint Dispatch Agreement, effective July 2, 2012, between Duke Energy Carolinas, LLC and Duke Energy Progress, LLC (formerly known as Carolina Power & Light Company) on file with the Federal Energy Regulatory Commission (“FERC”) in Docket No. ER12-1338-000.

<sup>2</sup> NCSEA Johnson Testimony, at 209.

1 amount of any resource that it can safely and reliably accommodate. As a  
2 system operator, I am agnostic as to the type of generation technology  
3 connected to the system, as long as I can prudently provide reliable and secure  
4 service to our customers.

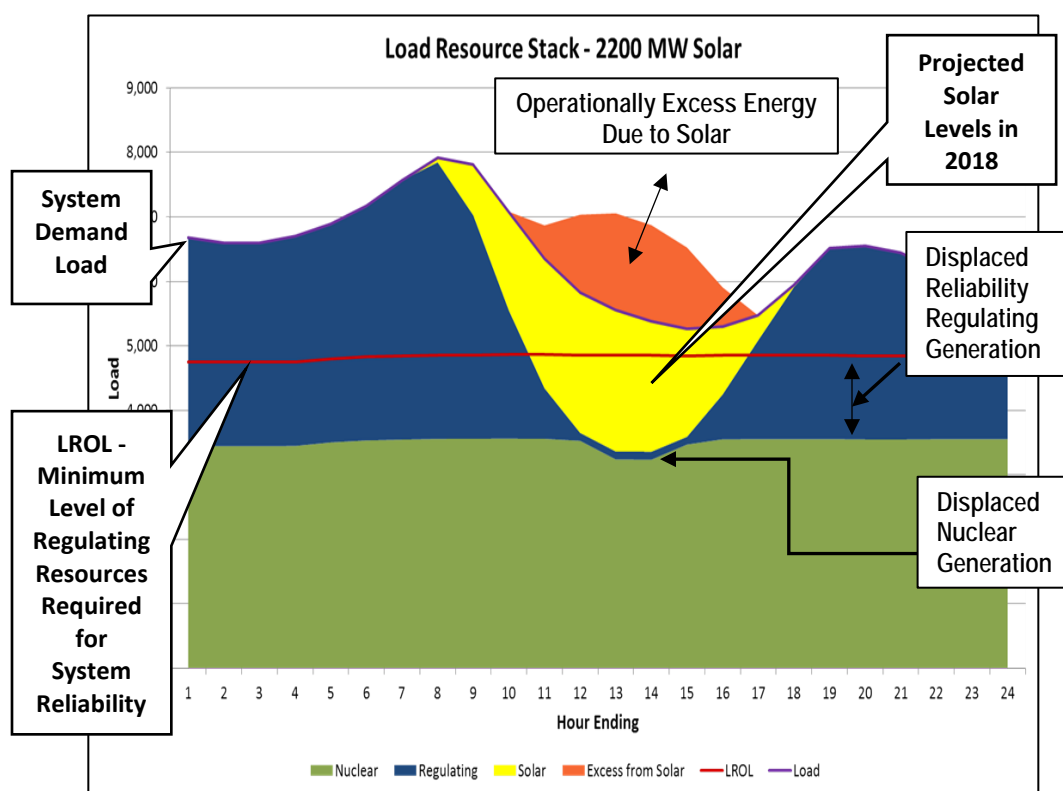
5 **Q. PLEASE BRIEFLY SUMMARIZE YOUR DIRECT TESTIMONY.**

6 A. My direct testimony informed the Commission of the impacts to system  
7 reliability and risks of non-compliance with NERC's Reliability Standards  
8 due to the operationally excess energy that is being injected into the DEP  
9 balancing authority ("BA"). I explained that QFs inject energy into the BA  
10 without any commitment, and without day-ahead or intra-day coordination  
11 with the BA, and therefore, are making "unscheduled" energy injections into  
12 the BA. These unscheduled QF energy injections are "unconstrained" by  
13 dispatch control due to PURPA's limitations, except under contractual  
14 provisions for "system emergency" conditions. I also demonstrated how the  
15 real-time balancing of the DEP BA has become volatile due to large and  
16 uncertain swings of unscheduled, intermittent solar QF energy injections into  
17 the BA.

18 I explained that the BA operator must select a Security Constrained  
19 Unit Commitment that is necessary to reliably provide firm native load service  
20 in the DEP BA and meet NERC Reliability Standards. As explained in my  
21 direct testimony, the Security Constrained Unit Commitment's Lowest  
22 Reliability Operating Level ("LROL"), *below which the BA cannot reduce*  
23 *operational output*, must be retained through the mid-day valley of the

demand curve each day to provide for: (i) frequency regulation; (ii) resource availability to meet the evening peak demand; as well as (iii) resource availability to meet the next morning's peak demand, which is generally higher than the previous evening's peak demand for winter load patterns. The "LROL" is illustrated in Figure 1 by the red line (which replicates Figure 9 from my direct testimony).

**Figure 1**



I explained that the DEP BA is currently experiencing operationally excess energy during certain hours caused by the very high levels of QF capacity additions. As illustrated above, during these QF-caused over-generation events, although the BA's actual load demand is above the LROL



1 (i.e. no system over-generation), the unscheduled and unconstrained QF  
2 energy injections are causing “net” demand to drop below the LROL. This  
3 causes operationally excess QF energy due to the operationally excess QF  
4 capacity additions. As additional QFs request to interconnect and inject  
5 energy into the system under PURPA, the DEP BA is increasingly exposed to  
6 significant risks to reliable electric service.

7 **Q. WHAT WILL BE THE SOLAR QF PENETRATION LEVELS ON THE**  
8 **DEP BA BY EARLY 2018?**

9 A. As of the time of my rebuttal testimony, approximately 1,552 MWs of solar  
10 QFs are interconnected and injecting energy into the DEP BA, including  
11 North Carolina, South Carolina, and behind-the-meter wholesale  
12 interconnections. There are approximately 831 MWs of additional solar QFs  
13 already under construction that are expected to become operational by early  
14 2018. This means that solar QF penetration in the DEP BA will soon be at or  
15 greater than 2,200 MWs – *functionally, making these intermittent facilities the*  
16 *largest aggregate generator on the DEP BA.*

17 **Q. DO YOU AGREE WITH PUBLIC STAFF WITNESS METZ’S**  
18 **CONCLUSION THAT A VIOLATION OF MANDATORY**  
19 **RELIABILITY STANDARDS, SUCH AS THE BAL-001, 002, AND 003**  
20 **STANDARDS OVER THE PERFORMANCE MEASUREMENT**  
21 **PERIOD (15-30 MINUTES), COULD “DAMAGE GENERATORS,**  
22 **LEAD TO LOAD SHEDDING, AND, IN THE WORSE CASE**  
23 **SCENARIO, COLLAPSE THE SYSTEM ACROSS THE ENTIRE**

1           **EASTERN INTERCONNECTION, NOT JUST WITHIN DEC’S OR**  
2           **DEP’S BALANCING AUTHORITY AREAS”?**<sup>3</sup>

3       A.     Yes, I do. Public Staff Witness Metz correctly recognizes that compliance  
4           with NERC Reliability Standards, specifically including the BAL-001, 002,  
5           and 003 standards discussed in my direct testimony is mandatory, *because*  
6           *compliance with these standards is essential to ensuring reliability*, not only  
7           in the DEP and DEC BAs but across the entire Interconnection.

8           Public Staff Witness Metz also is correct that “[c]ontinued growth in  
9           unconstrained and non-dispatchable generation will only serve to exacerbate  
10          the current system challenges.”<sup>4</sup> I am especially concerned about the adverse  
11          impact the excessive quantities of QF energy injections into and withdrawal  
12          from the DEP BA is having on DEP’s capability to meet its obligation to  
13          provide essential reliability services.

14          As I discuss below, Public Staff Witness Metz is correct in noting that  
15          NERC is continually reviewing and revising its Reliability Standards to  
16          address evolving reliability concerns. These revised standards usually require  
17          the BA to plan for and meet more robust operating practices. For example,  
18          the BAL 002-2 standard that will be subject to enforcement starting January 1,  
19          2018, will apply more rigorous operating contingencies and will expand the  
20          risk of violating the BAL 002 standard on both the DEP and DEC BAs.

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<sup>3</sup> Public Staff Metz Testimony, at 4-5.

<sup>4</sup> Public Staff Metz Testimony, at 9.

1    **Q.    WHAT ARE ESSENTIAL RELIABILITY SERVICES?**

2    A.    Essential reliability services are elemental reliability building blocks integral  
3           to providing reliable electric service to customers and protecting system  
4           equipment, and must be provided regardless of the BA's resource mix.  
5           Observing the potential for variable energy resources to impact necessary  
6           reliability services delivered by large rotating mass synchronous generators  
7           essential for reliable electric system operations, NERC established the  
8           Essential Reliability Services Task Force in June 2014, to examine these  
9           essential reliability services and develop standards for their application.

10           As noted above, essential reliability services are provided by  
11           designated network and contingency resources that have synchronous, load-  
12           following response capabilities. The components of essential reliability  
13           services are: (i) voltage support; (ii) system inertia; (iii) ramping; and  
14           (iv) frequency support. In connection with my discussion of the BAL-001,  
15           002, and 003 standards in my direct testimony, I discussed impacts to ramping  
16           and frequency support due to the very high levels of QF energy injections.  
17           Essential reliability services are critical to reliable BA operations, therefore,  
18           they are measured and monitored to comply with NERC requirements so that  
19           operators and planners are aware of the changing characteristics of the BA and  
20           can make informed decisions to operate the BA in a reliable manner.

21           In response to Public Staff Witness Metz's recommendation that I  
22           explain the impacts of the upcoming BAL-002-2 standard, I will briefly  
23           elaborate on the impacted essential reliability services.

1    **Q.    ARE THE HIGH LEVELS OF PURPA FACILITIES, ESPECIALLY**  
2           **SOLAR QFs IN THE DEP BA, CHALLENGING DEP’S CAPABILITY**  
3           **TO PROVIDE ESSENTIAL RELIABILITY SERVICES?**

4    A.    Yes they are. The DEP BA is currently operating with reduced operational  
5           flexibility and diminished situational awareness under normal conditions.  
6           Operational flexibility and situational awareness will further diminish as more  
7           QFs become operational and inject even more unscheduled and unconstrained  
8           energy into the BA. In addition to being variable, intermittent, unconstrained,  
9           and unscheduled in nature, solar QF energy injections into the BA are also  
10          “non-conforming to load,” meaning that solar energy injections do not support  
11          the BA’s peak demands for most of the year, neither for the morning peak nor  
12          for the late day peak for fall, winter, and spring load shapes.

13           Operating with diminished flexibility during normal conditions places  
14          the BA under even greater risks of NERC violations and greater risks to  
15          reliable electric service during abnormal conditions. At current levels of solar  
16          QF energy injections, DEP is already experiencing “exceedances” of NERC’s  
17          Balancing Authority ACE Limit (“BAAL”), as I describe later in my rebuttal  
18          testimony. As operating conditions become more rigorous under new  
19          standards going forward, such as under the new BAL-002-2 standard, non-  
20          compliance risks will also increase.

1   **Q.    AS BACKGROUND TO ADDRESSING PUBLIC STAFF WITNESS**  
2       **METZ’S   REQUEST   THAT   THE   COMPANIES   PROVIDE**  
3       **ADDITIONAL   DETAIL   REGARDING   THE   NEW   BAL-002-2**  
4       **STANDARD AND ITS EFFECT ON SYSTEM OPERATIONS, PLEASE**  
5       **PROVIDE AN EXAMPLE OF NERC BAAL “EXCEEDANCES” IN**  
6       **THE DEP BA DUE TO ITS HIGH LEVELS OF SOLAR QFS.**

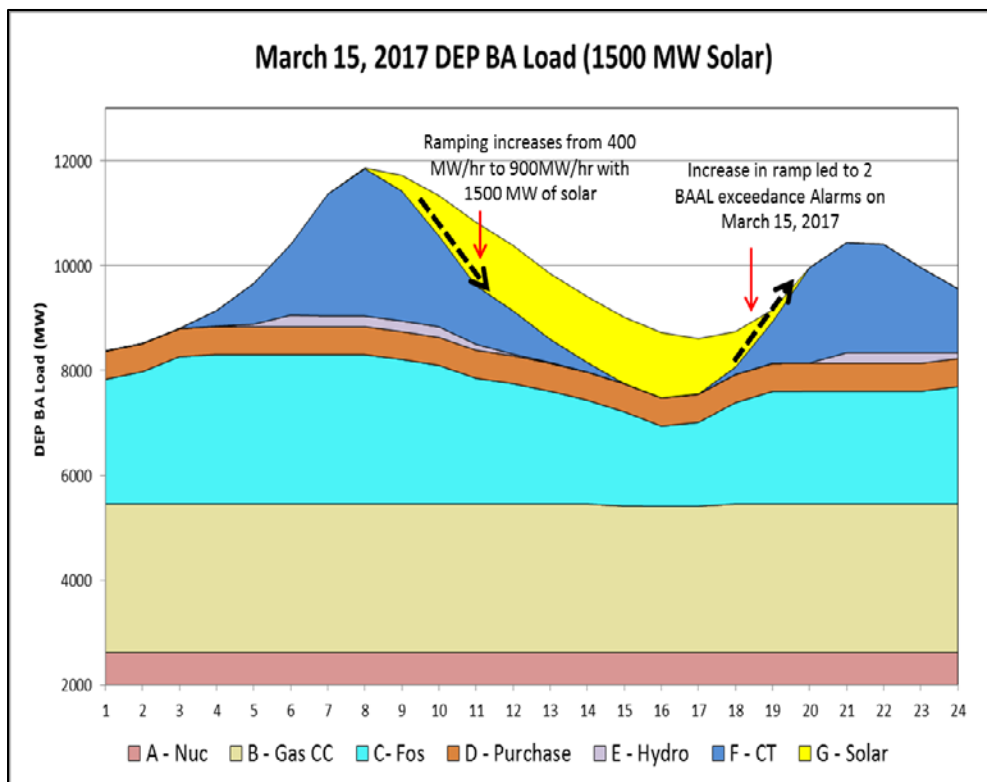
7    A.   As mentioned on page 28 of my direct testimony and discussed by Witness  
8       Metz on pages 4-5 of his testimony, DEP and DEC must comply with all  
9       applicable NERC Reliability Standards, including the BAL-001, BAL-002,  
10      and BAL-003 standards. The BAL-001 standard requires Interconnection  
11      steady-state frequency within defined limits by balancing real power demand  
12      and supply resources in real time and, as needed, to take action to support  
13      reliability. Prior to July 1, 2016, BAL-001-1, the then-effective standard,  
14      required averaging the BA’s Area Control Error (“ACE”)<sup>5</sup> over each 10-  
15      minute period *in the month* and at least 90% of those 10-minute average ACE  
16      measurements each month had to be less than or equal to an ACE limit, L<sub>10</sub>.  
17      In contrast, the current BAL-001-2 standard requires BAs to manage their  
18      ACE to within an ACE limit *for each 30-minute period*. One BA ACE limit  
19      “exceedance” for 30 consecutive minutes is now a violation of the BAL-001-2  
20      standard and is subject to NERC enforcement and penalty.

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<sup>5</sup> NERC defines Area Control Error (“ACE”) as follows: The instantaneous difference between a Balancing Authority’s net actual and scheduled interchange, taking into account the effects of Frequency Bias, correction for meter error, and Automatic Time Error Correction (ATEC), if operating in the ATEC mode. ATEC is only applicable to Balancing Authorities in the Western Interconnection. See Glossary of Terms Used in NERC Reliability Standards, p.2 of List of Terms, accessible at [http://www.nerc.com/files/glossary\\_of\\_terms.pdf](http://www.nerc.com/files/glossary_of_terms.pdf) (“NERC Glossary of Terms”).

Figure 2 shows a recent March 15, 2017 load stack, including the actual solar energy injections into the DEP BA. It shows the challenging ramping requirements that DEP is currently experiencing due to current QF penetration levels.

**Figure 2**



For this March 15<sup>th</sup> day, and similarly for any fall, winter, and spring load shape days, the BA experiences rapid up-ramp requirements in the late afternoon, early evening period (“late day period”) due to customer load demand. However, that is when the solar QF energy injections into the BA are rapidly declining. In the late day period, the BA’s load-following resources are operating at low output levels to accommodate QF energy

1 injections; and therefore, the BA must meet increasingly steeper “net”  
2 ramping requirements to: (i) satisfy higher customer demands; and (ii) back-  
3 stand the deficit due to rapidly declining QF energy injections.

4 Due to this significant increase in “net” ramping demand for the late  
5 day period peak, DEP experienced two (2) BAAL Exceedance Alarms on  
6 March 15, 2017. DEP was able to respond and avoid having these  
7 “exceedances” become violations of the BAL-001-2 standard; however,  
8 increasing levels of solar QFs on the DEP system will increase risks of future  
9 NERC non-compliance.

10 **Q. AS FURTHER BACKGROUND TO ADDRESSING PUBLIC STAFF**  
11 **WITNESS METZ’S REQUEST THAT THE COMPANIES PROVIDE**  
12 **ADDITIONAL DETAIL REGARDING THE NEW BAL-002-2**  
13 **STANDARD AND ITS EFFECT ON SYSTEM OPERATIONS, WHAT**  
14 **ARE YOUR PROJECTIONS OF “NET” RAMPING DEMANDS ON**  
15 **THE DEP BA AT 2,200 MWS OF QF PENETRATION LEVELS?**

16 A. At 2,200 MWs of QF penetration on the DEP BA, DEP will experience very  
17 steep “net” up-ramping and down-ramping demands. Figure 3 below shows a  
18 *near tripling* of the “net” down-ramping demand on the DEP BA at 2,200  
19 MWs of QF penetration, from 400 MW/hour to 1,100 MW/hour. This is due  
20 to non-conforming increases in QF energy injections into the system, just as  
21 the system’s customer load demand begins to drop. For fall, winter, and  
22 spring loads, following the morning peak, BA operators must ramp down  
23 DEP’s load-following generation resources to match declining customer load

demands. To now accommodate the QF energy increases after the morning peak, the BA operators must even more steeply accelerate the reduction of power output from the system's load-following resources.

**Figure 3**

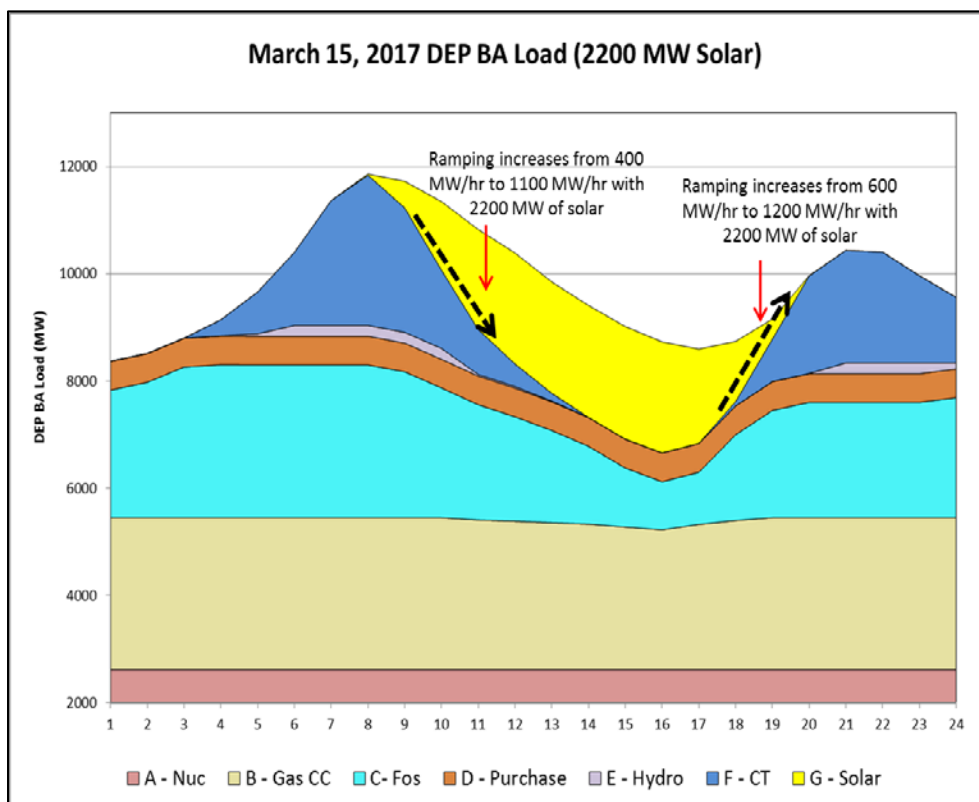


Figure 3 also shows the net up-ramping demand during that late day hours will *double* from 600 MW/hour to 1,200 MW/hour due to the rapid, non-conforming QF energy withdrawals, just when customer load demand increases for the evening peak. A 1,200 MW/hour up-ramping rate severely diminishes the BA's operational flexibility and imposes a higher risk operational environment. A generator failure or other disturbance, such as



1           loss of transmission, would cause deficit energy on the BA that would result  
2           in NERC violations and serious challenges to providing reliable service.

3       **Q.    WITH THAT BACKGROUND, PLEASE DISCUSS THE IMPACTS OF**  
4       **THE NEW BAL-002-2 STANDARD THAT WILL BECOME**  
5       **EFFECTIVE ON JANUARY 1, 2018.**

6       A.   The currently effective version of the BAL-002 standard, BAL-002-1,  
7       considers only the “Loss of Generation” to invoke the deployment of  
8       contingency reserves, so that the BA experiencing the generator loss must  
9       recover to zero ACE or the pre-disturbance ACE within 15 minutes from the  
10      Loss of Generation event. Hence, the (i) loss of a DEP system generation  
11      asset; or (ii) a sharp reduction of QF energy injections in the BA due to the  
12      variability or intermittency of solar QF generation; or (iii) both occurring  
13      contemporaneously will increase the risk of non-compliance with the BAL-  
14      002-1 standard. As I discussed above in regard to the very steep late day  
15      ramping period, if DEP experienced a loss of generator disturbance event, or  
16      if during up-ramping the solar QF generation has a sharp decline due to  
17      sudden cloud cover, then there is increased risk that the DEP BA could violate  
18      the BAL-002-1 standard. It would also violate the BAL-002-2 standard.

19               The updated BAL-002-2, Disturbance Control Standard – Contingency  
20      Reserve for Recovery from a Balancing Contingency Event standard, effective  
21      January 1, 2018, will replace the “Loss of Generation” contingency with a  
22      more robust “Balancing Contingency Event” covering a broad range of  
23      credible events, against which the BA operator must recover the resource-

1 demand balance *within 15 minutes* of the contingency event. Balancing  
2 Contingency Events include transmission element contingencies – *such as the*  
3 *loss of any of the non-firm, curtailable transmission between the DEP BA and*  
4 *DEC BA.* The BAL-002-2 standard's purpose is:

5 “To ensure the Balancing Authority or Reserve Sharing  
6 Group balances resources and demand and returns the  
7 Balancing Authority's or Reserve Sharing Group's Area  
8 Control Error to defined values (subject to applicable  
9 limits) following a Reportable Balancing Contingency  
10 Event.”<sup>6</sup>

11 NERC's Glossary of Terms used in NERC Reliability Standards defines a  
12 “Balancing Contingency Event” as:

13 “Any single event described in Subsections (A), (B), or (C)  
14 below, or any series of such otherwise single events, with  
15 each separated from the next by one minute or less. A.  
16 Sudden loss of generation: a. Due to i. unit tripping, or ii.  
17 loss of generator Facility resulting in isolation of the  
18 generator from the Bulk Electric System or from the  
19 responsible entity's System, or iii. sudden unplanned  
20 outage of transmission Facility; b. And, that causes an  
21 unexpected change to the responsible entity's ACE; B.  
22 Sudden loss of an Import, due to forced outage of  
23 transmission equipment that causes an unexpected  
24 imbalance between generation and Demand on the  
25 Interconnection. C. Sudden restoration of a Demand that  
26 was used as a resource that causes an unexpected change to  
27 the responsible entity's ACE.”<sup>7</sup>

28 In summary, the BAL-002-2 standard requires single contingency  
29 operations, planning, and response to broader and additional credible

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<sup>6</sup> See BAL-002-2 – Disturbance Control Standard – Contingency Reserve for Recovery from a Balancing Contingency Event, available at:

<http://www.nerc.com/ layouts/PrintStandard.aspx?standardnumber=BAL-002-2&title=Disturbance%20Control%20Standard%20%E2%80%93%20Contingency%20Reserve%20for%20Recovery%20from%20a%20Balancing%20Contingency%20Event&jurisdiction=United%20States>

<sup>7</sup> See NERC Glossary of Terms, *supra* note 5.

1 contingencies that can create unexpected deviations in a BA's ACE, and  
2 requires restoration of the resource-demand balance within 15-minutes.

3 **Q. HOW WILL THE CONTINUED ADDITION OF QFs IN THE DEP BA**  
4 **ADVERSELY IMPACT DEP'S AND DEC'S DAY-TO-DAY**  
5 **OPERATIONS AND CAPABILITY TO COMPLY WITH BAL-002-2?**

6 A. As DEP experiences the connection of additional solar QFs on the BA, it will  
7 have to purchase increasing amounts of unconstrained and unscheduled  
8 PURPA energy – in excess of its operational ability to use the energy. DEP  
9 must then curtail that excess (or dump that excess into another BA). NCSEA  
10 Witness Johnson suggests that DEP ought to simply move the excess energy  
11 to DEC and deliberately rely on another BA's assets, such as DEC's pumped  
12 storage, to manage DEP's operational commitments.<sup>8</sup> He makes this  
13 suggestion even though the DEP and DEC BA's are only connected by  
14 hourly, as-available non-firm, curtailable transmission paths. Hence, the more  
15 mandatory long-term contractual commitments for operationally excess  
16 energy that DEP has, the more it must curtail to keep the BA in balance on a  
17 stand-alone basis.

18 Assume for example that DEP is exporting 1,000 MWs to a  
19 neighboring BA to try to manage its operationally excess energy, over hourly,  
20 as-available, non-firm, curtailable transmission, and that transmission is  
21 curtailed or a transmission facility contingency occurs resulting in immediate  
22 curtailment of the non-firm transaction. The loss of transmission action will

<sup>8</sup> NCSEA Johnson Testimony, at 214.

1 create sudden resource-demand imbalances on *two* BAs that will require each  
2 BA to restore its resource-demand balance in a quick manner to avoid BAL  
3 Standard violations, as discussed above. Explained another way, if DEP were  
4 exporting the 1,000 MWs of operationally excess energy to the DEC BA over  
5 hourly, as-available, non-firm transmission, and a transmission contingency  
6 resulted in the immediate curtailment of the 1,000 MW DEC import of DEP's  
7 excess energy, at that moment, DEC would experience a 1,000 MW deficit,  
8 and DEP would have an excess of 1,000 MWs. It is important to note that  
9 operationally excess energy on DEP exists after DEP has reduced its units'  
10 output to the LROL, and therefore, DEP has no ability to reliably reduce  
11 output from its synchronous load-following resources. Therefore, due to the  
12 challenge of curtailing 1,000 MWs of QF energy in a quick manner (i.e. 15-  
13 minutes), DEP's system reliability will be increasingly challenged along with  
14 DEP's and DEC's compliance with NERC's requirements. Any ability to  
15 dump operationally excess energy to DEC or any other neighboring BA will,  
16 therefore, be limited by the more robust BAL-002-2 standard.

17 **Q. PLEASE CLARIFY WHAT YOU MEAN BY "NON-FIRM"**  
18 **TRANSMISSION.**

19 A. "Non-Firm Transmission" is defined as: "Transmission service that is  
20 reserved on an as-available basis and is subject to curtailment or  
21 interruption."<sup>9</sup> Non-firm transmission is subject to availability on an hourly  
22 basis, dependent on whether the holder of the firm transmission is using its

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<sup>9</sup> See NERC Glossary of Terms, *supra* note 5.

1 transmission capacity or other transmission customers have made transaction  
2 reservations. Non-firm transmission is effectively the “leftovers” of the  
3 scheduling process, where firm transmission that is not scheduled day-ahead  
4 is released for hourly non-firm use. Availability of non-firm transmission will  
5 change as reservations made by wholesale customers and other transmission  
6 customers change over time. Furthermore, load-following designated network  
7 resource additions, both within DEP and in other BAs, are likely to reduce  
8 available transmission capability in the future.

9 **Q. PUBLIC STAFF WITNESS METZ RECOMMENDS THE**  
10 **COMPANIES PROVIDE MORE DETAIL ON THE OPERATIONAL**  
11 **LIMITS OF THE “JOINT DISPATCH AGREEMENT” BETWEEN**  
12 **DEC AND DEP UNDER THE MODIFIED BAL-002-2 STANDARD.**  
13 **PLEASE RESPOND.**

14 A. With respect to JDA transactions under the BAL-002-2 standard, it is  
15 important to consider the intended purpose of the JDA, which is to transfer  
16 incremental economic energy from the Companies’ synchronous, fully-  
17 controlled generation from the system with lower marginal costs to displace  
18 higher cost system generation on the other system. The JDA is not a tool for  
19 managing balancing, regulating, or operating reserve requirements.  
20 Moreover, the JDA does not set up a joint balancing authority. Pursuant to the  
21 Commission’s June 29, 2012 *Order Approving Merger Subject to Regulatory*  
22 *Conditions and Code of Conduct*, in Docket Nos. E-2, Sub 998 and E-7, Sub  
23 986, which approved the merger of Duke Energy and Progress Energy

1 Corporation (the “Merger”), DEP and DEC continue to operate as separate  
2 BAs and utilities, and each is responsible for its own independent resource  
3 planning and operations.<sup>10</sup> Put another way, the JDA is merely an  
4 opportunistic, economic, incremental-cost energy transfer tool, which relies  
5 on hour-by-hour, as-available, non-firm, curtailable transmission and does not  
6 reduce availability of firm transmission for long-term wholesale transactions  
7 of other network transmission customers. Moreover, because firm  
8 transmission reservations support transactions where a party has an actual firm  
9 transmission need. Accordingly, under the Companies’ FERC-approved Joint  
10 Open Access Transmission Tariff, in order to use firm transmission to support  
11 such non-qualifying JDA transactions between DEC and DEP (or for that  
12 matter for PURPA dump energy transactions), DEP would have to un-  
13 designate DEP’s load-following network resources to secure firm  
14 transmission, which would have serious, adverse impacts on reliability.

15 Under the BAL-002-2 standard, the curtailment of non-firm  
16 transmission would trigger a contingency event against which each BA would  
17 have to recover within a 15-minute period. Assuming the JDA is used for its  
18 intended purpose, and each BA manages regulation, operating, and balancing

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<sup>10</sup> Regulatory Condition No. 4.1, which provides that “DEC and DEP acknowledge that the Commission’s approval of the merger and the transfer of dispatch control from DEP to DEC for purposes of implementing the JDA and any successor document is conditioned upon the JDA never being interpreted as providing for:

- (a) A single integrated electric system
- (b) A single BAA, control area, or transmission system
- (c) Joint planning or joint development of generation or transmission
- (d) DEC or DEP to construct generation or transmission facilities for the benefit of the other
- (e) The transfer of any rights to generation or transmission facilities from DEC to DEP to the other, or
- (f) Any equalization of DEC’s and DEP’ production costs or rates.”

1 reserves independently, by curtailing excess energy when necessary, the JDA  
2 could plan to transfer economic energy from the Companies' fully-controlled  
3 synchronous generation to make hour-by-hour economic transfers. Under  
4 those conditions, each BA is more likely to recover from any curtailment of  
5 the non-firm energy transfers, because each BA would have the necessary  
6 responsive contingency resources to regulate energy up or down depending on  
7 the JDA energy flows from DEC to DEP or vice versa.

8 **Q. PLEASE RESPOND TO PUBLIC STAFF WITNESS METZ'S**  
9 **RECOMMENDATION THAT THE COMPANIES FILE THEIR**  
10 **CURTAILMENT PROTOCOL WITH THE COMMISSION.**

11 A. As noted by Public Staff Witness Metz, the Companies have provided to the  
12 Public Staff the current System Operations Reference Manual Carolinas, and  
13 are currently in the process of developing an operating procedure document  
14 for the management of system emergency curtailments of QFs and other non-  
15 QF generators on a similarly situated, non-discriminatory basis. The  
16 Companies have not completed this guidance document at this time, but  
17 commit to share the document with the Public Staff as soon as it is completed  
18 and will agree to file such procedures after discussions with the Public Staff.

1   **Q.    NCSEA WITNESS JOHNSON DISMISSES THE COMPANIES’**  
2       **SYSTEM OPERATIONS CHALLENGES ASSOCIATED WITH**  
3       **OPERATIONALLY EXCESS ENERGY AS “GROWING PAINS” TO**  
4       **BE EXPERIENCED AS UTILITY-SCALE SOLAR BEGINS TO**  
5       **DISPLACE FOSSIL GENERATION. DO YOU AGREE?**

6    A.   No, I do not. System operators are charged with ensuring safety, reliability,  
7       security, and service to our customers. We are not allowed to replace  
8       operational discipline and integrity with acceptance of “growing pains,”  
9       because hope and luck is not operational planning. We have to plan and then  
10      execute prudent operational discipline 24 x 7 x 365. In the current  
11      framework, the operational challenges will intensify as more than 2,200 MWs  
12      of solar facilities locate in the DEP BA. This growing level of PURPA solar  
13      interconnection is beyond growing pains.

14           Viewed another way, DEP will very soon have 2,200 MWs of solar  
15      facilities that will inject unconstrained, unscheduled, variable, and intermittent  
16      energy into the BA, in a manner that is non-conforming to load for most of the  
17      year. The adverse impacts to reliable system operations that I have described  
18      are challenging the system’s capability to respond to abnormal system  
19      conditions, future load demand changes, and are causing risks to reliability  
20      and security conditions on the BA.

21           For the reasons I have extensively discussed in my direct and rebuttal  
22      testimony, and as recognized by Public Staff Witness Metz, the current and  
23      growing system operational challenges facing DEP and DEC are not merely



1           “growing pains” to be accepted by the Companies as a temporary condition  
2           that will somehow resolve itself on their own. Instead, as set forth in the  
3           testimony of the Companies’ other witnesses, it is appropriate to evolve the  
4           way in which solar QFs are added to and controlled on the Companies’ energy  
5           grids to enable DEC and DEP to reliably serve our customers’ energy needs.

6       **Q.     DOES THIS CONCLUDE YOUR TESTIMONY?**

7       A.     Yes, it does.

BEFORE THE NORTH CAROLINA UTILITIES COMMISSION

DOCKET NO. E-100, SUB 148

In the Matter of	)	REBUTTAL TESTIMONY OF GARY
Biennial Determination of Avoided Cost	)	FREEMAN ON BEHALF OF DUKE
Rates for Electric Utility Purchases from	)	ENERGY CAROLINAS, LLC AND
Qualifying Facilities – 2016	)	DUKE ENERGY PROGRESS, LLC
	)	

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1    **Q.     PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2    A.     My name is Gary Freeman, and my business address is 410 South Wilmington  
3           Street, Raleigh, North Carolina.

4    **Q.     BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5    A.     I am the General Manager of Distributed Energy Resources Compliance &  
6           Origination for Duke Energy Corporation (“Duke Energy”).

7    **Q.     HAVE YOU SUBMITTED TESTIMONY PREVIOUSLY IN THIS**  
8           **PROCEEDING?**

9    A.     Yes. I pre-filed direct testimony in this proceeding on behalf of Duke Energy  
10          Carolinas, LLC (“DEC”) and Duke Energy Progress, LLC (“DEP”)  
11          (collectively, the “Companies”) on February 21, 2017.

12   **Q.     WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY IN**  
13          **THIS PROCEEDING?**

14   A.     The purpose of my rebuttal testimony is to address certain positions and  
15          arguments presented in the testimony of the North Carolina Utilities  
16          Commission – Public Staff (“Public Staff”) Witnesses Jay B. Lucas and John  
17          R. Hinton; North Carolina Sustainable Energy Association (“NCSEA”)  
18          Witness Carson Harkrader; and Southern Alliance for Clean Energy  
19          (“SACE”) Witness Thomas Vitolo. Specifically, my rebuttal testimony rebuts  
20          the Public Staff’s and NCSEA’s alternative proposals for the North Carolina  
21          Utilities Commission (“Commission”) to administratively establish a standard  
22          for a qualifying facility (“QF”) to make a legally enforceable commitment to  
23          sell (“LEO”), as well as provides the Commission further detail regarding the

1 Companies' proposed contracting procedures as introduced in my pre-filed  
2 direct testimony. I also respond to SACE Witness Vitolo's speculative  
3 argument that reducing the Companies' standard offer eligibility to one  
4 megawatt ("MW") will unreasonably increase the number of projects  
5 proceeding through the Companies' interconnection queues.

6 **Q. ARE YOU INTRODUCING ANY EXHIBITS IN SUPPORT OF YOUR**  
7 **REBUTTAL TESTIMONY?**

8 A. Yes. Freeman Rebuttal Exhibit 1 provides the Commission a revised  
9 streamlined Notice of Commitment Form ("NoC Form") for small QFs 1 MW  
10 or less eligible for DEC's and DEP's standard Schedule PP avoided cost  
11 tariffs. Freeman Rebuttal Exhibit 2 provides the Commission the Companies'  
12 proposed Notice of Intent to Negotiate Power Purchase Agreement form and  
13 contracting procedures under which large QFs above 1 MW would negotiate a  
14 power purchase agreement ("PPA") with the Companies, as introduced in my  
15 pre-filed direct testimony.

16 **Q. PLEASE BRIEFLY SUMMARIZE YOUR DIRECT TESTIMONY.**

17 A. My testimony addresses the Companies' recent experience since the  
18 Commission-approved NoC Form was adopted in 2015 that a QF project is  
19 establishing a LEO and purportedly making a legally enforceable commitment  
20 to sell at a time when the QF: (i) has no concrete information on the  
21 feasibility, cost, or timing of interconnection; (ii) is not ready, willing, and  
22 able to sell power; and (iii) has not even begun negotiations of a PPA with the  
23 utility. I emphasize the heightened importance of fixing North Carolina's

1 LEO policy in light of the Companies' proposal to reduce standard offer  
2 eligibility to 1 MW, and then introduce the Companies' modified proposal  
3 that larger QFs above 1 MW should make a legally enforceable commitment  
4 to sell by negotiating a PPA with the utility under Commission-approved  
5 contracting procedures.

6 **Q. DOES PUBLIC STAFF WITNESS LUCAS APPROPRIATELY**  
7 **CHARACTERIZE THE COMPANIES' CONCERNS WITH THE**  
8 **CURRENT NoC FORM PROCESS FOR A QF TO ESTABLISH A**  
9 **LEGALLY ENFORCEABLE COMMITMENT TO SELL POWER?**

10 A. Yes, he does. At pages 4-5 of his testimony, Witness Lucas recognizes the  
11 following key points presented in my direct testimony and in the testimony of  
12 Witness Kendal C. Bowman:

- 13 • **The LEO policy.** Under the Public Utility Regulatory Policies Act  
14 ("PURPA"), the purpose of a "QF's commitment through a LEO to  
15 sell its power to the utility should allow the utility to avoid other plans  
16 to construct new generation or purchase alternative power."
- 17 • **The current reality.** "In reality, the utility cannot avoid plans to  
18 construct future generation" based upon the current administratively-  
19 established LEO policy because "the current criteria do not commit the  
20 QF to build a generator at all."
- 21 • **Currently the "LEO risk" is assigned to customers.** "[C]ustomers  
22 bear the risk of providing a LEO to a QF that may not be able to meet  
23 its power delivery date" or may elect not to build the generator at all.

- 1           • **Customers are being obligated to pay “stale rates” when a LEO is**  
2           **established early in the interconnection process.** Where a QF has  
3           administratively established a LEO, “delays [in the interconnection  
4           process], as well as the time to construct a project, cause the actual  
5           power delivery date to lag as much as two to four years after the date  
6           of the establishment of the LEO. This late delivery of power forces  
7           Duke’s customers to pay an avoided cost rate to the QF that may no  
8           longer be reflective of Duke’s current avoided costs.”

9   **Q. DOES THE PUBLIC STAFF DISAGREE WITH THESE CONCERNS?**

10   A. Not directly. The Public Staff does not specifically respond to the  
11   Companies’ position that the purpose of a LEO under PURPA is to allow a  
12   QF to make a legally enforceable commitment to sell – either through  
13   executing a PPA or under a non-contractual LEO should the utility refuse to  
14   enter into a contract – in order to obligate the utility and its customers to  
15   purchase the QF’s output.

16           However, the Public Staff does recognize that a QF cannot make a  
17   reasonable and informed commitment to sell its power prior to completing the  
18   System Impact Study. On page 9 of his testimony, Witness Lucas explains  
19   that “[u]pon receiving the System Impact Study results, a QF owner should  
20   have information on the feasibility, costs, and time required for its proposed  
21   interconnection, and therefore, be in a better position to evaluate the viability  
22   of the project and commit to building the facility than at the beginning of the  
23   interconnection process.” Also on page 9, Mr. Lucas recognizes that prior to

1 moving through the interconnection study process, “the project owner has  
2 little or no information regarding whether it is technically or economically  
3 feasible to interconnect at its requested point of interconnection.”

4 **Q. DOES THE PUBLIC STAFF AGREE WITH THE COMPANIES’**  
5 **PROPOSAL TO EVOLVE THE CURRENT LEO POLICY BY**  
6 **ACTUALLY REQUIRING LARGE QFs TO MAKE A LEGALLY**  
7 **ENFORCEABLE COMMITMENT TO SELL?**

8 A. No, they do not. While the Public Staff’s proposal recognizes the need to  
9 evolve the LEO policy and current NoC Form in some respects by requiring a  
10 QF to become a Project A or Project B under Section 1.8 of the North  
11 Carolina Interconnection Procedures (“NCIP”) and to at least *begin* System  
12 Impact Study, this does not make the QF’s “commitment” through submittal  
13 of the NoC Form any more meaningful. The Public Staff does not seem to  
14 agree that a QF should actually be required to make a binding commitment  
15 (i.e., take on the risk of non-delivery of power) in order to obligate the  
16 Companies’ customers to buy the QF’s power under PURPA.

17 **Q. HOW DOES NCSEA WITNESS HARKRADER DISCUSS THE QF’S**  
18 **COMMITMENT THAT SHOULD SATISFY THE LEO STANDARD?**

19 A. At page 20, Witness Harkrader extensively discusses commitments made by a  
20 QF developer in the “early stages” of the QF development process including  
21 securing site control, obtaining regulatory approvals, and submitting an  
22 interconnection request. She concludes that “significant commitments – in  
23 terms of expenditure of time and financial resources and the securing of

1 necessary approvals – are made toward the development of the QF before the  
2 interconnection study process is completed.”

3 **Q. ARE THESE COMMITMENTS IMPORTANT TO WHETHER A QF**  
4 **HAS MADE A LEGALLY ENFORCEABLE COMMITMENT TO**  
5 **SELL?**

6 A. I don't dispute Ms. Harkrader's statements that early stage development of a  
7 QF includes making commitments of time and financial resources. However,  
8 these are not the commitments contemplated by the Federal Energy  
9 Regulatory Commission's ("FERC") regulations that provide that a QF can  
10 obligate the utility and its customers to purchase its power. A legally  
11 enforceable commitment to sell power requires a QF to commit itself to  
12 "provide energy or capacity pursuant to a legally enforceable obligation for  
13 the delivery of energy or capacity over a specified term." 18 C.F.R.  
14 292.304(d). Only where a QF commits itself to deliver power over a specified  
15 term should a LEO arise.

16 **Q. PLEASE RESPOND TO THE PUBLIC STAFF'S AND NCSEA'S**  
17 **PROPOSAL TO ADMINISTRATIVELY GRANT A QF A LEO 105**  
18 **DAYS AFTER SUBMITTING A COMPLETE INTERCONNECTION**  
19 **REQUEST.**

20 A. I disagree with this proposal because it does not require the QF to make a  
21 meaningful commitment to sell and would allow a QF to submit a "notice of  
22 commitment," thereby obligating the utility and customers, prior to receipt of  
23 interconnection study information that is needed to determine whether it is

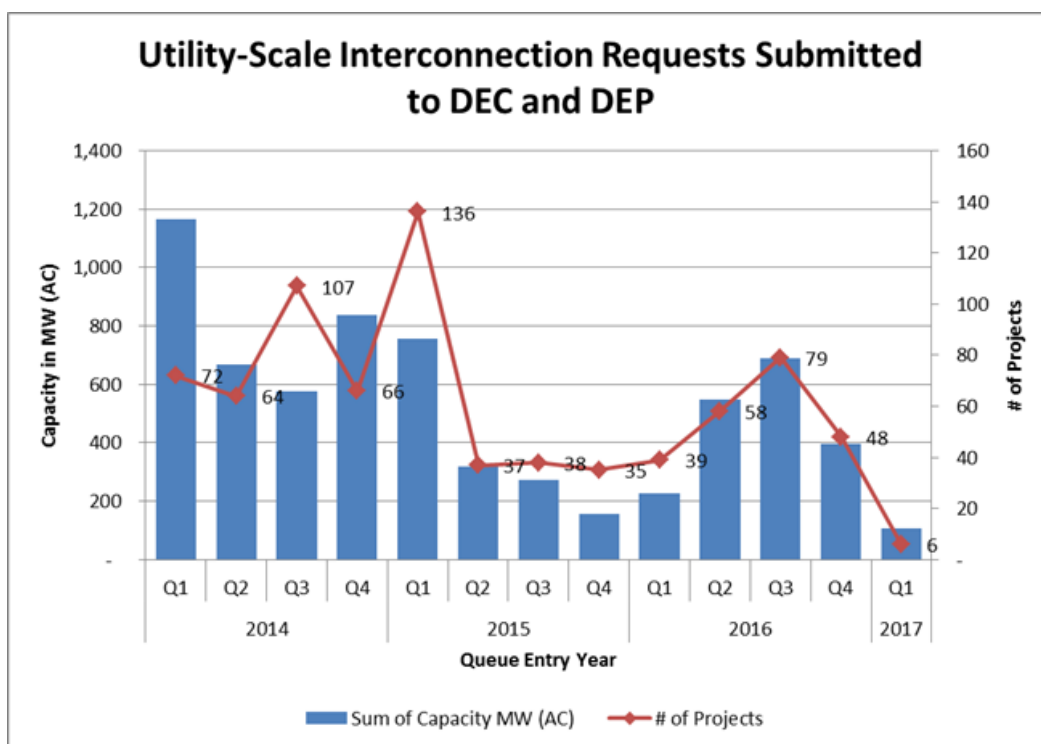


1           technically or economically feasible to interconnect at the QF's proposed  
2           point of interconnection. This essentially continues the current policy of  
3           providing a QF the right or option to sell at avoided cost, but creates no  
4           obligation that the QF will deliver power to the Companies.

5           Also, I do not read the 105-day requirement as being applicable to "On  
6           Hold" projects that will not begin study under NCIP Section 1.8 until the QF  
7           interconnection customer becomes a Project A or Project B. I addressed this  
8           interdependency concept extensively in my direct testimony, but would  
9           reiterate for the Commission that there are currently over 150 "On Hold"  
10          interconnection requests (not Project As or Bs) in DEC's and DEP's North  
11          Carolina interconnection queues and 33 different substations where far more  
12          proposed generators (A, B, C, and D) have submitted an interconnection  
13          request for study than can even be accommodated by the substation size,  
14          transmission, and/or distribution systems. This means that many new QF  
15          interconnection customers will be interdependent and not eligible to begin a  
16          System Impact Study 105 days after their interconnection request is deemed  
17          complete.

18          I would also like to respond to the implicit suggestion underlying this  
19          proposal that the delays in the interconnection study process have been within  
20          the utility's control. DEC and DEP have worked in good faith with the solar  
21          community, other QF developers, and our retail customers interested in  
22          installing distributed energy resources to study all interconnection requests in  
23          a non-discriminatory manner and have made reasonable efforts to meet the

timeframes in the NCIP. However, as highlighted in the chart below, approximately 785 new utility-scale interconnection requests above 1 MW have been submitted since January 1, 2014 to interconnect more than 6,700 MWs of new generation to the Companies' systems. Of these projects, 28% have either withdrawn from the interconnection process or canceled their project. This suggests the speculative nature of establishing a LEO proximate to submitting the interconnection request, which occurs early in the QF development process.



To my knowledge, the level of utility-scale solar development on the DEP distribution system specifically is unprecedented across the country. I do not dispute that the interconnection study process is – as it should be – ultimately within the Companies' control in order to ensure all requests to interconnect

1 new generators to the distribution and transmission systems are studied in a  
2 non-discriminatory manner that assures long-term system safety, reliability of  
3 service, and power quality for all customers. However, in my view, the  
4 primary cause of the Companies not meeting the NCIP's study timelines is not  
5 a dereliction of responsibility, but is primarily attributable to the continuing  
6 surge in new interconnection requests and the growing complexity of the  
7 distribution study process as multiple utility-scale generators propose to  
8 interconnect on the same circuit. As highlighted in the Companies' Joint  
9 Initial Statement, I look forward to continuing to work with other stakeholders  
10 to improve the North Carolina interconnection process when the E-100, Sub  
11 101 stakeholder process recommences in May of this year.

12 **Q. BOTH PUBLIC STAFF WITNESS LUCAS AND NCSEA WITNESS**  
13 **HARKRADER ALSO POINT TO FERC's RECENT *FLS ENERGY***  
14 **("FLS") ORDER AS SUPPORTING THEIR POSITION. DO YOU**  
15 **AGREE?**

16 A. No, I do not. I extensively addressed this recent FERC decision in my direct  
17 testimony and will not do so again here. However, I would like to emphasize  
18 one key fact from that case for the Commission's consideration. In  
19 Paragraph 4, FERC highlights that all 14 FLS QFs had reached an agreement  
20 with the utility on all material terms of the PPA to sell their power and had  
21 tendered signed PPAs back to the utility on the date FLS asserted they had  
22 made a legally enforceable commitment to sell.<sup>1</sup> This is completely consistent

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<sup>1</sup> *FLS Energy, Inc.*, 157 FERC ¶ 61,211 (2016) ("FLS Order").

1 with the Companies' position and proposed contracting procedures, as  
2 discussed below. Where a QF negotiates and executes a PPA to sell its power  
3 to the utility, it seems completely reasonable that a subsequent administrative  
4 delay by the utility in delivering an interconnection agreement should not  
5 preclude a legally enforceable commitment to sell under the PPA from being  
6 established.

7 **Q. PLEASE SUMMARIZE THE COMPANIES' CONCERNS WITH THE**  
8 **PUBLIC STAFF'S AND NCSEA'S LEO POLICY PROPOSAL FOR**  
9 **LARGER QFs.**

10 A. The Companies' core disagreement with Public Staff's and NCSEA's  
11 proposals is that QFs should not continue to be allowed to establish a LEO  
12 without actually making a binding commitment to sell. Getting this policy  
13 right is very important, as the Companies are proposing to transition utility-  
14 scale QFs between 1 MW and 5 MWs to non-standard negotiated avoided cost  
15 rates, which are updated monthly versus only every two years under the  
16 standard tariff. It is also now significantly more important to ensure that  
17 larger QFs make a meaningful and binding commitment to sell through  
18 negotiation of a PPA, as the current NoC Form process allows QFs up to  
19 80 MWs in size (a \$150+ million dollar capital investment) to establish a LEO  
20 without making any actual commitment to sell power. For these reasons, the  
21 Companies have recommended developing contracting procedures for larger  
22 QFs where the QF can make a binding commitment to sell power over a  
23 specified term by signing a PPA.

1    **Q.     BEFORE ADDRESSING THE COMPANIES' PROPOSAL TO ADOPT**  
2           **CONTRACTING PROCEDURES FOR LARGE QFs, CAN YOU**  
3           **PLEASE BRIEFLY ADDRESS THE COMPANIES' LEO PROPOSAL**  
4           **FOR STANDARD OFFER QFs 1 MW AND UNDER?**

5    A.    The Companies have proposed continuing to use a streamlined NoC Form for  
6           small standard offer QFs less than 1 MW as an administratively-efficient  
7           approach to allowing these small QFs to become eligible for DEC's and  
8           DEP's standard Schedule PP avoided cost tariffs. As noted above, this  
9           approach is reasonable and appropriate for these smaller QFs because the  
10          Schedule PP rates, terms, and conditions are fixed for a two-year period. The  
11          Companies have proposed to modify the NoC Form for these small QFs to  
12          consist of: (1) submission of a Report of Proposed Construction to the  
13          Commission under Rule R8-65; (2) submission of a Section 2 or Section 3  
14          Interconnection Request, which the Company deems complete; and (3)  
15          indication of intent (i.e., a notice of commitment) to sell the QF's output to  
16          DEC or DEP under then-approved standard avoided cost rates and subject to  
17          the requirements specified in the tariff, including current time limits to begin  
18          delivery of power from the facility within 30 months of Commission approval  
19          of the standard offer avoided cost rates.

20   **Q.     DOES THE PUBLIC STAFF AGREE WITH THE COMPANIES'**  
21          **PROPOSAL FOR A STREAMLINED NoC FORM FOR SMALL QFs?**

22   A.    Yes. Witness Lucas supports the Companies' proposal on page 7 of his  
23          testimony.

1    **Q.    HAVE THE COMPANIES DEVELOPED A STREAMLINED NoC**  
2       **FORM FOR SMALL QFs?**

3    A.    Yes. Freeman Rebuttal Exhibit 1 revises the existing NoC Form for small  
4       QFs to reflect the three requirements identified above.

5    **Q.    DOES THE PUBLIC STAFF ALSO SUPPORT THE COMPANIES’**  
6       **PROPOSAL TO ADOPT CONTRACTING PROCEDURES FOR**  
7       **LARGE QFs?**

8    A.    Yes. In his testimony, Public Staff Witness Hinton agreed with the  
9       Companies’ proposal to develop contracting procedures that improve the  
10      efficiency of the negotiated PPA process and specifically recommended the  
11      Companies provide additional information regarding this proposal.

12   **Q.    HAVE THE COMPANIES DEVELOPED PROPOSED LARGE QF**  
13      **CONTRACTING PROCEDURES FOR THE COMMISSION’S**  
14      **REVIEW?**

15   A.    Yes. Freeman Rebuttal Exhibit 2 revises the existing NoC Form as a “notice  
16      of intent to negotiate a PPA” form. Section four of this form presents  
17      procedures for negotiating a PPA. The Companies recommend that the  
18      Commission direct the Companies to take input from the Public Staff, DNCP,  
19      and other interested parties and to submit any refinements to the proposed  
20      contracting procedures as a post-hearing filing.

1     **Q.   DO YOU HAVE ANY SPECIFIC COMMENTS REGARDING THE**  
2     **COMPANIES' CONTRACTING PROCEDURES FOR LARGE QFs?**

3     A.   Yes.  The Companies' proposed contracting procedures are commercially  
4     reasonable and will improve the transparency and efficiency of the negotiated  
5     PPA process by establishing clear milestones and a process for good faith  
6     negotiations between the QF and utility.  Further, these procedures modify the  
7     process for a large QF to make a legally enforceable commitment to sell by  
8     focusing on the QF's commitment to enter into a PPA as establishing its  
9     obligation to deliver energy or capacity over a specified term, as contemplated  
10    by the LEO standard.  The decision to make such a commitment is completely  
11    within the QF's control, and only where the QF and the utility cannot agree on  
12    the terms and conditions of the PPA would the Commission need to get  
13    involved to determine whether a non-contractual LEO has been established.

14           It is also significant that the contracting procedures ensure that  
15    customers will not be obligated to purchase from a QF until the QF makes a  
16    commitment to sell by entering into a PPA.  Prior to the QF making such a  
17    commitment, the utility will provide non-binding indicative avoided cost  
18    pricing that may be used by the QF developer to make determinations  
19    regarding project planning, financing, and feasibility of the proposed QF  
20    project.  This approach mitigates the risk of stale avoided cost rates as the QF  
21    will be provided indicative pricing information needed to evaluate developing  
22    the QF, but will not "lock in" avoided cost rates until it actually makes a  
23    commitment to deliver power to the utility over a specified term by executing

1 a PPA. While not expressly addressed in the contracting procedures, the  
2 Companies' PPA would also include a 60 calendar day "post-execution due  
3 diligence period," providing the QF reasonable additional time to ensure it is  
4 prepared to make a legally enforceable commitment to sell power over the  
5 term specified in the PPA. After this 60-day due diligence period, customers  
6 should be protected from the risk of the QF's potential non-performance by  
7 including commercially reasonable liquidated damages (if the QF is late in  
8 achieving commercial operation) or termination damages (if the QF elects not  
9 to perform).

10 **Q. DO THE COMPANIES HAVE A POSITION ON THE PUBLIC**  
11 **STAFF'S PROPOSAL THAT A QF THAT WITHDRAWS ITS NoC**  
12 **FORM BE PROHIBITED FROM ESTABLISHING A NEW LEO FOR**  
13 **TWO YEARS FROM THE DATE OF WITHDRAWAL AND BE**  
14 **LIMITED TO ESTABLISHING "AS AVAILABLE" ENERGY RATES**  
15 **DURING THAT TIME?**

16 **A.** On page 14, Witness Lucas explains the Public Staff's concern that should  
17 avoided cost rates begin to increase,

18 [A] QF may wish to delay its establishment of a LEO, or even  
19 allow a previously executed Notice of Commitment to expire in  
20 order to establish a new LEO at the higher rates. In this case, a  
21 change in the LEO date could result in customers losing the benefit  
22 of the lower rates to which the QF had previously committed, and  
23 even potentially allow gaming of rates by a QF at customer  
24 expense.

25 The Companies recognize and agree with the Public Staff's concerns  
26 underlying this recommendation, and recommend this proposal be approved



1 for small standard offer QFs subject to the Companies' proposed streamlined  
2 NoC Form. I would also highlight that requiring a large QF to execute a PPA  
3 and actually commit to deliver power is complementary to the Public Staff's  
4 proposal, as the PPA can include similar language if the QF fails to meet its  
5 obligations and terminates the PPA prior to commencing delivery of power.

6 **Q. PLEASE ALSO RESPOND TO SACE WITNESS VITOLO'S**  
7 **ASSERTION THAT REDUCING THE STANDARD OFFER**  
8 **ELIGIBILITY TO 1 MW WILL RESULT IN A SIGNIFICANT**  
9 **INCREASE IN THE NUMBER OF INTERCONNECTION STUDIES**  
10 **THE UTILITY MUST PERFORM.**

11 A. Witness Vitolo asserts at page 10 that "[o]ne potential outcome of reducing  
12 QF eligibility for a standard offer contract from 5 MW generation capacity to  
13 1 MW is a dramatic increase in the number of projects under development"  
14 and suggests that this would "induce a significant increase in the number of  
15 interconnection studies the utility must perform." First, the argument that  
16 reducing the 5 MW standard offer to 1 MW will result in five times the  
17 number of projects under development is speculative at best. Second, I  
18 emphasize for the Commission that small QF projects eligible for the  
19 proposed 1 MW standard offer are also more likely to be eligible for and pass  
20 the NCIP Section 3 Fast Track screens, which provides a significantly more  
21 streamlined interconnection study process. As recognized by Public Staff  
22 Witness Hinton on pages 43-44 of his testimony, the likelihood that QF  
23 projects 1 MW or less will pass the NCIP Section 3 Fast Track process

1 represents a “practical reason[s] for supporting a reduction in size to one  
2 MW.”

3

4 **Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY?**

5 A. Yes, it does.

**NOTICE OF COMMITMENT TO SELL THE OUTPUT  
OF A QUALIFYING FACILITY TO  
Duke Energy Carolinas, LLC or Duke Energy Progress, LLC**

Instructions to QF: The QF shall deliver, via certified mail, courier, hand delivery or email, its executed Notice of Commitment to:

Director – Power Contracts  
400 South Tryon Street  
Mail Code: ST 13A  
Charlotte, North Carolina 28202  
Attn.: Wholesale Renewable Manager  
[DERContracts@duke-energy.com](mailto:DERContracts@duke-energy.com)

Any subsequent notice that a QF may be required to provide to the Company pursuant to this Notice of Commitment shall be delivered to the same address by one of the foregoing delivery methods.

1. [\_\_\_\_\_] (“Seller”) hereby commits to sell to Duke Energy Carolinas, LLC or Duke Energy Progress, LLC (the “Company”) all of the electrical output of the Seller’s qualifying facility (the “Facility”).

2. The name, address, and contact information for Seller is:

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Address: \_\_\_\_\_ Email: \_\_\_\_\_

3. By execution and submittal of this commitment to sell the output of the Facility (the “Notice of Commitment”), Seller certifies as follows:

Eligibility for Schedule PP

Seller is a qualifying facility (“QF”) with a maximum nameplate capacity of 1,000 kW and is eligible for the Company’s Schedule PP.

Report of Proposed Construction (Rule R8-65)

Seller has filed a report of proposed construction for its \_\_\_\_ kW (net capacity ac) Facility with the North Carolina Utilities Commission (“NCUC”) pursuant to NCUC Rule R8-65 (“Report of Proposed Construction”) on [insert date] in Docket No. \_\_\_\_\_.

Application to Interconnect Generator to Company’s System

Seller is requesting to become an Interconnection Customer of the Company, as that term

is defined in the North Carolina Interconnection Procedures (“NCIP”), and has either submitted the NCIP Attachment 6 Interconnection Request Application Form for Certified Inverter-Based Generating Facilities No Larger Than 20 kW or has submitted the NCIP Attachment 1 Interconnection Request Application Form requesting NCIP Section 3 Fast Track review and the Company has notified the Seller-Interconnection Customer that its Interconnection Request is complete.

4. By execution and submittal of this Notice of Commitment Seller acknowledges that the legally enforceable obligation date (“LEO Date”) for the Facility will be established upon the Company’s receipt of this Notice of Commitment Form, which shall be based upon:  
(a) the receipted date of deposit of this Notice of Commitment with the U.S. Postal Service for certified mail delivery to the Company; (b) the receipted date of deposit of this Notice of Commitment with a third-party courier (e.g., Federal Express, United Parcel Service) for trackable delivery to the Company; (c) the receipted date of hand delivery of this Notice of Commitment to the Company at the address set forth in paragraph 1, above; or (d) the date on which an electronic copy of this Notice of Commitment is sent via email to the Company if such email is sent during regular business hours (9:00 a.m. to 5:00 p.m.) on a business day (Monday through Friday excluding federal and state holidays). Emails sent after regular business hours or on days that are not business days shall be deemed submitted on the next business day.
5. The LEO Date will be used to determine Seller’s eligibility for the rates, terms and conditions of the Company’s currently effective Schedule PP.
6. This Notice of Commitment shall automatically terminate and be of no further force and effect upon: (i) execution of a PPA between Seller and Company or; (ii) if such Seller does not execute a PPA, thirty (30) days after Company’s delivery of an “executable” PPA to the QF by the Company, that contains all information necessary for execution and which the Company has requested that the QF execute and return.

The undersigned is duly authorized to execute this Notice of Commitment for the Seller:

\_\_\_\_\_  
[Name]

\_\_\_\_\_  
[Title]

\_\_\_\_\_  
[Company]

\_\_\_\_\_  
[Date]

**NOTICE OF INTENT TO NEGOTIATE POWER PURCHASE  
AGREEMENT TO SELL THE OUTPUT  
OF A QUALIFYING FACILITY TO  
Duke Energy Carolinas, LLC or Duke Energy Progress, LLC**

Instructions to “Qualifying Facility” (“QF”) Seller: The QF shall deliver, via certified mail, courier, hand delivery or email, its executed Notice to:

Director – Power Contracts  
400 South Tryon Street  
Mail Code: ST 13A  
Charlotte, North Carolina 28202  
Attn.: Wholesale Renewable Manager  
[DERContracts@duke-energy.com](mailto:DERContracts@duke-energy.com)

Any subsequent notice that a QF is required to provide to Company pursuant to this Notice shall be delivered to the same address by one of the foregoing delivery methods.

1. [\_\_\_\_\_] (“Seller”) has obtained QF status as of [Date] in [FERC Docket Number] and intends to sell the output of its QF cogeneration or small power production facility located at \_\_\_\_\_ (the “Facility”) to Duke Energy Carolinas, LLC or Duke Energy Progress, LLC (the “Company”) pursuant to a power purchase agreement to be negotiated between Seller and the Company.
2. The name, address, and contact information for Seller is:  
  
Name: \_\_\_\_\_ Telephone: \_\_\_\_\_  
Address: \_\_\_\_\_ Email: \_\_\_\_\_
3. **Certifications to Commence Negotiations.** In order to proceed with negotiations, Seller certifies as follows:

(Select the applicable certification below)

Certificate of Public Convenience and Necessity

- i. \_\_\_\_\_ Seller has received a certificate of public convenience and necessity (“CPCN”) for the construction of its \_\_\_\_\_ kW (net capacity AC) Facility pursuant to North Carolina General Statute § 62-110.1 and North Carolina Utilities Commission (“Commission”) Rule R8-64, on [insert date] in Docket No. \_\_\_\_\_.

- ii. \_\_\_\_ Seller is exempt from the CPCN requirements pursuant to North Carolina General Statute § 62-110.1(g) and has filed a report of proposed construction for its \_\_\_\_ kW (net capacity AC) Facility with the Commission pursuant to Commission Rule R8-65 (“Report of Proposed Construction”) on [insert date] in Docket No. \_\_\_\_\_.

Application to Interconnect Generator to Company’s System

If Seller is requesting to become an Interconnection Customer of the Company, as that term is defined in the North Carolina Interconnection Procedures (“NCIP”),

- i. \_\_\_\_ Seller is eligible for interconnection under NCIP Section 3 (“Fast Track,” as defined in NCIP Section 3.1), has submitted the NCIP Attachment 1 Interconnection Request Application Form requesting Fast Track review and the Company has accepted the Section 3 Interconnection Request as complete and provided the Interconnection Customer with queue number \_\_\_\_\_.
- ii. \_\_\_\_ Seller has submitted the NCIP Attachment 1 Interconnection Request Application Form requesting to interconnect under the NCIP Section 4 Study Process, the Company has accepted the Section 4 Interconnection Request as complete and provided the Interconnection Customer with queue number \_\_\_\_\_, and Seller has executed and returned a System Impact Study Agreement to begin the Section 4 study process after being preliminarily determined a Project A or Project B by the Company under NCIP 1.8.

- 4. **Procedures for negotiating power purchase agreement.** The Company agrees to negotiate diligently and in good faith with Seller towards an executable power purchase agreement (“PPA”), and will adhere to the following procedures during the negotiation process:

- a. To obtain an indicative pricing proposal to sell the output of the proposed QF to the Company, Seller must provide in writing to the Company (and may include with this Notice), general project information reasonably required for the development of indicative pricing, including, but not limited to:
  - i. Qualifying Facility owner name, organizational structure and chart, contact information, and identify any affiliated QFs delivering power to the Company;
  - ii. Generation technology and other related technology applicable to the Facility;
  - iii. Fuel type (s) and source (s);
  - iv. Plans to obtain, or actual fuel and transportation agreements, if applicable;
  - v. Maximum design capacity (MW), station service requirements, and net

- amount of power (kWh) to be delivered to the Company's electric system by the QF;
- vi. Proposed site location and electrical interconnection point;
  - vii. Where QF is or will be interconnected to an electrical system other than the Company's, plans to obtain, or actual electricity transmission agreements with the interconnected system;
  - viii. Quantity, firmness, and timing of daily and monthly power deliveries (including planned maintenance schedule), including schedule of estimated Qualifying Facility electric output, in an 8,760-hour electronic spreadsheet format;
  - ix. Ability, if any, of QF to respond to dispatch orders from the Company;
  - x. Anticipated commencement date for delivery of electric output;
  - xi. List of acquired and outstanding QF permits, including a description of the status and timeline for acquisition of any outstanding permits;
  - xii. Interconnection agreement status; and
  - xiii. Proposed contracting term for the sale of electric output to the Company.
- b. The Company shall not be obligated to provide an indicative pricing proposal until all information described in Paragraph 4.a. has been received in writing from the Seller. Where the Company determines that the Seller has not provided sufficient information as required by Section 4.a., the Company shall, within 10 business days, notify the Seller in writing of any deficiencies.
- c. Within 30 days following receipt of all information required in Paragraph 4.a., the Company will provide the owner with an indicative pricing proposal, which may include other indicative contract terms and conditions tailored to the individual characteristics of the proposed QF project. Such proposal may be used by the owner to make determinations regarding project planning, financing, and feasibility. However, the indicative pricing proposal provided to the Seller pursuant to Section 4.c. will not be final or binding on either party. Prices and other terms and conditions will become final and binding on the parties under only two conditions:
- i. The prices and other terms contained in a PPA shall become final and binding upon execution of a final, agreed-upon PPA by the QF which is then presented for counter-execution by the Company; or
  - ii. If the Company and the QF cannot agree to the terms of a PPA, the applicable prices that would apply at the time request for arbitration is filed by the QF with the Commission shall be final and binding upon approval of such prices by the Commission upon a final non-appealable determination by the Commission that:
    - (a) a "legally enforceable obligation" has arisen where the QF is ready, willing, and able to enter into a contract with the Company and, but for the conduct of the Company, there would be a contract;

or

(b) the Qualifying Facility can deliver its electrical output within 180 days of such determination.

- d. If the Seller desires to proceed with contracting its QF with the Company after reviewing the indicative pricing proposal, it shall request in writing that the Company prepare a draft PPA to serve as the basis for negotiations between the parties. In connection with such request, the Seller shall provide the Company with any additional information about the QF that the Company reasonably determines necessary for the preparation of a draft PPA, which shall include:
  - i. Updated information of the categories described in Section 4.a.;
  - ii. Evidence of site control for the entire contracting term;
  - iii. Anticipated timelines for completion of key QF milestones,
  - iv. to include:
    1. Licenses, permits, and other necessary approvals;
    2. Funding;
    3. Qualifying Facility engineering and drawings;
    4. Significant equipment purchases;
    5. Construction agreement(s);
    6. Interconnection agreement(s); and
    7. Signing of third-party Transmission Agreements, where applicable; and
  - v. Additional information as explained in the Company's indicative pricing proposal.
- e. If the Company determines that the Seller has not provided sufficient information as required by Section 4.d., the Company shall, within 10 business days, notify the Seller in writing of any deficiency.
- f. Following satisfactory receipt of all information required in Section 4.d., the Company shall, within 15 business days, provide the Seller with the Companies' then current standardized non-tariff PPA customized as appropriate for the proposed QF. The draft shall serve as the basis for subsequent negotiations between the parties and, unless clearly indicated, shall not be construed as a binding proposal by the Company.
- g. Within 90 calendar days after its receipt of the draft PPA from the Company pursuant to Section 4.f., the Seller shall review the draft PPA and shall either: (a) notify the Company in writing that it accepts the terms and conditions of the draft PPA and is ready to execute an PPA with same or similar terms and conditions as the draft PPA; or (b) prepare an initial set of written comments and proposals based on the draft and provide them to the Company. The Company shall not be obligated to commence negotiations with a Seller or draft a final PPA unless or until the Company has timely received an initial set of written comments and



proposals from the Seller, or notice from the Seller in writing that it has no such comments or proposals and is requesting the draft PPA be finalized for execution.

- h. If the Seller requests to commence negotiations to modify the draft PPA, as provided for in 4.g above, Seller shall contact the Company in writing contemporaneous with or after delivering its initial set of written comments to schedule PPA negotiations at such times and places as are mutually agreeable between the parties. In the course of PPA negotiations, the Company agrees that it:
  - i. Shall not unreasonably delay negotiations and shall respond in good faith to reasonable additions, deletions, or modifications to the Companies' draft current standardized non-tariff PPA that are proposed by the Seller in a non-discriminatory manner;
  - ii. May request to visit the site of the proposed QF;
  - iii. Shall update its indicative pricing at appropriate intervals of not less than 60 calendar days from the date Seller commences negotiations to accommodate any changes to the Company's avoided cost calculations, the proposed QF or proposed terms of the draft PPA if the QFs' reasonably-proposed in-service date to deliver power to the Company is more than 180 days into the future;
  - iv. Shall include any revised contracting terms, standards, or requirements that have occurred since the initial draft PPA was provided;
  - v. May request any additional information from the Seller necessary to finalize the terms of the PPA and to satisfy the Company's due diligence with respect to the QF.
- i. When both parties are in full agreement as to all terms and conditions of the draft PPA, including the price paid for delivered energy, and the Seller provides evidence that any applicable Transmission Agreements have been executed and/or execution is imminent, the Company shall prepare and forward to the Seller, within 10 business days, a final, executable version of the PPA.
- j. The Seller shall, within 30 business days, execute and return the final PPA to the Company for execution. The Company will, within 10 business days of its receipt of the PPA executed by Seller, execute such PPA and return a copy to Seller.
- k. Failure of the Seller to meet any timelines set forth in this section relieves the Company of any obligation to proceed under this negotiating procedure until such time as the Seller resubmits its QF and the procedures begin anew. If the Seller does not execute the final PPA within 30 business days, such final PPA shall be deemed withdrawn and the Company shall have no further obligation to the Seller unless or until such time the Seller submits a new Notice of Intent to negotiate on behalf of the QF.

The undersigned: 1) certifies the accuracy of the information provide in Section 3 of this Notice; 2) affirms that he or she has read and understands the procedures that the Company and Seller will adhere to in negotiating a PPA; and (3) is duly authorized to execute this Notice on behalf of the Seller:

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[Name]

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[Title]

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[Company]

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[Date]