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2 Raleigh, North Carolina  
3 DATE: Wednesday, January 8, 2020  
4 DOCKET NO.: E-100, Sub 157  
5 TIME IN SESSION: 10:00 a.m. to 1:49 p.m.

6  
7 BEFORE: Commissioner Daniel G. Clodfelter, Presiding  
8 Chair Charlotte A. Mitchell  
9 Commissioner ToNola D. Brown-Bland  
10 Commissioner Lyons Gray  
11 Commissioner Kimberly W. Duffley  
12 Commissioner Jeffrey A. Hughes  
13 Commissioner Floyd B. McKissick, Jr.

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15  
16 IN THE MATTER OF:  
17  
18 2018 Biennial Integrated Resource Plans  
19 and Related 2018 REPS Compliance Plans

20 ORAL ARGUMENT  
21  
22  
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## 1 P R O C E E D I N G S

2 COMMISSIONER CLODFELTER: Good morning. Let's  
3 come to order, and we'll go on the record. This is in  
4 Docket E-100, Sub 157, the Biennial IRP and Related 2018  
5 REPS Compliance Plans by Duke Energy Carolinas and Duke  
6 Energy Progress. I'm Commissioner Daniel Clodfelter.  
7 I'm presiding this morning. And with me this morning are  
8 our Chair Charlotte Mitchell and Commissioners ToNola  
9 Brown-Bland, Lyons Gray, Kim Duffley, Jeff Hughes, and I  
10 hope you'll welcome our brand newest Commissioner Floyd  
11 McKissick who took the oath yesterday, and this is his  
12 first time with us on the dais, so we welcome him.

13 We're going to call, as I say, the Docket in  
14 E-100, Sub 157. Let me talk to you a little about this  
15 morning and how we're going to proceed this morning,  
16 because it's going to be a little bit different than if  
17 this were an adjudicative hearing. It is not. So let's  
18 be clear about that before we start. Although we will  
19 have the court reporter make a record of the proceedings,  
20 the primary purpose of that record is not for purposes of  
21 evidence or adjudication, but really so that the  
22 Commission has a way to go back and refresh our memories  
23 about what we heard and what we thought and what we were  
24 told this morning. So we will go on the record, but this

1 is not a hearing for adjudicative purposes.

2 For those of you who were here a couple months  
3 back, this hearing will be conducted more like the  
4 informational hearing we held on the integrated systems  
5 operations planning component of the IRP process. The  
6 goal of the hearing is really to enable the Commission to  
7 understand a little bit better what's going on in the  
8 Integrated Resource Plans by the two Companies, to ask  
9 some questions to sort of deepen our understanding, and  
10 to flesh out any possible topics or issues that the  
11 parties or the Commission might think would warrant a  
12 further develop in more formal proceedings at a later  
13 time.

14 So, again, this is an educational presentation  
15 and, again, I hope that's the expectation that everyone  
16 brings this morning. As a result of that we will not be  
17 taking sworn testimony. There will not be cross  
18 examination of witnesses or cross examination back and  
19 forth or redirect examination by counsel. We did ask  
20 that the parties bring with them today subject matter  
21 experts and not just chattering lawyers, and I understand  
22 they've all done that, being a chattering lawyer myself.  
23 But I understand they've done that, and so if you're here  
24 in that capacity, we welcome you, but understand that

1 you're not going to be testifying in a formal sense.  
2 We're going to be asking you or your counsel or both to  
3 present to us in whatever style you may find comfortable.

4 I want to thank the parties who have responded  
5 already in writing to questions presented by the  
6 Commission in the August 27, 2019 Order in which we posed  
7 a series of written questions to the Company and the  
8 other Intervenors in this docket. I want to thank the  
9 parties for -- the responses were filed in November on  
10 those. Let me say to those of you who have not had a  
11 chance to review those yet, there is a wealth of very  
12 important and valuable information in them on topics, in  
13 addition to those that we'll be talking about this  
14 morning. So there are many, many subjects covered in  
15 those written materials, in addition to the subjects of  
16 load forecasts and reserve margins.

17 The focus of our presentations this morning  
18 will be on load forecast issues and reserve margin  
19 issues, and as a result of that we've asked the four  
20 parties in the docket who filed written comments on those  
21 two issues to present to us this morning. There are  
22 other parties in the docket who may have filed comments  
23 on other issues. We are not dealing with those other  
24 issues today, and that's why we invited these four

1 parties to make presentations this morning.

2           The Integrated Resource Plans are planning  
3 documents that the two regulated Companies prepare.  
4 They're for their purposes, and they're used by them for  
5 planning purposes, and so we're going to take the  
6 presentation this morning in a little slightly different  
7 order than we would do in an adjudicative proceeding.  
8 We're going to hear first from the commenting parties,  
9 including Southern Alliance for Clean Energy and some  
10 affiliated parties there, North Carolina Sustainable  
11 Energy Association. We'll then hear from the Public  
12 Staff, and last of all, we'll hear from the Company. So  
13 that's kind of a reverse of the normal order of  
14 presentation, but, again, we anticipate that many of the  
15 questions we will have will be for the Company  
16 predominantly. This is the Company's plan, and so that's  
17 really where we need to place the focus.

18           We've told each of the four presenting parties  
19 that you will have up to 30 minutes for your  
20 presentations, up to 30 minutes for your presentations.  
21 You can do them however you like. If you've got visual  
22 materials, we will take those in as additional comment  
23 materials. They'll not be evidentiary materials, but  
24 we'll take those and put them in the record of the

1 proceeding as if they were supplemental comment matters  
2 in response to the Commission's August 27th Order and the  
3 November 4th questions.

4 So if you have written materials of that sort  
5 or slide presentations, we'll deal with them in that  
6 fashion. We won't have to mark them as formal exhibits,  
7 but I will ask you if you're using written materials or  
8 presentation slides that we make sure that we get them to  
9 the court reporter and we indicate who they're coming  
10 from and some sort of title information so she can enter  
11 that in the record, and then we'll get it into the docket  
12 accordingly.

13 Questions? Any questions from the participants  
14 this morning?

15 (No response.)

16 COMMISSIONER CLODFELTER: All right. Let's  
17 take appearances first, and then we'll do the ethics  
18 reminder. Appearances from the parties, or the  
19 participants, I should say.

20 MS. THOMPSON: Good morning, Commissioner  
21 Clodfelter, Chair Mitchell, and members of the  
22 Commission. Gudrun Thompson appearing on behalf of  
23 Natural Resources Defense Council, Southern Alliance for  
24 Clean Energy, and The Sierra Club.



1           COMMISSIONER CLODFELTER: And am I correct my  
2 understanding that you're going to be presenting first?

3           MS. THOMPSON: That's right, yes.

4           COMMISSIONER CLODFELTER: Your group of  
5 participants will be.

6           MS. THOMPSON: Yes, sir.

7           COMMISSIONER CLODFELTER: Great. Great.

8           MR. LEDFORD: Commissioner Clodfelter, members  
9 of the Commission, Peter Ledford with the North Carolina  
10 Sustainable Energy Association. With me is my colleague  
11 Ben Smith.

12           MR. DODGE: Good morning, Commissioner  
13 Clodfelter, members of the Commission. I'm Tim Dodge  
14 with the Public Staff. Also appearing with me today is  
15 Lucy Edmondson.

16           MR. SOMERS: Good morning, Commissioner  
17 Clodfelter, members of the Commission. I'm Bo Somers,  
18 Deputy General Counsel, on behalf of Duke Energy  
19 Carolinas and Duke Energy Progress.

20           COMMISSIONER CLODFELTER: Thank you. Okay.  
21 Before we begin, then, let me, in accordance with the  
22 State Government Ethics Act, remind the members of the  
23 Commission of our duty to avoid conflicts, and inquire at  
24 this time whether any member has a known conflict with

1 respect to the matters before us this morning?

2 (No response.)

3 COMMISSIONER CLODFELTER: Madam Court Reporter,  
4 please let the record show that no conflicts were  
5 identified. And with that, again, Ms. Thompson, we'll  
6 turn the floor over to you.

7 MS. THOMPSON: Thank you, Commissioner  
8 Clodfelter.

9 COMMISSIONER CLODFELTER: Let me say something  
10 else, too. We'll probably -- I think we had a little  
11 discussion about this yesterday. We'll probably open to  
12 questions with each participant after the presentation is  
13 made, we'll open for questions from the Commission, but  
14 it may be that we may come back, circle back to you later  
15 once all presentations are made. We may circle back to a  
16 party, a particular party when a particular question has  
17 come up in the intervening time, okay?

18 MS. THOMPSON: Okay.

19 COMMISSIONER CLODFELTER: Got it.

20 MS. THOMPSON: Thank you, Commissioner  
21 Clodfelter. Thank you. I first want to express my  
22 gratitude to the Commission for changing the format a  
23 little bit. You'll be glad to know that I'm not going to  
24 attempt to orally argue these highly technical issues.

1     Instead, we have brought our expert James Wilson down.  
2     Mr. Wilson was the author of the reports on load forecast  
3     and reserve margin issues that were attached to our  
4     Initial Comments filed in this docket and -- as well as  
5     our comments on the 2016 IRP. So there are some issues  
6     that have continued to recur.

7             So without further ado, I'll ask Mr. Wilson to  
8     come up. With the Commission's indulgence, he's -- Mr.  
9     Wilson has a presentation. I've also printed out the  
10    slides from that and passed those out to the Commission  
11    and counsel and Staff. And I'm going to position myself  
12    over there so I can operate the PowerPoint.

13            And Mr. Wilson, if you could just -- if you  
14    don't mind introducing yourself to the Commission.

15            MR. WILSON: Because I'm not testifying, I get  
16    to bring supporting materials. Thank you for the  
17    opportunity to participate in this meeting. I hope my  
18    comments will be helpful.

19            You can go to the next slide. Gudrun already  
20    mentioned that I provided reports in the last two IRPs.  
21    I'm an economist. I've been involved in resource  
22    adequacy issues for many years, mainly in RTO regions,  
23    and I mention two papers from 2010 in the Public  
24    Utilities Fortnightly where I raised questions about the

1 one day in 10 years LOLE criterion, and that kind of set  
2 some balls rolling. There were a number of other papers  
3 sort of on that topic after that, and I think to a great  
4 extent the FERC work and the FERC report was sort of a  
5 continuation of that topic that got started on the FERC  
6 report sites, my work on page 1. So I've been very  
7 involved in that all along, and other related work is --  
8 can be found on my website.

9 So the scope of my comments, I've kind of  
10 organized it into three topics, but topic one is the big  
11 one and the other two are much smaller, the resource  
12 adequacy analysis and the metrics/criteria. So this is  
13 question one in the August order and the follow-up  
14 questions in the December order. Then topic two is load  
15 forecasting and peak load mitigation topics which were  
16 your question two. And then topic three, which is also  
17 very important, is on work plan in process and that was  
18 question 1H in the August Order.

19 So as a preliminary matter, I kind of like to  
20 think of reliability -- we're talking about reliability,  
21 resource adequacy here today. I kind of organized it  
22 into four broad categories; distribution systems, which  
23 is where, you know, most outages that customers see  
24 occur; then there's small transmission system, few

1 outages, but they can really big. And then I've added a  
2 new one nowadays -- I didn't used to include this --  
3 system operation. That would be your problems ramping  
4 with variable resources on the system that could  
5 potentially lead to an outage.

6 And then there's resource adequacy. I'm always  
7 trying to take resource adequacy out of the reliability  
8 box because it really can and should be supply, demand,  
9 prices, price sensitive demand. We really ought to be  
10 able to get to a place where we balance the system with  
11 prices and active demand side. But we're not there, so  
12 resource adequacy is often still in that reliability box.

13 Next slide. So outage frequency and impact by  
14 these four different causes. Distribution system, small,  
15 but many, and it's by two orders of magnitude; it's the  
16 greatest cause of outages for customers.

17 Transmission system can be, you know, we don't  
18 want to crash the grid, so we're definitely going to do  
19 everything we can there.

20 System operational, we haven't seen too much of  
21 it. It's increasing. If it happens, it's probably going  
22 to be very small.

23 And then, of course, resource adequacy, actual,  
24 you know, shortages on peak days, we really haven't seen

1 that for a very long time.

2 And one thing I want to emphasize, and it's  
3 perhaps more on the next slide, is that it's a real  
4 different type of outage from distribution systems or  
5 transmission systems than it is from resource adequacy.  
6 When the distribution -- a tree falls or whatever, the  
7 customer is suddenly out, he doesn't know when he's going  
8 to be back, it could be moments, it could be hours, it  
9 could be days.

10 By contrast, typically, if we actually got to  
11 situations where we had to have a resource adequacy  
12 caused outage, it would almost certainly be an extremely  
13 hot or extremely cold day that was seen days in advance.  
14 The utility probably was warning customers we're going to  
15 ask you to, you know, conserve energy on that day. They  
16 might have even seen it hours in advance. In some  
17 utilities you can go online and see whether you're one of  
18 the rotating outage blocks and at what time. And then  
19 it's a very controlled thing, 30 or 60 minutes, so it's a  
20 really -- and it's also kind of directed towards  
21 typically the lower impact circuits, you know, typically  
22 residential, and avoiding essential use customers. So  
23 it's a real different value of lost load impact for  
24 resource adequacy than it might be for transmission or

1 distribution systems.

2           And part of the reason I bring that up is that  
3 the Clean Energy Plan calls for doing work on value of  
4 lost load related to resilience, okay, and they're going  
5 to probably come up with a big number there for  
6 resilience. And I just warn you that that number is not  
7 the right number to use for resource adequacy analysis,  
8 in my opinion. It's a much lower number. A typical --  
9 typically, the number is less than \$5,000 per MWh used  
10 for resource adequacy.

11           So next slide. One day in 10 years. Where did  
12 this come from? Early 20th century. It's not actually  
13 known where it came from. It's extremely conservative.  
14 Even before my paper 10 years ago you could find papers  
15 decades earlier that suggested this is awfully  
16 conservative. Is this really the right criterion? It's  
17 not a NERC or FERC requirement to plan for one day in 10  
18 years. Reliability First Corp does require doing a study  
19 and for consistency across the regions they say use one  
20 day in 10 years and tell us what your reserve margin is,  
21 but that's only to do a study. There is not a  
22 requirement to build to satisfy one day in 10 years.

23           So on the next slide -- and this is all in my  
24 papers, it's very conservative -- it's about orders of

1 magnitude more delivered reliability. That is at the  
2 customer reliability than distribution systems typically  
3 deliver. Because one thing we have to remember is when  
4 we say one day in 10 years, that's a system event, but  
5 only a small fraction of the customers are probably going  
6 to have that rotating outage. So for the customer, one  
7 day in 10 years is maybe one day in 50 or 100 or some  
8 number of years, depending on what fraction of the  
9 customer. So that's just -- when I say delivered  
10 reliability, that's what I'm talking about, and that's  
11 why one day in 10 years is like two orders of magnitude;  
12 fewer outages than most customers see from distribution  
13 system disruptions.

14           So, and in my paper I was pointing out that  
15 with scarcity pricing that can reach thousands of dollars  
16 per MWh and with increasingly active demand-side smart  
17 meters, smart devices, and all that, then you really want  
18 the system to get to a place where prices are very high  
19 and a lot of customers are either knowingly or  
20 automatically reducing their load at peak times. And  
21 when you actually are in that situation, the distinction  
22 between voluntary load drop at a price close to the value  
23 of lost load for customers or involuntary load drop, it  
24 gets to be very unclear and kind of irrelevant because,



1 you know, if I'm willing to pay 3,000, the price rises to  
2 3,000, if you cut me off before I was about to turn it  
3 off, I don't care. It's the same place. But that  
4 becomes very problematic for resource adequacy analysis  
5 that's focused on calculating physical reliability  
6 involuntary load drop. But it gets to be kind of mushy  
7 in a world with a lot more demand-side involvement.

8 So next slide, I like this quote because I  
9 think every regulator can relate to it, the things that  
10 go bump in night that cause them -- that keeps them  
11 awake. This is from Maryland, but I would guess that  
12 most regulators feel this way. You know, the most  
13 important thing is to keep the lights on. And that's  
14 kind of their main charge.

15 And then the next slide is this economist's  
16 perspective on resource adequacy, and this is also on the  
17 first page of my paper, is that extremely conservative  
18 resource adequacy practices perhaps make more sense to  
19 the utility folks and the regulatory responsible folks  
20 who will be asked hard questions if they have to have a  
21 rotating outage, then it makes for the customer who has  
22 to pay for it.

23 So when trees fall or a line melts in the grid  
24 or whatever, you know, that's sort of an external cause.

1 It's not particularly blood on your hands. But when you  
2 just didn't build that extra 500 MW and now you wish you  
3 had it one day, well, that's, you know, why didn't you  
4 build that extra 500 MW? So I think there's a little bit  
5 of a different perspective about resource adequacy, and  
6 it's not necessarily consistent, in my opinion, with the  
7 interest of the customers. So that's kind of why I throw  
8 that out there.

9 Now getting more specifically to your questions  
10 on the next slide. Alternatives to the traditional Loss  
11 of Load Expectation in one day in 10 years, LOLH, Loss of  
12 Load Hours, and EUE, Expected Unserved Energy, these are  
13 also physical reliability measures in that they count  
14 outages, either hours or MWh, so they're very similar to  
15 LOLE. And typically there's a very simple relationship  
16 between them. So if one event -- if a typical event is  
17 four hours long and 200 MW deep, then LOLE one day in 10  
18 years would be LOLH four hours in 10 years and EUE 800  
19 MWh in 10 years. Those would all be basically the same,  
20 so you could pick any one of those and you'd be in the  
21 same place.

22 Now, over time, as load shapes change and as  
23 the resource mix changes, then those ratios might start  
24 to shift a little bit. But, you know, when I saw the

1 FERC report and all this attention to LOLE and EUE and  
2 LOLH, I thought, you know, why at the time. I mean, EUE  
3 is a better measure. It's closer to the economics  
4 because it's how many MWh got cut off, so it's, you know,  
5 it's closer to what you really care about because events  
6 can be very brief and they can be long, so EUE is  
7 probably a better physical reliability measure, but  
8 typically there's a very simple relationship.

9           Whereas, the last one, Economically Optimal  
10 Reserve Margin, you know, that's sort of the economist's  
11 notion of how you ought to set the reserve margin --  
12 marginal benefit, marginal cost. I mean, for an  
13 economist what's to not like about that?

14           But the problem with the Economic Optimal  
15 Reserve Margin is that to calculate that, you have to  
16 really get it right as to what happens on tail events of  
17 your load, tail events of your plant availability.  
18 That's just like physical reliability. But in addition  
19 to getting all that tail event likelihood and frequency  
20 correct, then you've got what happens in other  
21 situations, the scarcity pricing, the assistance from  
22 other regions, if there's an outage, what's the value of  
23 lost load. There's all these price and availability  
24 assumptions that have to go into it, and for the most

1 part we don't have any reasonable historical basis to  
2 come up with these numbers.

3 And as you see in Duke's filing, they point to  
4 something from 1982 as the basis, and this is also in the  
5 Resource Adequacy study. 1982 is sort of, you know,  
6 drives some of the data using that. So that's the  
7 problem with the Economically Optimal Reserve Margin, is  
8 it rests on a lot of assumptions that, you know, are  
9 really kind of troubling.

10 Next page. The approach used in SERVVM, you  
11 know, the sort of bathtub curve, U-shaped curve  
12 over/under economics that's been used for a long time,  
13 this is from 1978, one of my former employers, Decision  
14 Focus, and the Over/Under Model they developed for EPRI.  
15 So this conceptual approach has been around for a very  
16 long time, but as I mentioned, it does require a lot of  
17 very difficult assumptions.

18 You know, if they're set in a reasonable  
19 manner, an economically optimal reserve margin is always  
20 well below the one day in 10 years reserve margin, as in  
21 the FERC report, as in ERCOT. I believe that, you know,  
22 if you do right and if you make reasonable assumptions,  
23 the economically optimal is multiple percentage points  
24 below the very conservative one day in 10 years.

1           COMMISSIONER CLODFELTER: Well, you know, I had  
2 sort of planned to let you get all the way through the  
3 presentation, but this is such an important point that  
4 I've got to stop here and hear you talk more about it now  
5 so we get it clear and focused.

6           So in the previous slide, though, you were  
7 saying the disadvantages and the problems are that we  
8 don't really have good data or ability to model the value  
9 of lost load. We don't have consensuses on how to do  
10 that, on what the values should be. The data points are  
11 how, then, can we execute this? How do we execute if we  
12 don't have adequate modeling or data capability to come  
13 up with the value of lost load? How do we do it?

14           MR. WILSON: Well, I mean, there is a lot of  
15 information on the value of lost load. There are lots of  
16 papers. I think the FERC report says for residential  
17 customers the consensus is something probably a little  
18 less than \$5,000 per MWh. So if you're imagining that a  
19 rotating outage is going to be done intelligently and  
20 imposed on residential customers, residential  
21 communities, because that's a lower cost of the outage  
22 than if you hit commercial or industrial who haven't  
23 voluntarily reduced, then, you know, you pick a number in  
24 that range, and 3 or 5,000, it's probably not hugely

1 sensitive to that. Now, if you put 30,000 in, it  
2 probably makes a huge difference. But that's just one of  
3 the assumptions.

4 But, you know, I think if it's done in a fairly  
5 balanced way, you have to make up an assumption about  
6 scarcity pricing, assistance from other regions, you have  
7 to come up with all this, but if it's done in sort of a  
8 reasonable, balanced way, then you might get something  
9 that, you know, you've got sort of a consensus about and  
10 I believe it will be, as I suggested, well under one day  
11 in 10 years.

12 But if you make very conservative assumptions  
13 for all those assumptions, a high value of lost load,  
14 high scarcity pricing, demand response only at high  
15 prices, limited assistance, if you make all those sort of  
16 conservative approaches -- and it is common in planning,  
17 it's just sort of an instinct in planning exercises to  
18 make conservative assumptions, conservative,  
19 conservative, conservative -- but if you do that, then  
20 you're not trading off marginal benefit, marginal cost,  
21 because you've made all these conservative assumptions.  
22 The marginal cost of a, you know, combined cycle unit or  
23 a peaker, that's something we know real well within, you  
24 know, probably 10 or 20 percent.

1           But the marginal benefit is what depends on all  
2     these very difficult assumptions and depending on how you  
3     make these assumptions, you can probably get order of  
4     magnitude higher or lower. But if it's done in a  
5     balanced way, then, you know, you might get something you  
6     can agree on, but I do believe it will be well under, not  
7     above, the one day in 10 years.

8           COMMISSIONER CLODFELTER: I shouldn't have  
9     interrupted you. I'm sorry.

10          MR. WILSON: No.

11          COMMISSIONER CLODFELTER: We'll come back to  
12     this topic in the questions, but I should have waited.  
13     Sometimes I can't restrain myself.

14          MR. WILSON: And let's move on. That sort of  
15     Number 3 reliability category, I threw in there  
16     flexibility ramping with increasing solar penetration and  
17     also wind. You need a lot of flexible resources on the  
18     system because they can drop off suddenly. That's kind  
19     of a new issue. You know, everybody knows California has  
20     faced it. You're probably next in line or almost next in  
21     line, and that's a big issue. And I guess really what I  
22     want to say on that is that the analysis that goes into  
23     understanding what the risk is there, what the  
24     possibilities are there, and what types of resources you

1 need to be able to be ready for that and provide  
2 reliability is so different from what goes into a  
3 Resource Adequacy study, which is looking at peak day,  
4 that I really encourage you to think of that as a  
5 separate issue that requires separate, very focused  
6 tools, and not really aspire to stretch the Resource  
7 Adequacy study to deal with this. I mean, Brendan Kirby  
8 is going to talk about this more, but I really would  
9 encourage you to think of this as a separate issue from  
10 resource adequacy. Resource adequacy is enough  
11 megawatts. This is certain types of megawatts, and not  
12 large amounts, but enough so that you can operate the  
13 system reliably, given, you know, increasing solar and  
14 other penetration.

15 So next slide is just a few takeaways, and I've  
16 already said this. One day in 10 years, I criticized it  
17 10 years ago, and now I'm kind of sitting here saying,  
18 well, you know, it's got some advantages because it --  
19 you know, physical reliability, load shapes. We kind of  
20 know that. I mean, there's been some issue about winter  
21 extreme cold. Plant outage rates, the same thing. We've  
22 got a lot of information about that. We're not so sure  
23 about winter extreme cold. These are things we know a  
24 lot about, and so calculating one day in 10 years or LOLH



1 or EUE physical reliabilities, fairly straightforward,  
2 relatively. Economically Optimal is, you know, the right  
3 way to go, but -- the conceptually right way, but you've  
4 got the question of, you know, all the many assumptions  
5 you have to make. So that's mainly what I had to say on  
6 that.

7 A couple other minor points. Communicating  
8 resource adequacy needs, in some areas not really here  
9 yet, but might be coming, but in other areas they've got  
10 like 26 percent winter reserve margins. It's like what?  
11 Okay. And the historical traditional reserve margin  
12 calculation is an installed capacity number, divided by  
13 the forecast or sort of 50/50 median peak load. And both  
14 of those aren't really the right -- the best numbers to  
15 use for this purpose in the sense that what really helps  
16 provide resource adequacy is not the installed capacity,  
17 but the unforced capacity, you know, taking into account  
18 outage frequencies and the capacity value for variable  
19 resources. Sometimes it's called UCAP, Unforced  
20 Capacity.

21 So if you put that in the denominator and then  
22 in the numer--- in the numerator, sorry, and in the  
23 denominator it's not really the 50/50 load that you're  
24 planning for. You're really planning for the extreme

1 peak load. So if you had 90/10 peak load, you know, that  
2 peak that you expect to incur once a decade, and some  
3 utilities in PJM and others do have that, you know,  
4 that's really the number that tells you it's closer to  
5 how much capacity you're going to need.

6 So if you take that unforced capacity, not  
7 install the lower number, and you divide it by your 90/10  
8 forecast, then you've got a number that's like just a  
9 couple percent of unforced reserve margin over the 90/10.  
10 And the advantage of that is it would be much more  
11 comparable between regions, and it would also be much  
12 more stable over time as the forecast and the resource  
13 mix and load shapes change. So I just throw that out  
14 there. You might consider asking for that as sort of an  
15 additional. An additional traditional IRM you might ask  
16 for that as an additional measure, and hopefully it would  
17 be much more stable over time.

18 And then just the last comment on this topic,  
19 just to point out that Duke, in its filing, really didn't  
20 respond to a number of my criticisms with the RA studies,  
21 economic load forecast error I raised issues, the  
22 relationship between extreme cold and load, and then the  
23 use of the confidence interval and value at risk, and  
24 then the lack of sensitivity analysis and such. I'm not

1 going to go into details, but just to point that out for  
2 completeness, I guess.

3           Next topic, much shorter, load forecasting and  
4 peak load mitigation. And really this is still about the  
5 Resource Adequacy study because what I recommend here is  
6 that the load forecasting process and the analysis that  
7 goes into it can provide a lot of useful information to  
8 guide the Resource Adequacy study. I mean, they already  
9 provide the forecasts, of course, the winter -- summer  
10 and winter peak load forecasts, but also the RA study  
11 wants a load forecast uncertainty error, but the load  
12 forecasting effort could come up with a high economic  
13 growth scenario. It could tell you kind of how far off  
14 they would be if you were surprised by strong economic  
15 growth or low efficiency or something like that, and that  
16 could help guide what sort of assumptions ought to go  
17 into the RA study.

18           It would be great if the load forecasters could  
19 analyze that 90/10 summer and winter peak. That peak,  
20 it's not expected every other year, but once per decade.  
21 It would be great if they had that because that would be  
22 a very important input to the RA study. Without that,  
23 you know, the process of doing the RA study is making up  
24 values for things like this that aren't necessarily

1 consistent with or guided by the load forecasting effort.  
2 So that's why I recommend that the load forecasting  
3 experts get on this to maintain consistency.

4           And then the only other point on topic two I  
5 wanted to make is which end uses contribute to winter  
6 load spikes, and this is one of your questions, of  
7 course. And I first point out that Duke's response was  
8 five or six pages, but it was mainly citing national and,  
9 you know, southeast regional data from EIA and EPRI.  
10 Apparently, there's not -- there is still not really very  
11 much knowledge about specifically which types of end uses  
12 and customers are creating those winter spikes on the  
13 Duke system.

14           The discussion, if you read it, it pretty  
15 clearly places the blame on residential customers. In  
16 fact, there's no mention of commercial and industrial.  
17 And, in fact, it's pretty clearly to blame on rural and  
18 lower-income residential customers. And you can see  
19 where that goes. That probably, you know, suggests that  
20 it might be pretty difficult to be effectively mitigating  
21 or shaving those loads.

22           But I would just call some attention to  
23 commercial customers, such as schools, stores, and  
24 offices, which when there is really extreme cold, you

1 know, one day in 10 years extreme cold in the forecast,  
2 which, of course, in the RA study is extremely important,  
3 but when there's that sort of cold in the forecast,  
4 probably a lot of schools and businesses and stores are  
5 -- would be thinking about shutting down or opening late  
6 anyway, and so maybe the Company can get an agreement  
7 that, you know, when the forecast is below whatever for  
8 day after tomorrow, you know, you'll decide to open at  
9 10:00 and you'll, you know, either prewarm or reduce your  
10 energy use until after 9:00 because as you know, that  
11 winter spike, that it's very rare and very extreme and  
12 very narrowly on the 7:00 and 8:00 a.m. So I just call  
13 attention to that possibility as something that's sort of  
14 missing from their filing.

15 Topic three, the Work Plan in process. The  
16 proposed Work Plan in their filing I consider to be  
17 flawed. There's no mention of stakeholder input; only  
18 Public Staff. It only calls for updating assumptions.  
19 It doesn't really seem to allow for any reconsideration  
20 of any structural or, you know, elements of the approach.  
21 It only calls for sensitivity analysis after the  
22 validation and simulation and results. In other words,  
23 it's just a reporting part of the thing, whereas, you  
24 know, I consider sensitivity analysis to be a really

1 critical part of the process all along.

2 And it also apparently tries to hardwire some  
3 controversial assumptions like the three year forward  
4 load uncertainty and weather data back to 1980. So it  
5 suggests that the only sensitivity analysis will be  
6 Company requested, so, you know, there's some things I  
7 note.

8 And on my next page, you know, I would strongly  
9 recommend two main elements of it, which is stakeholder  
10 review and input throughout the process. When you get  
11 input early on and you get the -- you hear the  
12 criticisms, you can respond to them, you can provide  
13 analysis, that will mean that after the report goes  
14 forward with those assumptions, you know, we already had  
15 our chance. It's already kind of -- you know, it could  
16 be a lot quieter after the fact. So I think it can be  
17 real important to get that up front and, you know, I  
18 think it just improves the quality of the report to hear  
19 those criticisms.

20 I can't tell you how many times I've heard like  
21 PJM or ISO New England listen to stakeholders and say  
22 we'll take that back. And then next month on the same  
23 topic they've done some analysis and either they agree or  
24 they disagree, but they've got a sound basis for

1     whichever path they're going to go from there. And then  
2     that issue kind of is off. You know, that one is taken  
3     care of. So stakeholder review and input.

4             And the other one is sensitivity analysis is so  
5     critical. I really recommend that you require providing  
6     sensitivity analysis as requested pretty much throughout  
7     the process. It's real important early on to identify  
8     which assumptions matter and which don't matter. So just  
9     to give, you know, one of my favorite examples, we  
10    normally think that historical weather data, you know, is  
11    something very straightforward, and if you've got 20  
12    years of historical weather data, you've, you know,  
13    really got a lot of information about what weather might  
14    happen. And if you used 30 or 40 or 50 or 80, you would  
15    expect that it wouldn't make any difference, you know.  
16    At some point you've got plenty of weather data.

17            Well, I suspect that in this situation where  
18    they use 20 or use 50 makes a difference, you know,  
19    results in a different IRM. My filings kind of suggest  
20    that. Duke says, well, what's the right number, Jim?  
21    And I didn't really have an answer for them, but the  
22    first step is sensitivity analysis. It doesn't make any  
23    difference. If you get the same reserve margin, whether  
24    you use 20, 30, or 50, then we don't need to talk about

1 this anymore. We're done. We can move on.

2 But if it makes a difference, you know, if  
3 going from 40 to 50, bringing in the 1980s, for instance,  
4 makes a big difference, then you've got to ask yourself  
5 1980s, you know, we saw some extreme cold that we haven't  
6 seen since. I mean, I may be talking about a different  
7 part of the Southeast, but, you know, do we really assign  
8 equal probability to that to what we've seen in the last  
9 10 years? You know, it just -- it means there's an issue  
10 that you need to look at. So that's why sensitivity  
11 analysis is so critically important early in the process.  
12 And lots and lots of the assumptions that could  
13 potentially become controversial if you do sensitivity  
14 analysis and show that they don't matter, then people can  
15 stop talking about them and you can move on.

16 And just as one example of a really good  
17 process, you know, PJM updates their reserve requirement  
18 study every year. There's a whole process they follow  
19 every year. There's a resource adequacy analysis  
20 subcommittee that meets several times during the year.  
21 We can ask for any sensitivity analysis we want and  
22 they'll always do it. Their report includes, I think, if  
23 I remember, it's 60-something sensitivity analyses, some  
24 of which I requested back in 2010 and lost interest in in



1 2012, but I never quite suggested that they take them  
2 out. Maybe somebody likes them. But, you know, there's  
3 a very thorough process to review with stakeholders all  
4 the assumptions, any changes to methodology that people  
5 might want to raise that PJM is considering and just this  
6 whole process.

7           And then when they publish that report in  
8 October, it's usually a really quiet process for it to go  
9 through the whole approval process because we've already  
10 done it, you know. I mean, maybe I didn't like that or  
11 maybe I didn't like that, but the stakeholders discussed  
12 it, PJM provided analysis, we went on and, you know,  
13 okay, I'm past that now. So I really recommend that you  
14 consider, you know, a stakeholder involved process like  
15 that.

16           So next slide, and I'm almost done, model  
17 validation. I use the word validation in some of my  
18 filings, and when they couldn't provide sensitivity  
19 analysis and they couldn't provide model reports and they  
20 couldn't provide this and this, I questioned whether they  
21 had validated their model because these were things that,  
22 in my opinion, you can't validate a model without  
23 providing these bits of information.

24           And Duke's report, Duke's response brings to my

1 attention, okay, validation, that can mean two different  
2 things. Software validation, the computer model  
3 validation, it reads in all the inputs, it does the  
4 calculations it's supposed to do, it creates the  
5 summaries and reports, and it does all that correctly.  
6 Okay. I accept. I accept that. When I talk about model  
7 validation, I mean, you're putting in all these  
8 assumptions and you're trying to represent a real world  
9 phenomenon that we're concerned about if we don't have  
10 enough capacity built.

11 We've got a lot of assumptions about load and  
12 resource outages and neighbors and scarcity and  
13 customers, and all that's coming together. That's our  
14 model. And validating that takes a lot of looking at  
15 just exactly what's happening on these tail events, what  
16 all is coming together, how often, how sensitive it is to  
17 these various assumptions which matter. It takes a real  
18 critical eye. I get the impression that hasn't been  
19 done, so I kind of wanted to make that distinction.

20 And I also want to point out that, you know,  
21 there are some places in the report where it seems to  
22 suggest that there's so many scenarios, it has to be  
23 accurate. Okay. So if I had like a weird, you know,  
24 five-sided die with different shaped sides and I wanted

1 to know how frequent is a 1, I could throw it 10 or 20  
2 times and maybe it shows up, you know, 10 percent of the  
3 time. That wouldn't be very confident. I could throw it  
4 a thousand times, and then maybe I have, you know, 10 --  
5 100 out of 1,000. If I throw it 1,000,000, I have a  
6 pretty good idea of how often that 1 shows up. But  
7 that's not true of probabilistic models. Lots and lots  
8 of scenarios just means you've got, you know, probability  
9 distributions with lots of points on them. It doesn't --  
10 so don't -- just because there's millions of scenarios in  
11 there, let's not make -- think of that as like scientific  
12 observation.

13           And then just the last thing, the Clean Energy  
14 Plan calls for an iterative and transparent process that  
15 involves stakeholder input throughout, and I'd just leave  
16 you with that thought. I think that would be a very good  
17 thing to do.

18           And that's my presentation. I hope I didn't go  
19 too long.

20           COMMISSIONER CLODFELTER: Thank you for that.  
21 And as I said at the beginning, we will receive your  
22 slide deck as additional comment material in the docket,  
23 so we'll file them accordingly. We're going to open to  
24 Commission questions, and I want to start with just a

1 couple, and then so that I don't dominate it, I'm going  
2 to let other people talk then.

3 But I want to go back to the issue of the  
4 economic optimal reserve margin. In the 2016 Resource  
5 Adequacy studies that Astrapé did for Duke, they have  
6 this, I don't know what you'd call it, crosscheck where  
7 they check the LOLE results against what they call the  
8 total system energy costs. And as I understand it, that  
9 does try to in some way put an economic sort of valuation  
10 of some sort on the results, on the calculation. And  
11 they say in the 2016 study that it pretty well comes to  
12 the same result, that if you use their calculation and  
13 computation of total system energy cost, the low point of  
14 the bathtub curve is exactly where they calculate it on  
15 the physical reliability metric. You want to comment on  
16 that?

17 MR. WILSON: Well --

18 COMMISSIONER CLODFELTER: How useful is that?  
19 What credibility should I give it? What weight should I  
20 give it?

21 MR. WILSON: Yeah.

22 COMMISSIONER CLODFELTER: How useful is it?

23 MR. WILSON: Well, what it is, is their  
24 economically optimal reserve margin approach in that

1 study comes up with a reserve margin that's, you know,  
2 very close to the one day --

3 COMMISSIONER CLODFELTER: Right.

4 MR. WILSON: -- in 10 years. And in my filing,  
5 I kind of criticize some of the assumptions like the  
6 economic load forecast uncertainty and others. But, you  
7 know, they've got a very high VOLL number in there.  
8 They've got assumptions about demand response and  
9 assistance and scarcity pricing that all contribute to  
10 assigning very, very high costs to situations not just --  
11 and I note that the VOLL number isn't even very  
12 sensitive, because what they have is when capacity is  
13 rather tight, you're not having involuntary load drop.  
14 You're just having tight capacity. They've got extremely  
15 high cost things going on at that time based on all the  
16 assumptions that they have made. So, you know, I think  
17 they've got thumbs on the scale there, and that's why  
18 they get that up to the one in 10 level.

19 You know, as I suggest, I think that if you put  
20 more reasonable numbers on a lot of those assumptions,  
21 you get an economically optimal reserve margin that would  
22 probably be, you know, two, three, or four more points  
23 below the one day in 10 years.

24 COMMISSIONER CLODFELTER: Let me shift to

1 another topic and then I'll let others talk to you. You  
2 opened a topic that I didn't know whether we'd get into  
3 this morning, but you have gotten us into it, so I want  
4 to explore it just briefly.

5 From a customer standpoint, an outage is an  
6 outage, and I'm not really particularly sensitive to the  
7 cause of that. I experience it differently based on the  
8 cause. As you explain, an outage that's caused by  
9 distribution disruption is going to -- I'm going to  
10 experience that differently than a resource adequacy  
11 outage, but it's still an outage. And I'm going to have  
12 to grapple with an outage and deal with an outage. And  
13 I'm going to want to deal with the most important outages  
14 to me first. They're my top priority.

15 So I'm looking at a situation where I can  
16 invest limited dollars. Ratepayers have a limited  
17 capacity to pay. We have to manage that all the time.  
18 There's only so much we can say to them you've got to  
19 pay; this is your rate; this is the -- this is the rate  
20 we're going to ask you to pay. There's only so much we  
21 can ask them to pay. And we can deploy that revenue  
22 that's generated by those rates, then, to address the  
23 reliability issues in different ways.

24 One of them is to put those dollars toward

1 resource adequacy. Another one of them is to invest  
2 those dollars in improving SAIDI and SAIFI results and  
3 reducing distribution system disruptions. That's a  
4 reliability issue. The customer says reliability to me  
5 is what matters. Reliability is what matters to me. I  
6 don't want my power to go off. Multiple causes of that.

7           So has anybody figured out how to make an  
8 effective decision model for saying what resources should  
9 optimally be put toward the resource adequacy question as  
10 opposed to improving SAIDI and SAIFI? That's really the  
11 choice that we're confronted with right now and I expect  
12 will be continued in the future. I've got \$100 million  
13 of ratepayer dollars that I can ask them to pay. Should  
14 I put that \$100 million on improving SAIDI and SAIFI or  
15 increasing -- improving reserve margins? Has anybody  
16 figured out a decision-making model for addressing that  
17 question?

18           MR. WILSON: That's a really good way to  
19 structure it. I like that. I don't know if I've seen a  
20 model that actually tries to make that tradeoff. I mean,  
21 in principle, to an economist, you should do the marginal  
22 benefit to marginal cost on both of those decisions --

23           COMMISSIONER CLODFELTER: Right.

24           MR. WILSON: -- and that will get you to the

1 right point where you're spending your marginal dollar  
2 correctly on either one.

3 I do want to dispute a little bit in outages  
4 and outage --

5 COMMISSIONER CLODFELTER: Well --

6 MR. WILSON: -- because, you know, the  
7 distribution system outage, you don't know whether you're  
8 going to be back in a moment --

9 COMMISSIONER CLODFELTER: Right.

10 MR. WILSON: -- or in 10 minutes or in an hour  
11 or two weeks sometimes.

12 COMMISSIONER CLODFELTER: As I experience it,  
13 it is more disruptive, yes.

14 MR. WILSON: Yeah.

15 COMMISSIONER CLODFELTER: As a customer --

16 MR. WILSON: Right.

17 COMMISSIONER CLODFELTER: -- it is more  
18 disruptive, yes.

19 MR. WILSON: Whereas the rotating outage on the  
20 extremely cold or hot day, you may actually have been  
21 warned the day before that this might happen, and you may  
22 be able to go online and say, oh, geez, I'm, you know,  
23 7:00 to 7:30. You know, it can be a lot less disruptive.

24 But that is the way to think of it, and I think



1 you'll find that, you know, for a lot of customers that  
2 marginal dollar is much better spent on the distribution  
3 system than on, you know, driving the incredibly unlikely  
4 of one day in 10 years even lower.

5           COMMISSIONER CLODFELTER: Well, I hear you.  
6 You know what I'm searching for. If you come across  
7 anything really good in the literature or you develop it  
8 yourself or you know somebody else has developed it and  
9 wants to win a prize for it, you know, we're open for  
10 business. We'd like to receive it. But, again, it's a  
11 difficult task, and what you're telling us this morning  
12 is that we're being -- your position is we're being  
13 overly conservative, the Companies are being overly  
14 conservative about how they value, in effect, resource  
15 adequacy.

16           And so what I'm sitting here saying is uh-oh,  
17 how do I explain to a customer that I'm putting those  
18 dollars into resource adequacy when what the customer  
19 really wants me to do is to deal with vegetation  
20 management and other distribution system related  
21 disruptions and keep the power on --

22           MR. WILSON: Yeah.

23           COMMISSIONER CLODFELTER: -- at the  
24 distribution level. How do translate that? That's what

1 I'm looking for.

2 I'm going to stop with that and see what other  
3 topics others want to explore with you. So other  
4 Commissioners? I've got other questions for you, but  
5 let's see if other Commissioners do. Nobody? All right.  
6 Wow!

7 All right. The point on slide 13 that you've  
8 got about the flexibility in ramping reserves, I'm going  
9 to ask you to comment on this issue that we're sort of  
10 addressing here, and then I'm going to ask it of you  
11 because it saves me time asking it of the Company later  
12 because I'm going to want the Company to talk about it,  
13 too.

14 So we've just gone through a proceeding here in  
15 which we have dealt with the issue of how we have solar  
16 penetration in North Carolina utilities' territories is  
17 causing a change in reserve requirements, operating  
18 reserve requirements, and we've established certain ways  
19 that we're going to deal with that through our avoided  
20 cost pricing for projects that are interconnecting to the  
21 grid. In the course of that exercise we've sort of  
22 modeled, or the Companies have modeled what additional  
23 operating reserves they do expect to have to put online  
24 and to maintain in order to accommodate various levels of

1 solar penetration in their systems.

2           So I then read the Resource Adequacy study, the  
3 2016 Resource Adequacy study, and what I understand is --  
4 and, again, I'm asking of you, but I'm going to try to  
5 get Mr. Wintermantel and Mr. Snider to tell me if I'm not  
6 getting it right, and then to comment on it -- is what I  
7 understand is that when the Company is looking at  
8 resource adequacy, an embedded component of that starts  
9 off with minimum operating reserves. That's taken as a  
10 fixed input, and then you build off of that to try to see  
11 what else you need for resource adequacy. Well,  
12 operationally, though, am I right operationally when  
13 you're facing an extreme event, when we come to a point  
14 of an extreme event, weather or some sort of unplanned  
15 outage or a combination of all those things, the first  
16 thing that's going to happen, there's not going to be a  
17 load shed. The first thing that's going to happen is  
18 you're going to be starting to shave the operating  
19 reserves. Am I correct about that?

20           MR. WILSON: Yes.

21           COMMISSIONER CLODFELTER: And so as you begin  
22 to run down the operating reserves, you know, you're  
23 under your target reserve margin, but you haven't yet had  
24 to shed load because you're using up your operating

1 reserves. And so I'm thinking about the fact that we're  
2 now experiencing levels of solar penetration that are  
3 causing us to increase operating reserves. Well, why  
4 does that matter? Why does that matter to me? Because  
5 the peaks -- it matters because the peaks that our  
6 utilities are experiencing are winter peaks, the early  
7 morning winter peaks, and during those early morning  
8 winter peaks I'm not managing flexibility and ramping  
9 problems from solar penetration. Solar is not on the  
10 grid. The sun is not even out yet. So I've got more  
11 reserve margins now in my system that I can manage to  
12 avoid load shed. And so it seems to me like that's  
13 become an advantage for me now. I can sort of treat that  
14 as almost like free reserves for capacity planning  
15 purposes -- for capacity planning purposes. I look at  
16 that as sort of like found money. Am I looking at it the  
17 wrong way?

18 MR. WILSON: Well, I mean, the reserve -- the  
19 planning reserve margin is driven by the summer and  
20 winter peak loads.

21 COMMISSIONER CLODFELTER: Sure.

22 MR. WILSON: It doesn't really have to do with  
23 how much operating reserve you have to have mobilized  
24 during a time of year. What is it, you know, April or

1 May or, you know, afternoons when the solar might drop  
2 off suddenly? That's operating reserve. That's  
3 different from the planning reserves. That's just some  
4 of those capacity that you have on the system has to  
5 actually be ready to respond at that time, but -- so  
6 those are really kind of very separable.

7 But I agree with you, and I actually argued  
8 this, that on that extreme winter peak you probably don't  
9 need for that very brief period very much operating  
10 reserve because you know that load is going to drop very  
11 quickly, and I kind of suggested that at least as I  
12 understood from certain documentation, that they were  
13 assuming that they would hold a lot of operating reserve  
14 right through that very sharp winter peak, and that led  
15 to load loss and raised a winter reserve margin. That  
16 was my impression, what they did. So that's another  
17 assumption that merits some attention this time around.

18 COMMISSIONER CLODFELTER: So it does connect?  
19 It connects in the way you just articulated.

20 MR. WILSON: That's how it -- that's how it  
21 connects.

22 COMMISSIONER CLODFELTER: Okay. All right.  
23 Well, I --

24 MR. WILSON: It seems reasonable that you would

1 be willing to go a little -- I mean, there's a minimum  
2 operating reserve so that you are ready to not crash the  
3 transmission grid --

4 COMMISSIONER CLODFELTER: Right.

5 MR. WILSON: -- if you lose, you know --

6 COMMISSIONER CLODFELTER: Right.

7 MR. WILSON: -- your  $n$  minus 1, whatever,  $n$   
8 minus 2, whatever. You know, there's that. And you're  
9 going to maintain that minimum operating reserve under  
10 all circumstances in order to be transmission reliable.  
11 But that's probably less than the amount, the full amount  
12 that you normally want. I agree.

13 COMMISSIONER CLODFELTER: Okay. In your --  
14 when you began, you indicated that a great deal of your  
15 experience was with market systems that are participating  
16 in markets, organized markets.

17 MR. WILSON: Yes.

18 COMMISSIONER CLODFELTER: We are not, of  
19 course.

20 MR. WILSON: No.

21 COMMISSIONER CLODFELTER: And so we have to  
22 manage this issue through resource adequacy. We don't  
23 really have the opportunity to go out and have supply and  
24 demand managed through the market. We manage it through

1 the resource adequacy determination in the Company's  
2 planning. So how do we need to look at the -- any of the  
3 issues you've described differently, given the fact that  
4 we're not in an organized market? I mean, do we have  
5 really the ability to usefully generate an economically  
6 optimal reserve margin type of product in North Carolina?  
7 Can we really usefully engage in that exercise, given  
8 that we don't really have some of the pricing tools  
9 available to us that they have in organized markets?

10 MR. WILSON: Yeah. That's a good question.  
11 And I do have to remind myself frequently, oh, yeah, this  
12 is one of those areas, not one of these areas. And on  
13 that extreme, especially on a summer extreme peak day,  
14 there is a lot of market stuff going on, you know,  
15 between you and neighboring regions, and merchant  
16 generation that's available and demand response and price  
17 response of demand. There's still hopefully a lot of  
18 market stuff going on at those times that can help you  
19 out a lot if the prevailing prices on the eastern  
20 interconnect are going up, at least locally or a broader  
21 area.

22 But that is an issue, that you're not fully  
23 making use of how prices can help you in peak periods.  
24 And that, of course, can be augmented with programs like

1 Critical Peak Pricing and that sort of thing that can be  
2 very helpful, but it is a different situation.

3 In terms of the economically optimal reserve  
4 margin, and that's another thing that I probably -- I  
5 mean, I sort of dismissed that in the RA studies, so I  
6 didn't drill down on them real hard, but, you know, you  
7 are hedged to a very great extent under these  
8 circumstances, so you need to think a little more about  
9 exactly what are those costs and are they really costs or  
10 are they transfer payments because transfer payments look  
11 like a cost to whoever is paying them, but somebody on  
12 the other side is receiving that, making a profit, and  
13 that can get them to respond.

14 And I did make that point just to sort of  
15 criticize the notion that you ought to not only do  
16 economic optimal, but you ought to, you know, do a  
17 confidence interval because, you know, if you're under  
18 those extreme situations, paying a lot of money to some  
19 merchant plants, you know, your ratepayers are paying  
20 this money and those merchant plants are doing great.  
21 Yes. Right now that's money spent. That's cost. Those  
22 merchant plants, they made a profit, they're encouraged,  
23 they're incented. Somebody else is going to build  
24 another merchant plant. I mean, that has indirect



1 positive impacts on the market and on customers. So, you  
2 know, you kind of need to take that into account.

3 If you really did a society optimal view, then  
4 those transfer payments are not cost. Those are -- you  
5 know, you recognize that they're -- they went to  
6 somebody. They're not really cost.

7 So it's tricky in a vertically integrated area  
8 to do the economically optimal, and it does raise some  
9 additional issues.

10 COMMISSIONER CLODFELTER: Are there some states  
11 we should look to that have had some success with looking  
12 at the economically optimized model that are vertically  
13 integrated outside an organized market?

14 MR. WILSON: I'm not aware of a place I'd point  
15 to and say, yeah, do it like them. I can't --

16 COMMISSIONER CLODFELTER: Anybody that's  
17 attempted it that we ought to look at --

18 MR. WILSON: Well, I think --

19 COMMISSIONER CLODFELTER: -- and learn lessons  
20 from?

21 MR. WILSON: Yeah. I mean, I think other  
22 states in the Southeast are doing similar sorts of  
23 things.

24 COMMISSIONER CLODFELTER: Okay. Anything else

1 from the Commission?

2 CHAIR MITCHELL: Just a quick question for you.  
3 You made the point about winter load spikes and the state  
4 of knowledge at this point in time about which customers  
5 and end users are causing or contributing to those  
6 spikes. Can you talk a little bit about that? What is  
7 known at this point, and if it's very little, why is  
8 that?

9 MR. WILSON: Yeah. You know, I can't talk  
10 because we don't know. I was a little disappointed by  
11 the Duke Companies' response this time around. You know,  
12 it just seems like there should be more research going on  
13 to find out, you know, what -- it doesn't even say what  
14 is the customer mix under that peak load. You know, I  
15 accept, as I suggest, that it's probably heavily  
16 residential, but there's probably commercial and  
17 industrial in there. They've got a lot of load data, you  
18 know, from those times, and so I really think it's  
19 important to do some more research about that.

20 You know, they're relying on this sort of  
21 national and regional data, so I think I can't speak to  
22 that, but I think it's something that really warrants a  
23 lot of research because a very, very rare, very extreme  
24 winter load spike, to me, that cries out for something to

1 mitigate, not something to build an additional power  
2 plant to serve. You know, it just seems like it should  
3 be something you should be able to mitigate and,  
4 therefore, not have to plan generating capacity to serve  
5 it.

6 COMMISSIONER CLODFELTER: Thank you very much.

7 COMMISSIONER DUFFLEY: I've got a few.

8 COMMISSIONER CLODFELTER: I'm sorry.

9 Commissioner Duffley.

10 COMMISSIONER DUFFLEY: So I'm on slide 16, and  
11 you mention Duke has not responded to my criticisms of  
12 Resource Adequacy study, and the first one is the  
13 economic load forecast error. I know that within PJM  
14 that they had -- they were -- had forecasting errors that  
15 they have resolved. How did they resolve those? Can you  
16 remind the Commission, how did they resolve their load  
17 forecasting problems?

18 MR. WILSON: Okay. Two issues. One is PJM's  
19 load forecast over a decade have been -- you know,  
20 they've been over-forecasting like almost everybody has,  
21 and they've changed their methodology multiple times, and  
22 in some of those iterations I've said, you know, wow, I  
23 think you're close now, and then they've gone and done  
24 additional work. I wouldn't say that they have, you

1 know, resolved their load forecasting errors. Their  
2 current -- they made a big change to their methodology  
3 and they get kind of similar results. To me, it still  
4 looks like they're over-forecasting significantly, so --

5 I mean, the most important thing nowadays, in  
6 my opinion, is to use a historical period that is post-  
7 recession, and I think the Duke companies are doing this  
8 and other companies are doing this. And if you do your  
9 load forecasting based on it's now 10 years of post-  
10 recession history, that history, almost everywhere the  
11 peak loads have been moving in a kind of a straight line,  
12 and the economic growth has been pretty steady, and the  
13 demographic, all those things are kind of, you know,  
14 moving in directions and aren't expected to change a lot,  
15 it makes for a forecast that's, you know, look at that  
16 and it's kind of more of the same and it's sort of  
17 reasonable. So that's on load forecasting and errors.

18 And then there's the issue that in the RA study  
19 they use an assumption for load forecast uncertainty.  
20 They add, you know, a scenario where loads just like grow  
21 way faster than according to the forecast. Now, that's  
22 what I have criticized. And in the study they took GDP  
23 forecasting errors and used U.S. GDP forecasting errors  
24 and translated that into an assumption about Duke company

1 electric peak load forecasting errors. That's kind of  
2 what I criticized because I thought it was excessive.  
3 And, you know, that's where I think the load forecasters,  
4 by perhaps running a high economic growth model based on  
5 all of the assumptions that go into that and running it  
6 through their economic model and seeing what does that do  
7 to our future peak loads, I think that would be a better  
8 way to come up with a reasonable assumption for how peak  
9 loads might grow a lot faster than anticipated. So  
10 that's the two parts of your question.

11 COMMISSIONER CLODFELTER: Anything else?

12 (No response.)

13 COMMISSIONER CLODFELTER: Thank you, Mr.  
14 Wilson.

15 MR. WILSON: Thank you.

16 COMMISSIONER CLODFELTER: Ms. Thompson,  
17 anything else?

18 MS. THOMPSON: No. Thank you, Commissioner  
19 Clodfelter. Mr. Wilson will remain in the hearing room  
20 and is available for any follow-up questions.

21 COMMISSIONER CLODFELTER: Great. Thank you.  
22 Mr. Ledford, we're with you.

23 MR. LEDFORD: Thank you, Commissioner  
24 Clodfelter. I would like to introduce Brendan Kirby who

1 will be presenting on behalf of NCSEA. We will be  
2 momentarily distributing Mr. Kirby's presentation, as  
3 well as his bio and other relevant materials. Mr. Kirby,  
4 when you're situated, would you mind introducing yourself  
5 to the Commission?

6 MR. KIRBY: Good morning, Commissioners. Thank  
7 you for the opportunity to be here. I'm Brendan Kirby.  
8 I'm retired from the Oakridge National Lab and I'm now a  
9 private consultant. Please forgive me. I'm getting over  
10 a cough, so I've got a lozenge and a little bit of water.

11 There is a full bio -- not a full bio --  
12 there's a short bio in the handout. I guess we'll get  
13 the slides in a second. And so what I'm going to talk to  
14 you about is you put out an Order December 23rd asking  
15 about our reactions to "Resource Adequacy Requirements:  
16 Reliability and Economic Implications" study that was  
17 done by the Brattle Group and Astrapé for FERC, and you  
18 had three questions with that, so I'm responding to that.

19 The three questions were the changes in the  
20 treatment of the reserve margin in the IRP, also in the  
21 metrics involved in looking at reserve margins, and then  
22 risks and cost to mitigate.

23 Slide three. I like the report. I think it's  
24 an excellent report. What I really like, it's got very

1 good narrative, explanations of issues. It talks about  
2 both sides of an issue. And then it has a nice example  
3 system, so it shows numeric trends. And it also shows  
4 the tools, the data required, how to do the analysis, and  
5 -- but I really like the report.

6 And by the way, please interrupt with questions  
7 anytime. That probably is more productive.

8 So slide four. So the second question first  
9 because it's the easiest. Is Expected Unserved Energy,  
10 it's a much better metric than LOLE. Reason is, as Jim  
11 was saying, LOLE just counts events. EUE gives you some  
12 sense for how big were the events, so what's the total  
13 customer impact? It's a better metric. It's not an  
14 absolute. It's good actually to see multiple metrics,  
15 but EUE is a better metric. The metric should reflect  
16 the impact of the length of the outage, the number in the  
17 outage, and the durations of -- and the depths of the  
18 outages.

19 The LOLH, the number of hours, that's a little  
20 bit of improvement. EUE is also normalized, so it's done  
21 as a percentage. So if you come out and say I want an  
22 LOLE of .11 one in 10 years and you apply that same  
23 metric to PJM, which is 150,000 MW, and you apply that  
24 same metric to the Turlock Irrigation District, which is

1 500 MW, they both achieve the same metric; it's a very  
2 different impact on their customers. So you want a  
3 metric that's also normalized. And the fortunate thing  
4 now is that the computing capability or analysis tools  
5 were no longer limited. You know, we can do the EUE  
6 calculation. We can do all the calculations.

7 And slide five. So as Jim said, these metrics  
8 are not directly compatible or comparable. It's not like  
9 changing between miles per hour and kilometers per hour  
10 where it's a different number, same exact thing you're  
11 measuring, so -- and that's something -- just means you  
12 got to be careful. It doesn't mean you shouldn't do it.  
13 Just you need to be careful.

14 So the trends, though, on all three metrics,  
15 they do tend to be the same. And for any specific case  
16 you can come up with -- you can come up with a specific  
17 LOLE number, LOLH number, and EUE number that are the  
18 same, but it's only the same for that case. So you  
19 have to be careful --

20 COMMISSIONER CLODFELTER: What's a case? What  
21 constitutes a case?

22 MR. KIRBY: Well, so for --

23 COMMISSIONER CLODFELTER: Is that a resource  
24 portfolio mix or is it something else?



1 MR. KIRBY: Well, a resource portfolio mix, a  
2 specific weather year.

3 COMMISSIONER CLODFELTER: Right.

4 MR. KIRBY: So in slide six we finally get to a  
5 picture, so all three metrics have the same kind of  
6 impact. You know, the higher the reserve margin, the  
7 increased reserves, you're going to increase reliability.  
8 You're also going to increase cost. So all three of the  
9 metrics do that, give you that same impact.

10 It gets more interesting, though, on slide  
11 seven. So when you look at LOLE, one of its problems is,  
12 you know, one in 10. Well, what is that? Is that one  
13 event in 10 years or one day in 10 years? And even if  
14 you say it's one event in 10 years, you have the problem  
15 that there is not industry consistency on what exactly  
16 does that mean. So what this curve is showing, in the  
17 very lightest curve, the highest curve, light blue,  
18 that's counting -- so that's showing reserve margin  
19 that's required to hit a specific LOLE. And it takes a  
20 lot more -- it takes a lot higher reserve margin to hit a  
21 .1 LOLE if you're defining the event as you've just run  
22 out of operating reserves.

23 Alternatively, you can -- as others say no,  
24 I'll allow you to deplete the operating reserves. What I

1 care about is have I had to go into a voltage reduction?  
2 Have I taken an operating practice of I've had to reduce  
3 voltage in order to maintain reliability?

4 And then the lowest line is the one that says,  
5 no, I'm going to allow it to, you know, the one in 10,  
6 fully deplete my reserves, fully utilize all of my  
7 operating practices, and I'm actually to the point where  
8 I've got to shed firm load. And, you know, so that gives  
9 you -- that says that the reserves you require depends on  
10 exactly how you define the LOLE event. I would argue  
11 that the reserve requirements, they should be -- they  
12 should be based on mandatory NERC reliability standards,  
13 so you should base what you require on this one in 10 or  
14 whatever your metric is on what are the things that NERC  
15 says you have to do? What are the standards required?

16 Also, as Jim very much pointed out, in actual  
17 operations, this loss of load due to a lack of capacity  
18 is extraordinarily rare. In actual operations there's an  
19 awful lot of things you can do that prevent that actual  
20 event happening. The report itself notes that resource  
21 adequacy related reliability events account for a very  
22 small fraction of customer outages. So that goes back to  
23 your question, Commissioner Clodfelter, that if you've  
24 got -- it's a marginal cost type issue. Where do I spend

1 my next dollar? What is going to give me the most  
2 impact?

3 So the -- slide eight. The fact that the  
4 reliability events are very rare has got very important  
5 consequences. Do thousands of cases of simulated. These  
6 reliability metrics, they're driven by a small number of  
7 the cases. So in the example system, 45 percent of all  
8 years have no outages at all. One year has got 68 load  
9 shed hours. Then you look at the -- when they were --  
10 when you shoot for a 2.4 loss of load hours per year,  
11 which comes into -- it looks at an LOLE based on one day  
12 in 10 years, all right, 10 percent of the years exceeded  
13 the 2.4, but when they did 9,600 cases, the probability  
14 weighted average is still 1.4. So that's telling you  
15 that the reliability analysis is driven by a small number  
16 of years, a small number of hours, a small number of  
17 conditions.

18 I'm going to get -- take a side step a little  
19 bit, but we're going to get back into the fact that it's  
20 really a question of risk aversion rather than risk  
21 mitigation, or it's a variability volatility aversion as  
22 opposed to say necessarily completely risk mitigation.  
23 It's more than -- it becomes more than an economic  
24 question, and that's a place where things get different

1 and interesting.

2           So the report does a really nice job of  
3 discussing how to set reserve margins to minimize cost,  
4 and then does a really nice job of talking about how you  
5 can balance those costs against what your risk aversion  
6 is. So this curve, this graph is doing -- it's really  
7 nice. It's -- again, it's showing the reserve margin  
8 across the horizontal axis and the reliability related  
9 cost on the vertical axis. And so the obvious thing you  
10 want to do is minimize your total cost. Okay. So that's  
11 straightforward. You look for the bottom of the curve.  
12 That's great.

13           The thing that to me is very interesting here  
14 is what you see is the shift in where the costs come  
15 from. So on the left, very low reserve margins. The  
16 place you start incurring cost is in load shed events,  
17 voltage reduction events, operating reserve shortage,  
18 emergency demand response. You're seeing a lot of cost  
19 coming at the top of the set of bars that are impacts on  
20 things happening to customers.

21           You move over to the right and they completely  
22 disappear. You're not seeing any load shedding, no  
23 voltage reduction, no operating reserve shortfalls. What  
24 you're seeing is the cost come in because you're spending

1 more on capital cost for generation and operating cost on  
2 generators. So you're doing that tradeoff of saying,  
3 well, I'm going to spend more on more iron in the ground  
4 and more fuel, and then I won't have -- I'll reduce the  
5 things like voltage reductions, even the exercising of my  
6 demand response. And demand response, remember, is folks  
7 who volunteered to respond. So it's a resource to use,  
8 but there is a cost associated with it. Okay.

9           And as Jim said, very important, the  
10 quantifying -- the cost for these customers' cost, those  
11 are tough. We don't have -- just repeating, we know what  
12 the cost of a combustion turbine is. We know what the  
13 cost to operate it is, what the cost to buy it is. We  
14 don't really know what the cost is when a customer is  
15 shed for an hour.

16           We do get a little bit lucky. It turns out the  
17 -- we know the cost is high, so is it \$1,000 MW? 5,000?  
18 10,000? So we know it's high, so that's good. It also  
19 turns out because it's high and it is so much higher than  
20 the cost of generation, when you go through the modeling,  
21 the modeling is somewhat insensitive to that cost. You  
22 don't need to know with near as much precision what the  
23 cost to a load is the way you need to know what the cost  
24 to a generator is, so we do get a little bit lucky there.

1           Yeah. The reports notes that resource adequacy  
2 related reliability events account for only, again, only  
3 a very small fraction of the customer outages. So even  
4 with this, where we're talking about cost to customers  
5 for outages, this is only the outages that are due to the  
6 resource adequacy question.

7           COMMISSIONER CLODFELTER: Stop just a minute.

8           MR. KIRBY: Yes.

9           COMMISSIONER CLODFELTER: I want to be sure I  
10 understood what you just said to us, is that the value of  
11 lost load is a relatively important -- unimportant  
12 variable with how we --

13          MR. KIRBY: Yes.

14          COMMISSIONER CLODFELTER: -- where we set that  
15 value.

16          MR. KIRBY: Yes.

17          COMMISSIONER CLODFELTER: Where we set that  
18 value is a fairly unimportant variable for this purpose?

19          MR. KIRBY: Yeah. And I don't want to -- my  
20 point is you don't need near the precision you would have  
21 on what's the fuel cost for a combustion turbine.

22          COMMISSIONER CLODFELTER: Okay.

23          MR. KIRBY: You know, a small shift changes it,  
24 so you can --

1                   COMMISSIONER CLODFELTER: All right.

2                   MR. KIRBY: -- you need to know it, but you  
3 don't have to be so precise.

4                   And slide 10 -- and forgive me for this. This  
5 is a National Lab slide. We pack lots of words that you  
6 can't possibly read, and so I apologize for it. It's my  
7 upbringing.

8                   What I went and did here, though, you can read  
9 them later, I was quoting from the report, so I wanted to  
10 actually pull the pieces out from the FERC report and so  
11 you can look at the actual words. The concept is really  
12 interesting and much more straightforward. Okay.

13                   So most of the years -- as I said before, most  
14 of the years of all these studies have very small  
15 reliability costs. Small number of years, big cost.  
16 That's one point.

17                   Second point, so the average cost change  
18 relatively little, but the uncertainty really grows.  
19 Okay. What is that saying? That's saying when we look  
20 at the curve over on the right, it's looking at the  
21 reserve margin, and over on the left, the vertical axis,  
22 it's looking at the reliability cost. Okay. And so we  
23 see is on average, right, the reserve -- the cost of  
24 higher reserve -- the cost associated with reserves

1 pretty flat; not a lot of difference. It is rising.  
2 More and more reserves, it's going up. So in this case  
3 the economic optimum reserve is in the 10 percent range.

4 But then you say, well, what if I look at the  
5 85th percentile, the 90th percentile, the 95th  
6 percentile? If I care about what's going to happen to me  
7 one year out of 10 and say, wow, high cost one year out  
8 of 10, that's really bad, I don't want to be exposed to  
9 high cost one year out of 10, well, then you're on the  
10 top curve, and then you're seeing that wow, no, the  
11 economic optimum -- if the economic optimum for that one  
12 in 10 year, that drives your reserve margins way up.

13 What this says to me is that it's not really  
14 risk because one in 10, we're talking about a lot of  
15 years. We're not just going to -- we're not just going  
16 to live with the system for one year. We're going to  
17 live with it for 20, 30, 50 years, right? So a one in  
18 10, it's just a question of volatility, not of risk.

19 I buy insurance for my house for fire insurance  
20 for my house. I hope I will never have a fire and I will  
21 never -- so that's all wasted money. I'm happy to pay  
22 it. I pay it every year because that risk -- the  
23 consequence of the risk is very high, probability is very  
24 low. But in that case it's an actual insurance policy



1 where I hate tempting fate, I will never see the fire, so  
2 I will never actually incur the cost. Still paying my  
3 insurance premium.

4 This is a case of one in 10, so the prices go  
5 up and down, up and down. So am I worried about the risk  
6 of that event or am I just worried about the volatility?  
7 So do I not want to see that price spike every 10 years  
8 or do I -- or is it something that it's, you know, a one-  
9 in-a-thousand-year event where with luck I would never  
10 see it at all? All right.

11 So -- but this is a question that -- well,  
12 let's take the next slide, slide 11. We'll look at some  
13 of the details. So on that example, the risk neutral  
14 optimal reserve margin is 10.3, 10.3 percent. If you  
15 wanted to go for --

16 COMMISSIONER CLODFELTER: For whom? Is that a  
17 Duke specific calculation you've done?

18 MR. KIRBY: No, no, no, no. This is --

19 COMMISSIONER CLODFELTER: All right.

20 MR. KIRBY: -- this example --

21 COMMISSIONER CLODFELTER: Exactly.

22 MR. KIRBY: Exactly. This is the example that  
23 Astrapé and Brattle did for FERC --

24 COMMISSIONER CLODFELTER: Okay.

1 MR. KIRBY: -- with a nice example system.

2 COMMISSIONER CLODFELTER: You're still in the  
3 FERC setting?

4 MR. KIRBY: The whole presentation is --

5 COMMISSIONER CLODFELTER: Okay.

6 MR. KIRBY: -- because I like the report. I  
7 thought it was a great report.

8 So in this case 10.3 is the risk neutral  
9 optimal; 15.2 is -- hits an LOLE of .1. All right. So  
10 what it's also saying is if I look at that 90th  
11 percentile cost, right, to reduce that 90th percentile  
12 cost it takes me 270 million is what I save in that bad  
13 year, that bad year when the cost went up. All right?  
14 If I go for the one in 20, the 95th, it's 630 million.

15 COMMISSIONER CLODFELTER: Right.

16 MR. KIRBY: But what the report concludes is  
17 that somebody who was going to use the economic optimal  
18 of the 10.3 --

19 COMMISSIONER CLODFELTER: All right.

20 MR. KIRBY: -- they will go for the 10.3.  
21 Somebody who's -- and they will incur or they will save  
22 -- I'm sorry, I'm tripping over my own numbers or the  
23 report's numbers. So what I save by going to the 10.3  
24 over 15.2, every single year I save \$90 million. So

1 customers save \$90 million. What they have the risk of  
2 is that every 10 years they see a \$270 million cost, and  
3 every 20 years they see a 630, but they're saving the 90  
4 million every year.

5 So what the report concludes, and they do a  
6 very nice discussion, they say if you're looking at the  
7 economic optimal rate, you're going to go down to the  
8 10.3. If you're a little bit risk averse, you don't want  
9 your customers to see the volatility, then you might go  
10 with a 15.2. Some commissions might choose to go even  
11 higher. Okay. So it's a volatility aversion, and it's a  
12 choice the Commission needs to make. Very good.

13 We go on to 12, slide 12, and here to me is a  
14 difference. The economic is an important distinction.  
15 \$90 million is not zero. The report did also note that  
16 that, you know, that 90 million, 270, 630 all sounded  
17 like very big numbers for the -- in the example for the  
18 customers. It turned out to be a \$1.63 per MW kind of  
19 premium that they paid to avoid the volatility. All  
20 right. Well, \$1.63 a MWh, not so much, you know, so  
21 maybe it's a reasonable -- it can be a reasonable choice  
22 for a commission to make to reduce the volatility, but  
23 it's more than an economic question.

24 The FERC report had very low renewables. Had a

1 little of wind, but very low renewables. So the place it  
2 becomes even more than the economics -- and the economics  
3 are important, but that's something you're used to  
4 dealing with to making that tradeoff for customers. The  
5 thing that makes it more than an economic question is  
6 that as you go to the higher reserves, you are also  
7 shifting the resource mix. It's moving into more and  
8 more thermal generation, more and more iron in the ground  
9 that is using a physical resource to mitigate the  
10 volatility which has a cost to it. And if it's just a  
11 cost, that's just a straight economic choice. Here it's  
12 also a shift, saying as you put more and more of the  
13 thermal resources in, it ends up being less and less for  
14 the renewables. So it appears to -- what that translates  
15 into is it appears to change the assigned capacity value  
16 for the renewable resources.

17 So my argument would be that self-insuring may  
18 be against volatility, against cost price volatility, may  
19 be a reasonable economic choice when you also consider  
20 the other impacts in addition to the straight economics  
21 of volatility.

22 The FERC report also did a very nice job of  
23 pointing out that there are -- and Jim spoke to this as  
24 well -- that much of the weather risk can be mitigated

1 through other instruments. You can hedge for it. So you  
2 can do forward contracting. You can see things coming  
3 and do some hedging against those extreme risks.

4 Slide 13 had what I thought was just  
5 fascinating. I've done a lot of work with demand  
6 response, especially demand response for ancillary  
7 services, looking at a host of demand response to provide  
8 spinning reserve, regulation, the really fast reliability  
9 services. At the lab I did work with that everywhere  
10 from home air conditioning up to aluminum smelting  
11 plants. It is amazing what you can extract out of demand  
12 response. It's amazing what a reliability resource that  
13 can be, and it's good to see it's slowly coming along,  
14 but it's slow.

15 And I was really taken aback with the report  
16 saying that the -- as they looked at higher and higher  
17 demand response, it resulted in increased energy prices  
18 and increased energy price volatility. That kind of  
19 shocked me. I said that can't be right. Demand response  
20 is a very good thing. It doesn't do bad things like  
21 increase price volatility. And so I studied it, but I  
22 hadn't been looking at that. I looked at the technical  
23 capability and what it takes to make the resource work  
24 and whether the resource makes sense.

1           The report also looked at did the resource make  
2   economic sense and says, yes, it makes economic sense,  
3   but it will increase volatility. Well, the more I looked  
4   at it, I said they're right, son of a gun, especially  
5   based on the assumptions they put in there because of the  
6   high cost that gets assigned to demand response. And  
7   certainly true, you can interrupt a customer's load,  
8   that's more than just the price of energy. So as they  
9   looked at very high costs assigned to that demand  
10  response, it ends up and you rely more and more on it, it  
11  brings down your average cost, it does bring up your  
12  volatility, your price volatility. Okay. So you have to  
13  be willing to tolerate some more volatility in a price,  
14  but you're still saving money. You're still saving  
15  resources, so --

16           So lastly, hitting the conclusions, and you've  
17  not done a very good job of interrupting with questions,  
18  I must say. You need to --

19           COMMISSIONER CLODFELTER: It may be because  
20  your slides are rather clear.

21           MR. KIRBY: Very good. Thank you. So my  
22  conclusions were that the -- I really like the Astrapé  
23  report, the Brattle Group FERC report, very much like it.  
24  Good discussion. Great report for looking -- for

1 understanding the issues.

2           The simple answer is, is EUE better? Yeah,  
3 it's a better metric. The more important point to that,  
4 and Jim touched on it as well, quantifying the customer  
5 cost. Once you've done that and you're looking at  
6 quantifying customer cost, you're no longer stuck with  
7 picking a specific LOLE number as that's my -- that turns  
8 into my reserve requirement. You can now economically  
9 optimize your reserves. You can now look at it as a  
10 genuine optimization problem.

11           Now, it's very important to do it right. It's  
12 very easy to do it wrong. Very important to do it right.  
13 One thing you should definitely look at is make sure that  
14 the way that the modeling is done, that the reliability  
15 requirements are tied back to NERC -- actual NERC  
16 reliability rule requirements.

17           Stakeholder involvement also very important.  
18 Get the stakeholders in so that they agree on what all  
19 the assumptions are. What are the -- what is the right  
20 way to look at how to do the modeling? All right.

21           And then lastly, so setting the reserve  
22 margins, it's now more complex. So moving to an economic  
23 optimization is a very good step, but there's also then  
24 the important additional complexity the Commission has to

1 deal with, where I would argue you need to look at not  
2 only -- not only risk -- don't confuse risk with  
3 volatility -- and then also look at the other  
4 consequences of -- mitigating cost volatility is a good  
5 thing, but if it has high dollar cost, you have to look  
6 at that. And if it has other consequences, you have to  
7 look at that tradeoff. That was all I had.

8 COMMISSIONER CLODFELTER: Let me open with a  
9 question that I'm going to -- I didn't ask Mr. Wilson  
10 because he had it already in his slide presentation, so I  
11 didn't need to ask it, but I'm going to ask it of you and  
12 then of all the subsequent presenters. So the Companies  
13 are right now engaged in updating the 2016 Resource  
14 Adequacy study, and so the question really to you, Mr.  
15 Wilson addressed it, and I'll ask the Public Staff and  
16 the Company to address it, is there anything useful that  
17 the Commission could do in terms of providing guidance,  
18 insight, advice, direction in terms of how that Resource  
19 Adequacy study is updated? Are there things the  
20 Commission should avoid doing? Are there currently  
21 conflicting signals the Commission is giving that need to  
22 be cleaned up, cleared up, and remove the inconsistency?  
23 Is there anything useful, in effect, that the Commission  
24 could or should do in respect to the ongoing work that



1 the Companies are doing to update that Resource Adequacy  
2 study? If so, what?

3 MR. KIRBY: Yes, I think there are. And I  
4 think looking at -- I think the Commission can look at  
5 the process. And so one thing I'd really encourage is  
6 open the process up to stakeholder input early on so that  
7 looking at things like the assumptions -- assumptions on  
8 -- well, on values, things like, as we said, you know,  
9 what are the values to use for the -- that you assign for  
10 the cost of customer interruptions? So that's good --  
11 because we don't know the exact, it's good to get  
12 consensus on it.

13 COMMISSIONER CLODFELTER: Well, let me stop you  
14 there because -- I appreciate where you're heading, but  
15 let me stop you there and just sort of pose the question  
16 that surfaced I think somewhat during the prior  
17 presentation, and that is we're told that we may need  
18 more data first. Seems to me that stakeholder process  
19 has never worked very well when you don't have your data.  
20 And, for example, one example we were told by Mr. Wilson  
21 was that we may need more information about what are the  
22 drivers, the exact drivers of peak winter demand events?  
23 If we don't have that, it really seems to be premature to  
24 get a lot of stakeholder involvement. Would you comment

1 on that?

2 MR. KIRBY: I would both agree and disagree  
3 with it. I think it's very true. And, you know, being a  
4 lab guy, a research guy, we always need to study more.  
5 That's a guaranteed in the answer. And you have to  
6 temper that with, okay, the process will always -- we  
7 always want to improve the process, and the process has  
8 been improving dramatically, so that's good. We are  
9 seeing -- the tools we have now versus five years ago are  
10 just dramatically better, the computing power and the  
11 analysis tool.

12 But you also, you've got to make a decision.  
13 So you say all right, within that we want to get as good  
14 data as we can, and then within that we can look at the  
15 data we have, that maybe we haven't pulled it all out and  
16 laid it all out for discussion, but to some extent, you  
17 know, do we really need to go back and do a massive DOE  
18 study on exactly what is the cost to each type of  
19 residential customer if their lights are out for 10  
20 minutes, 30 minutes, an hour and a half? You know,  
21 that's a great National Lab study, but it's going to take  
22 too long. So say, all right, given that we're not going  
23 to be able to do that, what should we assume? And that's  
24 a place that you have to parse between what is it that we

1 can pull data in and enlighten with data and what is it  
2 that we just have to say, all right, this is what we've  
3 got, let's move forward?

4 And I think this is one of the areas where that  
5 specific question -- and sensitivity analysis is a great,  
6 you know, great thing you can go and do, is you say,  
7 fine, I don't know what the number is; I'll try it at  
8 5,000, 10,000, and \$20,000 a MWh is my cost. What  
9 difference does it make? You run a couple of cases of  
10 sensitivity and you see that either it's very important  
11 or it's not. And then it will tend to have the  
12 stakeholders be able to say, okay, that's fine; we'll  
13 pick a reasonable value and we'll move forward.

14 But beyond just -- also, it's the question of  
15 how should the analysis be done? So should the analysis  
16 be looking at the risk-neutral economic optimization or  
17 should the analysis be looking at the 95 percent  
18 confidence interval? And that can sound like, well, gee,  
19 you know, I'd like to have higher confidence. Well, you  
20 want to look at, well, here are the consequences of that  
21 decision and then make that decision only once you  
22 understand that, and then to get the buy-in.

23 It's certainly -- as a system operator, you  
24 know, I always want to have -- I'm very risk averse.

1 People like saving money, but blackouts get headlines, so  
2 I will always avoid a blackout, and rightly so. We do  
3 not want to change that mindset. When we're doing this  
4 type of analysis, we do want to look at and say that,  
5 well, but some of these tools, the demand response, the  
6 emergency demand response and the economic demand  
7 response, they're resources to use. It's the  
8 Commission's job to make sure that the customers who  
9 volunteer for, say, emergency demand response, that they  
10 don't get abused, which is the reason you put limits on  
11 you can only interrupt them so many times a year, so  
12 many, you know -- because it looks like a zero-cost  
13 resource when you go to deploy it.

14 Well, it doesn't look like a zero-cost resource  
15 when we do it in the modeling, and it's not a zero-cost  
16 resource. To a system operator it looks like a zero-cost  
17 resource. And so you have to put constraints on so that  
18 it does not get overly used.

19 But anyway, those sorts of things of what  
20 should go into the modeling, that should be agree to up  
21 front and it makes doing the modeling and accepting the  
22 results much easier.

23 COMMISSIONER CLODFELTER: Thank you. Let's see  
24 if other Commissioners -- Commissioner Duffley?

1           COMMISSIONER DUFFLEY: On page 11 of your slide  
2 deck you talk about the report's conclusions.

3           MR. KIRBY: Yes.

4           COMMISSIONER DUFFLEY: And you have it broken  
5 down into groups a), b), and c), the risk neutral policy,  
6 and then risk-averse policy maker and highly risk-averse  
7 policy maker. Currently, where do most states fall,  
8 within a), b), or c)?

9           MR. KIRBY: I think that most states tend to --  
10 and this was all quoting from the report, so this is the  
11 report's -- the way it laid it out. I think commissions  
12 understandably lean in the direction of being risk  
13 averse, but also a shift we're having is -- and that --  
14 as I say, that -- it's just money. So it's just this  
15 question kind of at the bottom where it's saying, okay,  
16 we're talking about a buck 63 a MWh and, you know, we  
17 don't like customer -- I don't want my electricity bill  
18 to go up, but, you know, \$1.63 a MWh on a kWh basis, it's  
19 not a whole lot of money, so it's a -- you know, that's  
20 not an unreasonable insurance premium to throw in.

21           And so it's understandable if it's just money  
22 to, you know -- and, wow, it's \$90 million, \$270 million,  
23 those are big numbers. Ehhh, it's a buck 63 a MWh. Both  
24 the same number. So there is a tendency, I think, to

1 lean in the direction -- our lives are simpler, things  
2 are easier operationally, even for the Commission, if I  
3 don't have to see this volatility, I can make it go away  
4 for a relatively low cost. Absolutely true. I don't --  
5 that's your call as a policy call, and I don't disagree  
6 with being risk averse.

7 My point is that as we bring in -- and we  
8 haven't seen high penetrations of renewables. You know,  
9 this is a new thing to us. So this insurance premium  
10 that comes with buying iron in the ground has got other  
11 consequences, so it shifts your resource mix, so it's,  
12 you know, now it's impacting CO2.

13 At least with gas you do have the advantage  
14 that it's much more flexible than coal, so I can invest  
15 in it. I can spend the money. And then if it gets  
16 beaten, you know, if the system operators get more  
17 experience, they learn more, they're more comfortable  
18 with higher penetrations, the solar and wind can push the  
19 -- it will always push it off on marginal pricing. So,  
20 you know, you can always save fuel later, then all you've  
21 done is wasted the capital cost, and that's still a lot  
22 of capital cost.

23 There may be a tendency to I've got the  
24 resource, I'll use it. With coal you're in a position

1 where you're forcing. It's got high minimum loads. I  
2 can't take the unit offline, so that's really bad. With  
3 gas it's more into just the cost.

4 COMMISSIONER CLODFELTER: Anything else? If  
5 not, let me at least follow up on Commissioner Duffley's  
6 question. The observation I would make is that at least  
7 if we go through the exercise that you've recommended, we  
8 know what the cost of the insurance policy is and we can  
9 evaluate that against other things we might spend the  
10 money on, such as improving reliability at the  
11 distribution system level. We can make an informed  
12 decision -- the Companies can make an informed decision  
13 about alternative expenditures of those dollars because  
14 we have actually put a number on them. We know what that  
15 aversion, risk aversion, is actually costing us.

16 MR. KIRBY: Absolutely. The one thing I would  
17 add to that is as you look at the cost, also look at  
18 saying and this also shifted the resource mix, so I have  
19 this --

20 COMMISSIONER CLODFELTER: I heard you on that.

21 MR. KIRBY: Yeah.

22 COMMISSIONER CLODFELTER: Anything else?

23 COMMISSIONER DUFFLEY: I may have --

24 COMMISSIONER CLODFELTER: Yes, Commissioner

1 Duffley. Sure.

2 COMMISSIONER DUFFLEY: If you'll just indulge  
3 me.

4 MR. KIRBY: Oh, absolutely.

5 COMMISSIONER DUFFLEY: It's one question about  
6 the increase of volatility with respect to demand  
7 response. I know within PJM that there were concerns --  
8 you hear this stake in the ground versus a resource that  
9 may not show up when called upon, right?

10 MR. KIRBY: Yes.

11 COMMISSIONER DUFFLEY: Do you know if there are  
12 any -- so here is my indulgent question is, is there any  
13 data or any study regarding when demand response is  
14 called upon that they did show up or they did not show  
15 up?

16 MR. KIRBY: I'm sure there are, and the place I  
17 would look to that would be the Lawrence Berkeley Lab,  
18 Ryan Wiser. His group, they publish a lot on that sort  
19 of thing. And that question comes up mostly in terms of  
20 -- or people raise it mostly in terms of residential, you  
21 know. Well, you know, with an awful lot of those  
22 technologies -- I have my water heaters and my pool pump  
23 are on Florida Power & Light demand response. I have no  
24 ability to not respond. It happens. So depending on the



1 technology, that risk ends up being greatly mitigated.

2 In general, the folks that -- and especially as  
3 you shift from -- you look at the economic incentives.  
4 So our traditional demand response or our emergency  
5 demand response, you get paid and you hope that it's  
6 never called upon. And then, you know, then maybe it  
7 does get called upon and then we have to worry did the  
8 demand response -- you move over into the economic demand  
9 response, especially into commercial and industrial,  
10 where the demand is being paid for response, that turns  
11 the economic incentives completely around for the  
12 customer. Now the customer wants to see -- now a  
13 customer suddenly likes price volatility, suddenly likes  
14 to see what big price I can be paid to respond.

15 So there's a company in Vancouver that does  
16 demand response from -- and the thing I love about it is  
17 they extract regulation minute-to-minute response, so  
18 it's responding to the utility's automatic generation  
19 control signal. The fast -- well, the fastest continuous  
20 commands that are being given out. They come out every  
21 four seconds, and then moving the generator up and down.  
22 And you can find -- you can take -- the thing that Enbala  
23 does -- I've worked with Alcoa, and Alcoa has a smelter  
24 in Warrick, Indiana, that I talked them into. That

1 smelter runs on MISO's AGC. So it tracks -- MISO sends  
2 it every four seconds a new set point and that smelter  
3 moves up. And they get paid for it, so they like it.  
4 They're extremely reliable. They're watched on MISO's  
5 SCADA system, so it's absolutely tracked.

6           Enbala takes that concept down to municipal  
7 water treatment sewage and potable water, and instead of  
8 getting that response out of each individual sewage  
9 treatment plant, they take a whole bunch of them and they  
10 construct this second-to-second control signal out of  
11 changes in when pumps start and stop across a fleet of  
12 water utilities, and they get -- regulation is good  
13 because it's the highest paid ancillary service, so you  
14 get -- the customers get from it. And the customers,  
15 because of the way pumping loads at sewage treatment  
16 plants and water treatment plants and such work, no  
17 impact. Enbala makes sure that they have no -- the water  
18 treatment guys can never tell that they're under control.  
19 It never impacts their product. It's just water, you  
20 know, because the tank are running between different  
21 levels, so they change exactly when the pump starts and  
22 exactly when it stops and so --

23           So the people who -- back to your question of  
24 how do you know does it work, the people who have

1 actually used it and in contract for response find that  
2 demand response is extremely reliable. It works really  
3 well. It's a lot easier to turn things off than it is to  
4 turn them on. So for the emergency response, you know,  
5 I've got a combustion turbine, that I have it around for  
6 non-spinning reserve and, you know, periodically I fire  
7 it up. It may or may not start, you know. Demand  
8 response, I want something to stop. It's a lot easier to  
9 make something stop than it is to make it start.

10 COMMISSIONER CLODFELTER: Commissioner Hughes.

11 COMMISSIONER HUGHES: It's just a question  
12 about demand response. I mean, what's your, just as an  
13 expert looking at this, your predictions about the growth  
14 of demand response capacity across the country? I mean,  
15 you probably don't know specifics about our service area.  
16 Just from following, it would seem like -- the amount of  
17 excitement about smart metering and technological  
18 improvement has just been second to none over the last 10  
19 years. It would seem like that that would impact the  
20 future growth of demand response capacity. Are we seeing  
21 that? Are we going to see an exponential growth in  
22 demand response capacity or are we going to -- are we  
23 doing all of this investment and we're not really going  
24 to change the needle?

1           MR. KIRBY: That is an excellent question. My  
2   entire career at the National Lab was -- a good chunk of  
3   it was on fast demand response for reliability. And what  
4   I argued in all these publications, you can go out on the  
5   website, they're all there, read as many of them as you  
6   want, so I've argued that demand response is the most  
7   underutilized reliability resource we've got, and we have  
8   seen it expanding quite a bit. It has not exploded yet,  
9   and it's largely because of the institutional obstacles.

10           Did a nifty study with -- on Long Island with  
11   LIPA, Long Island Power Authority, and they had -- it was  
12   Carrier's ComfortChoice thermostats and showed -- they  
13   were using it for peak reduction, and we did a nice study  
14   showing that you could get three times as many MW out of  
15   them. They had a lot. They had 80 MW of peak reduction.  
16   You can get three times as much response out if you used  
17   it for spinning reserve and showed that, you know --  
18   because New York had a market, so there were prices. You  
19   could figure out what the value of that was and show that  
20   it was much more economical. And so it was a great  
21   National Lab study.

22           And then you go back to LIPA who has -- you  
23   know, they were the utility with the relationship with  
24   the customer, and they were very good about supplying

1 data and very helpful, very cooperative, but come back to  
2 the guy who runs the program and he says that's great;  
3 why do I care. I care about peak reduction. Spinning  
4 reserves are a reliability issue. That's run out of  
5 Albany in New York by the New York system operator. I  
6 could care less. So, no, we're going to keep doing peak  
7 reduction. Great study. Thanks. Goodbye.

8           And there was this disconnect between  
9 residential customers and system operators. We've always  
10 had that disconnect. It's very tough to bridge that. We  
11 now have the technology to do an awful lot of really good  
12 stuff with demand response, especially seeing electric  
13 vehicles coming on. And now we're seeing where we've got  
14 the confluence of electric vehicles and solar where -- so  
15 I drive my car to work. If I could park at work, it  
16 would be really nice to be able to charge it while I was  
17 parking at work. That's the exact time that solar is  
18 dumping all this excess energy, so suddenly we've got  
19 this nice confluence that should be able to work  
20 together.

21           And what I've become convinced, it's not a  
22 technical problem. It's so can you get away where it can  
23 make the right economic sense to the right person, so  
24 here would be an argument, say. So if Duke could come

1 along and if they could find a way to sell charging at  
2 public parking lots -- and, you know, electricity is  
3 cheap compared to gasoline, so you don't need to be  
4 giving the stuff, you know. Even at residential rates  
5 it's cheap, so there's lots of opportunity. So if Duke  
6 could find a way, especially to say it's a smart car,  
7 when the guys plugs in, I don't need to go put a credit  
8 card in, I know whose car it is, I've got a relationship  
9 with this guy and his residential meter. I'll just go  
10 and add it to his electric bill. An incredible  
11 opportunity for that to really work and to really help  
12 from the systems operations point of view.

13           And then on top of it helping with the solar  
14 excess energy, you know, with your load shape, it also  
15 gives you incredible ability to control because that car  
16 has got hours to charge and something that will only take  
17 it, you know, a fraction of an hour, so a lot of ability  
18 to control that. Tremendous technical opportunity. Can  
19 we overcome it? Can we get the policy issues, the  
20 regulatory issues, the commercial issues? That's the  
21 tough part. But the opportunities across the range of  
22 demand response are incredible.

23           COMMISSIONER CLODFELTER: Thank you, Mr. Kirby.  
24 Mr. Ledford, anything else?

1 MR. LEDFORD: No.

2 COMMISSIONER CLODFELTER: All right. We're  
3 going to have to give our court reporter a break, and so  
4 I want to do sort of a time check with Public Staff and  
5 the Company. I had hoped we'd be able to push through  
6 and conclude by a late lunch, as it now appears, but I'm  
7 not sure whether we can do that or not. What do you guys  
8 think? If we ran till -- I mean, we're going to need to  
9 take about a 10-minute break now for the benefit of the  
10 court reporter and everyone else. Do you think we could  
11 finish by 1:30? That's a very late lunch. Could we do  
12 it? I don't want to short you guys because I've --

13 MR. DODGE: Commissioner Clodfelter, I think  
14 from the Public Staff's perspective, we don't anticipate  
15 using all of our 30 minutes, so we will -- we can shorten  
16 the comments, the brief comments we already had to some  
17 extent. A couple of our technical experts do have some  
18 afternoon conflicts.

19 COMMISSIONER CLODFELTER: Okay.

20 MR. DODGE: Ideally, if we could still be --

21 COMMISSIONER CLODFELTER: We'll keep going. We  
22 won't stop for a lunch break. I'm just suggesting about  
23 a five to 10-minute break for the benefit of our  
24 reporter. And then if there -- if they don't use up all

1 their time, we'll give it to you guys because you've  
2 heard a lot this morning.

3 MR. SOMERS: Sure.

4 COMMISSIONER CLODFELTER: Okay.

5 MR. SOMERS: You know, we're here at the  
6 Commission's pleasure.

7 COMMISSIONER CLODFELTER: All right. Let's  
8 take till five after 12:00. We'll come back with the  
9 Public Staff.

10 (Recess taken from 12:00 p.m. to 12:07 p.m.)

11 COMMISSIONER CLODFELTER: You know, I said  
12 12:05, and it's 12:06, almost 12:07, and we don't have  
13 everybody back here, but we're going to do what we said  
14 we were going to do. You've got to live by your word, so  
15 we're going to start, and people can drift back in if  
16 they'll do so quietly. Mr. Dodge, we're with you.

17 MR. DODGE: Thank you, Commissioner Clodfelter.  
18 Before we hand over the microphone to our technical  
19 experts here, I just wanted to make a few general  
20 comments from the Public Staff's perspective, and we'll  
21 reserve most of the time for our technical folks to  
22 provide some additional detail.

23 As you recall, the Public Staff raised a number  
24 of issues with the 2016 Resource Adequacy Studies. Some



1 of those have been highlighted, again, today by Mr.  
2 Wilson, some similar concerns to some of those he raised.

3 In the 2016 and 2018 IRPs and pursuant to the  
4 Commission's direction in the Sub 147 docket, the Public  
5 Staff and Duke did engage in a series of meetings and  
6 discussions in late 2017 and early 2018 to work through  
7 some of those differences on some of the inputs and  
8 assumptions, and a Joint Report was submitted on April  
9 2nd, 2018 to document those discussions.

10 Duke did respond to a number of the questions  
11 raised by the Public Staff. In particular, some of the  
12 main ones we focused on were the load response and  
13 extreme cold weather events, some of the economic load  
14 growth uncertainty issues, market assistance, and some  
15 other inputs. I think Duke continued to support the  
16 reasonableness of its 17 percent reserve margin at that  
17 time, while the Public Staff supported an analysis that  
18 -- to look at a 16 percent or slightly lower reserve  
19 margin. At the end of the day, the Public Staff and Duke  
20 agreed to -- that it was appropriate for the Reserve  
21 Margin studies to be updated no later than 2020, and so  
22 we hope this discussion today and some of the guidance  
23 provided by the Commission can be productive in helping  
24 shape that 2020 Resource Adequacy study that feeds into

1 the IRP.

2 Obviously, the 2020 IRP is shaping up to be  
3 very significant, with a number of changes dealing with  
4 retirement of generation units, as well as other goals  
5 being established through the Clean Energy Plan or Duke  
6 Energy Corporation's own sustainability goals. And we  
7 appreciate the Commission providing this opportunity to  
8 get some clarity on the front end and hopefully provide  
9 some expectations as to some of the inputs for the IRP.

10 Briefly, on the questions the Commission raised  
11 in its December 23rd Order regarding the Brattle report  
12 or the Brattle-Astrapé report that was prepared for the  
13 FERC, we agree that the report provided useful  
14 information regarding the various metrics used to  
15 evaluate resource adequacy, and we think that it's  
16 appropriate to evaluate some of those alternative  
17 mechanisms or metrics in the upcoming Resource Adequacy  
18 study, such as LOLE or EUE, to ensure that those inputs  
19 are understood and some of the tradeoffs associated with  
20 a higher or lower reserve margin would be appropriately  
21 considered.

22 We do agree the primary purpose of the IRP  
23 continues to be ensuring resource adequacy to keep the  
24 lights on, as Mr. Wilson stated, and that the one day in

1 10-year LOLE metric is still appropriate. However,  
2 again, we do support through the Resource Adequacy study  
3 looking at some of these other alternatives and then  
4 feeding those into the IRP to meet some of these other  
5 goals that have been discussed.

6 The one consideration we think is important to  
7 emphasize in all these discussions is that these measures  
8 still remain consistent with least-cost planning  
9 principles, and that any increase cost that result from  
10 any of the changes or adjustments to this would have to  
11 be supported by measurable positive benefits to  
12 customers.

13 To get to our technical witnesses, we've  
14 requested Bob Hinton, the Director of our Economic  
15 Research Division, and Jeff Thomas and Dustin Metz, who  
16 are Staff Engineers with our Electric Division, to be  
17 available to respond to questions. I believe Bob Hinton  
18 is going to start with some responses on load  
19 forecasting, and then Jeff will provide some input on  
20 additional topics, reserve margin and modeling questions  
21 that were raised in the Commission's Appendix A. Thank  
22 you.

23 MR. HINTON: First, I'd start off and say the  
24 Public Staff does not have any problem with Duke's

1 forecast for planning purposes. We continue to say the  
2 forecast is reasonable for planning. The issues I've  
3 raised through the Public Staff Comments have been  
4 focused on Duke Energy Progress' winter peak forecast.  
5 The summer peak forecast and DEC's forecast are  
6 reasonably adequate. I have no concerns with those  
7 forecasts.

8 I've been analyzing the forecast areas for  
9 years. As you've seen in IRP comments the Public Staff  
10 have filed over the years, the 2018 forecast has  
11 Dominion's forecast. The mean square error from 2012  
12 forecast was around 6 percent, DEC's was 5 percent, and  
13 DEP was 9 percent. And that's a measure I've used over  
14 the years.

15 The Commission requested tables from 2003  
16 through 2018. We, the Public Staff, only provided '11  
17 through '19, or the IRP forecast from '10 through '18.  
18 What these tables show is a concern the Public Staff has  
19 addressed with the peaks being under the actual peaks for  
20 the wintertime. The wintertime peaks have just been  
21 greater than they expected. Obviously, in 2014/'15 we  
22 had the polar vortex years, and it's quite understandable  
23 those forecasts were below the actuals. But the trend  
24 continues, and I've addressed this with the Company.

1 They have made changes to their model. It will take time  
2 to see before -- if those changes are as productive as  
3 expected.

4 But the sources of my concern largely are the  
5 model specification, I think they -- I think that may be  
6 inadequate, but their end-use data collection they're  
7 using now seems not to be able to capture the  
8 responsiveness of the customers in the eastern part of  
9 the state, largely because we believe there's a higher  
10 saturation of heat pumps in that service territory. This  
11 stems from years of looking back at gas expansion  
12 policies in the state, and it was always the case of the  
13 old -- in North Carolina Natural Gas territory, which is  
14 now Piedmont East, largely has very low saturation of  
15 natural gas. The alternatives are heat pumps and  
16 propane. Heat pumps are quite efficient for customers,  
17 and so that seems to be the predominant heating source.  
18 Census data bears this -- wears this out -- bears this  
19 out.

20 So those are my concerns I've got with --  
21 addresses your Item A and somewhat B. I think it's the  
22 heat pump that causes the peaks to rise. As temperatures  
23 get not necessarily extreme like in single-digit  
24 temperatures, but as it gets closer to 10 degree

1 temperatures, when we get to a normal peaking temperature  
2 range, the heat pumps are drawing large amounts of  
3 energy, and that's driving the peaks, we believe. So we  
4 urge the Companies to continue to work on that issue.  
5 We've said that in previous comments and we continue with  
6 that today.

7           The last item was concerning the Blue Horizon  
8 project with regarding how the western area has been able  
9 to shave the peak and could that be used in the east.  
10 We're hoping that AMI data will shed some more light on  
11 this as that AMI data becomes available and the  
12 discerning of that data becomes possible. The largest  
13 area that Asheville, the western area, has is, of course,  
14 water heater load control. That's unique largely -- the  
15 principle difference between the east and the west. The  
16 studies to date the Company has performed have shown that  
17 it's not cost effective water heater load control for the  
18 winter times, so we struggle to work with that, the  
19 Companies are struggling in trying to find a solution to  
20 that, and we support their efforts.

21           So that's largely those items with regard to  
22 the load forecast.

23           MR. THOMAS: Good afternoon, Commission. My  
24 name is Jeff Thomas. I'm just going to give a broad

1 overview of some of our responses to Appendix A and  
2 working to the December 23rd Order as well.

3           As you note, most of our -- some of our  
4 responses we deferred to Duke, but we did want to just  
5 discuss the basis for the 17 percent reserve margin. We  
6 continue to stand by some of our critiques of the 2016  
7 Resource Adequacy study which resulted in a 16 percent  
8 reserve margin, and what we wanted to emphasize is that  
9 it's important for us to -- we feel it's important for us  
10 to defend ratepayers' interests by becoming involved with  
11 the Resource Adequacy study at the earliest possible time  
12 so that we can help to understand the alternatives that  
13 are being proposed, the inputs that are being used, the  
14 sources of the data, and the modeling techniques.

15           So we want to emphasize that that early  
16 involvement is important, and we hope to be able to do  
17 that with this new study because it's not just the three  
18 main issues that we identified in 2016, but there are  
19 additional issues that will arise, particularly as the  
20 modeling has become more advanced.

21           And also, as we discuss, alternatives to the  
22 LOLE standard, such as the EUE and the LOLH, looking at  
23 Economic Optimal Reserve Margins, it's important for us  
24 to kind of understand the sensitivities that arise there,

1 particularly the Brattle report, you know, looked at  
2 transmission enterprise as a big sensitivity, and the  
3 Georgia -- the Southern Company Resource Adequacy study  
4 also looked at a lot of additional sensitivities like the  
5 cost of unserved energy playing a significant component  
6 there. So that's really presenting those alternatives  
7 and being able to talk about and understand the risk, and  
8 then the additional cost is something that we need to be  
9 involved on the ground floor.

10 So moving on to some of the strategic plans to  
11 reduce CO2, so question three, just wanted to echo Tim  
12 and say that, you know, we want to make sure that the IRP  
13 is, you know, making sure that we have reliable and  
14 adequate generating resources at the least cost. Any  
15 additional policies, State policies from DEQ or from the  
16 Legislature, that impose limits on CO2 emissions or other  
17 goals that are not related to providing adequate power  
18 are going to increase cost as any constraint on a model  
19 will do. It was going to increase cost. So we want to  
20 make sure that we can understand the cost of these  
21 policies as they deviate from a least cost planning  
22 perspective.

23 We saw in Virginia last -- in 2018 the IRP was  
24 rejected because it was not quantifying the cost of these



1 policies, and we do feel that's an important aspect, to  
2 be able to understand what ratepayers are paying for CO2  
3 reduction under various policies. And we want to make  
4 sure that the CO2 reduction plans do holistically  
5 consider all aspects of these policies, including  
6 stranded assets, system reliability, and accelerated  
7 depreciation of assets.

8           Question four asked about Portfolio 7, which  
9 had a high renewable situation, replacing one CT with  
10 battery storage. And we looked in this and provided some  
11 responses. And it demonstrated that in certain  
12 situations and certain cost scenarios adding battery  
13 storage, while it increases capital cost, could decrease  
14 the total cost of the portfolio over the timeline. We  
15 saw that particularly in DEP where the Portfolio 7 was  
16 less expensive over the long run than Portfolio 6. So  
17 while both scenarios were more expensive than Portfolio  
18 1, or the base case, it did prevent -- demonstrate that  
19 batteries do add value and they can be demonstrated even  
20 if only one value stream peak shifting is captured.

21           So we've heard here in Docket E-100, Sub 164,  
22 that there are many methodologies emerging to evaluate  
23 battery storage in the IRP context because there are  
24 values that cannot always be captured by the capacity

1 expansion models. One such approach was the net cost  
2 approach, which tends to look at external modeling of  
3 battery resources and then use those benefits to reduce  
4 capital cost in the Capacity Expansion Model. We heard  
5 that in Jeremy Twitchell's presentation. And so that's  
6 -- we feel that that's an important component of properly  
7 valuing battery storage in the IRP, and we hope that it  
8 emerges as an early product of the integrated system  
9 operation planning process.

10 And then finally, question five broadly asked  
11 about the benefits of purchased power solicitation and  
12 looking at a comprehensive set of potential resources.  
13 And, you know, we know that the short-term market  
14 purchases in DEP were an effective way to meet load  
15 growth without having to build new generation. We, of  
16 course, encourage the Company to use the data from not  
17 only the short-term market purchase solicitation, but  
18 also other competitive solicitations in the state to  
19 attempt to defer capital investments when possible and to  
20 make sure that Duke is looking at the whole suite of  
21 options that's available to it.

22 And I suppose I -- we could preemptively answer  
23 Commissioner Clodfelter's question about what we'd like  
24 to see kind of going forward if you were to ask us. And,

1 you know, certainly alternatives to the LOLE metric with  
2 significant discussion of cost and risk. We also are  
3 interested in understanding how additional -- discrete  
4 additional transmission interties that are added to the  
5 Resource Adequacy study at a specified and specific cost,  
6 how that might affect the reserve margin and the ability  
7 to -- the need to actually invest in new generation.  
8 That's one aspect that we feel could provide some value.

9 Rate impacts of the IRP on consumer rates,  
10 residential and nonresidential, we feel that's an  
11 important component of evaluating the different  
12 portfolios to understand how this impacts the ratepayers'  
13 wallet. And, obviously, our involvement as early as  
14 possible is also important to us.

15 I think that essentially concludes our  
16 comments.

17 MR. METZ: My name is Dustin Metz. I don't  
18 have anything else to add to that.

19 (Laughter.)

20 MR. METZ: I'm here for questions.

21 COMMISSIONER CLODFELTER: I'll open it to  
22 questions from the other Commissioners, but Mr. Thomas, a  
23 very down-in-the-weeds question about the intertie  
24 question. Is your interest in that in interties between

1 the Duke-affiliated utilities or with the surrounding --  
2 where are you interested in that issue? Is it generic or  
3 is it confined to some specific locations?

4 MR. THOMAS: Sure. If you don't mind, I'll let  
5 Mr. Metz respond to that.

6 COMMISSIONER CLODFELTER: Mr. Metz can answer.  
7 He can't get off with just saying his name.

8 MR. METZ: The answer is both.

9 COMMISSIONER CLODFELTER: So it's generic?

10 MR. METZ: Right.

11 COMMISSIONER CLODFELTER: Okay.

12 MR. METZ: We're looking at potential is there  
13 value in doing strategic investments to strengthen the  
14 intertie between DEP to DEC to gain synergies or boost in  
15 the current JDA and how that can potentially move forward  
16 within IRP planning processes.

17 We're also looking at the possibilities of how  
18 are our interties with our neighbors is turning to, I  
19 think, the entry into the Brattle Report of little "v,"  
20 is this the most significant factor impacting our  
21 regions? Planning reserve margin is the size of the  
22 transmission interties.

23 COMMISSIONER CLODFELTER: The reason I ask the  
24 question was I believe the 2016 Resource Adequacy study

1 looked at a case in which the Duke affiliates were  
2 treated as a single balancing area and operated that way,  
3 and it didn't appear to me to be -- to change very much  
4 the -- sort of the reserve margin outcome -- output, and  
5 that's why I was sort of interested in whether that's  
6 what you're exploring or you're exploring something else.

7 MR. METZ: Well, one of it is looking at where  
8 to invest money in certain parts into the grid. The  
9 second part of --

10 COMMISSIONER CLODFELTER: Okay.

11 MR. METZ: -- to that point is it may not  
12 change the reserve margin, but did we defer a unit which  
13 has a value to ratepayers? And essentially that's what  
14 that model came out, is we were able to shift,  
15 hypothetically, this combined cycle one year to here.  
16 Well, that has systemic effect. Well, now I can move two  
17 CTs to here. And it just -- it did have an effect of  
18 continued deferred new generation, and as you deal with  
19 uncertainties with load as new technologies emerge, it's  
20 beneficial.

21 MR. HINTON: And may I add, this is timely now  
22 because currently DEC has some excess generation. DEP  
23 will be coming up short in 2025 for their next projected  
24 need. So the concept of deferring that one year may

1 provide some valuable benefits to ratepayers.

2 COMMISSIONER CLODFELTER: Thank you for that  
3 explanation. That's great. Questions from  
4 Commissioners?

5 (No response.)

6 UNKNOWN SPEAKER: He got off easy today.

7 COMMISSIONER CLODFELTER: Almost with just your  
8 name, Mr. Metz.

9 MR. METZ: All most.

10 COMMISSIONER CLODFELTER: All right. Mr.  
11 Dodge, anything else?

12 MR. DODGE: Thank you, Commissioner Clodfelter.  
13 I would just note I believe Mr. Metz has a 1:00 call, so  
14 if he -- if there were follow-ups for him to be called  
15 back, just wanted to -- he's available until that time.

16 COMMISSIONER CLODFELTER: All right. That's  
17 fine. Just a wild guess prediction is you probably won't  
18 be called back, but we're glad to know you're here till  
19 1:00.

20 MR. METZ: All right.

21 COMMISSIONER CLODFELTER: Mr. Somers, I am not  
22 going to push you, because the other parties have had a  
23 lot of time here. I'm going to ask you this question,  
24 though, is do you think you can get us done by a late

1 lunch or do you think we'd probably need a lunch break?  
2 The reason I ask that question is I've been told by a  
3 couple of my colleagues that they've got some questions  
4 for you.

5 MR. SOMERS: I'm hungry myself, but I  
6 absolutely believe we'll be done in time for a late  
7 lunch.

8 COMMISSIONER CLODFELTER: All right. Let's  
9 push on, then.

10 MR. SOMERS: All right.

11 COMMISSIONER CLODFELTER: It's with you.

12 MR. SOMERS: Thank you. If I could, I'd call  
13 forward Mr. Brunson, Mr. Snider, Mr. Wintermantel, and  
14 Mr. Kalembe. And as they're coming forward, if I could  
15 just give some preliminary comments --

16 COMMISSIONER CLODFELTER: Yes.

17 MR. SOMERS: -- to be efficient with the time.  
18 We have not prepared any presentation. I think that will  
19 -- we --

20 COMMISSIONER CLODFELTER That's fine.

21 MR. SOMERS: -- believe that the better use of  
22 our time will be responding to Commission questions. We  
23 believe that certainly the IRP Reply Comments and then  
24 the -- hopefully the information we filed on November 4th

1 was responsive. I understand from the Order right before  
2 Christmas there may be some additional questions based on  
3 that, and so we thought it we would save a formal  
4 presentation rehashing what we've told the Commission a  
5 couple of times over the last four years, and instead be  
6 prepared for questions.

7 I would like to ask a couple questions to let  
8 the Panel respond to some things we've heard from some of  
9 the other commenters.

10 COMMISSIONER CLODFELTER: I was going to -- I  
11 was going to suggest that, is that if you've heard  
12 anything this morning that you're burning to respond to  
13 before you get to Commission questions, let's do that  
14 now.

15 MR. SOMERS: Okay. And in addition to the  
16 folks who are up here, we have other members of the  
17 Companies' IRP and load forecasting teams who would also  
18 be available.

19 COMMISSIONER CLODFELTER: Great.

20 MR. SOMERS: So if I could, let me just begin  
21 by introducing our Panel members, beginning first with  
22 Mr. Brunson, and this is his first opportunity to appear  
23 before the Commission. Would you please introduce  
24 yourself, state your name and your position?



1 MR. BRUNSON: Yes. Hello. My name is Leon  
2 Brunson. I'm the Senior Load Forecaster for the  
3 Carolinas, both DEC and DEP.

4 MR. SOMERS: Mr. Snider.

5 MR. SNIDER: I'm Glen Snider. Good to see you  
6 again, Commissioners. Thank you for the opportunity to  
7 appear before you today. My name is Glen Snider. I run  
8 our Integrated Resource Planning and Analytics for both  
9 DEC and DEP.

10 MR. SOMERS: The other reason, if I may say  
11 with somewhat tongue in cheek and with a great deal of  
12 professional respect, the reason we didn't prepare slides  
13 is with a 30-minute limit, Mr. Snider would have taken  
14 our full 30 minutes with one slide.

15 (Laughter.)

16 MR. SOMERS: Having said that, Mr.  
17 Wintermantel, please -- the record will reflect I got a  
18 lot of laughter, including from Mr. Snider.

19 MR. WINTERMANTEL: Yeah. Sure.

20 MR. SOMERS: Mr. Wintermantel, would you please  
21 introduce yourself?

22 MR. WINTERMANTEL: Sure. Happy to be here,  
23 Commissioners. My name is Nick Wintermantel. I'm a  
24 Principal at Astrapé Consulting. I've been here, I

1 think, one other time. I would just -- a little  
2 background of Astrapé, we're a resource planning type  
3 consulting firm, with a real focus on resource adequacy.  
4 Our SERVUM model which has been used by Duke Energy, we  
5 performed studies throughout the U.S., large RTOs, SPP,  
6 MISO archive, so the model is well vetted from that  
7 standpoint. It's been used in the industry pretty  
8 extensively for Resource Adequacy, Reserve Margin  
9 studies, Renewable Integration, and those types of --  
10 those types of studies.

11 MR. SOMERS: And sometime later you will be  
12 able to get into that FERC report and how the Duke  
13 process compares to other utilities in the United States;  
14 is that correct?

15 MR. WINTERMANTEL: Yeah. Sure. I can  
16 definitely answer questions regarding the FERC report.

17 MR. SOMERS: Okay. Mr. Kalemba, would you  
18 introduce yourself?

19 MR. KALEMBA: Sure. Matthew Kalemba. I'm in  
20 the Integrated Resource Planning team for the Carolinas,  
21 Principal Planning Analyst, reporting to Mr. Snider.

22 MR. SOMERS: Mr. Davis?

23 MR. DAVIS: I'm Tom Davis. I work in the  
24 Carolinas Integrated Resource Planning group for Mr.

1 Snider, and I've had some -- or involvement with the 2016  
2 Resource Adequacy study and working with Astrapé.

3 MR. SOMERS: And last, but not least, Mr.  
4 Stillman.

5 MR. STILLMAN: No. Thank you. And thank you  
6 for having us here. I'm Phil Stillman. I'm the Director  
7 of the Load Forecasting group, so I work very closely  
8 with Leon and oversee the development of the forecast in  
9 all of our jurisdictions, including Duke Energy Carolinas  
10 and Progress.

11 MR. SOMERS: So if I may, I want to try to put  
12 some of what we've heard from some of the other  
13 commenters in perspective, and if I could, I'd like to  
14 start with you, Mr. Snider. And instead of coming at  
15 this from the perspective of a lab research or a  
16 theoretical economist perspective, I want to talk to the  
17 person whose job is on the line if Duke has not  
18 adequately planned its system to serve its customers'  
19 needs. Is that person you?

20 MR. SNIDER: That would be.

21 MR. SOMERS: Okay. So we heard some criticisms  
22 earlier in the morning about how Duke has its thumbs on  
23 the scale, I believe was the quote from Mr. Wilson, when  
24 it's establishing its reserve margins that this

1 Commission approves, and that there are a lot of things  
2 that go into determining whether the Company has adequate  
3 reserves to meet its customer needs, including looking at  
4 what your utility neighbors might have available, what  
5 our DSM programs are and what the weather might have been  
6 when it was cold apparently only in 1980. And I would  
7 like for you to put this into a real-world context, if we  
8 could, in recalling many of us were in this room, called  
9 in by the Commission within the last five years when we  
10 had some extreme winter cold and Duke Energy was very  
11 close to not meeting its customers' load needs. If you  
12 could, please put into perspective the weather and load  
13 events over the last five years, how that fits in with a  
14 reserve margin, and how Duke works with its alleged thumb  
15 on the scale to present a reserve margin in the IRP  
16 process for this Commission's consideration.

17 MR. SNIDER: Certainly. So maybe to respond to  
18 Mr. Somers, there is a lot of technical detail that's  
19 been presented to you today. I mean, we're talking some  
20 pretty heady stuff with LOLH and EUE and LOLE and bathtub  
21 curves and economic optimal, and it's -- there's a -- as  
22 you've heard today, a lot of academia and a lot of  
23 studies that are going on, and good studies, and we're  
24 making progress on those.

1           But sometimes it's good to sit back and just  
2   say let's take a look at what's actually transpired and  
3   what's driving some of these reasons for these analytics.  
4   And, you know, I can think of three times in the last  
5   five years where the Southeast and Duke, in particular,  
6   has had razor-thin reserve margins during the winter and  
7   were very, very close to organized load shed during those  
8   events. You had a polar vortex of 2014, a polar vortex  
9   of 2015, and I think we got tired of using the word polar  
10   vortex, so we just said the first week of 2018 was  
11   really, really cold. And in each of those cases, as was  
12   pointed out earlier about the load portion, we've come  
13   out of the recession, we've built some new generation,  
14   load didn't grow, so it's important to let's start with  
15   what is a reserve margin?

16           First of all, a reserve margin is just a target  
17   in planning that means how much extra generation do I  
18   have relative to load. So you take a look at how much  
19   generation do I have available to me at time of peak,  
20   what's my projected -- and this is an important one --  
21   weather normal load peak demand, my weather normal peak.  
22   Not my extreme peak, but my weather normal peak. And  
23   that gives you an excess amount of generation, because  
24   I've got more generation than I have peak demand. And

1 then I divide that by peak demand and I say, okay, that  
2 percentage is a reserve margin.

3 And I carry that reserve margin for three  
4 fundamental reasons. I carry a reserve margin to handle  
5 extreme weather. So when we look at weather normal  
6 demand, we say over a 30-year or a 35-year period what is  
7 the average peak. But I might not have an average peak.  
8 I might have an extreme peak, so I've got to have  
9 resources for that.

10 The second main reason for a reserve margin is  
11 physical assets are not 100 percent reliable. So when  
12 you have forced outages of CTs or CCs or, you know, a  
13 nuclear plant, you have to be able to serve that peak  
14 demand knowing that when you have 150 plus units on the  
15 system, not 100 percent of them will be running, so  
16 you've got to cover a forced outage, right?

17 And then the third piece, and while it's a  
18 smaller piece, it still is a piece of it, is you're  
19 projecting your weather normal peak demand three, four,  
20 five years into the future, and the economy can peak up  
21 and go beyond where you expected, and so you can have  
22 load forecast error. And so if I've under-forecasted  
23 load, which is what Mr. Hinton's concern is with DEP is  
24 our under-forecasting of load, you still have to have

1 generation even though you've under-forecasted load.

2           So you have this sort of long-term load  
3 forecast error, unit outages, and then you also have, you  
4 know, importantly, these deviations from an average  
5 weather condition. And so when we look at that, we said,  
6 okay, we went into 2014, '15, '18, we weren't at the 17  
7 percent minimum planning reserves. Your reserves will be  
8 lumpy through time. As load forecast change, you build a  
9 new resource, you've got excess. The target reserve  
10 margin is just when do I build that next generator. I  
11 don't want to drop below it. And I understand that over  
12 time I'll have years where I'm above it, and as I  
13 approach it again, we put a new resource in place, make  
14 sure we don't drop below it. So it's a little lumpy over  
15 time.

16           So we went into '14 and '15 in the 25 to 30  
17 percent winter reserve margins. And, again, this was  
18 sort of pre-moving to winter planning, so we were  
19 maintaining summer reserves, but as a result of that, and  
20 we weren't deep into the solar yet, we hadn't built for  
21 winter demand, we were planning summer, when you look at  
22 what our winter reserve margins were, they were 25 to 30  
23 percent. And in both of those events the Company nearly  
24 did not serve load. And, in fact, in 2014 we had what's

1 called negative operating reserves. So we came in then,  
2 I think Nelson Peeler came in in a Monday morning agenda  
3 conference and spoke to this body about the fact that we  
4 ran out of our own resources and were actually relying on  
5 non-firm purchases from our neighbors to serve load.

6 And what I just, you know, remind the  
7 Commission is that wasn't at 17 percent or 15 or 16 or 12  
8 and, you know, there's big debate on what's that economic  
9 optimal bathtub curve. That was something well to the  
10 right of that, and we were relying on neighbors that if  
11 those neighbors would have cut that sale, our next option  
12 was rotating feeders.

13 And that very thing happened in -- I believe it  
14 was '15; it may have been '14, so where SCANA was relying  
15 on non-firm, we had to recall it. We needed it for our  
16 own. And SCANA actually had to have rotating feeders.  
17 And, you know, that was -- you know, when it is rare, you  
18 know, I guess, Commissioner Clodfelter, I would say that,  
19 you know, all outages sort of aren't created equal  
20 because when you run out of generation during an extreme  
21 weather event, the impact on customers and the customer  
22 response is very, very different than if you have a  
23 hurricane and a bunch of trees fall on power lines. You  
24 get asymmetric responses.



1 I came into the industry in the '80s in  
2 Illinois Department of Energy and went down to Florida in  
3 the early '90s. That was right after Florida Power in  
4 '89 had a load shed event Christmas Eve because they had  
5 unexpected 20-something degrees in Tampa, and they turned  
6 off power on Christmas Eve. It's hard to believe there's  
7 anybody still in Florida alive to talk about it, but to  
8 this day people talk about the Christmas Eve outage of  
9 1989, and you go to conferences and people will talk  
10 about that or they'll talk about in the '90s when we used  
11 a lot of DSM and we were relying too much on DSM, and  
12 half the customers got off the DSM program because you  
13 had to hit it too many times.

14 So what happened in those events is you really  
15 had asymmetric responses to these events. No one was  
16 talking about the hurricanes back then, but they still  
17 talk about the utility running out of resources during  
18 critically cold periods.

19 And so, you know, I guess my point would be is,  
20 you know, at the end of the day this is a big discussion  
21 around risk, reward, and the cost, and we'll get into a  
22 lot of that today with your questions, and Mr.  
23 Wintermantel and Mr. Brunson and the rest of our team are  
24 happy to dive into those details. But in practice, you

1 know, I think there -- you know, maybe two points I'd  
2 want to make is there is a much different response when  
3 you're out of power and it's 10 degrees than if you're  
4 out of power and it's 70 degrees out.

5           When it comes to things like DSM, you know, one  
6 of the things we're seeing, you know, it's hard to  
7 pinpoint exactly what appliance at every single customer,  
8 but if you just think about it logically, for example,  
9 you can load control like we did in Florida air  
10 conditioners, and when you turn off air conditioners,  
11 there's little that the customer can do. When you turn  
12 off heaters, if you get too cold in your house, you turn  
13 your oven on, you turn your space heaters on, you go to  
14 Lowe's and you buy more space heaters and you just plug  
15 them in. And, you know, there are -- people do not want  
16 to fundamentally be cold. I'm not saying there's not  
17 room for DSM. I certainly am not advocating that at all.  
18 There's certainly promise in additional DSM. But it has  
19 its limits in terms of how long you can turn them off.

20           If you start clipping that peak -- another  
21 thing I'd like to, you know, make clear, what we've seen  
22 in Florida, what we've seen in the Carolinas is you're  
23 not actually clipping a peak; you're moving that energy  
24 in time. So you're preheating or you're postheating.

1 The heater is going to make up for that heat it didn't  
2 heat or it's going to preheat it. And air conditioner is  
3 going to run harder after you turn it off. So you're  
4 actually shifting the energy use in time and flattening  
5 that peak, which just makes a lower peak, but the next  
6 peak you've created is longer. And so you get a change  
7 in your load profile. It's not simply eliminating that  
8 peak demand.

9 So, you know, one of the things we see in the  
10 industry a lot is this big desire for load control, which  
11 is a good thing, but it has its limits in terms of as you  
12 start to flatten that and broaden it, now your two- and  
13 four-hour batteries have less value because I've just  
14 made my peak six hours and eight hours because I've moved  
15 it with DSM.

16 So you've got to look at this all holistically.  
17 I think there's no silver bullet in this. I do  
18 encourage, you know, questions, and we're certainly  
19 willing to work with parties on articulating the risks  
20 and rewards. But I will just say that history has shown,  
21 you know, there is an ability in the last five years and,  
22 again, three times I can point to, where had we been at  
23 17 percent, we would not have served load. And so even  
24 at 17 percent, you know, there is still risk, and we can

1 -- you don't want to have too much. It's too expensive.  
2 As we've talked about too little, you get a lot of  
3 volatility, and that can be very expensive. So where is  
4 that right middle point range? I think that's where, you  
5 know, working with parties, you know, working through our  
6 updated Resource Adequacy study we're -- you know, we're  
7 looking forward to presenting those risk, reward  
8 tradeoffs as we move into our 2020 IRP.

9 MR. SOMERS: Maybe just a couple more. I know  
10 you all don't want to hear me ask questions. You've got  
11 better questions than I do. But maybe if I go to Mr.  
12 Wintermantel. There was a lot of discussion in earlier  
13 presentations about one in 10 LOLE and, you know, I'm a  
14 lawyer and I maybe understand what that is. I know  
15 that's what you do for a living. But could you put into  
16 perspective for us what that means as a standard? Who  
17 relies on it? Is Duke or North Carolina overly  
18 conservative by using that as the basis for developing a  
19 reserve margin? I think it would also be important if  
20 you could explain, at least for me, how does that LOLE  
21 calculation, is that in and of itself the reserve margin  
22 or how does that factor into the development of a  
23 reasonable reserve margin?

24 MR. WINTERMANTEL: Yeah, yeah. Sure, I can

1 certainly talk to that, Mr. Somers.

2 So we did hear a lot about this topic this  
3 morning, and as far as defining LOLE, LOLH, and EUE, I  
4 think we agree, you know, LOLE is just a count of events.  
5 There is this standard, and the one day in 10-year  
6 standard says I'm willing to shed load one event every 10  
7 years, and that is the overwhelmingly industry standard.  
8 And I think the FERC report -- I know the Commission has  
9 brought up that FERC report. There's a survey. I  
10 encourage you to go look at the backend. I don't know  
11 the number, but I'm going to guess more than 70 percent  
12 of the entities base their Resource Adequacy on one day  
13 in 10.

14 Now, the modeling can certainly -- let me just  
15 back up. So in the modeling all we're doing is we're  
16 modeling the system and we're increasing reserves, so  
17 we're looking at a 10 percent, 11 percent, 12 percent, up  
18 to 20 percent reserve margin. And for Duke specifically,  
19 and I know we haven't talked much about this, but this  
20 shift to winter has -- it's a focus, when I say 10 to 20  
21 percent, I'm really talking about winter reserve margin.  
22 Our studies have kind of validated that if we have a 17  
23 percent winter reserve margin, we're going to already  
24 have a 15 percent summer. That's mainly due to the

1 solar.

2 As we increase solar -- I know I'm getting off  
3 topic here, but as we increase solar, the summer reserve  
4 margin is going to increase more than the winter reserve  
5 margin because of the capacity value of that solar.

6 But backing up to the modeling mechanics, we're  
7 just -- we're modeling 10 percent reserve margin. At 10  
8 percent reserve margin, the model spits out LOLE, Loss of  
9 Load Expectation, LOLH, and EUE. And as Mr. Wilson, I  
10 think, pointed out, your typical event is in the two- to  
11 five-hour range, so a .1 -- stay with me here -- one day  
12 in 10 years typically equates to .3 hours per year. And  
13 so I think the FERC report does a good job in saying if  
14 you use a 2.4 hour per year standard, you're much less  
15 stringent, you're much more risky than a one day in 10,  
16 because one day in 10 is typically going to be about a .3  
17 LOLH. 2.4 LOLH is certainly much higher, and you're  
18 actually expecting to shed load every year if you use a  
19 2.4 LOLH.

20 And then EUE is simply just the magnitude of  
21 the Expected Unserved Energy. It's a good metric. In  
22 fact, in the 2016 studies it was an output of the model.  
23 We just didn't focus on it because we're on the one day  
24 in 10-year standard. So I think while it gives you

1 additional information, I believe the one day in 10-year  
2 standard used by other entities, used by Duke, has served  
3 the industry well.

4           And I think one thing I really want the  
5 Commission to take away either from the FERC study or the  
6 2016 Astrapé study, is what we find when we look at the  
7 economics of slightly less than one day in 10 or slightly  
8 above one day in 10, we really see that bathtub curve.  
9 It's flat for several percentage points. It's very, very  
10 flat. So the impact on customer cost of moving from,  
11 say, a 15 to a 17 percent, what we see in all our  
12 studies, what we saw in the FERC study is relatively  
13 small, and with that small increase in cost, you're  
14 reducing your volatility substantially, so it's worth  
15 your insurance payment, as Mr. Kirby brought up. I  
16 thought Mr. Kirby did a good job explaining that reserve  
17 margin is definitely you're making an insurance payment.  
18 You're paying for additional capacity to offset some of  
19 this risk.

20           I would also make the point that when we add a  
21 MW of CT capacity, as we do in our study, there's  
22 certainly a cost to that, but every MW we add there is  
23 some benefit, and so that's what keeps that curve  
24 somewhat flat, right, because we are reducing the cost of

1 making expensive purchases, the cost of EUE, and those  
2 are the main two items in our modeling. But as you go  
3 too far, 20 percent, 25 percent, which the Company is  
4 certainly not there today, that value diminishes.

5 But it needs to be clear that just because we  
6 go from 15 to 16, our cost is not the cost of the CT. We  
7 do get benefit of that CT and that needs to be  
8 recognized, and that's why that curve is fairly flat, so  
9 there can be a pretty good sweet spot, I think, for the  
10 Commission to determine, look at risk and cost and  
11 compare that to the one day in 10-year standard. But to  
12 me, the cost impact is not that significant.

13 MR. SNIDER: Within that -- sort of in that  
14 range.

15 MR. WINTERMANTEL: Yeah. Within the -- in that  
16 range.

17 MR. SNIDER: And, you know, just one last  
18 clarity point on that. When you add that new CT, it's at  
19 today's technology, so these CTs are more efficient,  
20 lower fuel use, lower carbon output than some of the rest  
21 of your fleet. So you've got 20, 30 year old units that  
22 are less efficient, maybe burning oil or burning gas at  
23 more expensive cost, so you're actually maybe running  
24 these inefficient units less for a small number of hours



1 out of the year and running this more efficient. So  
2 that's just another -- you know, when you're at  
3 reasonable levels of reserve margin, another benefit that  
4 offsets that capital cost of it until you start to invest  
5 in too many of them, and then that's why the curve goes  
6 up, is then you just have inefficient deployment of  
7 capital. So there's just those factors that help create  
8 that bottom portion of the bathtub curve.

9 MR. WINTERMANTEL: And one minor point, just,  
10 you know, I know the FERC study is the example study. I  
11 don't want to take you too far, because that study is  
12 based on some summer peaking utility, and so the risk  
13 that's described in there, I would argue, would actually  
14 be even a little bit higher for a winter peaking because  
15 the volatility around load in winter, if you are  
16 constrained to winter peaking and that's your planning  
17 metric, there's higher volatility in what that winter  
18 load can do compared to summer. So it's a nuance, but I  
19 just want to make it clear that I think the FERC study  
20 was a summer peaking, so to try to take numbers and even  
21 take the reserve margin levels, I think we need to be  
22 careful there. That's not a winter peaking study.

23 MR. SOMERS: Before I move to load forecasting  
24 and Mr. Brunson, was there anything else you wanted to

1 respond to that you heard in presentations earlier today  
2 based on the reserve margin topics?

3 MR. SNIDER: I guess, you know, maybe just a  
4 little bit of response to, you know, we did work with the  
5 Public Staff extensively after the '16 filing many of the  
6 issues, the sensitivities, the data validation, the  
7 models. We put hundreds and hundreds of hours after the  
8 report was filed, after our IRP was filed. We went to  
9 several in-person meetings, several phone calls with  
10 Public Staff, and so a lot of the things that were sort  
11 of represented as, you know, didn't get addressed, they  
12 were fully addressed and then some. I mean, we put  
13 significant effort.

14 You know, Public Staff and the Company at the  
15 end of all that came down to a 1 percent difference.  
16 There were a few nuance details that I'm not going to  
17 articulate here where Public Staff supported 16 percent,  
18 the Company felt 17 percent was a better representation.  
19 We show a 16 percent analysis in the IRP and base the IRP  
20 on 17. But, you know, I guess my, you know, the one --  
21 the one thing I would bring to the Commission's attention  
22 is there -- you know, a lot of things that were claimed  
23 not to have been done were actually -- were not only  
24 done, but they were done to an excruciating level of

1 detail.

2 MR. WINTERMANTEL: And to that point I would  
3 just add from a kind of thumbs on the scale perspective  
4 here, I think there were a couple items that we went back  
5 with Staff to kind of go through, I think some -- the  
6 load forecast error, the weather extrapolation. We  
7 performed some sensitivities to kind of show the impact,  
8 so I think the impact of those was a little bit  
9 overstated if we look at the study holistically.

10 So maybe just an example, we used three-year  
11 ahead load forecast error, and the reason is because we  
12 expect it takes at least three to five years to build new  
13 capacity, so we're making this decision for 2022 today.  
14 We're kind of on the hook for meeting that load, and we  
15 kind of need to make the decision three years in advance.  
16 So that's why load forecast error is three years in our  
17 model, and that's what we assumed. If we change that to  
18 one-year forecast error, we drop the reserve margin by 1  
19 percent.

20 When we look at other inputs into the model  
21 such as system EFOR, if you look at the historical data  
22 that we looked at, it was a -- it was a good operating  
23 period, you know. I think the system EFOR was in the 3  
24 to 4 percent range if you look in the appendix of the

1 study.

2 MR. SNIDER: EFOR is forced outage rate.

3 MR. WINTERMANTEL: Sorry. Forced outage rate.

4 So when you think about system forced outage rate in the  
5 model, our generators are performing pretty well. So  
6 that would actually -- if that increases, it would  
7 actually make this go back up.

8 The other one is market assistance, which I  
9 think Public Staff hit on significantly. It is a  
10 significant assumption. And I do want to add some color  
11 to market assistance, because as in the 2016 study, we  
12 looked at removing it all, and to get to one day in 10,  
13 that reserve margin jumps about 6 percent, so I want us  
14 to be careful that we're already assuming that we're  
15 lowering our reserve margin by 6 percent. We're taking  
16 into account these ties.

17 When a cold weather or a hot weather event  
18 occurs, it's typically for surrounding areas as well. If  
19 you look at the '14 event, PJM was certainly going  
20 through issues. TVA and Southern were certainly going  
21 through issues. So to say we can always rely on the  
22 market, I think we just need to be careful there. We're  
23 taking it into account. We're going to look at it again  
24 this year. We try to calibrate the historical. We spent

1 significant time looking at pay and peak periods, what  
2 did we get from the market in the past. We try to make  
3 sure the model is consistent with that. But that is a  
4 big assumption. If we miss that, then certainly one day  
5 in 10 -- one day in 10 is off.

6 So at least from a market -- the other piece is  
7 market assistance is typically more for capacity shortage  
8 than transmission shortage, is what we see at least in  
9 the Duke studies. Adding more transmission, the  
10 transmission is probably there, but the real issue is  
11 they're getting the same conditions in the capacities,  
12 just not on the other side, so --

13 So if we were to change that assumption to be a  
14 little bit more aggressive, then reserve margins would  
15 need to go up, right, if we assumed less market  
16 assistance. That's probably a bigger driver than maybe  
17 these 1 percent critiques that we're getting on load  
18 forecast error, so I want to put it in perspective.

19 You think about how PJM does their reserve  
20 margin study. They certainly have significant physical  
21 capability, but they actually put a hard limit on what  
22 they're going to expect from outside neighbors. They  
23 assume 3,500 MW transmission line, which is about a 2  
24 percent import capability of their peak load, so they're

1 already a little bit probably more conservative on that  
2 side.

3           There are lots of assumptions. They all need  
4 to be addressed, but I do believe in 2016 we spent  
5 extensive time validating those, and so those critiques I  
6 do take issue with.

7           MR. SOMERS: If I could move to load forecast.  
8 Mr. Brunson, that's your responsibility, along with Mr.  
9 Stillman and Mr. Davis, but the concern expressed by the  
10 Public Staff was that the DEP winter forecast has been  
11 too low. You've been under-forecasting the peak load.  
12 And some or the other criticism from some of the other  
13 commenters today has been that Duke doesn't seem to know  
14 why the DEP customers are having such a response to  
15 extreme low temperatures in the winter. Could you just  
16 take a minute or two to address with the Commission what  
17 you and your team are doing to make any adjustments to  
18 the load forecasting methodology or what's been done in  
19 response to past Commission orders to ensure that the  
20 Company presents the most accurate load forecast, again,  
21 understanding that no one can predict the future?

22           MR. BRUNSON: Sure. And it's correct, and I  
23 can start --

24           MR. SOMERS: I'm not sure that microphone is

1 working very well. Maybe pull it a little closer.

2 MR. BRUNSON: Okay. It's better? And I can  
3 start where the Public Staff left off, Bob Hinton, and  
4 his assessment of the DEP winter peak was that one of the  
5 primary drivers was the lack of natural gas, particularly  
6 in the DEP eastern region, as well as the overabundance  
7 of electric heat pumps. And that's one of the primary  
8 drivers of why you see these real sharp spikes on very  
9 cold winter days in DEP versus DEC.

10 But it goes a little further than that. There  
11 are some real distinct differences between DEC and DEP  
12 from an economic standpoint, and we summarized a lot of  
13 this information in the responses that we provided in  
14 November, I believe. There's economic implications from  
15 household incomes, and if you think about the argument of  
16 how -- over the past years in North Carolina how parts of  
17 the state's -- metropolitan areas of the state are  
18 growing much faster than non-metro areas, that kind of  
19 plays into our industry as well. Household incomes are  
20 lower in our smaller cities and rural areas. They are  
21 lower. The housing shells are little -- you have more  
22 mobile homes.

23 Since the recession we've gone from home  
24 ownership to increasing renters that, you know -- which

1 is, you know, you're increasing the number of electric  
2 heat pumps. All of these factors and a few more that's  
3 outlined in our summary combined leads to, you know,  
4 those spikes that we're seeing in DEP.

5 So what are we doing to address it? Well, the  
6 first thing we did, going back to the 2016 Commission  
7 Order, we went and took a very hard look at our forecast  
8 process and made some changes. And we believe those  
9 changes have produced some very positive effects that  
10 you'll see in the upcoming -- in the 2019 IRP and in our  
11 upcoming 2020 IRP.

12 Some of the other things we do is we are  
13 constantly reviewing and updating our inputs from  
14 economic inputs, which we get from Moody's Analytics  
15 which is our economic vendor. We're in constant contact  
16 with our vendor. We look at and analyze their economic  
17 projections. If something looks a little odd to us or  
18 what -- you know, in terms of what we think the outlook  
19 would be, we are on the phone with them and asking them  
20 to explain it. So we're not taking these projections  
21 from, you know, and just blindly utilizing them in our  
22 models. We ask a lot of questions.

23 You know, what we also do is we're lucky that  
24 we have six jurisdictions help forecasters, and we often



1 get together and we talk best practices, what's working,  
2 what's not, how do you approach this problem, how do you  
3 overcome, you know, any issues that you're having in your  
4 jurisdiction.

5 And so those are some of the few things that we  
6 are doing to address, you know, to help keep the forecast  
7 -- to increase the forecast accuracy not only in DEP, but  
8 in DEC as well. It's a continuous process with us.

9 MR. SOMERS: I have to ask, Mr. Wilson  
10 characterized Duke's explanation of customers' response  
11 to these extreme winter temperature events as blaming  
12 low-income and rural customers. Are you in any way  
13 blaming customers for how they respond to extreme cold  
14 weather events in your work?

15 MR. BRUNSON: Oh, absolutely not. The data  
16 that -- the analysis that is -- that came from these  
17 tables and charts that we provided came from research  
18 from the EIA, and our data that we use in our models come  
19 from the EIA that generate our -- that gives our  
20 projections to our end-use models. So we have a lot of  
21 confidence in that data as well as their analysis. They  
22 are -- and it's an industry standard to use the data and  
23 analysis.

24 So when we say -- when you hear -- and I'll

1 take an example that we're blaming rural households for  
2 spikes in, you know, cold temperatures; that's not what  
3 the Company is saying at all. What the Company is saying  
4 is that the EIA analysis points out that it is more  
5 likely that households that are in rural areas may have  
6 -- because of housing structure, maybe because of lower  
7 incomes, maybe because of, you know, other -- lack of  
8 availability to natural gas and an overabundance of heat  
9 pumps, you know, on average, those group of households  
10 will -- you know, will have a higher intensity of heat  
11 than, say, a household in Charlotte that has gas heating.  
12 Household income is probably higher and has a more  
13 efficient outshow.

14 MR. SOMERS: Thank you. Commissioner  
15 Clodfelter, I could ask 10 more questions, but I'd rather  
16 the Commission ask the questions that it believes are  
17 important, and so I'll --

18 COMMISSIONER CLODFELTER: It's your choice,  
19 your time.

20 MR. SOMERS: I would be happy to defer at this  
21 point and hand it over to the Commission.

22 COMMISSIONER CLODFELTER: That's fine. Yeah.  
23 Sure. Start off, Commissioner Brown-Bland.

24 COMMISSIONER BROWN-BLAND: Mr. Brunson, just a

1 follow-up on your last point regarding residential and  
2 rural use in the wintertime. I think one of the things  
3 Mr. Wilson pointed out, though, was there was no  
4 discussion about the commercial impact of extreme  
5 weather. Do we have anything, you know, to answer back  
6 regarding commercial?

7 MR. BRUNSON: Sure. And he was correct to  
8 point that out. But the question that was posed to us  
9 was what is the primary driver of winter, you know,  
10 winter -- spikes in winter peaks. The primary driver is  
11 residential and it is space heating. Commercial does  
12 have an impact, but a lot less impact. That's why we  
13 focused on residential.

14 COMMISSIONER BROWN-BLAND: Are there -- you  
15 know, just for our knowledge and education, are there  
16 specific drivers or impact that come along with  
17 commercial use?

18 MR. BRUNSON: There are. I don't have them  
19 with me, but we can supply that. If my memory is  
20 correct, it was in the report, so we can supply that.

21 COMMISSIONER CLODFELTER: Gentlemen, I want to  
22 start you off with a question that's not really  
23 technical; it's more quasi policy. And then I've got  
24 others, but I want to start you with this one to get some

1 context, and then I'll let others ask their questions  
2 after that.

3 The IRP -- I want to talk really about the role  
4 of resource adequacy in the IRP process, so it's a bigger  
5 picture contextual question. And let me illustrate the  
6 question or give it some reality by taking the 2019  
7 update. I pulled that only because it's the -- it was  
8 easier for me to get my hands on it. It was higher in  
9 the pile than the 2018 report, so it came off the top.

10 So the objectives the Companies articulated in  
11 the 2019 IRP report, there are three objectives for the  
12 planning process. One of those is a physical objective.  
13 That's the resource adequacy or reliability metric. The  
14 second one is a economic objective, and that is to  
15 determine the lowest reasonable cost portfolio of  
16 resources. The third -- and let me say for those who  
17 think we are still at too early a stage to talk about the  
18 Clean Energy Plan, this is the Company's objective. The  
19 Company's articulated objective is to reduce carbon  
20 emissions by 50 percent relative to 2005 baseline by  
21 2030. So that's an environmental policy objective, but  
22 the Company has articulated all three of those  
23 objectives.

24 So really what I want to understand is how

1 resource adequacy fits into that context. And so the  
2 question, really, is does the Company take the position  
3 and believe that it's possible to solve for all three of  
4 those, to optimize all three of those values? Are there  
5 cases that the IRP needs to examine where there are  
6 tradeoffs being made among those three different  
7 objectives, one physical, one economic, and one I'll call  
8 it environmental policy, or does the Company think you  
9 can solve for all three and optimize all three in a  
10 single solution?

11 MR. SNIDER: So I'll take that one.

12 COMMISSIONER CLODFELTER: I figured you would.

13 MR. SNIDER: Certainly, I think, you know, I  
14 think it was Mr. Thomas pointed out whenever you add a  
15 constraint to the model, you're going to increase cost,  
16 right? So to go from 50 to 55 to 60, pick a number north  
17 of a carbon constraint, that's going to have a cost  
18 implication. But we should have a discussion in the IRP  
19 around our sensitivities to what are those cost tradeoffs  
20 to change that trajectory of carbon reduction. So if we  
21 want to go to ever higher levels, what's the cost benefit  
22 discussion? And through sensitivity and scenario  
23 analysis, we can have that discussion.

24 When it comes to reliability, I don't think

1 that's a tradeoff that we're currently envisioning right  
2 now. In other words, the fundamental starting point, and  
3 we can agree to disagree or say we still have to decide  
4 is it 13, 14, 15, 17 -- TVA is using 25 right now for  
5 winter peak demand -- what is the optimal point to let  
6 reserves go to before it's time to not let them go any  
7 further? You shouldn't -- and our current estimation is  
8 you shouldn't trade that to say you know what, I'll just  
9 accept more risk, I'll be more risky and I'll not -- I'll  
10 take the chance I'm not going to serve load when it's  
11 really cold out or really hot out more often to achieve  
12 another objective.

13           And so I think you start with what does a  
14 reliable system look like, and I think the industry has,  
15 though, you know, by and large uses the one day in 10  
16 standard. We can have a pretty robust discussion of if I  
17 go up or down in that, what's the real economic  
18 implication of that and what are the pros and cons. And  
19 so I'm not saying you just present one. You can talk  
20 about what are the pros and cons in your reliability  
21 assessment of moving to different levels, and we're fully  
22 supportive of that, but I would not view it as, hey,  
23 we're going to get to lower carbon or we can save a few  
24 dollars if we'll just, you know, every year be willing,

1 you know, three days a year just not serve load or  
2 something to that effect. So that's not a tradeoff we're  
3 currently envisioning in the IRP.

4 So you correctly state there are those three  
5 pillars, and I think you can make a tradeoff in two of  
6 the three pillars, but you need to snap a line in the  
7 sand and say what does a reliable electric system look  
8 like, and then no matter how you pursue planning, how do  
9 you maintain that level of reliability that's expected  
10 from your customer base?

11 COMMISSIONER CLODFELTER: That is a very clear  
12 and, actually, for you, a very succinct answer.

13 (Laughter.)

14 COMMISSIONER CLODFELTER: I really appreciate  
15 it. That was a model answer.

16 MR. SNIDER: My boss is in the audience, so I'm  
17 checking that off on my, you know, professional goals.

18 COMMISSIONER CLODFELTER: Well, I hope your  
19 boss heard that. It's a model answer. I mean, it's a  
20 very, very clear answer, and I thank you for it. And I  
21 want to ask you this follow-up. Let's assume that is the  
22 position that the Company takes, let's assume that's the  
23 consensus position that's agreed to. I don't know  
24 whether it is or not, by the way, but let's assume it is

1 and that everyone agrees that that's really the line you  
2 snap in the sand. Would it not be useful, though, to at  
3 least know the cost of that policy choice, and doesn't  
4 that really sort of go to really what we've been talking  
5 about with some of the other presenters this morning, is  
6 what is the cost of the insurance policy I'm actually  
7 buying and how do I get a sense of that so that I can say  
8 oh, yeah, I'm willing to pay that --

9 MR. SNIDER: Absolutely.

10 COMMISSIONER CLODFELTER: -- to get that  
11 outcome on physical reliability? I'm willing to pay  
12 that. And for that purpose don't I need to know in my  
13 IRP what's the alternative baseline? For example, the  
14 baseline might be the risk neutral economically optimal  
15 reserve margin, and I could say, okay, that's a, yeah, an  
16 academic measurement point, but we're going to go with  
17 something different than that and this is the choice we  
18 make and this is what it cost us to make that choice.  
19 That cost is dollars that we don't put on something else.  
20 Isn't that a useful exercise to do?

21 MR. SNIDER: I believe it is, Commissioner  
22 Clodfelter. I think in our updated comprehensive  
23 resource adequacy assessment we will show both the  
24 physical reliability of carrying less insurance --



1                   COMMISSIONER CLODFELTER: Right.

2                   MR. SNIDER: -- lower reserve margin, what does  
3 that physically mean in terms of expected outages, and  
4 what's the cost difference from these various levels of  
5 reserve margins so that we know that as we move -- use  
6 any of these metrics to move in terms of how much  
7 insurance we want to carry, what's the net cost to  
8 consumers for carrying that level, I think is a very  
9 reasonable question to expect to be answered out of a  
10 Resource Adequacy study.

11                  COMMISSIONER CLODFELTER: Well, thank you.  
12 Again, thank you for that and I want to stay with it  
13 because, again, I think that's why we're doing this  
14 exercise here is, in part, because some of the reasons  
15 you're getting some of the comments you're getting and  
16 some of the reactions you're getting is that that's baked  
17 in in a way that it's not really apparent to others who  
18 haven't been in the process, haven't been in the room  
19 with the Public Staff, haven't been working with Mr.  
20 Wintermantel on the details of running the models and the  
21 scenarios and don't really know, and so it's not really  
22 open and obvious for all to see. What could we do as a  
23 Commission -- I'm going to jump to the question I've  
24 asked earlier, but on this specific point is there

1 anything useful this Commission could do to help you in  
2 making the IRP a more useful document on the point you  
3 just made, on the point you just raised? Is there  
4 anything we could do to assist you in transforming the  
5 document itself and the plan itself into a more useful  
6 illustration of the choice that's been made?

7 MR. SNIDER: I think it's fair for this  
8 Commission, when it has an expectation of what will be  
9 presented in the Resource Adequacy study, the types of  
10 scenarios it would like to see, the number -- I mean, at  
11 some point we're trying to balance, you know, the  
12 doability and the actual logistics, cost, time, you know,  
13 we all have limited on both of those, with, you know,  
14 where is the bang for the buck in this Resource Adequacy  
15 study, so what particular range of sensitivities you  
16 might want to see, ensure that we meet those expectations  
17 up front and not after the fact. It is fully our intent  
18 to engage Public Staff early on in this process and get  
19 their input into it.

20 And so, you know, I think anything you do that  
21 provides some guidance in that is beneficial, and we'll  
22 endeavor to do our, you know, our very best to meet those  
23 requirements.

24 COMMISSIONER CLODFELTER: Thank you, again. I

1 hope you appreciate that part of this exercise here is to  
2 try to do something in that direction. We have to first  
3 get educated before we can say anything useful at all,  
4 and right now we may not feel that we're educated, but,  
5 again, in the past all you've been able to do is you roll  
6 it out and then everybody shoots at it, and I think what  
7 we're trying to explore here is, is there a different way  
8 of doing business.

9           So I'm going to stop with that at this point.  
10 We may come back to it later. I've got some other  
11 topics, but we're running out on time, so I'm going to  
12 let others ask questions as well because I know some  
13 people have some questions. Commissioner Hughes.

14           COMMISSIONER HUGHES: Thank you all very much.  
15 I've always found that communicating risk, we can talk  
16 about it one way that people understand it. If I could  
17 just get a clarification for my own education on how the  
18 model works. And I apologize. I'm new to this job.

19           But is it safe to say that when we've been  
20 talking about this one in 10, if I was communicating it  
21 to a neighbor or my mother, I would say, Mom, expect --  
22 expect, not it might, but expect that you or someone you  
23 know around town will lose power in the next 10 years?  
24 Is that a better way to say it, or should I tell her this

1 year you or someone you know around town, 10 percent  
2 likely to have -- how would you communicate it? Does  
3 that make sense, that difference?

4 MR. SNIDER: Right. Yeah. I think the one  
5 thing I would add is a lot of discussion leading up to  
6 this, that when it -- you can lose power many more times  
7 than that for other reasons. A tree can fall, right?

8 COMMISSIONER HUGHES: Oh, absolutely. Yeah.

9 MR. SNIDER: So if you start with, you know,  
10 there is about a one in 10 chance that this year, if we  
11 have a really cold winter, you know, you may not have  
12 power for a certain number of hours, and I think that is  
13 -- or, you know, that's the level of reliability when it  
14 comes to building enough generation. We can't say under  
15 every single circumstance we'll be there. Like I said, I  
16 think if we were at 17 percent in 2014 and '15, this  
17 would be a very different discussion because we'd be  
18 having this discussion on the other side of one of those  
19 events. But we're -- you know, we're not planning for  
20 100 percent, so I -- you know, Commissioner Hughes, I  
21 agree with how you -- I think either way is correct. You  
22 can say, you know, only once a decade should you expect  
23 the Utility not to have enough generation built to meet  
24 extreme weather or it's 10 percent chance that this next

1 year could be the year, because we don't know -- you  
2 know, that's the one thing we can't do is forecast  
3 weather well into the future. I mean, we get a week or  
4 10 days, that's one thing. But I remember most of these  
5 polar vortex events, people were scrambling six, seven  
6 days in advance. Three weeks before that there was no  
7 discussion of it. So you don't know when you're going to  
8 have that cold-weather year, you know, other than the  
9 Farmer's Almanac. You know, you just can't say, you  
10 know, when am I going to have that really cold, but, you  
11 know, the Utility plans that, you know, nine years out of  
12 10 you will not have --

13           And, you know, we had a discussion on the way  
14 over. What's interesting in this is that doesn't mean  
15 once every 10 years. It might be three times in a decade  
16 and then not for three decades, but the way to  
17 communicate it to the layman is, you know, only one year  
18 in 10 is the planning process set up to have to shed load  
19 as opposed to being able to have enough generation to  
20 serve you.

21           COMMISSIONER HUGHES: Well, thank you. I do  
22 think that explaining it either way is problematic  
23 because I think customers react very differently to  
24 thinking about 10 percent of something happening, because

1 then they like to think that it will never happen because  
2 they're a lucky person and it will never happen, whereas  
3 it's a real very different thing when you say you know  
4 what, it's going to happen to you in the next 10 years,  
5 we just don't know when it is. And --

6 MR. SNIDER: That's a fair point.

7 COMMISSIONER HUGHES: Yeah. So I think, you  
8 know, and I think the Commission has to understand that,  
9 you know, can we be angry with you if the thing happens  
10 in Florida when you told us it was going to happen once  
11 in 10 years? Well, it happened, right? But if you just  
12 tell us next year, you know, 10 percent chance, we're  
13 going to kind of give the idea that we're playing with  
14 odds and that you somehow made a mistake, you know, and  
15 you blew it because, you know, you had -- you know, you  
16 had 90 percent chance of getting it right. So I just --  
17 I'm trying to understand this for what I'm paying for,  
18 because I think if we can expect it to happen for this  
19 reason, you know, one in 10 years, I just need to be  
20 comfortable with that.

21 And the follow-up question for that is if you  
22 can expect that to happen one in 10 years, so the Florida  
23 situation, not if, but likely will happen in our service  
24 area, what's Duke's current operating procedure or policy

1 for dealing with that? Is it a two-hour rolling  
2 blackout? Is it a five-hour? And what is -- what's the  
3 current operating procedure for that?

4 MR. SNIDER: So without getting too much into  
5 the real technical details, what happens is you're going  
6 to maintain a little bit of generation for grid  
7 stability, so you're actually going to turn customers off  
8 before you exhaust every bit of your generation. And  
9 then what you're going to do is you're going to continue  
10 to rotate feeders until load drops or, you know, in the  
11 winter case it may be solar starts to come on at 8:00,  
12 9:00, 10:00 in the morning, so a resource you didn't have  
13 you now have, and so I can stop rotating feeders, right?  
14 So it's very situational dependent. And the very last  
15 thing you want to do is rotate feeders, so we will do  
16 everything in our power, from neighbor assistance to  
17 using all of -- and that's another, you know, thing that  
18 came up earlier. In the model we assume we use all of  
19 our operating reserves except for that very narrow sliver  
20 to maintain grid stability, so we will use the operating  
21 reserves. We'll buy from our neighbors even if it's  
22 really expensive. We'll put out public pleas for  
23 conservation, which sometimes don't fall on pleasant  
24 ears. You know, we were receiving responses back in the

1 polar vortex event.

2           You know, you would think everyone would say we  
3 get it, it's never hardly this cold, it's a good thing to  
4 conserve, and some people are that way, but that's not  
5 everybody. We get a lot of responses back saying this is  
6 exactly what I'm paying my power bill for. I don't want  
7 to feel cold and put on a sweater and a coat in my house  
8 because it's 10 degrees out. I want my house toasty.  
9 And it's a different -- we can agree or disagree with  
10 that perspective, but the Company sees that perspective  
11 coming in.

12           So, you know, longwinded answer, I apologize,  
13 but it is really, you know, situational dependent. It's  
14 our very last option. We'll do everything in our power  
15 to avoid rotating feeders, and hopefully it is short. I  
16 will say, though, you know, as you clip more and more  
17 peaks, and what we've seen is, yeah, that 6:00 and 7:00  
18 in the morning are the highest hours, but we've had  
19 entire days where you've only had a couple thousand MW  
20 drop from your peak, you know, a few thousand MW to your  
21 min. load for that day. So as you start bringing that  
22 peak down and, you know, batteries then raise my off  
23 peak, you know, DSM moves it to other peaks, so those  
24 peaks get wider and longer. And then the risk discussion



1 changes because that feeder, then, by definition might  
2 have to be longer in a different portfolio world. In a  
3 world with a bunch of batteries and a bunch of DSM, now  
4 my LOLE gets spread out amongst more and more hours, and  
5 that's a little bit more technical, but -- so, again,  
6 very situational, very portfolio dependent.

7 COMMISSIONER HUGHES: Well, last question is  
8 just to put it so I can understand the perspective, when  
9 it does occur, relatively how does that occur? I mean,  
10 we can't look at hurricanes where we've lost power or  
11 when I had a two-week old baby and I lost power for 12  
12 weeks -- I mean, excuse me -- 12 days for the ice storm,  
13 we don't know when that is all going to happen in storms,  
14 but for this other one we're modeling it, I'm just trying  
15 to understand the relativity of that.

16 Right now I'm assuming that Duke has  
17 disconnected customers for nonpayment, right? I mean,  
18 that's -- I mean, every utility out there has a certain  
19 number of disconnects. Not something we enjoy, but also  
20 something the Commission is really concerned with. What  
21 kind of percentages now are disconnected today versus  
22 what would happen when this rolling blackout happens? Do  
23 you have any idea? I mean, is it orders of magnitude?  
24 Is it -- I know that's sort of -- it's an out-of-left-

1 field question.

2 MR. SNIDER: Well, maybe one thing --

3 COMMISSIONER HUGHES: If you need to get back  
4 to me on it, that's fine.

5 MR. SNIDER: -- on that is even in that, which  
6 is an interesting point, and I'll let Mr. Somers, if he  
7 has more information on this, but even the disconnects  
8 get suspended during these really cold weather events, is  
9 my understanding. And Mr. Somers, correct me if I'm  
10 wrong. Not my area. But as I understand it, we will not  
11 disconnect somebody when it's 12 degrees out. And it  
12 just goes back to, you know, Commissioner Clodfelter,  
13 where an outage is not an outage, right, an outage at 10  
14 degrees.

15 So, you know, at any given point I don't know  
16 if anyone here on the Panel has an idea for what percent  
17 we have off due to nonpayment or credit issues, but I  
18 know -- you know, when I think about that in a cold  
19 weather event, we don't like to see that during extreme  
20 weather.

21 MR. SOMERS: If I could just add. I can  
22 supplement you with the detailed answer, but as Mr.  
23 Snider said, we have a moratorium during winter period  
24 and in high summer periods where we do not disconnect

1 customers for nonpayment. I don't know the number that  
2 are disconnected for nonpayment today at this moment and  
3 the exact parameters of when we don't. We have that  
4 moratorium due to weather, but I will be happy to get  
5 that for you.

6 COMMISSIONER HUGHES: Yeah. I'd be -- and, I  
7 mean, I understand the difference of cold weather, but  
8 also there's a lot of discussion about we want people to  
9 have power at their house, so there's periods of time  
10 where a lot of people don't have power to their house  
11 because of nonpayment, and there's periods of time that  
12 people aren't going to have power to their house for  
13 emergencies. I'd just like to get them all in  
14 perspective.

15 MR. SOMERS: We will supplement with that.

16 COMMISSIONER HUGHES: Thank you, sir.

17 COMMISSIONER CLODFELTER: Commissioner Brown-  
18 Bland.

19 COMMISSIONER BROWN-BLAND: So Mr. Snider, you  
20 mentioned in response to Commissioner Clodfelter a minute  
21 ago that in the upcoming reports you will net out and  
22 show the cost of our decisions where we can see. Will  
23 that include what you mentioned earlier, take into  
24 account the benefit of having a newer technology and the

1 benefits?

2 MR. SNIDER: Yes. That's a good question.

3 And, yes, it will. So what we'll do is we'll say, you  
4 know, here's the amount of capital you have to spend, and  
5 it's more and more to get more CTs online. But as Mr.  
6 Wintermantel pointed out, what we'll show, then, is  
7 especially at reasonable levels there's production cost  
8 savings from putting these online.

9 Now, if you have a bunch of deployed capital  
10 that never gets dispatched, then it's sort of really  
11 expensive insurance, but we'll show the net benefit, so  
12 here's the cost, and then here's the production cost  
13 savings, the purchase cost savings. And because the  
14 value of unserved energy is such a small number, it is,  
15 though, a portion of it, but we'll show it, and that will  
16 make clear to the point of how much of that benefit of  
17 unserved energy and how important is it that we get it  
18 right. Is it 5,000? Is it 10? Is it 3?

19 You know, you can look to recent events and see  
20 where, you know, the one example I was going to bring up  
21 is ERCOT, that the one -- that's the only one I know that  
22 doesn't have a reserve margin. They just let the market  
23 -- and it went to over \$10,000, the market clearing  
24 price, when the wind stopped blowing this past summer.

1 But it doesn't drive the study, but we'll show it and  
2 that will be good, so there will be transparency on that,  
3 how much is driven by value of unserved energy, how much  
4 purchases, and how much just production cost benefit. So  
5 we will net that all out.

6 COMMISSIONER BROWN-BLAND: And then I have kind  
7 of a nontechnical question just to have insight into the  
8 Company's work in this area. Do you have any idea kind  
9 of the Duke work hour time that is spent on resource  
10 planning and resource adequacy, or you can tell me the  
11 best way to quantify that time, but is this a year-round  
12 effort --

13 MR. SNIDER: You know, I would say leading into  
14 this update --

15 COMMISSIONER BROWN-BLAND: -- that the Company  
16 works on all the time?

17 MR. SNIDER: -- and, again, that's a good  
18 question. You know, it's a four- to five-month effort at  
19 least. And, again, to Commissioner Clodfelter's  
20 question, that can vary depending on how complex we make  
21 the study, how many scenarios are run, how many people  
22 are involved, you know, so it can grow pretty  
23 exponentially. But our current plan is about a four- to  
24 five-month study using internal resources, as well as,

1 obviously, Astrapé who is our retained consultant on  
2 this. And so we've both -- got both internal and  
3 external. It is not any one person's full-time job, but  
4 Mr. Davis, it's a big chunk of his job for the next four  
5 or five months, and then other people on my staff will be  
6 heavily involved. So I guess what I'm saying is maybe,  
7 you know, collectively, if I had to put a quick number on  
8 it, you know, 1 point something FTEs for five, six -- a  
9 couple FTEs, maybe, when you look at collective time from  
10 all the people that'll be reviewing it for five or six  
11 months leading into this, with potential room to grow if  
12 this scope --

13 COMMISSIONER BROWN-BLAND: Percentage of their  
14 full-time --

15 MR. SNIDER: Yeah.

16 COMMISSIONER BROWN-BLAND: -- job?

17 MR. SNIDER: Yeah. And if I add -- my five or  
18 six people all are doing little bits and pieces, and I  
19 sort of add them up into maybe a couple of FTEs. And  
20 we'll have senior management reviewing it. We'll have --  
21 you know, there's a fair amount of eyes that will fall on  
22 this throughout the process, but I think about it as, you  
23 know, about that many months and, you know, a few people  
24 working on it and then Astrapé's engagement.

1                   COMMISSIONER BROWN-BLAND: And I would assume  
2 that this is something the Company would work on, whether  
3 or not there was regulatory requirements around it or  
4 not. I mean, you just have to be able to plan. Can you  
5 in any way quantify how much time is dedicated to the  
6 regulatory piece of it?

7                   MR. SNIDER: Yeah. That's a good question. I  
8 mean, you know, we would do this, you're right. I mean,  
9 we need to have adequate power supplies with or without  
10 in order to, say, do a study. But, you know -- and I can  
11 turn it over and maybe put Nick on the spot here a little  
12 bit. I know internally they're doing the study, but then  
13 there's -- I think we answered hundreds of data requests.  
14 We've had written testimony. You know, obviously, we  
15 come in and present to Public Staff throughout the  
16 process and we come in and have this adjudicated case.  
17 So there's probably, you know, an extra 25, 30 percent  
18 just sort of administrative piece of it, and that's a  
19 pure sort of eye in the sky on my part of -- you know, we  
20 have to write testimony and we've got to answer  
21 interrogatories, we've got to have a hearing on it, so  
22 that adds to the administrative side of it, but that's  
23 part of the process, so it's not a criticism of it. It's  
24 just part of the process.

1                   COMMISSIONER BROWN-BLAND: Right. Those --  
2     you're using the term extra, but is that included in your  
3     first number to me or are you saying this is layered on  
4     top of it?

5                   MR. SNIDER: No. I think that's extra.

6                   COMMISSIONER BROWN-BLAND: Okay. Thank you.

7                   COMMISSIONER CLODFELTER: Before I ask for  
8     others, I want to follow-up on one of Commissioner Brown-  
9     Bland's questions to close out the question and then get  
10    questions from some others. Probably from Mr.  
11    Wintermantel and Mr. Snider both, it goes to something  
12    that sort of has puzzled me in the 2016 Resource Adequacy  
13    study and in the November comments. And it really  
14    focuses on the total system energy cost analysis. And  
15    there was a statement in the November comments that the  
16    total system energy cost analysis showed that it was more  
17    costly under that metric to use -- to carry a 13 percent  
18    reserve margin than an 18 percent reserve margin, and I  
19    thought to myself, well, how could that be, and I  
20    thought, well, it's obviously because of the value of  
21    unserved energy. Expected unserved energy is the  
22    explanation for that delta. I went into the resource  
23    report to look at that, and the difference in the value  
24    of expected unserved energy does not account for that,



1 cannot fully account for the difference. So my question,  
2 really, is I'm wondering is that because -- Mr. Snider,  
3 is that because the addition of the additional resources  
4 from 13 to 16 percent -- to 18 percent, they're going to  
5 be dispatched in a different order, they're going to  
6 change the order of economic dispatch, they're going to  
7 change fuel O&M cost? Is that why we're seeing that  
8 result? Is that why we're seeing that result?

9 MR. SNIDER: I'll let Mr. Wintermantel add to  
10 it, but it's that, plus, you know, again, we do rely, as  
11 you pointed out, on market assistance, and as you know  
12 during, you know, high extreme events, market assistance  
13 doesn't come cheap because everybody is in the boat.

14 COMMISSIONER CLODFELTER: Okay.

15 MR. SNIDER: And so you're avoiding both  
16 expensive market purchases. But even throughout the year  
17 you've got these new efficient turbines that are  
18 displacing less efficient turbines.

19 COMMISSIONER CLODFELTER: Right.

20 MR. SNIDER: You may be displacing oil turbines  
21 with gas. Since you can get significant -- it's not a  
22 lot of hours, but it can be significant dollars because  
23 there's a big MWh difference at times.

24 MR. WINTERMANTEL: Yeah. I think that covers

1 most of it. It's scarcity pricing situations, but in the  
2 model it goes both ways. If Southern is experiencing it,  
3 then Duke sells into that and gets the benefit of having  
4 a CT as well, so it's on both sides of the coin. But,  
5 yeah, there's just basically value to that CT beyond the  
6 firm load shed event. And, you know, the energy cost  
7 distribution at each reserve margin level you can see how  
8 volatile, so what happens on that far right side of the  
9 curve, in the really high extreme cases you're -- those  
10 are the -- obviously, the significantly severe weather  
11 years you missed your load forecast error, all these  
12 events taking place, and those costs stack up  
13 significantly.

14 COMMISSIONER CLODFELTER: Thank you.  
15 Questions? Commissioner McKissick.

16 COMMISSIONER MCKISSICK.: Thank you,  
17 Commissioner Clodfelter. And it's really a follow-up on  
18 some of the questions that Commissioner Hughes was  
19 asking, because I have a similar steep curve of learning  
20 as a part of this Commission. But I'm just curious, in  
21 your modeling, when you look at this year and day in 10  
22 years, I mean, what are you assuming would be the  
23 potential period of interruption of services? I mean, is  
24 there a range of time that a customer might potentially

1 be without service? I mean, what does that actually look  
2 like and translate into?

3 MR. SNIDER: Take a shot at that.

4 MR. WINTERMANTEL: Yeah, yeah. Sure. So in  
5 the model, so it's probabilistic, right, so we're looking  
6 at out of all the simulations and iterations. So we're  
7 running a full year -- I think for this study it was  
8 2020, but -- so we're looking at 2020, and we're rolling  
9 the dice and running thousands of 2020s; one with high  
10 load, one with different generator outage profiles, based  
11 on all historical data of what could happen in 2020. So  
12 if we're running thousands of iterations, we're figuring  
13 out the probability that we'll have one event in 10, so  
14 we're basically taking all of these thousands of  
15 iterations and abbreviating it down to this ratio of one  
16 in 10. But that really does mean that we're going to  
17 have one event in 10 years.

18 An event is typically a few hours across a day,  
19 three or four hours across a day, so that's kind of the  
20 ratio we're getting to, but we do have to realize we're  
21 rolling with lots and lots of iterations to get to that  
22 probability of one in 10. But, yeah, the layman's way  
23 would be to say basically one event in 10 years, which is  
24 equivalent to about a three- to five-hour type event.

1           COMMISSIONER McKISSICK: Typically, about a  
2 three- to five-hour event within that range would be what  
3 a customer might experience in terms of interruption and  
4 you would -- I guess it sounds as if based upon the  
5 modeling, you would say that you'd go out and it would be  
6 rotated in your service area. Who would be without  
7 service during that period?

8           MR. WINTERMANTEL: So it would be a subset of  
9 customers, and I would let Mr. Snider -- I don't know --  
10 I mean, I don't know the priority of how you guys  
11 disconnect. I'm sure it's some equitable disconnecting  
12 of customers, but it is a subset, so obviously not  
13 everyone is losing power.

14           COMMISSIONER McKISSICK: Right.

15           MR. SNIDER: So, you know, and I'm -- again,  
16 this is in past discussions with system operators, and to  
17 get the actual protocol and procedure we could follow up  
18 with that, but it's my understanding that we have certain  
19 loads that are designated critical, so I think nursing  
20 homes, hospitals that have critical load designation,  
21 they are exempt from the feeder rotation. And so that --  
22 sometimes they're not isolated, so -- you know, I  
23 remember one time I think I was fortunate to live on the  
24 circuit of a nursing home, and so I was always restored

1 quickly and it was always accused that it was because I  
2 worked for the Company, and I said, no, I don't know  
3 those people, but, you know, it was fortunate that I was  
4 on that feeder. But other than that, it's just an  
5 equitable distribution of noncritical load, and so there  
6 isn't, you know, any priority other than that, you know,  
7 who's deemed, you know, sort of life critical, and then  
8 everybody else gets rotated.

9 Now, how that exactly works and, you know, how  
10 many minutes each one goes before it comes back to them,  
11 that's not my area that I --

12 COMMISSIONER McKISSICK: Sure.

13 MR. SNIDER: -- traditionally work in.

14 COMMISSIONER McKISSICK: And let me switch  
15 gears a little bit, and this is going back to the, I  
16 guess, the difference between the Public Staff, their  
17 position on the 16 percent reserve versus 17 percent  
18 reserve. Can you tell me from your perspective why 17  
19 percent is a more valid number to use in projections?

20 MR. SNIDER: Yeah. And, you know, to be fair,  
21 Public Staff took an issue-by-issue approach and did a  
22 very, you know, comprehensive deep dive into each of  
23 those issues. And I think, you know, our primary area of  
24 disagreement is, you know, when all the Intervenors come

1 in and say -- you know, which is typical in these  
2 proceedings, not just the Carolinas, but as you hear Nick  
3 talk or others, you know, there's a body of Intervenors  
4 that would like to see the Utility carry lower reserves  
5 and build less generation. So they come in with all  
6 sorts of criticisms to say issue by issue, and there's  
7 dozens, as you've just heard, dozens of inputs that go  
8 in, here's an issue I have, but they're limited to any  
9 issue that can lower it.

10           There's very little Intervenors that say, hey,  
11 you're not carrying enough reserves. I'm concerned that  
12 you're being too aggressive on cold weather outages. I'm  
13 concerned that you're being too aggressive and relying  
14 too heavily on your neighbors. These proceedings never  
15 adjudicate themselves that way. And so what we said as  
16 we came to the end of it is you raised some, you know,  
17 reasonable points for consideration on specific finite  
18 issues that may tend to move you from 17 to 16. We tried  
19 to point out but there are -- and while there's  
20 reasonable debate on those issues and we respect their  
21 opinion on it, there's also reasonable debate that we  
22 were pretty, as Mr. Wintermantel pointed out, pretty  
23 aggressive to only go to 17 percent. We relied heavily  
24 on the neighbors. We assume that outages at the units

1 are totally random and there's not a positive correlation  
2 to cold weather means more outages. Pumps freeze. You  
3 know, things happen when it's 8 degrees out that don't  
4 happen during normal outages. So if you would have had a  
5 positive correlation of outages with cold weather, we  
6 would have had to carry higher reserves.

7 We didn't put that correlation in, so we just  
8 argued that, hey, we don't necessarily disagree with  
9 Public Staff that there is some concern on a couple  
10 issues, but on balance, if we were to take a holistic  
11 view and say, yes, well, there's a reasonable debate on  
12 each of these individual inputs, the process sort of  
13 works itself out where you only debate one side of the  
14 equation. The Company feels appropriate that you should  
15 debate where you've been not only conservative, but also  
16 where you've been aggressive, and that on balance we were  
17 still reasonably low, as a matter of fact, aggressively  
18 low, in our opinion, to stay at 17 percent, especially  
19 when looking at history.

20 So we just agreed to disagree at the end of  
21 that 1 percent difference and say, you know, not that we  
22 disagree with you on each specific issue, but we thought  
23 that on balance, 17 percent was still more appropriate  
24 and in the best interest of customers, while we respect

1 Public Staff's position on discrete finite issues, so --

2 COMMISSIONER McKISSICK: And --

3 MR. SNIDER: -- that's sort of what led to it.

4 COMMISSIONER McKISSICK: Sure. And last  
5 question. Also keyed into that same issue, I mean, from  
6 what I could read, it looks like historically when you  
7 were doing your projections, that your projections had  
8 always been on the higher side in the past than what was  
9 needed from -- if you would review the actual demand and  
10 need. Is that an accurate interpretation, or did I  
11 perhaps misread what I saw in the file and, I guess, read  
12 these materials in the last 24 hours?

13 MR. SNIDER: Yes. And, you know, my first  
14 thought when this was your first day on the bench was,  
15 oh, my Lord, what an issue to jump right into. It's like  
16 let's give the new Commissioner LOLE, LOLH, and EUE --

17 COMMISSIONER McKISSICK: Yeah.

18 MR. SNIDER: -- and see if he's here tomorrow.

19 But -- no. I appreciate --

20 COMMISSIONER McKISSICK: I will be.

21 MR. SNIDER: I appreciate that, you know -- you  
22 know, how foreign this must sound on day one. But as Mr.  
23 Hinton pointed out from Public Staff, I think from a load  
24 forecast perspective what his concern is, is actually



1 just the opposite, which is --

2 COMMISSIONER McKISSICK: Okay.

3 MR. SNIDER: -- on a weather-normal basis, we  
4 consistently, for lots of reasons that Mr. Brunson  
5 discussed and others, is we've actually consistently been  
6 projecting here, and then weather normal has been higher.  
7 And so, you know, to some extent we're doing a lot of  
8 research and saying, you know, are we actually getting  
9 that DEP, you know, the issue of heat pumps and  
10 substitute heat sources and, you know, are we getting  
11 that right? Why are we under-forecasting? At DEP, the  
12 eastern Utility, we have of wholesale load relative. We  
13 didn't talk about that today, but that wholesale load,  
14 historically we used to treat -- we'd get an energy  
15 forecast and we'd say it must look like the rest of the  
16 system, and we'd just apportion it into each hour of the  
17 year. And then, you know, after digging deeply, the load  
18 forecasting group said, you know, we need to improve that  
19 process. Wholesale customers are munis or co-ops.  
20 They're much more rural, much more residential, and so  
21 while, yes, they have a certain amount of energy, the  
22 hours in which and how they're going to consume it is not  
23 the same as the rest of the retail system. So they're  
24 improving how they forecast our wholesale load as part of

1 this improvement to try and understand these differences.

2 But Commissioner McKissick, what we're seeing,  
3 though, is actually the opposite, which is we've been  
4 under-forecasting. We're trying to understand why and  
5 create that so that our forecasts are more in line.

6 COMMISSIONER MCKISSICK: Yeah. I remember now  
7 reading about the polar vortex on two occasions. Thank  
8 you for your input.

9 MR. SNIDER: You're welcome, sir.

10 COMMISSIONER CLODFELTER: Gentlemen, I want to  
11 come back to a planning question. Again, it's not so  
12 much a technical question as it is a planning question.  
13 And I want to take off on one of the items in the  
14 November responses. The Companies sort of indicated that  
15 if you're looking in the near term, there's greater  
16 certainty on load forecasts and maybe even on --  
17 certainly, you know more about planned outages, you may  
18 know more about delays in bringing new capacity online,  
19 you're better able to determine scheduling of new  
20 capacity additions and so forth and that, therefore, you  
21 might be able to sort of get by with lower reserve  
22 margins than over the longer 15-year planning period.  
23 Well, the Commission Rule requires you to do a 15-year  
24 plan, a 15-year forecast, but the observation in the

1 November filing suggested to me a question, and that is  
2 whether it would be useful to run adequacy sort of  
3 targets on a five-year, a 10-year, and a 15-year basis to  
4 see what we're managing. And this is why I ask that, is  
5 we're in a time of enormous flux and change in the  
6 evolution of technologies and business models, evolution  
7 of regulatory models, and so forth, and everyone is  
8 telling us, you guys are telling us -- you guys are  
9 ringing the bells just as loudly as anyone else -- that  
10 the world is going to look very differently maybe five  
11 years from now or 10 years from now. We don't have to  
12 wait 15 years for the world to look very differently.  
13 And so that leads to the question of should we be looking  
14 at what are our risks -- what's our risk that we're  
15 carrying over a shorter term because we may have bridge  
16 options or we may want to talk about bridge solutions or  
17 we may want to talk about bridging strategies that get us  
18 through a shorter term period before we make long-term  
19 commitments and long-term investments. To do that,  
20 though, we need to know what risks are we undertaking on  
21 shorter time frames. Would it be useful to have a  
22 reserve margin that's based on a five-year forecast or  
23 10-year forecast instead of just 15 years? It's a  
24 planning question.

1 MR. SNIDER: Yeah. I'll answer this, and then  
2 if Mr. Wintermantel has -- because he's probably seen  
3 this in many other parts of the country. I'm going to do  
4 it from a Duke-centric perspective.

5 I think you bring up a very good point with  
6 respect to load forecast uncertainty, right? So we have  
7 a much better idea -- if you remember, the reason we  
8 picked three or four years out when we say how much load  
9 forecast is, that's how long it takes to build a  
10 generating unit, and so if I get this economic recovery,  
11 well, you know, it's unlikely that's all going to happen  
12 in six months. So I think it's fair to say that in the  
13 near term, one, two, three years out, you could carry --  
14 you don't need to carry as much for economic uncertainty  
15 because you have a better vision on that.

16 With that said, if we took -- you know, of the  
17 entire reserve margin, if we remove that one variable,  
18 that's why I made it my third point -- remember, there  
19 were three points, weather, unit outages, and economic  
20 uncertainty. That economic uncertainty is, you know, if  
21 I remember right, Nick, was like 1 percent, right? So if  
22 we removed economic uncertainty altogether or had one  
23 year out -- was it --

24 MR. WINTERMANTEL: I think one year -- if you

1 have a one-year load forecast error it moves it 1  
2 percent, but I do think if you remove it all, my memory  
3 says it's worth about a percent and a half of your  
4 reserve margin. So if you completely know what our  
5 economic growth assumptions are -- you still have weather  
6 uncertainty, right, that's in every year -- but that's  
7 really what you're looking at.

8           And then, really, beyond four years you can  
9 make -- like Mr. Snider just said, you can make that  
10 decision again, so you really don't need to look at  
11 uncertainty beyond that three- to five-year period  
12 because you always have that decision going forward.

13           COMMISSIONER CLODFELTER: Right.

14           MR. WINTERMANTEL: But inside of four or three  
15 years, there's a little bit of room, but you've got to  
16 think previously you've already planned for that three  
17 year based on a reserve margin, so all of a sudden it  
18 drops because you missed the load forecast, you might  
19 still be okay because you've got pretty good certainty  
20 around what that load -- even though your forecast says  
21 it's actually gone up, went the wrong way, you've got  
22 some uncertainty because you're in that window.

23           MR. SNIDER: So to summarize, I think a short-  
24 term and a long-term I don't see necessarily the value of

1 having like a five, a 10, and a 15 --

2 COMMISSIONER CLODFELTER: Okay.

3 MR. SNIDER: -- for that, but to say --

4 COMMISSIONER CLODFELTER: Right.

5 MR. SNIDER: -- hey, could we live with a  
6 little less in '20 and '21 or '22 compared to beyond. So  
7 what's my 15-year planning horizon? Maybe 12 or 13 of  
8 those years I ought to have my long-range, you know,  
9 whatever number we settle on after we have the whole RA  
10 report, but it's fair to assert -- and analogous to that,  
11 I remember back when we had really high inflation. I  
12 think we used to -- this was pre my time -- rather than  
13 have a single inflation rate, we said, you know, that's  
14 just not sustainable long run, and we had a long- and a  
15 short-term inflation rate in the model that said, you  
16 know, we know it's high, but we have a lot of econometric  
17 data, economists saying that's not sustainable for a 15-  
18 year window, so we had two different inflation rates in  
19 our IRP models. I think it's reasonable to say you have  
20 a short-term reserve margin that you could potentially  
21 have slightly less because you're not exposed to that  
22 economic uncertainty to the extent you are in the long  
23 run, and so, you know, I think there is some merit in  
24 considering that.

1                   COMMISSIONER CLODFELTER: And if we did that,  
2 that might sort of affect how we evaluate the short-term  
3 action plan. That's really where it would show on the  
4 ground --

5                   MR. SNIDER: Right.

6                   COMMISSIONER CLODFELTER: -- is the way we  
7 approach and the Company approaches the analysis of  
8 what's the short-term action plan.

9                   MR. SNIDER: Right. I think that's fair.

10                  COMMISSIONER CLODFELTER: Okay. Commissioner  
11 Brown-Bland.

12                  COMMISSIONER BROWN-BLAND: Mr. Snider, has the  
13 Company thought about or planned on engaging with the  
14 co-ops and munis in a different way or a different manner  
15 than the past in order to improve your view of the load?

16                  MR. SNIDER: Yeah. You know, we have ongoing  
17 meetings with the munis and the co-ops, and the issue I  
18 just spoke about is one of the things we've been raising  
19 with them. You know, we're -- it's a two-way street,  
20 right? They want to know a lot of our forecasts and  
21 projections around building and cost and, you know,  
22 they're a big part of that puzzle, so we want to know  
23 their load growth, so we're -- we actually are engaging  
24 with them, you know, throughout the year, and as these

1 contemporaneous issues arise, we're putting them in front  
2 of them and trying to get their input, you know, with  
3 their expertise with their individual member co-ops as  
4 well.

5           So one of the things, you know -- and I'll let  
6 Leon, if he wants to add anything to that, say, is, you  
7 know, we are taking, you know, their load forecast and  
8 we're having a much more robust discussion with them than  
9 maybe we did in the past, or we're looking at how we  
10 apply that to our total shape a little differently than  
11 let's say we were five years ago.

12           So, yeah, there definitely is, you know, a  
13 symbiotic relationship with the munis and the co-ops,  
14 where we're all facing these same issues together, and so  
15 we're trying to make sure we're on the same page from  
16 planning, including load forecast.

17           COMMISSIONER BROWN-BLAND: Yes. I was going to  
18 ask Mr. Brunson -- I mean, so you're seeing improvement  
19 over time in how -- in the forecast as it's affected by  
20 the munis and the co-ops?

21           MR. BRUNSON: Yes. So one example that Mr.  
22 Snider mentioned earlier was how we came to the  
23 realization of that their shape was a lot different than  
24 we thought previously. There were more residential,



1 which means they were a little more spikier during, you  
2 know, the winter peak season. So, you know, Mr. Snider  
3 mentioned that earlier.

4 Another good example is maybe about eight  
5 months ago we had a meeting with one of the wholesale  
6 contractors, and it was a collaborative effort on -- with  
7 electric vehicles, how to implement that part of the  
8 load, best practices, expectations going forward with the  
9 vendor that we -- that was also a part of the  
10 conversation. Everybody expects that to be a very big  
11 change in our load going forward, so that's a good  
12 example.

13 COMMISSIONER CLODFELTER: All right. Anything  
14 else from Commissioners?

15 (No response.)

16 COMMISSIONER CLODFELTER: We've worn you out  
17 maybe long enough. We've worn out the court reporter,  
18 I'm sure of that. Mr. Somers, anything else?

19 MR. SOMERS: I don't think so. Thank you very  
20 much.

21 COMMISSIONER CLODFELTER: Thank you all. I  
22 really want to express our deep appreciation to everybody  
23 for engaging in the exercise this morning. It helps us  
24 when we learn more and get a chance to explore things

1 when we're not in the heat of battle, as it were. So I  
2 really appreciate that. Mr. Metz returned. Yeah. Do we  
3 need to call him back, just to get him back up to say his  
4 name again?

5 (Laughter.)

6 COMMISISONER CLODFELTER: All right. With  
7 that, we are concluded. Thank you all.

8 (The proceedings were adjourned.)

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STATE OF NORTH CAROLINA

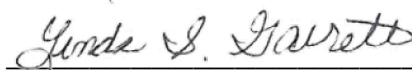
COUNTY OF WAKE

C E R T I F I C A T E

I, Linda S. Garrett, Notary Public/Court Reporter, do hereby certify that the foregoing hearing before the North Carolina Utilities Commission in Docket No. E-100, Sub 157, was taken and transcribed under my supervision; and that the foregoing pages constitute a true and accurate transcript of said Hearing.

I do further certify that I am not of counsel for, or in the employment of either of the parties to this action, nor am I interested in the results of this action.

IN WITNESS WHEREOF, I have hereunto subscribed my name this 20th day of January, 2020.



Linda S. Garrett

Notary Public No. 19971700150